



Truck Parking Facility Operator Proposal Process



UTAH INLAND
PORT AUTHORITY

- Provide a solution for rampant on-street truck parking in region
- Include auxiliary plug-in connections to eliminate truck idling
- Engage experienced truck parking operators to manage parking facilities to a high standard
- Utilize west 7 acres of UIPA leased property at 5S 5100W for secure, overnight truck parking

- UIPA staff requested proposals from 5 truck parking operators
- Operators recommendations came from multiple sources, including other state agencies, existing partners and others with truck parking experience
- Of the 5 engaged:
 - 3 responded with proposals
 - 1 declined to propose
 - 1 did not respond

UIPA decided to move forward in negotiations with Operator #1 based on the following criteria:

- Extensive background and experience in managing truck-specific facilities
- Detailed operating model outlining facility operations, expectations and projected revenue and expenses
- Enthusiasm to bring private investment into this partnership



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Appendix A: Operator backgrounds



Operator 1

- Established 2014
- Self-described as an “intelligent transportation systems” company
- Offers software platform for parking management
- 6,000 partner/network locations
- Based in Michigan

Operator 2

- Established 1909
- Nationwide presence
- Currently developing truck parking strategy
- Has 1 truck yard in Oakland
- Strong local presence
- Based in New York

Operator 3

- Established 2021
- 6 truck parking Lots
- Has a regional presence
- Based in Texas

Appendix B: Parking Facility



- Located at 5 South 5100 West
- 7 Acres
- 204 truck parking spaces