

AGENDA ITEM # IV.

Five County Economic Development District Revolving Loan Fund Administration Board Appointment Recommendations June 2012

Introduction

The Five County Association of Governments has administered a small business Revolving Loan Fund (RLF) since 1987. The RLF provides supplemental financing to expanding businesses in the region to create or retain jobs. RLF funds do not replace private sector lenders; the funds “bridge the gap” between what is available from other lenders and the equity provided by the borrower.

Since its inception in 1987, the RLF has lent \$7,740,781 to 117 deals in southwestern Utah. The RLF program leveraged more than \$34.5 million of private sector loans. Approximately 975 jobs have been created or retained. Seventy eight of the 117 loans have been repaid in full, 16 loans are actively repaying loans, and one loan is in collections. Twenty two loans have partially defaulted, resulting in the write off of about \$900,000.

RLF Administration Board

The RLF is operated pursuant to an *RLF Plan* prepared by AOG staff and approved by federal funding agencies. The plan calls for the creation of an RLF Administration Board, who assist staff in reviewing and approving loan applications. The RLF Administration Board is composed of nine individuals. Two members represent business interests, two are bankers, one is a CPA, one represents the Regional Workforce Services Council, one represents Chambers of Commerce, and one is an Attorney. The final member is a representative of the AOG Steering Committee. Public officials terms on the Board coincide with their respective terms of elected office. Private sector members serve two year terms, and may be reappointed for additional terms. A roster of the current Board members is attached for your reference.

The Workforce Services Council has recommended the appointment of **Wayne Shamo** with Shamo Lumber in Hurricane to represent the Council. He replaces Richard VanAusdahl, who recently retired. This two year term begins in June 2012.

We recommend the appointment of **David J. Grant** of Metalcraft Technologies in Cedar City to replace Jeff Marchant for a two year term beginning in June 2012.

The Washington County Attorney’s Office has agreed to assign an attorney to the Board. We hope to be able to provide the name of the assigned attorney at the 13 June Steering Committee meeting.

Commissioner **Jim Matson** of Kane County represents the Steering Committee, and has agreed to continue this assignment.

Nick Lang, CPA has agreed to serve an additional two year term. He serves as Board Chairman.

Board action is necessary to approve these recommended appointments/renewals.

**FIVE COUNTY ECONOMIC DEVELOPMENT DISTRICT
REVOLVING LOAN FUND
LOAN ADMINISTRATION BOARD**

**Nick Lang, Chairman
Vacant, Vice-Chairman**

Nick Lang
Certified Public Accountant
Lang and Company
1240 East 100 South, Building #2
St. George, Utah 84790
PHONE: 435-673-1000 Work
2 Year Term - Renewed 6/2012
Expires 6/2014
langco@infowest.com

Commissioner Jim Matson
Kane County Commission
135 West Kanab Creek Drive
Kanab, Utah 84741
PHONE: 435-644-8841 435-819-0149 Cell
Steering Committee Appointment 6/2012
jmatson@kanab.net

West Martin
Town & Country Bank
405 East St. George Boulevard
St. George, Utah 84770
PHONE: 435-673-1150 Office
435-229-6831 Cell
2 Year Term - Appointed 2/2011
Expires 2/2013
wmartin@tcbankutah.com

David Grant
Metalcraft Technologies
526 North Aviation Way
Cedar City, Utah 84720
PHONE: 435-586-3871
2 Year Term - Appointed 6/2012
Expires 6/2014
david.i.grant@metalcraft.net

Paul Campbell
SCORE
1202 West Hummingbird Drive
St. George, Utah 84770
PHONE: 435-652-2115 Home
2 Year Term - Appointed 2/2011
Expires 2/2013
donpaulc@beyondbb.com

Wayne Shamo
Shamo Lumber
340 West 100 North
Hurricane, Utah 84737
PHONE: 435-635-4586 Work
435-229-4517 Cell
Appointment of the Regional Council
2 Year Term - Appointed 6/2012
Expires 6/2014
wshamo@msn.com or shamo@dixie.edu

Scott Jolley, President/CEO
Cedar City Chamber of Commerce
77 North Main Street
Cedar City, Utah 84720
PHONE: 435-586-4484
435-701-0148 Cell
2 Year Term - Appointed 3/2011
Expires 3/2013
director@infowest.com

Darrin Duncan
State Bank of Southern Utah
377 North Main Street
Cedar City, Utah 84720
PHONE: 435-865-2304
2 Year Term - Appointed 3/2012
Expires 3/2014
Dduncan@sbsu.com

Vacant
Washington County Attorney's Office
33 North 100 West
St. George, UT 84770
PHONE: 435-634-5723