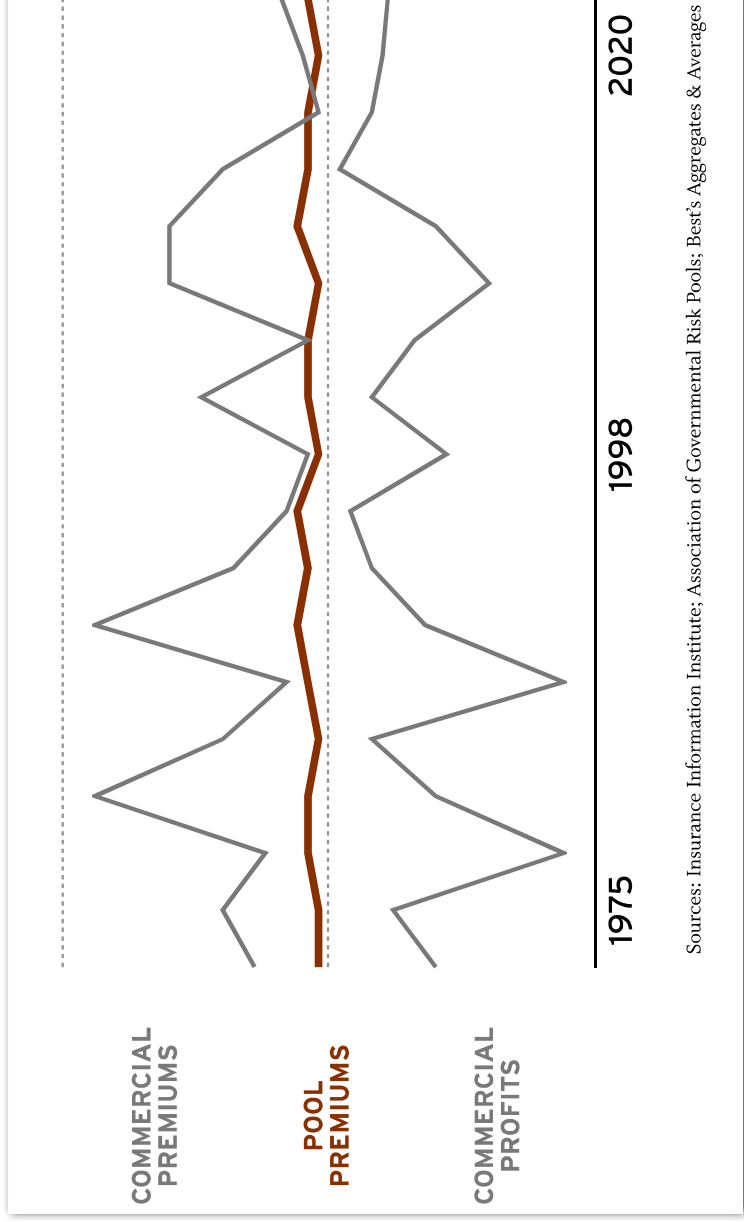
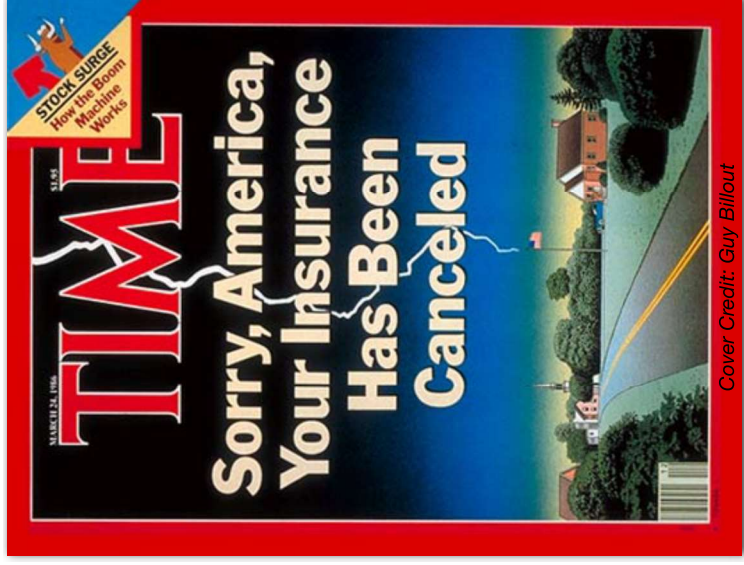


PLEASANT VIEW CITY

2021 INSURANCE REVIEW

WHY THE TRUST?

WHEN COMMERCIAL PROFITS DROP, COMMERCIAL PREMIUMS SPIKE



85% OF 90,000 PUBLIC AGENCIES NATIONWIDE PARTNER WITH A POOL



PLEASANT VIEW CITY 2021 WC RENEWAL

Payroll	\$2,084,000 (8% Increase)
Classification Codes	NCCI Rules
Actual vs Expected Losses	\$56,876 (256% of expected)
EMOD	1.85 (15% decrease)
TARP (upon completion)	\$0 (5% discount)
NET PACKAGE PREMIUM	\$48,162

2021 | 2022 EMOD COMPASS

YEAR	LOSSES	CLAIMS
2020	\$80,424	2
2019	\$12,611	5
2018	\$12,536	5
2017	\$43,871	5

~~2016~~ ~~\$3,248~~ ~~1~~

2021 EMOD SCALE

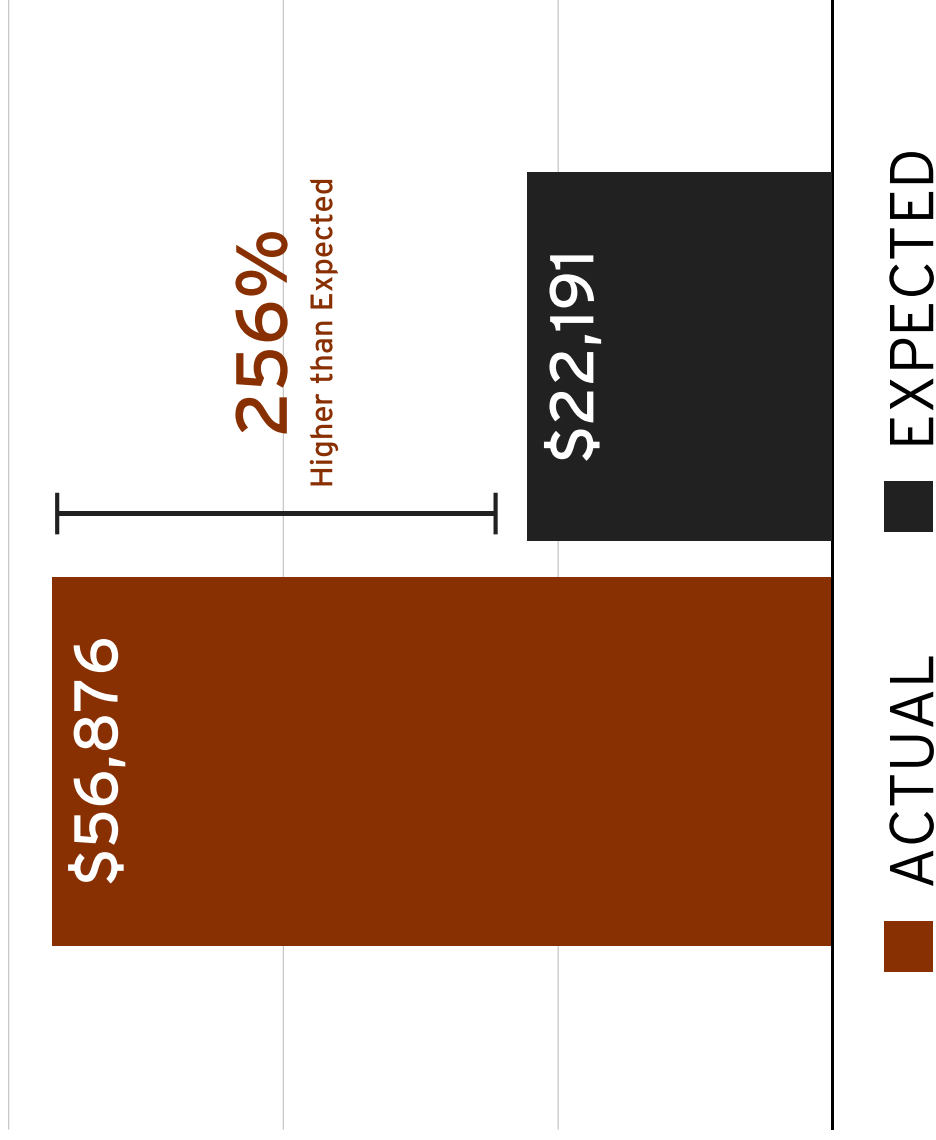


1.85

Industry Surcharge of \$23,562



ACTUAL VS EXPECTED LOSSES



EMOD IMPACT

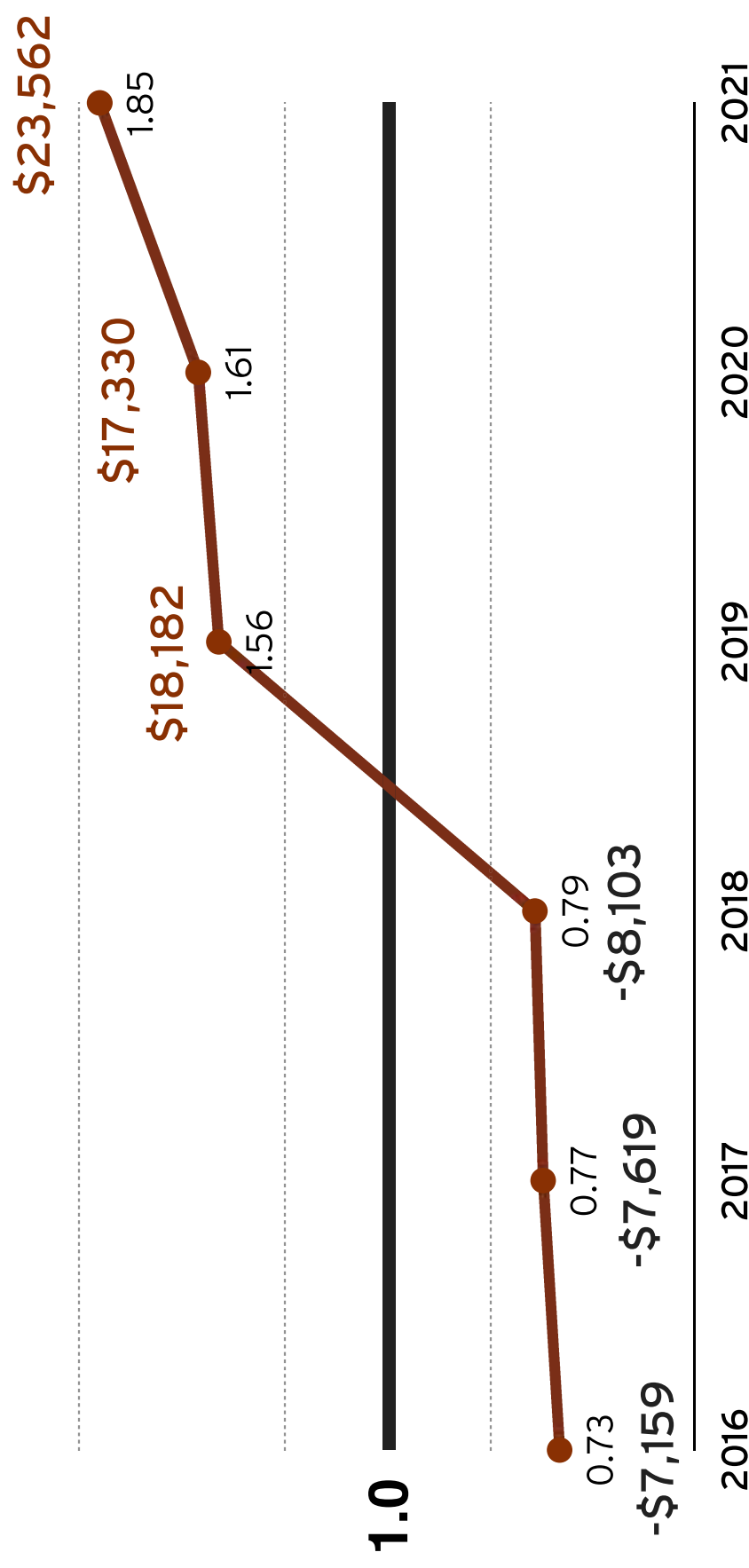
Surcharge

1.0



Discount

EMOD IMPACT



WHAT IS TARP?

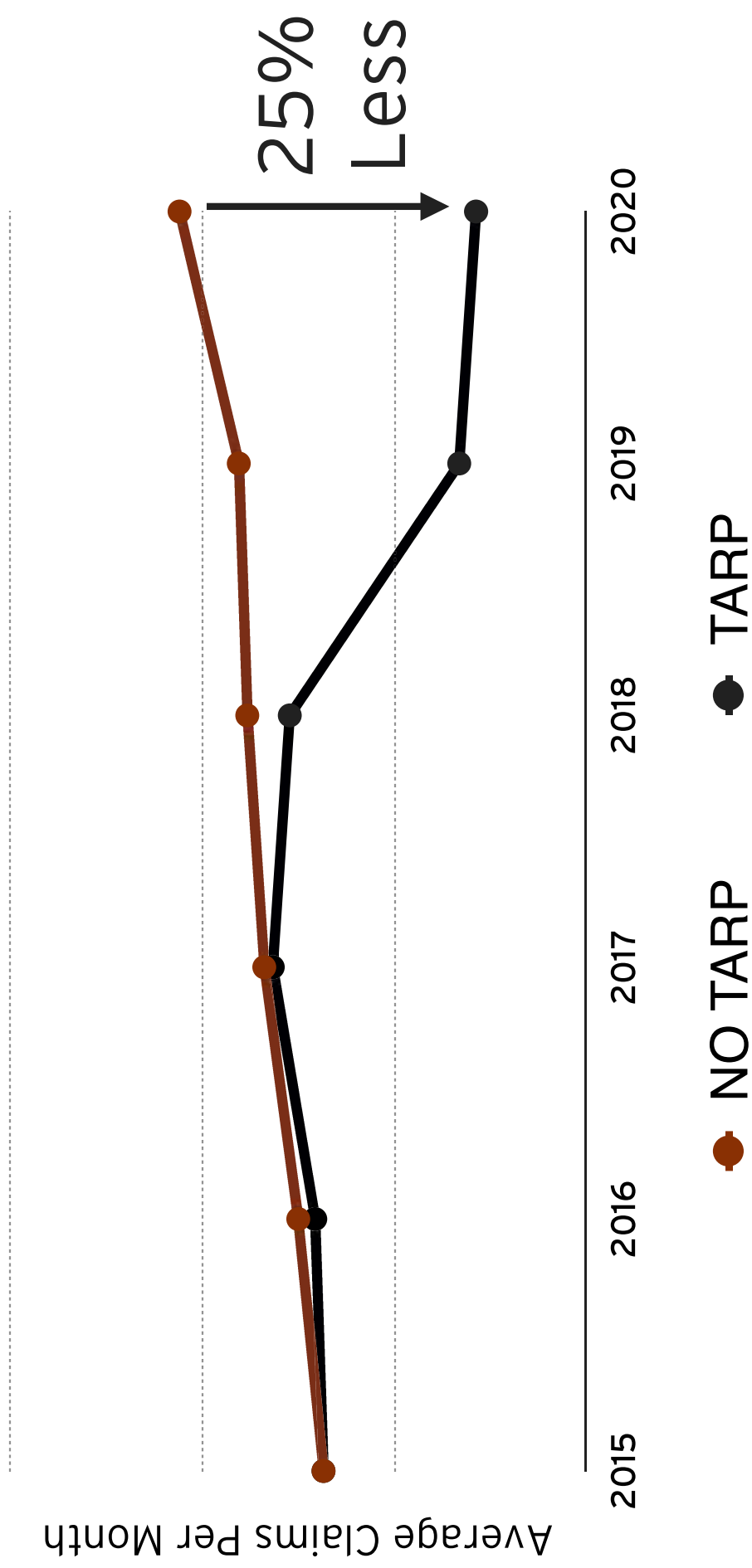
Team
Appreciation
Recognition
Program

CONTROLLABLE LOSSES

80%

Employee Injury or Auto Liability

PERFORMANCE



OTHER BENEFITS

- ✓ Morale (health & safety)
- ✓ Efficiency
- ✓ Productivity

KEY COMPONENTS

- ✓ Team Element (Accountability)
- ✓ Shared Results (Transparency)
- ✓ Monthly Reward (Awareness)

MANAGEMENT ENGAGEMENT

OTHER RECOMMENDATIONS

1. Incident Reviews
2. Return to Work

PARKS & RECREATION

Incentive Results

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
TEAM 1	✗	✓	✓	✗	✓	✓	✓	✓	✓	✓		
TEAM 2	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
TEAM 3	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
TEAM 4	✓	✓	✗	✓	✓	✓	✓	✗	✓	✓		
TEAM 5	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		

✓ = Qualified ✗ = Not Qualified

TEAM 1	TEAM 2	TEAM 3	TEAM 4	TEAM 5
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name
Employee Name	Employee Name	Employee Name	Employee Name	Employee Name



GETTING STARTED

- ✓ Organize Teams
- ✓ Choose Incentive
- ✓ Set Date & Kickoff

WE'RE HERE TO HELP!

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