UTAH STATE FAIRPARK AUTHORITY

BOARD MEETING MINUTES

Date: June 18, 2026
Time: 9:00 AM
Location: Utah State Fairpark / Virtual

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1. Call to Order
Chair **Dave Lewis** called the meeting to order at **9:00 AM**.

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2. Roll Call
Board Members' Present:

Lillian Bayles Jim Webb Kelli Pehrson (represented by Amber Brown) Wade Garrett Dave Lewis Ted Lewis Steve Lund Kip Paul Senator Sandall Jennifer Selig Darrell Hunting Tommy Joe Lucia	Legal Team Lauren Reber Kerry Owens **Staff Present:** Larry Mullenax (Executive Director) Allan Kitterman (Finance) Becky Knight

3. Approval of Minutes
Action: Approval of May 2026 Board Meeting Minutes

- **Motion:** Ted Lewis
- **Second:** Darrell Hunting
- **Vote:** Unanimous approval

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4. Financial Report – May 2026
Presented by Allan Kitterman.

Revenue & Expense Summary

- **Revenues:** ↑ $160,000 over prior year
- **Expenses:** ↑ $92,000 (primarily due to "hard payout" event costs)
- **Ordinary Income:** ↑ $67,000 over prior year

- **Net Position:** ↑ $44,000 over budget
- **Interest Income:** ~ $40,000/month (PTIP account)

Event Performance

- **Kilby Block Party:**
  - Attendance significantly increased
  - Strong reputation for cleanliness and guest experience

Year-to-Date Position

- Revenues ↑ $259,000 over prior year
- Expenses ↑ $171,000 over prior year
- Net ordinary income ↑ $89,000 over prior year
- Net ordinary income ↑ $261,000 over budget

Balance Sheet

- Cash position ↑ ~$2 million over prior year
- Receivables ↑ $500,000 (large, booked events)
- Accounts payable ↑ $150,000 (timing)
- Total assets ≈ $18 million
- Cash ≈ $12 million

Operational Investments

- 30 new security cameras installed
- Wi-Fi network expanded by one-third
- Ongoing replacement of depreciated equipment (tractors, forklifts, skid steers)

Audit Update

- State audit begins **July 7, 2026**
- Expected duration: ~3 weeks
- Report anticipated at **August board meeting**
- Annual AG training for board independence to be scheduled

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5. Days of '47 Rodeo Contract
Presented by **Larry** and **Tommy Joe Lucia**.

Contract Highlights

- Annual rent: **$100,000 → $137,000**
- Days of '47 to pay **utilities (power & water)**
- **10% administrative fee** added to all hard costs
- Contract term: **Six rodeo years**
- Event days: **10 → 13 days**

Event Additions

- **Horns & Halos Bullfighting Event** (Saturday before rodeo)
- **Volunteer & Staff Appreciation Night** (Michael Martin Murphy concert + Cowboy Poets)
- Rodeo dates adjusted to end on Saturday except once every four years
- Ticket sales are trending ahead of prior year

Board Action:
Motion to Ratify Contract: Ted Lewis
Second: Senator Scott Sandall
Vote: Unanimous approval
Abstain: Tommy Joe Luca

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6. Committee Reports
Education & Legislative – Steve Lund

- Rancher concerns:
    - Beef herd at 75-year low
    - Hay prices and drought impacts
    - Forest allotment uncertainty
- Exploring partnership with USU's Scott Seacrest for fair-week educational programming

Fair Committee – Lillian Bayles

- Concert sales:
    - Matchbox 20 strong
    - Other concerts slower
    - Lynyrd Skynyrd sales lagging due to misconception they are a tribute band
- Fair shirts to be ordered; board members to submit sizes
- America 250 programming planned across all buildings
- 4-H emphasis on first Saturday

- Rodeo Queen contest successful

Rodeo Committee – Wade Garrett

- Leadership transition: Jacee departed; Chris Memmott assuming role
- All specialty acts and contractors secured except photographer
- Sponsorships strong
- Cowboy Channel streaming application submitted

Livestock Committee – Jim Webb

- New staff member Sami Nordmann onboarding
- Auction committee expectations clarified
- Improvements planned:
    - Professional auction management vendor
    - Online bidding
    - Livestream and barn TVs
    - Enhanced communication and scheduling
- Discussion on eliminating non-paying buyers from future auctions
- Rule change to be drafted for next meeting

Safety & Security – Ted Lewis

- Ongoing work by Aly and staff; no major issues reported

Compensation Committee

- Addressed previously; no new updates

Legislative / UFAIR Update – Senator Sandall

- Outdoor recreation tax revenue accumulating toward stadium bonding
- MLB expansion prospects strong; Salt Lake City is considered a leading candidate

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7. Closed Session
Motion: The Board entered a closed meeting pursuant to Utah Code §52-4-205(1)(d) for discussion of real property negotiations.
Closed meeting began at 9:50 a.m.
Motion: Ted Lewis
Second: Darrell Hunting

Vote:
Lillian Bayless
Jim Webb
Kelli Pehrson (by Amber Brown)
Wade Garrett
Dave Lewis
Ted Lewis
Steve Lund
Kip Paul
Senator Sandall
Jennifer Selig
Darrell Hunting
Tommy Joe Lucia
Unanimous (roll call)

Closed session commenced.
Closed meeting ended at 10:22 am

Adjournment
No other items meeting adjourned