

Jill Spencer

From: Mike DeMarco <mike@alwaysaffordablehomes.com>
Sent: Thursday, August 3, 2017 4:54 PM
To: Jill Spencer
Subject: Springside Plat D

Afternoon Jill,

Thank you for your time discussing Springside Meadows Plat D yesterday.

As we discussed, in regards to exterior finishes, Salisbury will offer to buyers in Plat D a product that matches plats A-C in materials, elevations, colors, etc.

With that being said, the market conditions are such that we are having buyers upgrade their exterior finishes, buyers may ask for additional stone, LP siding accents, extra windows, etc.

Salisbury cares about the communities it builds, and we want the final product to reflect that. We will support our buyers who decide to upgrade their exterior finishes, keeping the overall feel of the subdivision consistent.

Thanks again,

Mike