

Athletic Equipment Procurement & Video Analytics Proposal

Prepared for: School Board Review

Objective: Fulfill mandatory 3-quote compliance, replace a broken camera system, and secure immediate athletic equipment needs.

1. Background & Urgency

After 8+ years of continuous service, our game-recording camera suffered a catastrophic hardware failure and cannot be repaired. A replacement is urgently needed before the upcoming basketball and volleyball seasons for player development, coaching study, and recruiting. This procurement process was utilized to find a cost-effective alternative to high-fee annual subscriptions that do not allow equipment ownership.

2. Procurement Compliance Table

In accordance with district expense protocols, independent quotes were gathered for high-value camera hardware, alongside minimum bids for immediate volleyball and cross-country (XC) gear.

Item	Quote 1	Quote 2	Quote 3	Min Cost	Qty	Total
Tachikara SV5WSC VB	\$41.99	\$51.50	\$52.99	\$41.99	12	\$503.88
XC Uniforms	\$70.00	\$80.00	\$100.00	\$70.00	12	\$840.00
Camera Hardware	\$1,900.00 <i>(XBotGo)</i>	\$4,795.00 <i>(Veo)</i>	\$10,000.00 <i>(Hudl)</i>	\$1,900.00	1	\$1,900.00
Film Subscription	\$2,500.00 <i>(SportsVisio)</i>	Included	Included	\$2,500.00	1	\$2,500.00
VB Ball Cart	\$149.99	\$135.00	\$169.99	\$135.00	2	\$270.00
TOTAL						\$6,013.88

3. Video System Quote Analysis

- **Option 1: Hudl Focus Flex (Quote 3)** — \$10,000 initial / \$10,000 annual. *Rented hardware* that must be returned if canceled. Extremely heavy long-term cost with zero capital equity.
 - **Option 2: Veo Cam 3 (Quote 2)** — \$4,795 initial / \$1,599 annual. *Platform-locked hardware* that bricks without an active subscription and completely lacks player/team statistics.
 - **Option 3: XBotGo Falcon & SportsVisio (Quote 1 — RECOMMENDED)** — \$4,400 initial (\$1,900 hardware + \$2,500 software) / \$2,500 annual (*Optional*). 100% owned school capital asset that records locally to SD cards. Delivers automated highlights and box scores for 4 teams. Because the software subscription is optional, the camera hardware remains 100% functional even if subscriptions are paused.
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4. Recommendation for Board Approval

Approve the initial outlay of **\$6,013.88**. This secures essential seasonal training gear at minimum required bids and deploys **Option 3**, fulfilling compliance protocols, building permanent capital inventory, providing advanced analytics, and eliminating vendor lock-in risks.