



White's Sanitation, Inc.
Support Your Local 'White Trash'

Contract Renewal Proposal

Monroe City Contract

August 25, 2020

Initial Contract between Monroe & WSI: 1990

One of the services we take pride in offering is picking up extra garbage. However, in recent years there has been an increasing amount of abuse of that service.



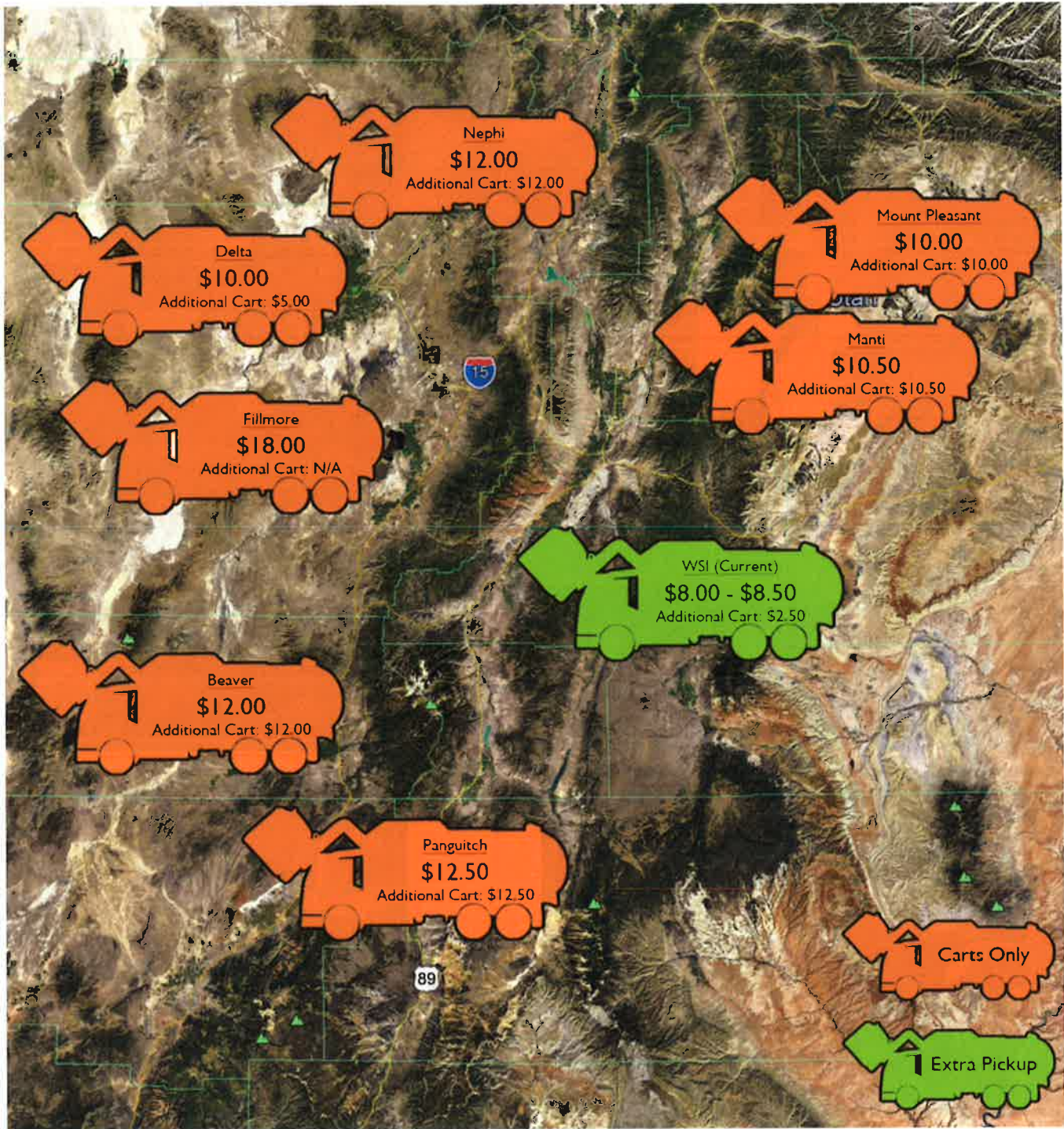




All of these pictures were taken in cities where WSI has contracted garbage service. Some of these piles were picked up.

As a result of these exploitations of the service we provide, WSI has looked at modifying some elements of their contract proposal for 2020.

Surrounding Area Garbage Service Rates



As far as we can tell, WSI is the only provider in Utah to provide extra garbage pickup as a weekly service. We take pride in providing that service and would like to keep doing so, but at our current rates it is not sustainable.

Key Differences in Proposed Contract

Number of Additional Carts: The number of additional carts that a household may rent from WSI is increased from two to three additional carts.

Justification: Utilizing WSI-provided carts is easier for our employee's, since they can utilize the equipment to dump them rather than manually dumping them. Allowing for up to three additional WSI carts (each billed for \$2.50 per month) also gives residents even more affordable garbage capacity.

Personal Can Size Limitation: The volume of additional personal cans that can be taken must not exceed 35 gallons.

Justification: Personal cans larger than 35 gallons are often too heavy for a single person to lift. Even if one 55-gallon can with branches is light enough for our employees to dump, another person's 55-gallon can filled with grass clippings is not. Rather than picking which large containers can be dumped and dealing with the complaints that would follow, the size of container will be limited.

Bulky Waste: Pick-up of bulky items (ie. appliances, couches, mattresses, etc.) will be limited to one item per week. In addition, carpet will no longer be picked up as part of this residential contract.

Justification: Picking up multiple bulky items is outside the scope of residential garbage collection, and doing so is both time-consuming and physically difficult for our employees. WSI would still like to provide the service, but limiting it is necessary to reduce instances of abuse of the service. Carpet also presents challenges, as it is very difficult to lift large rolls. Carpet is technically construction waste and installers are usually paid to dispose of existing carpet, as well. See images 2, 4, 5, & 9.

Walk-Up Service or \$1.00 Discount: Those customers who utilize WSI's walk-up service for residents who are elderly or have a disability will not be eligible to receive the \$1.00 discount.

Justification: If a customer is receiving an extra service, we don't feel that an additional discount is necessary. Residents may choose one or the other, but may not utilize both.

Monthly Rate: WSI's garbage collection rate will increase by \$2.00 to \$10.50 per residence per month.

Justification: Rates have not increased significantly since the contract began. In order to maintain the current level of service and be more in line with the garbage collection costs of surrounding areas, WSI needs to increase rates.

