

# General Fund

## Revenues and Expenditures FY 2020

(Preliminary / Unaudited - For Discussion Purposes)

|                        | Budget               | Actual               | Variance          |
|------------------------|----------------------|----------------------|-------------------|
| Revenues:              |                      |                      |                   |
| Taxes                  | \$ 10,410,307        | \$ 10,969,999        | \$ 559,692        |
| Licenses and Permits   | \$ 540,000           | \$ 552,402           | \$ 12,402         |
| Intergovernmental      | \$ 78,000            | \$ 222,565           | \$ 144,565        |
| Charges for Services   | \$ 2,530,800         | \$ 2,361,626         | \$ (169,174)      |
| Fines and Forefeitures | \$ 151,000           | \$ 127,474           | \$ (23,526)       |
| Interest Income        | \$ 80,000            | \$ 111,377           | \$ 31,377         |
| Miscellaneous          | \$ 146,310           | \$ 238,647           | \$ 92,337         |
| Reserves / Transfers   | \$ 1,025,000         | \$ 1,025,000         | \$ -              |
|                        | <b>\$ 14,961,417</b> | <b>\$ 15,609,090</b> | <b>\$ 647,673</b> |

|                                 | Budget               | Actual               | Variance          |
|---------------------------------|----------------------|----------------------|-------------------|
| Expenditures:                   |                      |                      |                   |
| General Government              | \$ 2,484,060         | \$ 2,379,013         | \$ 105,047        |
| Public Safety                   | \$ 5,575,231         | \$ 5,786,538         | \$ (211,307)      |
| Community Development           | \$ 994,788           | \$ 921,667           | \$ 73,121         |
| Public Works                    | \$ 981,000           | \$ 881,853           | \$ 99,147         |
| Buildings, Parks and Recreation | \$ 2,575,900         | \$ 2,213,659         | \$ 362,241        |
| Non Departmental / Transfers    | \$ 2,350,438         | \$ 2,417,770         | \$ (67,332)       |
|                                 | <b>\$ 14,961,417</b> | <b>\$ 14,600,500</b> | <b>\$ 360,917</b> |

Revenues over Expenditures                      \$    **1,008,590**

\* Adjusted to reflect accruals and non authorizations \*

## Sales Tax Five Year Trend

### TOTAL SALES TAX REVENUE

|                    | FY 2016             | FY 2017             | FY 2018             | FY 2019             | FY 2020             |
|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July               | \$ 322,550          | \$ 352,976          | \$ 365,502          | \$ 443,080          | \$ 449,490          |
| August             | \$ 330,167          | \$ 355,886          | \$ 428,498          | \$ 412,305          | \$ 429,948          |
| September          | \$ 380,348          | \$ 397,200          | \$ 407,822          | \$ 434,153          | \$ 461,600          |
| October            | \$ 299,460          | \$ 337,807          | \$ 367,726          | \$ 373,921          | \$ 416,144          |
| November           | \$ 307,549          | \$ 327,030          | \$ 395,528          | \$ 399,132          | \$ 436,872          |
| December           | \$ 428,053          | \$ 459,007          | \$ 482,503          | \$ 476,151          | \$ 561,403          |
| January            | \$ 287,582          | \$ 310,711          | \$ 365,224          | \$ 302,632          | \$ 461,109          |
| February           | \$ 289,862          | \$ 373,067          | \$ 388,044          | \$ 381,053          | \$ 358,762          |
| March              | \$ 415,406          | \$ 410,857          | \$ 446,837          | \$ 455,816          | \$ 501,339          |
| April              | \$ 297,455          | \$ 326,759          | \$ 366,159          | \$ 356,359          | \$ 445,228          |
| May                | \$ 350,511          | \$ 362,597          | \$ 427,489          | \$ 451,069          | \$ 474,400          |
| June               | \$ 389,331          | \$ 469,580          | \$ 377,681          | \$ 473,354          | \$ 475,000          |
|                    | <b>\$ 4,098,274</b> | <b>\$ 4,483,477</b> | <b>\$ 4,819,013</b> | <b>\$ 4,959,025</b> | <b>\$ 5,471,295</b> |
| Year Over Increase | \$ 432,639          | \$ 385,203          | \$ 335,536          | \$ 140,012          | \$ 512,270          |

### POINT OF SALE DISTRIBUTION

|                    | FY 2016             | FY 2017             | FY 2018             | FY 2019             | FY 2020             |
|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July               | \$ 107,882          | \$ 122,519          | \$ 131,976          | \$ 167,676          | \$ 168,027          |
| August             | \$ 107,830          | \$ 115,349          | \$ 149,021          | \$ 139,176          | \$ 153,260          |
| September          | \$ 130,730          | \$ 137,607          | \$ 140,152          | \$ 141,496          | \$ 165,319          |
| October            | \$ 97,787           | \$ 125,425          | \$ 128,297          | \$ 126,461          | \$ 147,589          |
| November           | \$ 109,758          | \$ 108,916          | \$ 143,437          | \$ 141,139          | \$ 161,561          |
| December           | \$ 143,132          | \$ 163,060          | \$ 174,170          | \$ 161,584          | \$ 214,534          |
| January            | \$ 97,074           | \$ 99,374           | \$ 129,788          | \$ 55,840           | \$ 167,045          |
| February           | \$ 100,093          | \$ 137,075          | \$ 142,899          | \$ 137,793          | \$ 128,153          |
| March              | \$ 141,264          | \$ 147,978          | \$ 168,987          | \$ 161,896          | \$ 187,282          |
| April              | \$ 112,510          | \$ 116,764          | \$ 127,228          | \$ 115,824          | \$ 189,211          |
| May                | \$ 128,186          | \$ 131,863          | \$ 147,030          | \$ 176,837          | \$ 196,504          |
| June               | \$ 138,067          | \$ 170,868          | \$ 84,809           | \$ 165,420          | \$ 195,000          |
|                    | <b>\$ 1,414,313</b> | <b>\$ 1,576,798</b> | <b>\$ 1,667,794</b> | <b>\$ 1,691,142</b> | <b>\$ 2,073,485</b> |
| Year Over Increase | \$ 295,054          | \$ 162,485          | \$ 90,996           | \$ 23,348           | \$ 382,343          |

### POPULATION DISTRIBUTION

|                    | FY 2016             | FY 2017             | FY 2018             | FY 2019             | FY 2020             |
|--------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| July               | \$ 218,850          | \$ 236,005          | \$ 237,759          | \$ 279,959          | \$ 290,320          |
| August             | \$ 226,521          | \$ 245,999          | \$ 284,397          | \$ 275,425          | \$ 285,322          |
| September          | \$ 254,999          | \$ 263,822          | \$ 271,855          | \$ 296,603          | \$ 305,293          |
| October            | \$ 205,548          | \$ 218,597          | \$ 244,302          | \$ 250,986          | \$ 277,598          |
| November           | \$ 202,572          | \$ 222,519          | \$ 256,354          | \$ 265,409          | \$ 284,122          |
| December           | \$ 290,873          | \$ 301,934          | \$ 314,241          | \$ 325,861          | \$ 357,505          |
| January            | \$ 194,610          | \$ 214,638          | \$ 240,963          | \$ 254,260          | \$ 303,302          |
| February           | \$ 193,634          | \$ 238,906          | \$ 240,028          | \$ 250,875          | \$ 238,289          |
| March              | \$ 278,977          | \$ 270,715          | \$ 282,101          | \$ 302,503          | \$ 323,525          |
| April              | \$ 202,051          | \$ 215,165          | \$ 242,603          | \$ 249,261          | \$ 265,989          |
| May                | \$ 226,644          | \$ 239,324          | \$ 288,085          | \$ 284,799          | \$ 291,443          |
| June               | \$ 257,479          | \$ 303,538          | \$ 296,003          | \$ 319,078          | \$ 290,000          |
|                    | <b>\$ 2,752,758</b> | <b>\$ 2,971,162</b> | <b>\$ 3,198,691</b> | <b>\$ 3,355,019</b> | <b>\$ 3,512,708</b> |
| Year Over Increase | \$ 132,632          | \$ 218,404          | \$ 227,529          | \$ 156,328          | \$ 157,689          |

\*\* Total Revenue Reduced by State Tax Commission Administrative Fees and Other Funding Deductions \*\*

\* Year End Accruals Not Posted \*