



STAFF REPORT

DATE: February 25, 2021
TO: Honorable Mayor and City Council
FROM: Craig Norman, Golf Professional
SUBJECT: RFP-2021-2 GOLF CAR FLEET LEASE

RECOMMENDED MOTION

It is recommended that the City of Springville/Hobble Creek Golf Course accept the bid of Highland Golf (Yamaha Golf-Car Company) on RFP # 2021-2 for a new 4-year golf car fleet lease.

BACKGROUND

The City has been leasing the carts on 4-year leases since 2009. This will be our 4th such lease, extending through 2025. Our first lease was with Intermountain Golf Cars (Club Car), the next two with Highland Golf (Yamaha). It is our recommendation to continue with Highland Golf as our golf cart supplier.

DISCUSSION

The bid process was very competitive. The bids between Highland Golf and Intermountain Golf Cars were within \$825 dollars, with Highland Golf being the low bidder. The savings over the life of the lease is \$39,600.00. There are other key reasons to renew with Highland Golf/Yamaha: 1. Yamaha uses Trojan batteries exclusively, which have been the best in the golf car business for decades. 2. The Yamaha golf car has more seating width for customer comfort, as well as more storage capacity for personal items. 3. Highland Golf has an outstanding repair service, including the best mechanic in the state in Jack Archibald. 4. We were able to increase our cart fleet by 5 golf carts. The increase in monthly payment is offset by no longer needing to rent extra carts for full field shotgun events. Additionally, as the demands for single rider carts increases, we will derive additional revenue from single rider cart fees.

ALTERNATIVES

Accept other bids, at increased expense to the city.

FISCAL IMPACT

Our lease payment will increase from \$4428.20 monthly to \$5024.25, not including tax.

RESOLUTION #2021-XX

**A RESOLUTION APPROVING AN AGREEMENT BETWEEN
SPRINGVILLE CITY AND YAMAHA GOLF-CAR COMPANY:**

WHEREAS, Yamaha Golf-Car Company, provides electric golf cart fleet and services; and

WHEREAS, the current lease will reach its end June 15, 2021; and

WHEREAS, the Agreement between Yamaha Golf-Car Company Springville City will be in effect for a total of four years; and

WHEREAS, after considering the facts, comments and recommendations presented to the City Council, the Council finds the Agreements attached to this Resolution to be in the best interest of the City and Hobbie Creek Golf Course.

NOW, THEREFORE, be it resolved by the City Council of Springville, Utah as follows:

PART I:

The Mayor is authorized to sign the Golf Cart Lease Agreement, attached as Exhibit A, per final review of the City Attorney.

PART II:

This resolution shall take effect immediately.

PASSED AND APPROVED this 02nd day of March 2021.

Richard J. Child, Mayor

ATTEST:

Kim Crane, City Recorder

EXHIBIT A
Golf Cart Lease Agreement