



1103 N 1600 W, Layton, UT 84041
833.758.7300
etscorp.com

Quote

CM-37645-1

Statement of Work



Proposal Summary

Prepared by:
Steven Shrock
ETS Corp
8337587300
<https://etscorp.com>

Prepared for:
Stephanie Colson
Ranches Academy

Quote information:
Quote #37645-1
Prepared on: 7/9/2026
Expires: 8/8/2026

One-time costs

Name	Description	Unit Price	Price
Audio Enhancement - EPIC Head End System			\$22,276.00
- (Qty.1) EPIC Kiosk with Programming	Includes Kiosk, wall bracket, gooseneck microphone, power supply, and programming.		
- (Qty.1) EPIC System Platform License	EPIC Platform License - One license required per school entity (e.g. each elementary, middle, high school, or specialized center. A platform license is required for all EPIC deployments.		
- (Qty.1) SAFE System License	SAFE Platform License - One license per school entity (e.g. each elementary, middle, high school, or specialized center. A platform license is required for all EPIC deployments. (Requires EP-0009 EPIC Platform License)		
- (Qty.1) EPIC System Intercom Paging & Bells License (Requires EP-0009)	Intercom, Paging, Bells Add on License - One license per school entity (e.g. each elementary, middle, high school, or specialized center. (Requires EP-0009 EPIC Platform License)		
- (Qty.1) EPIC Custom Map Development Services			
- (Qty.1) Virtual Server Programming			
- (Qty.1) EPIC Third Party Miscellaneous Integration			
- (Qty.1) UPS 425VA 6-Outlet 120V for EPIC Kiosk			
- (Qty.1) EPIC Phone Integration License	Integration with Schools Phone System - Add on License - One license per school entity (e.g. each elementary, middle, high school, or specialized center. (Requires EP-0009 EPIC Platform License)		
- (Qty.1) Engineering and Design Services			
- (Qty.1) CLAUDIA, EPIC Front Office Media Player with Programming (Requires AC Power)	Includes CLAUDIA and programming.		
ITMS Labor			
Audio Installation Labor	Installation labor		
Setup and Configure			



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Commissioning			
Project Management			
Audio Enhancement - Classroom Audio		\$59,525.00	
- (Qty.20) MS-700 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	Includes built in XD Receiver, MS-700 amplifier, Cat6 cable, mounting hardware, and programming.		
- (Qty.20) CS-12 Ceiling Speaker, Circle Cut In, Plenum Rated, Set of 4	Includes four (4) CS-12 ceiling speakers.		
- (Qty.20) WBA-602 Call Button, Emergency Button, Ambient Mic with Access Panel	Includes ambient mic, call button, emergency button, access panel, and Cat6 cable.		
- (Qty.20) XD Teacher Box with Teacher Pendant Microphone	Includes teacher microphone, battery, and charger.		
- (Qty.20) Wiring Bundle for Optimum Amplifier	Includes speaker wire, 3.5 cable, and Cat6 cable.		
Audio Installation Labor	Installation labor		
Setup and Configure			
Project Management			
Commissioning			
Audio Enhancement - Hallway Zones		\$6,685.00	
- (Qty.5) MS-720 Network Interface for 2-Way Intercom (Requires PoE+) with Programming	Includes MS-720, mounting hardware, and programming. Requires PoE+.		
- (Qty.5) JBL Outdoor Speaker			
Audio Installation Labor	Installation labor		
Setup and Configure			
Commissioning			

Subtotal: \$88,486.00

Tax: \$0.00

Total: \$88,486.00

Terms and Conditions

For equipment purchases, payment is due prior to work being completed. Project invoices will be Due Upon Receipt. Invoices not paid within terms will be subject to an interest charge of 18% per annum. If collection is required, the undersigned agrees to pay collection costs and reasonable attorney fees. Standard manufacturer's warranty applies to equipment unless otherwise stated. Sign and date below to accept this quote.

Please see below notes relating to this proposal:



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ETS Corp

Signature:

Name: Steven Shrock

Ranches Academy

Signature:

Name:

Email:

Change Order Procedure

Thank you for considering ETS for your project. We are pleased to present you with a project quote for the services we will provide. The quote presented in this document includes a description of the services we will provide and the total project cost. We strive to take all factors into consideration to provide a fair and accurate quote for your project. If the project requires a change in materials or scope of work, ETS will produce a change order for your approval.

The following process will be followed by client or ETS if a change to this quote is required:

- A request to change or add to any part of the project must be made in writing and will be considered a 'Change Order' to the original project.
- If the Change Order will require a difference in the original project cost, an estimated amount will be provided to the Client for review and approval.
- The Client will confirm the Change Order via email response or signature on change order quote, and in doing so, it is agreed that the Client will pay any difference in cost illustrated in the change order once the project is completed and invoiced. If the Change Order requires some payment upfront, this will be noted.

If you have any questions or concerns about the project quote, please do not hesitate to contact us. We appreciate the opportunity to work with you and look forward to the possibility of partnering on this project.