



LOGAN RIVER GOLF COURSE

Advisory Board Members

Chair: Kevin Hansen (1st Term Expires 3/1/2019)
khansen474@msn.com

Vice Chair: Kaycee Hunt (1st Term Expires 10/18/2019)
lovetogolf23@gmail.com

Tom Wood (1st Term Expires 01/03/2020)
tommycwood1945@gmail.com

Dawn Drost (1st Term Expires 6/05/2021)
dawnmd79@gmail.com

Men's Association President: Mike Smith
mds4golf@gmail.com

Men's Association Past President: Brandon Casper
brandon.casper@aggiemail.usu.edu

Women's Association President: Marian Nielsen
mariannielsen@msn.com

Women's Association Past President: Holley Allen
holleyb.allen@yahoo.com

Council Liaison for 2019: Tom Jensen
thomascarljensen@gmail.com

Director of Parks and Recreation: Russ Akina
russ.akina@loganutah.org

Golf Professional: Jeff John
jeff.john@loganutah.org

Golf Course Superintendent: Randy Oldham
randy.oldham@loganutah.org

Secretary: Jalayne Hatch
jalayne.hatch@loganutah.org

Logan River Golf Advisory Board

Thursday, February 21, 2019, 5:00pm
Logan Recreation Center
195 South 100 West
Conference Room

Agenda Items:

1. Approval of Minutes from January 24, 2019
2. Public Input Meeting (Russ)
3. Proposed Fee Increases (Russ)
4. Fee Examination for Room Rentals and Concessions for FY21 (Russ)
5. Golf Professional Report (Jeff)
6. Golf Superintendent Report (Randy)
7. Open Forum

Next Meeting: March 21, 2019, 5:00pm



Logan River Golf Advisory Board Meeting

Thursday, February 21, 2019, 5:00pm

Logan Recreation Center Conference Room

Present: Kevin Hansen, Kaycee Hunt, Randy Oldham, Russ Akina, Holley Allen, Jeff John, Marian Nielsen, Dawn Drost, Brandon Casper, Tom Jensen

Guests: Mayor Daines, Rich Anderson, Rob Gines

Absent: Mike Smith, Tom Wood

Approval of Minutes: Holley made a motion to approve the minutes from the January 24, 2019 Logan River Golf Advisory Board Meeting. Kaycee seconded the motion. The minutes were unanimously approved as written.

Public Input Meeting:

- Russ turned time over to the Mayor to go over some changes she would like to see take place
- Mayor Daines thought the public input meeting was very instructive and there were a lot of great ideas so the City decided to pull back and restructure instead of privatizing the Course operations
- She wanted Jeff and Randy to be successful in decreasing the subsidy so the City still has a great golf course and the subsidized funds could be used for other things in the Parks and Recreation Department
- The Mayor said there was a lot of talk about marketing and the budget but everyone seemed to refer to different financial numbers; to address these things, she suggested reorganizing the Advisory Board and amending the bylaws
 - She'll give the amendments to Russ to be considered at the next Board meeting
- One of her suggestions was for the Board to represent the entire community, not just the Course
- She also suggested three sub-committees
 1. Budget Committee –provide feedback on how to better run things financially
 - The Mayor asked Dawn to Chair this committee and she was willing, if the Board agreed
 - This committee would report to the Board monthly
 2. Marketing Committee – appoint someone to the Advisory Board who can provide some expertise in marketing
 - This committee would report to the Board monthly
 3. Benefit Committee – organize a tournament to raise funds to improve capital needs
 - This committee would report to the Board as needed
- Rich will speak to concerns about the employee golf benefit being too much and increasing rates will be addressed during the next item
- The Mayor encouraged Jeff to look into and ask about implementing new ideas; she wanted to give him more flexibility
- Employee salaries may be restructured to allow for granting incentives as things improve
- The Mayor wanted to address the budget with the Board in detail; Rich put together some information for the Board to review and refer to regularly
- Kevin liked the Mayor's suggestions; he said they should have been implemented a while ago

- Rob said the City shouldn't carry the budgetary burden for something that serves the entire valley and suggested discussing the idea of a recreation tax with the Cache County Council
 - The Mayor said resident and non-resident rates for punch passes and season passes has been discussed but won't be implemented this year
- Tom Jensen suggested applying for RAPZ funds to equalize the disparity between City and County; the Mayor said the City receives about the same amount in RAPZ funds each year and something else wouldn't get done if the Course was awarded RAPZ funds
- Dawn wondered if other communities may be willing to pay more to cover Course expenses
 - Rob said it would be more effective to ask for assistance with recreation in general, not just golf, because people all over the valley use the Aquatic Center, trails, and parks
 - He offered to put a proposal together
- Rich provided everyone a copy of the audited financial statement and hoped to explain it in a way that would be easier to understand; these are the numbers that have to be recognized as the Course's official numbers
 - If Jeff said this April was the best ever but these numbers show something different then the numbers need to be reconciled and they'll need to determine the difference
- The provided report showed ten years of actual results, year-to-date results, and the forecast for 2020
- The second yellow line on the report is a more reasonable way to compare revenue to previous years
 - That number comes from removing the general fund subsidy because it is not actually revenue
- Rich removed the Cost of Goods Sold from Expenses and inserted it into Revenue for a better comparison
 - Cost of Goods Sold cannot be used as marketing money; it has a direct relationship to sales
- The 2011 flood monumentally affected the Golf Course and revenue really declined
- The financial problem is an issue with revenue, not expenses; they've don't well at monitoring expenses
- The projected revenue is based on this fiscal year's average, which is about 2.9% above 2018
- The weather has a major impact on revenue; when the Course opens, how long it's open, how hot it is, how wet it is, etc.
- The course is still paying off a negative cash balance because all the reserves were lost
- The Legal Department purchased the muscle wall to protect the City's asset; it was a terrific investment
- Tom Jensen asked if the fee proposals include the fee increases; the blue column does, the green column does not
- Rich said the Course needs cash to operate and cash is still negative about \$40,000
 - The City should be putting aside cash to replace equipment and other unforeseen circumstances
 - Jeff said part of the reason for the general fund subsidy is to recoup the cash lost to the flood
- Rich reviewed the Expenses; the total document is audited, not each individual category
- Other Supplies is Cost of Goods Sold
- The total GAAP is what Rich is required to report
- The Course has to report as a stand-alone business so Rich has to account for Admin Fees, which are costs for payroll, human resources, legal, etc
- Rich will remove Admin Fees, Depreciation, and Cost of Goods Sold from the report and then the Board will have a very realistic number to refer to
- Rich reiterated that the financial troubles are revenue related; staff has done an outstanding job controlling expenses

- IT Assessments and Risk Assessments are higher because the Course is part of the City; the City employs two attorneys and has to allocate for those costs
 - Risk is based on the number of lawsuits and losses and smoothed over a three-year average; the fees cover the cost of attorneys and insurance, not the cost of the claim unless it was catastrophic
 - Some of those fees could potentially pay for nets and other things to help protect the course
- The workable number Rich wants everyone to work from is adjusted revenue over adjusted expense less capital improvements and equipment; he said it's important for everyone to understand those numbers
- Rich provided a second handout that should be reviewed on a monthly basis
- The adjusted revenue is how you can see revenue is improving
- Tom Jensen asked about the difference in the building rental between the two years; revenue was down this year but the new range machine paid off and the other revenue is looking really good
- The public hearing garnered a lot of attention; hopefully people will financially support the Course
- Rich said Jeff's and Randy's incentives will be measured against the numbers he presented today
- Brandon asked if the Board will meet all year instead of taking off June and July so the sub-committees can report to the Board; Russ said the Board can opt to take the summer off if they want to
 - Dawn said the sub-committees will meet separately and can meet all year, if necessary
- The Mayor said the bylaws allow for nine members but that can be expanded if the Board would like to seek out individuals with specific experience
- Kevin's first term ends March 1 and he will not seek a second term; the Mayor thanked him for his service
- The Mayor thanked everyone for their time, energy, and effort

Proposed Fee Increases:

- Everyone received a copy of the fee proposals that were presented to the City Council on Tuesday
- The highlighted fee was for the season range pass and Russ asked for guidance from the Board
 - The current rate for a season range pass is \$400, not \$350
 - Dawn asked how many buckets equal a range pass; 40 buckets
 - Jeff said the new rates would go into effect after most people have purchased their season passes
 - Russ suggested holding the increase on the season range pass rate until next year and raising it with fees for concessions and the tournament room
- Dawn asked when fees were last raised; 2017
- Brandon said many courses charge \$17 or \$18 for 9 holes and the proposed fees are still below average
 - Kaycee suggested raising the fees over a couple of years so it's not as noticeable
- The Council will vote on these increases on March 5; Russ will take feedback up until then
- Tom suggested finding ways to fill the gaps when the course isn't busy, like a shorter course when it's really hot; Jeff said anyone can play the four-hole loop any time
 - The Board didn't know about the four-hole loop and suggested marketing it
- Rob asked if Jeff had ideas of where to put some marketing money; yes
- Kevin said he made a point to visit his retail competition weekly to see what they did well and where they were lacking; he would implement the good ideas and capitalize on the weaknesses

Fee Examination for Room Rentals and Concessions for FY21:

- Russ said it would be good to have a fee plan for the next few years
- Increasing fees for the tournament room and concessions should be considered next year

Golf Professional Report:

- Jeff said teaching the game of golf produces more golfers; it's not a quick fix but it helps grow the game over time
- Jeff teaches SNAG (Starting New at Golf) in the elementary schools during After School Club in the winter; it gives the kids a chance to learn how to hold a club and swing at a ball
- Jeff passed around the monthly Z Out Report, which only records the revenue received from the cash register each month
 - Dawn said she should be able to take the monthly Z Out Report and reconcile it with Rich's report; if it can't be reconciled then there is a disconnect and something needs to be adjusted
- Everyone received a flier for the rules seminar Jeff is hosting on March 5
- Erik's salary was used to pay for things that were needed at the Golf Course
- Tom said the Council wants things to work at the Course so it's important to make sure everyone is working from the same numbers
- Dawn said the Board hasn't ever looked at the numbers; it's not something they've ever been tasked with

Golf Superintendent Report:

- Working on trimming trees on #8, where there have been issues with shade
- There is ice on the greens but he will spray graphite if he needs to; ice can suffocate the greens if it's there for more than five weeks but the graphite will absorb the heat from the sun to melt the snow and ice
- The equipment is ready to go; it's in good shape because Randy buys smart and knows how to care for it
- Working on tee markers, ball washers, and everything else

Open Forum:

- Holly suggested buying a coin "ant farm" for people to put their change in; it should say "May the Course be with you" and all the change will go towards the course
 - The Board suggested the Women's Association sponsor this idea
- Dawn asked if dogs will be a problem for the Course if they're allowed off-leash at Rendezvous Park; only if the owner can't control his or her dog
 - Dawn asked if the decision to allow off-leash dogs at Rendezvous Park was final; no, the Council will vote on March 5
- A few months ago, Gary Carlston was suggested to take John Hansen's seat on the Board
 - The Mayor has approved Gary to serve but the Council has not yet ratified it
 - Gary has been retained by the new president of Snow College to stay on until May and he is willing to drive to Logan to attend the monthly Board Meetings
 - Russ asked if the Board was interested in expanding membership or maintaining the current size; the Board liked the idea of maintaining the current size
 - Russ will move forward with getting Gary Carlston's appointment ratified by the City Council

Next Meeting: March 21, 2019 at 5:00pm

Adjourned: 6:29pm

Minutes Submitted by: Jalayne Hatch

City of Logan
Statement of Revenues and Expenditures - For Fund Golf Course
For Period Ending

	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	Estimated FY 2019	Forecast FY 2020
Revenue												
Intergovernmental												
RAPZ		10,500.00										
Federal Government Grants			1,490.00	2,205.00								
Total Intergovernmental	-	10,500.00	1,490.00	2,205.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Charges For Services												
Golf Green Fees	443,388.64	402,323.70	349,895.76	299,626.34	351,037.83	382,048.20	414,245.87	384,266.30	383,296.75	368,217.77		
Golf Driving Range Fees	77,992.32	74,267.23	64,882.56	76,017.32	70,922.92	69,862.45	69,032.08	69,157.69	63,416.67	75,426.63		
Golf Cart Rental	166,585.53	160,703.07	138,819.34	149,165.56	171,653.20	184,735.80	190,602.74	167,974.79	168,652.12	173,701.24		
Golf Equipment Rental	5,811.18	4,677.83	4,136.98	3,459.01	3,000.18	3,004.82	3,263.31	3,664.66	4,410.03	3,358.77		
Golf Course Concessions	453.27	678.35	493.54	1.88	3,500.00	2,484.89	4,241.50	3,000.00	2,500.00	2,500.00		
Golf Pro Shop Sales	222,923.63	200,388.64	154,539.55	177,648.38	201,355.29	216,952.58	229,196.27	224,250.14	198,481.26	223,320.19		
Golf Building Rental	-	-	0.00	10,710.33	7,428.38	7,185.05	6,905.64	13,056.00	8,120.42	17,911.72		
Total Charges For Services	917,154.57	843,038.82	712,767.73	716,628.82	808,897.80	866,273.79	917,487.41	865,369.58	828,877.25	864,436.32	890,369.41	942,369.41
Interest Revenue												
Interest Earnings	73.55	29.92	17.31	(905.27)	(391.67)	(736.79)	(522.35)	(708.22)	(880.28)	(1,454.93)		-
PTIF 0334 Interest	4,639.12	1,286.02	38.26	925.05	95.57	0.03	0.00	2.45	13.45	17.86		
Restricted Interest	5,318.19	1,496.43	1,098.02	0.00								
Total Interest Revenue	10,030.86	2,812.37	1,153.59	19.78	(296.10)	(736.76)	(522.35)	(705.77)	(866.83)	(1,437.07)	(500.00)	(500.00)
Miscellaneous												
Contributions and Donations									3,800.00	0.00		
Miscellaneous Revenue	7,159.38	1,462.36	3,056.76	8,438.82	8,186.86	11,283.33	7,216.64	9,738.31	10,052.08	18,206.68		
Total Miscellaneous	7,159.38	1,462.36	3,056.76	8,438.82	8,186.86	11,283.33	7,216.64	9,738.31	13,852.08	18,206.68	18,000.00	18,000.00
Transfers In												
General Fund Transfers	384,815.04	379,314.96	372,600.00	95,000.00	0.00	142,668.96	167,981.04	178,878.96	179,921.04	179,114.04	172,355.00	172,355.00
Other Transfers					0.00	1,444,176.00	0.00	50,000.00				
Total Transfers In	384,815.04	379,314.96	372,600.00	95,000.00	0.00	1,586,844.96	167,981.04	228,878.96	179,921.04	179,114.04	172,355.00	172,355.00
Sale of Capital Assets												
Sale of Capital Assets					2,500.00	0.00	0.00	685.00				
Sale of Capital Assets	-	-	0	0	2500	0	0	685	0	0	0	0
GAAP Total Revenue	1,319,159.85	1,237,128.51	1,091,068.08	822,292.42	819,288.56	2,463,665.32	1,092,162.74	1,103,966.08	1,021,783.54	1,060,319.97	1,080,224.41	1,132,224.41
Less GF Transfers	(384,815.04)	(379,314.96)	(372,600.00)	(95,000.00)	-	(1,586,844.96)	(167,981.04)	(228,878.96)	(179,921.04)	(179,114.04)	(172,355.00)	(172,355.00)
Less COGS	(208,921.48)	(203,313.90)	(154,375.07)	(176,670.79)	(194,056.55)	(203,382.88)	(223,799.04)	(194,179.47)	(183,860.23)	(211,519.36)	(211,519.36)	(211,519.36)
Golf Course Revenue Adjusted	725,423.33	654,499.65	564,093.01	550,621.63	625,232.01	673,437.48	700,382.66	680,907.65	658,002.27	669,686.57	696,350.05	748,350.05

	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	Estimated FY 2019	Forecast FY 2020
Expense												
Salaries And Wages												
Benefited Employees	222,379.93	211,716.33	198,535.73	191,424.87	205,572.01	219,913.54	226,780.61	233,947.80	242,547.67	234,349.48		
Non-Benefited Employees	148,393.53	144,127.38	157,580.14	152,471.82	143,257.04	156,894.02	164,735.96	161,046.75	154,789.88	148,925.53		
Overtime	205.87	(3.49)	1,088.40	1,112.36	233.45	0.00	414.61	281.58	0.00	55.13		
Pay For Performance					3,800.00	0.00						
Pension Expense Adjustment							(11,081.00)	(20,297.00)	12,733.00	(1,843.00)		
Benefits	101,628.60	100,148.57	98,642.07	101,463.27	113,190.68	118,749.52	126,350.08	127,195.00	129,857.27	118,328.81		
Total Salaries And Wages	472,607.93	455,988.79	455,846.34	446,472.32	466,053.18	495,557.08	507,200.26	502,174.13	539,927.82	499,815.95	439,838.04	453,038.18
Administrative Fees Expense												
Admin Fees					-	27,669.00	27,981.00	28,878.96	29,921.04	29,114.04	22,355.00	22,355.00
Total Administrative Fees Expense	-	-	-	-	-	27,669.00	27,981.00	28,878.96	29,921.04	29,114.04	22,355.00	22,355.00
Operating And Maintenance												
Subscriptions & Memberships	754.00	1,340.00	1,266.27	361.71	1,289.00	540.00	45.00	436.00	20.00	0.00		
Ads & Publications	4,259.86	4,433.82	4,583.16	3,825.06	4,623.17	0.00						
Travel & Training	-	250.00	250.00	0.00	92.00	0.00						
Office Supplies	3,899.45	3,791.82	3,843.13	4,470.69	3,712.16	0.00	200.00	0.00				
Maintenance	86,693.41	26,957.80	27,328.51	25,357.08	26,459.71	2,344.92	61.31	15.00	6,399.22	1,936.10		
Fuel	15,077.63	12,954.33	11,753.84	14,123.99	17,516.15	3,529.91	16,768.04	14,053.80	14,829.45	13,724.88		
Vehicle Maintenance					0.00	19,004.80	22,457.54	23,760.23	24,079.78	24,078.17		
Other Maintenance					86.55	7,208.18	7,774.13	7,482.86	7,800.42	7,326.17		
Building & Grounds Maint	22,949.40	22,452.49	20,772.06	20,638.08	22,820.57	830.01	400.00	0.00				
Utilities	32,441.67	32,492.80	33,478.57	41,761.31	50,216.94	50,963.57	49,603.23	53,627.30	53,572.09	50,809.04		
Telephone	4,291.16	3,115.49	2,531.61	784.67	1,836.03	854.51	789.82	791.62	727.25	720.00		
Professional & Technical	5,950.10	5,768.25	7,500.25	5,786.58	5,749.77	0.00	148.00	98.00	0.00	28.00		
Special Departmental Supplies	18,857.12	39,784.22	20,363.58	43,669.10	24,943.45	58,859.33	92,275.18	70,584.25	75,466.09	56,671.54		
Other Supplies	208,921.48	203,313.90	154,375.07	176,670.79	194,056.55	203,382.88	223,799.04	194,179.47	183,860.23	211,519.36	211,519.36	211,519.36
Top Dressing & Sand					0.00	8,622.40	9,693.87	9,470.84	8,523.17	8,563.42		
Chemicals & Seed					0.00	28,974.15	28,244.48	27,578.13	16,712.30	28,343.48		
Course Supplies					0.00	1,665.64	2,502.71	12,318.40	10,998.80	10,111.56		
Inventory Adjustments							(175.59)	0.00				
Cash Over/Short	(362.41)	(1,281.05)	(52.09)	(97.45)	131.92	54.97	(392.33)	0.12	(168.15)	101.86		
Claims & Insurance	4,917.92	684.45	2,853.84	11,059.20	10,546.61	6,925.92	476.96	79.95	432.33	2,970.00		
IT Assessments	13,256.04	11,952.00	12,777.00	22,575.00	22,152.96	20,966.04	20,870.04	19,440.96	18,333.96	18,221.04		
Risk Assessments	17,310.00	17,310.00	13,512.00	13,512.00	16,925.04	17,597.04	18,056.04	17,744.04	17,982.00	21,820.00		
Total Operating And Maintenance	439,216.83	385,300.32	317,136.80	384,497.81	403,158.58	432,324.27	493,607.47	451,660.97	439,568.94	456,944.62	502,052.00	517,113.56
Depreciation And Amortization												
Depreciation	135,704.46	136,392.64	126,484.53	156,915.04	184,682.52	173,577.13	175,381.48	181,813.92	185,061.08	195,476.99	215,476.99	215,476.99
Total Depreciation And Amortization	135,704.46	136,392.64	126,484.53	156,915.04	184,682.52	173,577.13	175,381.48	181,813.92	185,061.08	195,476.99	215,476.99	215,476.99
Capital Outlay												
Buildings			925,793.01	791,056.69								
Equipment			42,865.62	0.00								
Improvements							11,450.00	0.00	10,545.00	0.00		
Other Equipment Rolling Stock	-	24,300.00			0.00	32,926.37	7,500.00	73,273.60	47,441.35	44,174.13	80,000.00	80,000.00
Total Capital Outlay	-	24,300.00	968,658.63	791,056.69	0.00	32,926.37	18,950.00	73,273.60	57,986.35	44,174.13	80,000.00	80,000.00
Principal												
Principal On Bonds	350,000.00	355,000.00	360,000.00	0.00								
Total Principal	350,000.00	355,000.00	360,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest Expense												
Interest On Bonds	34,815.00	21,690.00	6,521.00	0.00								
Fiscal Charges	3,000.00	3,000.00	10,027.00	0.00	9,900.00	0.00						
Total Interest Expense	37,815.00	24,690.00	16,548.00	0.00	9,900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Contra Expenditures												
Capital Contra Account	0.00	(24,300.00)	(968,658.63)	(791,056.69)	0.00	(32,926.37)	(18,950.00)	(73,273.60)	(57,986.35)	(44,174.13)	(80,000.00)	(80,000.00)
Debt Service Contra Account	(350,000.00)	(355,000.00)	(360,000.00)	0.00								
Total Contra Expenditures	(350,000.00)	(379,300.00)	(1,328,658.63)	(791,056.69)	0.00	(32,926.37)	(18,950.00)	(73,273.60)	(57,986.35)	(44,174.13)	(80,000.00)	(80,000.00)
GAAP Total Expense	1,085,344.22	1,002,371.75	916,015.67	987,885.17	1,063,794.28	1,129,127.48	1,204,170.21	1,164,527.98	1,194,478.88	1,181,351.60	1,179,722.03	1,207,978.73
GAAP Excess (deficiency) of revenue over (under) expense	233,815.63	234,756.76	175,052.41	(165,592.75)	(244,505.72)	1,334,537.84	(112,007.47)	(60,561.90)	(172,695.34)	(121,031.63)	(99,497.62)	(75,754.32)
Less Admin Fees	-	-	-	-	-	(27,669.00)	(27,981.00)	(28,878.96)	(29,921.04)	(29,114.04)	(22,355.00)	(22,355.00)
Less Depreciation	(135,704.46)	(136,392.64)	(126,484.53)	(156,915.04)	(184,682.52)	(173,577.13)	(175,381.48)	(181,813.92)	(185,061.08)	(195,476.99)	(215,476.99)	(215,476.99)
Less COGS	(208,921.48)	(203,313.90)	(154,375.07)	(176,670.79)	(194,056.55)	(203,382.88)	(223,799.04)	(194,179.47)	(183,860.23)	(211,519.36)	(211,519.36)	(211,519.36)
Golf Course Expense Adjusted	740,718.28	662,665.21	635,156.07	654,299.34	685,055.21	724,498.47	777,006.69	759,655.63	745,241.21	730,370.68	758,627.38	
Golf Course Revenue over (under) Golf Course Expense Adjusted	(15,294.95)	(8,165.56)	(71,063.06)	(103,677.71)	(59,823.20)	(51,060.99)	(76,626.03)	(78,747.98)	(137,634.26)	(75,554.64)	(34,020.63)	(10,277.33)
Less Capital Equipment and Improvements	-	(24,300.00)	(42,865.62)	-	-	(32,926.37)	(18,950.00)	(73,273.60)	(57,986.35)	(44,174.13)	(80,000.00)	(80,000.00)
Golf Course Adjusted Cash Flow	(15,294.95)	(32,465.56)	(113,928.68)	(103,677.71)	(59,823.20)	(83,987.36)	(95,576.03)	(152,021.58)	(195,620.61)	(119,728.77)	(114,020.63)	(90,277.33)

City of Logan
Statement of Revenues and Expenditures - For Fund Golf Course
For Period Ending 01/31/2019

	FY 2019	FY 2018	% Change
Revenue			
Charges For Services			
Golf Green Fees	194,718.03	189,207.54	2.9%
Golf Driving Range Fees	33,901.66	32,318.16	4.9%
Golf Cart Rental	106,804.02	101,738.81	5.0%
Golf Equipment Rental	2,359.58	1,607.50	46.8%
Golf Course Concessions	2,000.00	2,500.00	-20.0%
Golf Pro Shop Sales	108,477.70	129,817.44	-16.4%
Golf Building Rental	4,584.00	13,596.72	-66.3%
Total Charges For Services	452,844.99	470,786.17	-3.8%
Interest Revenue			
Interest Earnings	(50.78)	(461.53)	-89.0%
PTIF 0334 Interest	239.85	17.86	1242.9%
Total Interest Revenue	189.07	(443.67)	
Miscellaneous			
Miscellaneous Revenue	10,529.79	9,634.98	9.3%
Total Miscellaneous	10,529.79	9,634.98	9.3%
Transfers In			
General Transfers	100,540.44	104,483.19	-3.8%
Total Transfers In	100,540.44	104,483.19	-3.8%
GAAP Total Revenue	564,104.29	584,460.67	-3.5%
Less GF Transfers	(100,540.44)	(104,483.19)	
Less COGS	(88,765.30)	(111,880.76)	
Golf Course Revenue Adjusted	374,798.55	368,096.72	1.8%

Expense	FY 2019	FY 2018	% Change
Salaries And Wages			
Benefited Employees	109,516.68	143,339.64	-23.6%
Non-Benefited Employees	91,814.61	81,757.85	12.3%
Benefits	58,142.43	70,279.67	-17.3%
Total Salaries And Wages	259,473.72	295,377.16	-12.2%
Administrative Fees Expense			
Admin Fees	13,040.44	16,983.19	-23.2%
Total Administrative Fees Expense	13,040.44	16,983.19	-23.2%
Operating And Maintenance			
Maintenance	0.00	149.66	-100.0%
Fuel	12,289.48	7,712.81	59.3%
Vehicle Maintenance	14,497.41	14,521.30	-0.2%
Other Maintenance	4,060.54	3,004.20	35.2%
Utilities	30,850.98	31,817.43	-3.0%
Telephone	390.00	390.00	0.0%
Professional & Technical	96.00	28.00	242.9%
Special Departmental Supplies	43,566.70	32,326.79	34.8%
Other Supplies	88,765.30	111,880.76	-20.7%
Other Supplies Wellness	2,417.30	2,491.36	-3.0%
Other Supplies	12,299.25	14,365.23	-14.4%
Other Supplies	422.08	517.90	-18.5%
Cash Over/Short	(10.10)	19.93	-150.7%
Claims & Insurance	615.00	594.00	3.5%
IT Assessments	10,845.31	10,628.94	2.0%
Risk Assessments	11,301.50	12,728.31	-11.2%
Total Operating And Maintenance	232,406.75	243,176.62	-4.4%
Depreciation And Amortization			
Depreciation	114,732.67	113,094.09	1.4%
Total Depreciation And Amortization	114,732.67	113,094.09	1.4%
Capital Outlay			
Other Equipment Rolling Stock	51,000.00	44,174.13	15.5%
Total Capital Outlay	51,000.00	44,174.13	15.5%
Contra Expenditures			
Capital Contra Account	(51,000.00)	(44,174.13)	15.5%
Total Contra Expenditures	(51,000.00)	(44,174.13)	15.5%
GAAP Total Expense	619,653.58	668,631.06	-7.3%
GAAP Excess (deficiency) of revenues over (under) expenditures	(55,549.29)	(84,170.39)	-34.0%
Less Admin Fees	(13,040.44)	(16,983.19)	
Less Depreciation	(114,732.67)	(113,094.09)	
Less COGS	(88,765.30)	(111,880.76)	
Golf Course Expense Adjusted	403,115.17	426,673.02	-5.5%
Golf Course Revenue over (under) Golf Course Expense Adjusted	(28,316.62)	(58,576.30)	-51.7%
Less Capital Equipment and Improvements	(51,000.00)	(44,174.13)	
Golf Course Adjusted Cash Flow	(79,316.62)	(102,750.43)	-22.8%

CITY OF LOGAN, UTAH

RESOLUTION NO. 19 - __

A RESOLUTION TO APPROVE AN INCREASE IN FEES AT THE LOGAN RIVER GOLF COURSE

WHEREAS, the City of Logan owns and operates public facilities including the Logan River Golf Course and proposes to increase the following fees; and

<u>Golf Course</u>	<u>Current</u>	<u>Proposed</u>	<u>Birch Creek</u>	<u>Eagle Mtn.</u>
Regular 9-Hole Greens Fee	\$15.00	\$16.00	\$15.00	\$15.00
Regular 18-Hole Greens Fee	\$30.00	\$32.00	\$30.00	\$30.00
Senior 9-Hole Greens Fee	\$12.00	\$13.00	\$13.00	\$12.00
Senior 18-Hole Greens Fee	\$24.00	\$26.00	\$26.00	\$24.00
Junior 9-Hole Greens Fee	\$10.00	\$11.00	\$10.00	\$10.00
Junior 18-Hole Greens Fee	\$20.00	\$22.00	\$20.00	\$20.00
Driving Range Large Bucket	\$9.00	\$10.00	\$8.00	\$8.00
Driving Range Regular Bucket	\$4.50	\$5.00	\$4.00	\$4.00
Driving Range Season Pass	\$350.00	\$450.00	\$300.00	\$250.00
Regular Punch Pass	\$250.00	\$275.00	\$260.00	\$240.00
Senior Punch Pass	\$210.00	\$230.00	\$220.00	\$210.00
Junior Punch Pass	\$150.00	\$160.00	\$125.00	\$140.00
Regular Season Pass	\$875.00	\$950.00	\$950.00	\$900.00
Senior Season Pass	\$830.00	\$900.00	\$880.00	\$800.00
Junior Season Pass	\$250.00	\$300.00	\$300.00	\$300.00

WHEREAS, periodic fee adjustments are deemed necessary for the continued operation and maintenance of these facilities and the services desired by patrons.

NOW, THEREFORE, BE IT RESOLVED BY THE LOGAN MUNICIPAL COUNCIL, that this Council approve the increase of fees as stated and that such fees are effective April 1, 2019.

PASSED BY THE LOGAN MUNICIPAL COUNCIL, STATE OF UTAH, THIS ____ DAY OF _____, 2019.

Jeannie F. Simmonds, Chairman
Logan Municipal Council

ATTEST:

Teresa Harris, City Recorder

	# OF ROUNDS/PASSES	RATE	REVENUE	DIFFERENCE
REGULAR PUNCH PASS	144			
NOW		\$ 250.00	\$ 36,000.00	
PROPOSED		\$ 275.00	\$ 39,600.00	\$ 3,600.00
SENIOR PUNCH PASS	301			
NOW		\$ 210.00	\$ 63,210.00	
PROPOSED		\$ 230.00	\$ 69,230.00	\$ 6,010.00
JUNIOR PUNCH PASS	19			
NOW		\$ 150.00	\$ 2,850.00	
PROPOSED		\$ 160.00	\$ 3,040.00	\$ 190.00
REG 9 HOLES	12038			
NOW		\$ 15.00	\$ 180,570.00	
PROPOSED		\$ 16.00	\$ 192,608.00	\$ 12,038.00
REG 18 HOLES	1938			
NOW		\$ 30.00	\$ 58,140.00	
PROPOSED		\$ 32.00	\$ 62,016.00	\$ 3,876.00
SENIOR 9 HOLES	6967			
NOW		\$ 12.00	\$ 83,604.00	
PROPOSED		\$ 13.00	\$ 90,571.00	\$ 6,967.00
SENIOR 18 HOLES	1451			
NOW		\$ 24.00	\$ 34,824.00	
PROPOSED		\$ 26.00	\$ 37,726.00	\$ 2,902.00
JUNIOR 9 HOLES	1069			
NOW		\$ 10.00	\$ 10,690.00	
PROPOSED		\$ 11.00	\$ 11,759.00	\$ 1,069.00
JUNIOR 18 HOLES	667			
NOW		\$ 20.00	\$ 13,340.00	
PROPOSED		\$ 22.00	\$ 14,674.00	\$ 1,334.00
DRIVING RANGE-LRG	5514			
NOW		\$ 9.00	\$ 49,626.00	
PROPOSED		\$ 10.00	\$ 55,140.00	\$ 5,514.00
DRIVING RANGE-REG	6188			
NOW		\$ 4.50	\$ 27,846.00	
PROPOSED		\$ 5.00	\$ 30,940.00	\$ 3,094.00
Season Range Pass	42	\$ 350.00	\$ 14,700.00	
		\$ 450.00	\$ 18,900.00	\$ 4,200.00
Season Senior Pass	41	\$ 830.00	\$ 34,030.00	
		\$ 900.00	\$ 36,900.00	\$ 2,870.00
Regular Season Pass	16	\$ 875.00	\$ 14,000.00	
		\$ 950.00	\$ 15,200.00	\$ 1,200.00
Junior Season Pass	39	\$ 250.00	\$ 9,750.00	
		\$ 300.00	\$ 11,700.00	\$ 1,950.00
TOTAL REVENUE INCREASE				\$ 56,814.00

LOGAN RIVER GOLF PROGRAMS

JUNIOR GOLF CAMP

One camp each month. Runs June, July, and August. Call the pro shop for times and more details.

FIRST TEE GOLF

Held every Friday. Runs June through September. This programs for youth with advanced skills.

LADIES GOLF CLINIC

Logan River Golf Course offers a free one hour ladies clinic starting the last Wednesday in May and running through the whole month of June. The clinic starts at 5:30 pm every Wednesday and lasts for one hour and 15 minutes. There is no cost for the clinic and clubs are provided if needed.

COLLEGE GOLF CLASSES

Offered through Utah State University and taught at the Logan River Golf Course. Three classes are offered in the spring and fall and two classes during the summer. These classes are available to the summer citizens.

PRIVATE GOLF LESSONS

Private lesson are available on an appointment basis. PGA Golf Professional teaches one hour private lessons. Lessons are available Monday through Saturday by appointment. Lesson cost is \$50 or three lessons for \$125.

Summer
Playground
Feedback

"Outdoors/physical activity, they came home happy everyday." —Parent Comment



Junior Golf Camp



First Tee Golf



Ladies Golf Clinic

Logan River Golf Course
Z Out Report - All Terminals
for 12/01/2018 - 02/21/2019
Generated
02/21/2019 11:20am

Payments				Sales		
Description	Amount	Tip	Adjusted Total	Description	Item Count	Amount
Cash	5,670.18	0.00	5,670.18	Cart Fees	12.00	6,754.20
Check	10,762.20	0.00	10,762.20	Carts	3.00	146.35
Credit Card	46,449.85	0.00	46,449.85	Gloves	9.00	162.70
New Gift Cards Issued	-2,775.00	0.00	-2,775.00	Golf Bags	3.00	423.99
Gift Card	366.08	0.00	366.08	Golf Balls	80.00	707.31
New Punch Cards Issued	-20,440.00	0.00	-20,440.00	Golf Clubs	22.00	4,151.08
Account Balance Charges	-493.08	0.00	-493.08	Golf Grips	27.00	232.37
		0.00		Golf Shoes	9.00	535.06
		0.00		Green Fees	24.00	16,139.76
		0.00		Headwear	11.00	207.81
		0.00		Ladieswear	7.00	227.93
		0.00		Lesson	1.00	50.00
		0.00		Menswear	16.00	689.03
		0.00		Range	20.00	1,576.90
		0.00		Rentals	13.00	3,294.00
		0.00		Snack Bar	2.00	1,000.00
		0.00		Sundry	18.00	490.05
		0.00		Sweeps	85.00	640.00
Revenue/Non-Revenue				Taxes/Partial Returns		
Description	Totals		Adjusted Totals	Description		Amount
Revenue Payments Total	62,882.23		62,882.23	6.600 %		2,111.69
Non Revenue Payments Total	-23,342.00		-23,342.00			
Total			39,540.23	Total		2,111.69
Difference			0.00			
Drawer Count			39,540.23	Sales		37,428.54
+ Cash Short			0.00	+ Cash Over		0.00
				+ Taxes/Partial Returns		2,111.69
Total			39,540.23	Total		39,540.23



2019 Rules of Golf Seminar

Sponsored by the Logan River Men's and Women's Association

In conjunction with the Utah Golf Association and the USGA

Featuring:

Keith Hansen

USGA Regional Rules Committee

USGA Mid-Amateur Committee

Past President of the Utah Golf Association

Logan River Club House

Tuesday March 5

6:00-8:00 PM

Dinner and Drinks will be provided free of charge to all Men's and Women's members and their guests

Dinner provided by the Men's and Women's Association

Drinks provided by PEPSI

Don't miss out on this great chance to learn the new and exciting rule changes for 2019

RSVP Required by Monday March 4 @ 4:00 pm- 716-9275,
jeff.john@loganutah.org