

Golf Committee Meeting

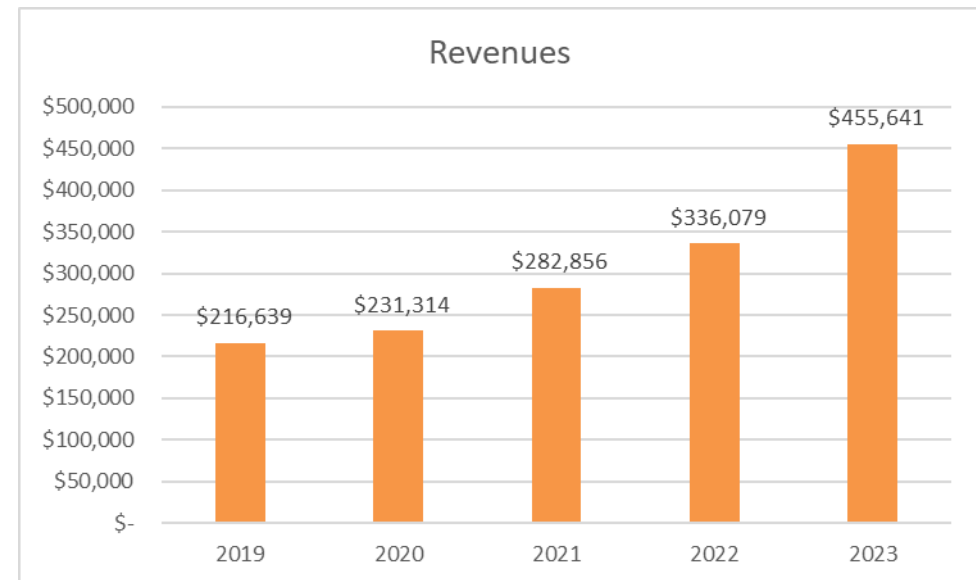
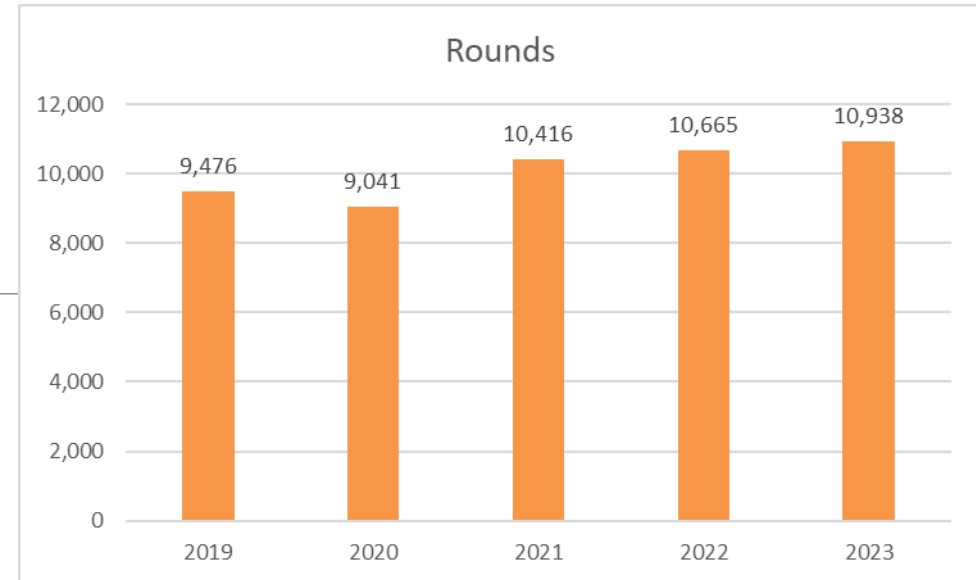
JULY

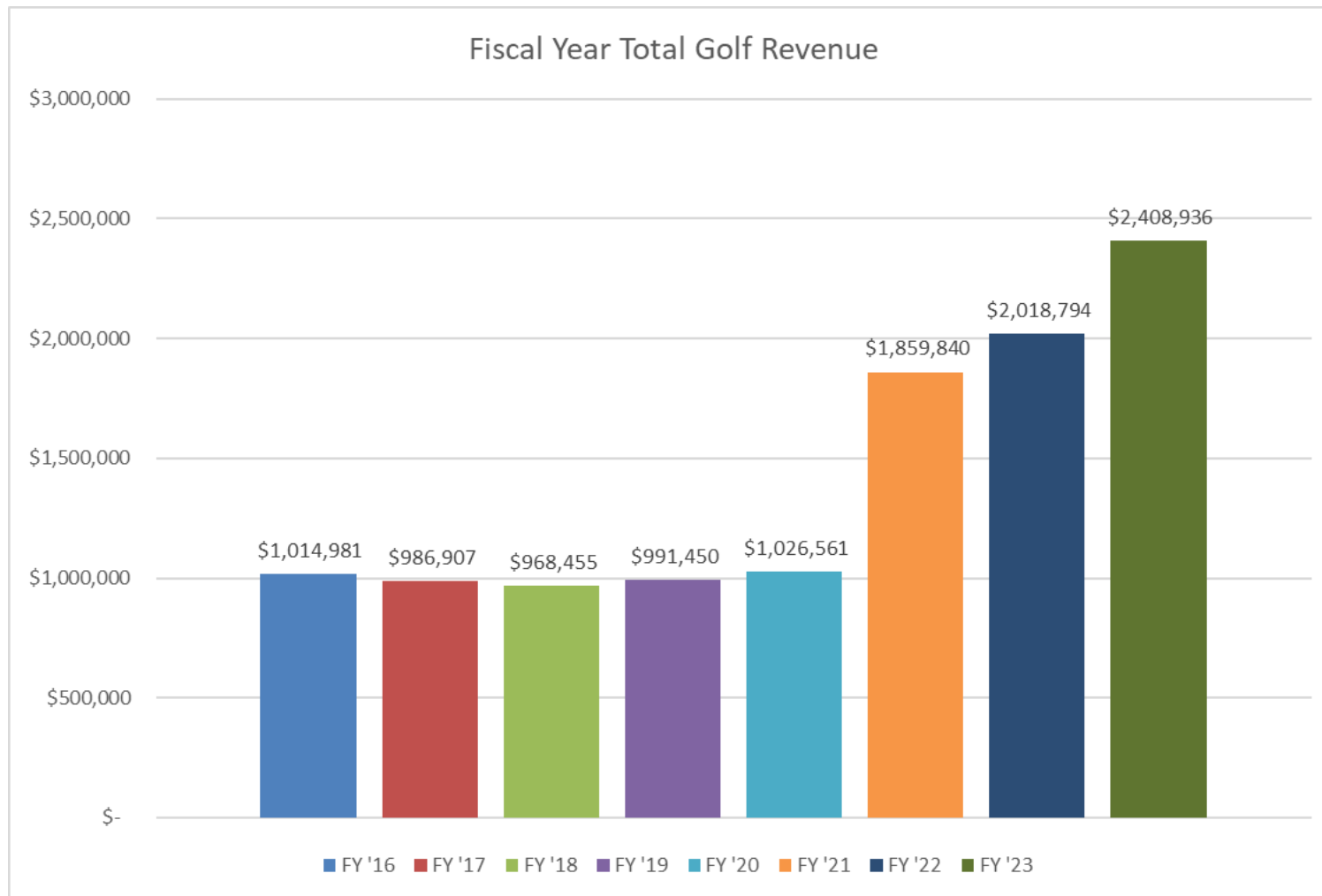
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- Minutes Approval
 - Fiscal Year 2023 Review
 - Liberty Fest /Car Show Review
 - Golf Simulator Expansion Cost Estimate
 - Adjourn

June Revenue

Key Figures:

- Green Fees – \$190,924 (\$167,184)
- Cart Fees - \$94,893 (\$87,298)
- Driving Range - \$26,961 (\$18,092)
- Merchandise - \$39,930 (\$46,396)
- Total For June - \$452,457
- Previous High - \$336,079 (Last Year)
- Events – 8
- Tournaments – 16





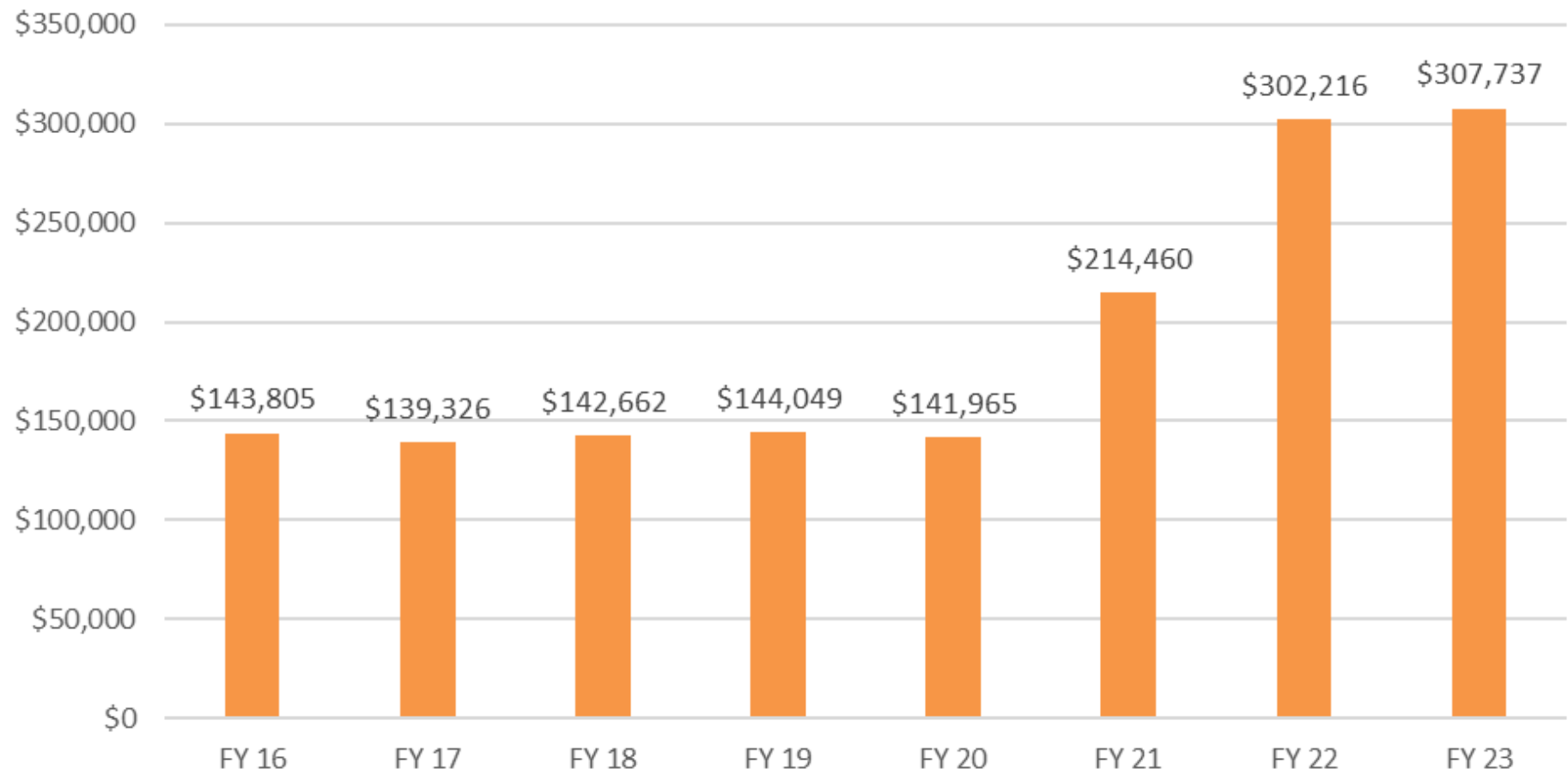
19.33% Increase in Revenue compared to previous year.

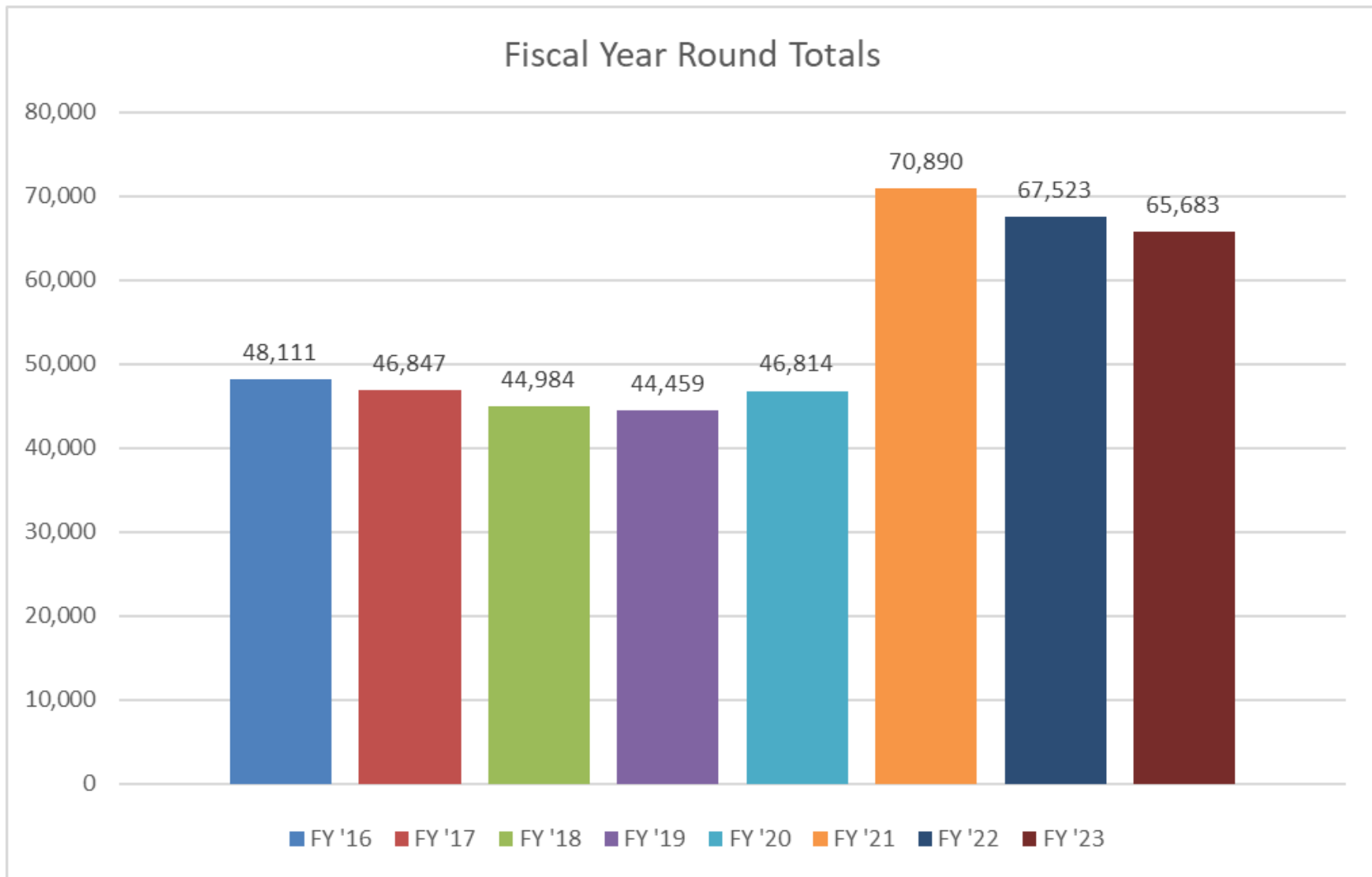
\$188,112 – Food and Beverage

\$110,445 – Event Center Rentals

(Previous High - \$88,277 Stikki) (\$37k Food and \$50k Events)

Merchandise Sold by Fiscal Year





-2.72% compared to previous year.

5,539 Less Rounds in November and March – Opened April 15th

NORTH SALT LAKE CITY		Budget Worksheet - 5 Year Comparison - Golf						Page: 1
		Period: 06/23						Jul 11, 2023 03:03PM
Account Number	Account Title	2019-20 Prior Yr 3 Actual	2020-21 Prior Yr 2 Actual	2021-22 Pri Year Actual	2022-23 Current year Actual	2022-23 Current Yr Budget	2023-24 Future year Budget	Increase or (Decrease) to This Yr's Budget
#55 GOLF COURSE FUND								
GOLF COURSE REVENUE								
55-5500-34200	FEES GREEN	573,276	1,005,494	1,009,078	812,488	922,500	1,000,000	77,500
55-5500-34201	FEES DRIVING RANGE	31,218	102,464	107,071	94,946	110,000	95,000	15,000-
55-5500-34202	TOURNAMENT FEE	3,094	14,264	.00	.00	20,000	20,000	.00
55-5500-34203	PUNCH PASSES	.00	.00	3,693	18,775	20,000	.00	20,000-
55-5500-34204	CORPORATE MEMBERS	.00	2,258	.00	.00	.00	.00	.00
55-5500-34205	FEES - EVENTS	73	899-	184-	.00	65,000	.00	65,000-
Total GOLF COURSE REVENUE:		607,661	1,123,579	1,119,658	926,208	1,137,500	1,115,000	22,500-
GOLF COURSE RENTAL								
55-5501-34402	CONCESSIONS - CATERI	16,013	979-	20,043	7,909	.00	.00	.00
55-5501-34406	PRO SHOP SALES	131,690	202,104	310,698	273,353	325,000	275,000	50,000-
55-5501-34407	LESSONS	.00	16,235	8,385	7,769	.00	.00	.00
55-5501-34408	CONCESSIONS - PRO SH	.00	.00	.00	11,051	100,000	130,000	70,000-
55-5501-34409	CONCESSIONS - GRILL	8,220	17,552	17,354	64,880	125,000	100,000	25,000-
55-5501-34600	RENTS AND LEASES EQ	.00	.00	5,065	11,590	.00	.00	.00
55-5501-34601	RENTS - SIMULATORS	.00	.00	.00	33,666	80,000	80,000	.00
55-5501-34602	RENTS AND LEASES CA	264,410	474,365	481,963	407,628	450,000	500,000	50,000
55-5501-34603	RENTS AND LEASES BA	19,350	37,135	41,345	112,135	100,000	80,000	20,000-
55-5501-34604	RENTS & LEASES CLUBH	27,000	23,500	16,881	29,150	25,000	25,000	.00
55-5501-34605	RENTS & LEASES MOBIL	79,468	63,916	52,470	52,470	70,000	40,000	30,000-
Total GOLF COURSE RENTAL:		546,151	833,828	954,204	1,011,601	1,255,000	1,210,000	145,000-
GOLF COURSE NON OPERATING								
55-5502-36100	INTEREST EARNINGS	.00	.00	.00	2,452	.00	.00	.00
55-5502-36101	INTEREST EARNINGS RE	20,998-	7,572-	7,901	24,464	2,000-	2,000-	.00
55-5502-37200	PROCEEDS FROM BORR	.00	.00	4,334,089	.00	100,000	335,000	235,000
55-5502-37300	GAIN ON DISPOSAL OF C	9,000	.00	3,644	284,000	236,000	267,000	205,000-
55-5502-37400	INSURANCE RECOVERY	.00	47,056	138	.00	.00	.00	.00
55-5502-37990	FUND BALANCE - USE O	.00	.00	.00	.00	2,925,181	3,260,427	2,925,181-
Total GOLF COURSE NON OPERATING:		11,998-	39,485	4,345,772	310,916	3,259,181	3,860,427	2,895,181-
GOLF COURSE CLUBHOUSE OPERATIN								
55-5584-40120	DEPRECIATION	255,183	244,298	253,103	.00	.00	.00	.00
55-5584-40570	COST OF SALES	102,971	129,172	230,923	264,791	280,000	180,000	100,000-
55-5584-41101	WAGE REGULAR EMPLO	239,061	261,774	274,084	293,344	271,000	311,000	40,000
55-5584-41102	TEMPORARY EMPLOYEE	61,580	60,091	65,463	100,978	95,000	85,000	10,000-
55-5584-41103	OVERTIME	12,856	1,482	670	84	2,500	2,500	.00
55-5584-41105	PENSION EXPENSE	22,937	31,070-	178,098-	.00	.00	.00	.00
55-5584-41200	EMPLOYEE BENEFITS	98,579	137,652	140,329	162,820	156,000	182,000	26,000
55-5584-41201	EMPLOYEE ALLOWANCE	6,692	11,716	12,000	14,225	11,960	11,960	.00
55-5584-42000	GENERAL & CONTRACTE	15,738	10,937	24,404	21,070	190,000	190,000	175,000-
55-5584-42110	BANK CHARGES	25,394	40,313	54,988	56,555	45,000	45,000	.00
55-5584-42202	GROUNDS CARE	4,674	24,030	15,900	14,915	23,000	23,000	.00
55-5584-42300	INSURANCE - RISK MAN	27,284	24,954	18,660	32,688	28,000	28,000	.00
55-5584-42400	ADVERTISING AND PUBL	3,891	20,550	34,681	35,242	35,000	35,000	.00
55-5584-42900	TRAVEL, EDUCATION AN	62	.00	2,671	2,940	2,000	2,000	.00
55-5584-43100	WATER AND SEWERAGE	4,140	2,709	12,474	2,854	4,500	4,500	.00
55-5584-43200	NATURAL GAS	5,555	5,447	6,139	9,797	6,500	6,500	.00
55-5584-43300	ELECTRICITY	13,159	8,265	3,378	7,381	16,000	16,000	.00
55-5584-43400	TELECOMMUNICATION	3,772	5,172	5,114	6,455	6,500	6,500	.00
55-5584-45100	OFFICE SUPPLIES	1,902	959	380	8,873	6,000	6,000	.00
55-5584-45200	OPERATING SUPPLIES	20,687	16,551	25,300	49,019	60,000	50,000	10,000-
55-5584-45205	EVENTS CNTR OPERATI	.00	.00	.00	10,202	10,000	.00	10,000-

NORTH SALT LAKE CITY		Budget Worksheet - 5 Year Comparison - Golf						Page: 2
		Period: 06/23						Jul 11, 2023 03:03PM
Account Number	Account Title	2019-20 Prior Yr 3 Actual	2020-21 Prior Yr 2 Actual	2021-22 Pri Year Actual	2022-23 Current year Actual	2022-23 Current Yr Budget	2023-24 Future year Budget	Increase or (Decrease) to This Yr's Budget
55-5584-45211	INDIRECT COST ALLOCA	7,400	5,700	50,900	53,400	53,300	91,200	37,900
55-5584-45400	BOOKS, PUBLICATIONS	1,032	1,262	496	.00	1,000	1,000	.00
55-5584-45600	REPAIR AND MAINTENAN	.00	4,985	1,977	.00	.00	.00	.00
55-5584-45603	MACHINERY AND EQUIP	20,183	.00	.00	.00	.00	.00	.00
55-5584-49011	FLEET FUEL CHARGES	6,843	10,733	20,180	12,600	20,000	20,000	.00
55-5584-49012	FLEET REPAIR & MAINT	2,458	5,021	6,613	3,156	3,000	3,000	.00
Total GOLF COURSE CLUBHOUSE OPERATIN:		964,032	1,002,705	1,082,732	1,163,389	1,326,260	1,300,160	201,100-
GOLF COURSE GREENS OPERATING								
55-5585-41101	WAGE REGULAR EMPLO	150,381	173,255	196,239	237,815	269,000	255,000	14,000-
55-5585-41102	TEMPORARY EMPLOYEE	67,052	54,209	38,493	62,932	70,000	60,000	10,000-
55-5585-41103	OVERTIME	254	733	1,767	165	500	500	.00
55-5585-41200	EMPLOYEE BENEFITS	109,984	116,333	92,926	144,406	156,000	160,000	4,000
55-5585-41201	EMPLOYEE ALLOWANCE	505	.00	.00	.00	1,000	1,000	.00
55-5585-42000	GENERAL & CONTRACTE	4,451	1,685	177,505	1,965	5,000	5,000	.00
55-5585-42120	RENTAL OF EQUIPMENT	470	470	660	690	1,000	1,000	.00
55-5585-42900	TRAVEL, EDUCATION AN	1,985	518	989	447	1,000	1,000	.00
55-5585-43100	WATER AND SEWERAGE	108,318	107,870	75,621	60,899	118,800	118,800	.00
55-5585-43200	NATURAL GAS	1,731	1,880	2,030	2,294	2,000	2,000	.00
55-5585-43300	ELECTRICITY	23,072	19,383	13,349	11,298	25,000	25,000	.00
55-5585-43400	TELECOMMUNICATION	2,333	2,168	2,357	2,995	2,500	2,500	.00
55-5585-45100	OFFICE SUPPLIES	.00	99	12	120	500	500	.00
55-5585-45200	OPERATING SUPPLIES	72,598	93,819	80,491	89,715	95,000	90,000	5,000-
55-5585-45400	BOOKS, PUBLICATIONS	672	1,126	940	1,212	1,000	1,000	.00
55-5585-45602	BUILDINGS	.00	.00	.00	.00	.00	.00	.00
55-5585-45603	MACHINERY AND EQUIP	.00	13,160	.00	.00	.00	.00	.00
55-5585-49011	FLEET FUEL CHARGES	11,543	8,066	17,954	21,716	25,000	20,000	5,000-
55-5585-49012	FLEET REPAIR & MAINT	19,102	13,903	9,615	9,801	20,000	20,000	.00
55-5585-49013	FLEET PARTS AND SUPP	.00	.00	.00	8,797	.00	.00	.00
55-5585-58177	TREES	.00	.00	.00	.00	5,000	5,000	.00
Total GOLF COURSE GREENS OPERATING:		574,433	608,677	710,950	657,268	798,300	768,300	30,000-
GOLF COURSE CAFE OPERATING								
55-5586-40570	COST OF SALES	.00	.00	.00	77,363	60,000	80,000	20,000-
55-5586-41101	WAGE REGULAR EMPLO	.00	.00	.00	30,823	30,000	130,000	70,000
55-5586-41102	TEMPORARY EMPLOYEE	.00	.00	.00	46,861	20,000	70,000	30,000
55-5586-41103	OVERTIME	.00	.00	.00	558	500	1,000	.00
55-5586-41200	EMPLOYEE BENEFITS	.00	.00	.00	16,585	2,000	58,200	54,200
55-5586-42400	ADVERTISING AND PUBL	.00	.00	.00	1,315	5,000	10,000	.00
55-5586-43400	TELECOMMUNICATION	.00	.00	.00	210	.00	.00	.00
55-5586-45200	OPERATING SUPPLIES	.00	.00	.00	24,361	25,000	10,000	17,500-
55-5586-58177	TREES	.00	.00	.00	.00	.00	.00	.00
Total GOLF COURSE CAFE OPERATING:		.00	.00	.00	198,076	142,500	359,200	116,700
GOLF COURSE EV CNTR OPERATING								
55-5587-41102	TEMPORARY EMPLOYEE	.00	.00	.00	.00	.00	30,000	30,000
55-5587-41200	EMPLOYEE BENEFITS	.00	.00	.00	.00	.00	4,000	4,000
55-5587-44240	ADVERTISING AND PUBL	.00	.00	.00	1,089	.00	5,000	5,000
55-5587-45205	EVENTS CNTR OPERATI	.00	.00	.00	108	.00	18,000	18,000
Total GOLF COURSE EV CNTR OPERATING:		.00	.00	.00	1,196	.00	57,000	57,000

NORTH SALT LAKE CITY		Budget Worksheet - 5 Year Comparison - Golf					Page: 3	
		Period: 06/23					Jul 11, 2023 03:03PM	
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GOLF COURSE NON OPERATING								
55-5588-47011	PRINCIPAL	.00	.00	125,000	100,000	100,000	100,000	.00
55-5588-47012	INTEREST	4,178	2,454	68,897	96,538	100,300	93,538	6,762-
55-5588-47013	FEES	.00	.00	83,294	.00	.00	.00	.00
55-5588-47016	LEASE PAYMENT	80,424	52,973	54,186	.00	28,500	65,000	36,500
55-5588-47017	LEASE PAYMENT - OPER	.00	.00	.00	.00	9,116	.00	9,116-
55-5588-48200	BUILDINGS - CLUB HOUS	.00	19,845	437,612	302,757	2,609,105	2,609,105	2,609,105-
55-5588-48201	BUILDINGS - CONTRACT	.00	.00	901,689	1,547,401	.00	.00	.00
55-5588-48202	BUILDINGS - TURF CENT	.00	.00	44,968	22,673	.00	.00	.00
55-5588-48400	CONSTRUCTION - GROU	.00	16,126	328,568	4,037	.00	.00	.00
55-5588-48401	CONSTRUCTION - IRRIG	.00	.00	93,534	551	.00	.00	.00
55-5588-48500	MACHINERY & EQUIPME	.00	.00	126,450	507,347	537,600	772,600	202,600-
55-5588-49990	FUND BALANCE - CONTR	.00	.00	.00	.00	.00	60,524-	.00
55-5588-50000	CLOSE DEBT	80,424-	52,973-	4,154,903	.00	.00	.00	.00
55-5588-50001	CLOSE ASSET	15,917-	49,130-	1,933,254-	.00	.00	.00	.00
Total GOLF COURSE NON OPERATING:		11,739-	10,706-	4,485,846	2,581,303	3,384,621	3,579,719	2,791,083-
#55 GOLF COURSE FUND Revenue Total:		1,141,813	1,996,892	6,419,634	2,248,724	5,651,681	6,185,427	3,062,681-
#55 GOLF COURSE FUND Expenditure Total:		1,526,726	1,600,675	6,279,528	4,601,232	5,651,681	6,064,379	2,848,483-
Net Total #55 GOLF COURSE FUND:		384,913-	396,217	140,107	2,352,508-	.00	121,048	214,198-
Net Grand Totals:		384,913-	396,217	140,107	2,352,508-	.00	121,048	214,198-

Liberty Fest – Car Show

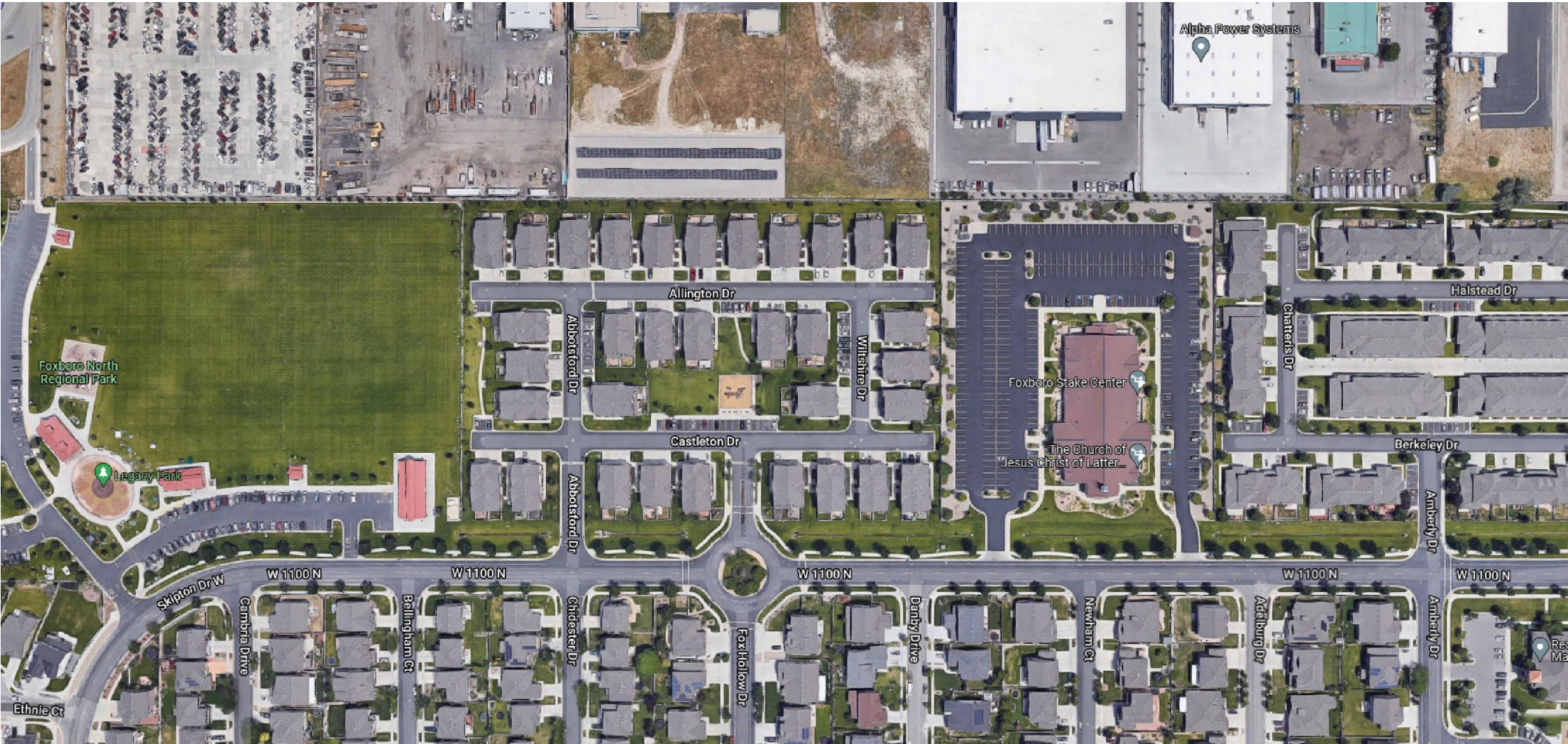
Eaglewood Location



Legacy Park Location



Legacy Park Location



Car Show

	Eaglewood	Legacy Park
Car Staging Area	134,893 sq.ft.	146,396 sq. ft.
Food Truck Area	24,053 sq. ft.	21,380 sq. ft.
Parking Spots	128	131
Additional Parking	Additional Parking on Road	Stake Center .03 Mile (5 min Walk)
Handicap Spots	4	7
Time from Salt Lake	13 Min	18 Min
Miles to Salt Lake	9.2 Miles	9.5 Miles
Time from Farmington	16 Min	14 Min
Distance from Farmington	12.8 Miles	10.3 Miles
Time to Freeway South	5 Min	5 Min
Distance to Freeway South	2.5 Miles	2 Miles
Time to Freeway North	7 Min	5 Min
Distance to Freeway North	2.8 Miles	2 Miles
Time to Legacy Pkwy	-	4 Min
Distance to Legacy Pkwy	-	2.5 Miles

- No Road Closures
- Easier in and Out
- Cars More Spread Out/Organized
- Less Back & Forth for Employees Setup
- Morning Festival is already in Foxboro
- No loss of Revenue for Course on Friday/Saturday
- Less take down & setup from golf to fireworks.
- Two extra days of watering the course in July.
- Ability to rent out the event center.
- Additional revenue potential for The Grill.
- Less of a revenue loss overall for the City.

Golf Simulator Expansion Cost

On Course Restrooms

Demo	\$	7,500.00	
Electrical	\$	4,000.00	Install 30 Amp Circuit for Dryer
HVAC	\$	5,000.00	Overhead Ducting and Duct for Dryer
Plumbing	\$	3,500.00	Remove Bathroom lines and sewer.
Drywall	\$	4,500.00	Drywall Ceiling and touch up space.
Paint	\$	1,500.00	Paint Walls White and Ceiling Black
Flooring	\$	4,000.00	Finished Concrete.
Furniture	\$	3,000.00	Couch, TV's and others
A/V Equipment	\$	2,500.00	TV and Mounting Hardware
Bathroom Fixtures	\$	3,500.00	Adding Drinking Fountain
Putt View System	\$	32,000.00	Putt View System on Putting Green

Subtotal	\$	71,000.00
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Subtotal w/ out Putt View	\$	39,000.00
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Questions or Comments?

