

## REQUEST FOR COUNCIL ACTION

**SUBJECT:** New Fleet software

**SUMMARY:** Approve purchase of new Fleet software.

**FISCAL**

**IMPACT:** Funds for this purchase will come from the Fleet Maintenance Budget.

**STAFF RECOMMENDATION:**

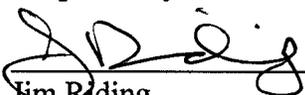
Fleet staff is making preparations to separate Fleet operations from Salt Lake County. As a result, software for the Fleet maintenance and fuel operations and maintenance records will need to be replaced. Staff recommends the purchase of FASTER Fleet Operations software for the Fleet operations and maintenance record keeping and the Fuel Force fuel software for tracking and recording fuel usage in the City in an amount not to exceed \$85,450.00 for the FASTER software and \$17,095.00 for the Fuel Force software.

**MOTION RECOMMENDED:**

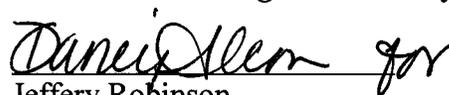
"I move to adopt Resolution No. 15-51 approving the purchase of FASTER Fleet Operations software for the Fleet operations and maintenance record keeping and the Fuel Force fuel software for tracking and recording fuel usage in the City in an amount not to exceed \$85,450.00 for the FASTER software and \$17,095.00 for the Fuel Force software.

Roll Call vote required.

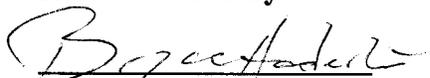
**Prepared by:**

  
Jim Rading  
CIP/Facilities Project Manager

**Reviewed as to Legal Sufficiency:**

  
Jeffery Robinson  
City Attorney

**Recommended by:**

  
Bryce Haderlie  
Interim City Manager

**BACKGROUND DISCUSSION:**

In 2010, the West Jordan City Fleet operations partnered with Salt Lake County Fleet for the operation of West Jordan's Fleet Services. This was done to provide the knowledge, experience and expertise that Salt Lake County had that City staff felt was lacking at the City. The initial annual contract fee with the County was \$198,022 per year. Due to insurance cost increases at the County, the fee went up to \$207,923. This included providing trained personnel to administer the City's Fleet operation, provide financial information to the City, and provide reports, replacement recommendations, and other administrative assistance as well as the utilization of the County's fleet and fuel software. This current year, the City hired a Fleet Manager and the need to not have the County provide someone reduced the fee for this year to \$106,000. The original intent was to use the County's services for a minimum of 3 years. We are now in year number 5 and staff feels as though enough advances have been made that a break can be made with the County. In order to do this, software programs that the City has been using through the County will need to be purchased for both operations & maintenance and fuel service. The expense for the purchase is a onetime expense. There will be ongoing software maintenance agreements with the software companies that will be included in the regular annual budget.

**Attachments:**

- FASTER Software quote
- Fuel Force Software quote
- Sole Source Form
- Resolution

**THE CITY OF WEST JORDAN, UTAH**

A Municipal Corporation

RESOLUTION NO. 15-51

**A RESOLUTION APPROVING THE PURCHASE OF FLEET SOFTWARE**

**WHEREAS**, the City Council of the City of West Jordan has reviewed the attached Request for Council Action and,

**WHEREAS**, the City Council of the City of West Jordan desires to approve the purchase of the requested Fleet software,

**NOW, THEREFORE, IT IS RESOLVED BY THE CITY COUNCIL OF WEST JORDAN, UTAH, THAT:**

Section 1. City Council approves of the purchase of the requested Fleet software

Section 2. This Resolution shall take effect immediately upon passage.

Adopted by the City Council of West Jordan, Utah this 11<sup>th</sup> day of March, 2015.

\_\_\_\_\_  
Kim V. Rolfe  
Mayor

ATTEST:

\_\_\_\_\_  
MELANIE S. BRIGGS  
City Recorder

Voting by the City Council	"AYE"	"NAY"
Jeff Haaga	_____	_____
Judy Hansen	_____	_____
Chris McConnehey	_____	_____
Chad Nichols	_____	_____
Ben Southworth	_____	_____
Justin D. Stoker	_____	_____
Mayor Kim V. Rolfe	_____	_____



## Proposed Pricing, Statement of Work (SOW)

**Created For:**

City of West Jordan City

**Date:**

January 29, 2015

**Senior Software Consultant:**

Steve Specht

**Pricing in this proposal is valid for 60 days.**

Qty	Description	Cost
	001 – Software Cost: Standard Active Assets:	
350	This price includes up to quantity listed standard active assets (which are defined as originally valued at \$5000 or greater and active). Each additional asset will be \$100.00.	\$35,000
	012a – Software Cost: Non-Standard Active Assets:	
200	This price includes up to the quantity listed non-standard active assets (which are defined as originally valued at less than \$5000 and more than \$500). Each Non-Standard Asset cost is 25% of the quoted Standard Asset cost.	\$5,000
	050 – Unlimited Named Accounts:	
1	Unlimited user access (named accounts) included.	Included
	207nc –Dashboard Add-on: (See Offsetting Discount Below)	
1	Provides 12 standard KPI's that monitor fleet industry performance measures. The dashboards have powerful configuration capability to enable effective display of data. They are also drillable in that you can click and drill into the data presented by the dashboard. And the Dashboards are role-based so that you can empower users based on their roles.	\$10,000
	The Standard Fuel Import (SFI) is a COTS add-on. It is a robust yet inexpensive way to import data from a Fuel System Vendor (FSV). It requires significant configuration and testing by FASTER. Below are important items the customer will need to provide for FASTER to configure, test and deploy:	
1	<ol style="list-style-type: none"> <li>FSV Fuel File Layout Definition – This is the layout for the export file you plan on receiving regularly from your FSV. It defines your fuel export file's columns, positions and/or delimiters (if used).</li> <li>Fuel System Export Files - Live production export files from the fuel system, including the complete disbursement transaction data. A minimum of 100 transactions will be needed for proper testing. The export files generated from your fuel system must be flat files, not reports, and not generated in Microsoft Excel. It is important you ensure your FSV does not change this export file as any changes may require additional configuration and testing.</li> <li>Completed SFI-Customer Configuration Form -This is a detailed form that assists you in providing all the information required for the SFI to be configured and tested properly.</li> </ol>	\$3,500
	(This SFI does not import Site & Dispenser information. You can add the importing of Site & Dispenser data to the SFI for an additional (\$2,500) cost.)	

320 - NAPA Interface:

FASTER Web NAPA Parts Import Utility: is a fully integrated add-on with additional cost. It is designed for fleet operations that need to import parts issued by NAPA. The purpose of the utility is to allow the part issue records to be added directly to a work order and create the basic part record in FASTER Web if one does not already exist. In addition to reducing risk of data entry errors, this also reduces the need for the NAPA personnel to enter part issue related information in both FASTER and TAMS II manually.

This flat file import is scheduled through Windows Task Scheduler, at any preferred frequency, to be as close to real-time as required by the user.

\$7,500

400 - Data Cleanup:

This is the Customer's Responsibility

The customer will be responsible for any data cleanup needed related to ensuring that the data in the current database is usable. (However, as part of the implementation process, FASTER Fleet Consultants will provide advice and guidance related to data cleanup.)

The Migration Data Conversion Product is used for migrating data from COTS FASTER Win-5.69 BR2 to FASTER Web-6.2. It does not include migrating data that relates or is the result of a use of FASTER Win Add-On unless specifically noted. For example, item 2 of the appendix identifies that if you have the graphics add-on, then all your graphics will be brought over with the migration.

\$15,000

A Migration Data Conversion does not migrate data that is uniquely associated with the customization you have. This will need to be addressed separately and potentially as an additional custom migration. The attached appendix "Migration Data Conversion Product" is an outline of the categories of data that will be migrated during the Migration Data Conversion.

1 Migration Implementation and Project Management Services

\$9,000

511 - System Overview Meetings (SOM):

System overview meetings take place via live, remote web-based sessions. They consist of two, 4-hour meetings that will occur on the same day or two consecutive days where the customer will ensure key users are able to participate.

\$6,600

512 - System Training/Go-Live:

This training includes the below training agenda.

See Below

Because training is hands-on, the maximum class size is 20 attendees and includes a single training location. Additional training sessions and trainers can be added at an additional cost any time up to 4-weeks prior to your go-live.

512a - Go-Live Week System Training - Asset Module (4 Hrs):

\$2,200

Should include FASTER System Admin and Asset Managers.

512b - Go-Live Week System Training - Maintenance Module (4 Hrs):

\$2,200

Should include FASTER System Admin, Maintenance Supervisor, Service Writers and/or Technician who will create work orders.

512c - Go-Live Week System Training - Parts Module (4 Hrs):

\$2,200

Should include FASTER System Admin, Parts Staff and Parts Managers.

512d - Go-Live Week System Training - Fuel Module (1 Hr):

\$550

Should include FASTER System Admin and Fuel Clerk.

512e - Go-Live Week System Training - Vendors & Accounting Modules (1.5 Hrs):

\$825

Should include FASTER System Admin, Accounting Staff and Parts Managers.

512f - Go-Live Week System Training - Technician Workstation (2.5 Hrs):

\$1,375

Should include FASTER System Admin and Technicians.

512g – Go-Live Week System Training - Additional Trainers (TBD):

1 You can increase the number of training sessions to accommodate your staff at any time up to four weeks prior to your go-live. In order to get pricing for additional training please provide: The quantity of the above role-based training sessions (max 20-per class); And the number of simultaneous geographically unique locations. This will permit us to determine the number of trainings and the amount of travel cost. TBD

1 900 – Existing WIN Customer Discount -\$5,500

Discount for Existing FASTER WIN Customers

1 905ec – Existing FASTER WIN Customer Dashboard Discount -\$10,000

**Software & Services Total** **\$85,450**

### Upgrades & Support for Software & Services

801 – Upgrades & Support:

1 Annual support after switch date. Annual support services are comprised of Software Cost, Add-Ons and Customizations. Migration annual support fee will require that FASTER Win will no longer be in use. The Initial FASTER Web annual support fee will be due 30 days after switch date. Any months remaining on FASTER Win support will be pro-rated and deducted from the initial year of FASTER Web support. After the initial renewal year, support costs will increase at 3% annually. \$12,200

### Payment Schedule By Milestone

Milestone	Percent Due
<b>Upon Purchase Confirmation</b>	<b>30%</b>
<b>COTS Software Delivery</b>	<b>30%</b>
<b>COTS System Overview</b>	<b>20%</b>
<b>Delivery of Converted Data and Go Live</b>	<b>20%</b>
<b>Hourly Work: Hourly work such is billed monthly.</b>	<b>TBD</b>

### Migration Data Conversion Product

After you have completed your data cleanup, it is important that you consider additional data preparation tasks and information that will aid you in preparing *FASTER Win* data to migrate effectively to a more robust and more structured *FASTER Web* database (DB) structure. Below is detailed information.

After you deliver your clean *FASTER Win* database, *FASTER* begins the migration process. After this point you will NOT be able to change data in the *FASTER Win* DB (other than daily transactions). Therefore, NO cleanup can be done after this point. So be sure all your data cleanup and prep is done prior to uploading your *FASTER Win* database to *FASTER*.

The migration process begins by *FASTER* creating and testing a test *FASTER Web* DB. This test migration DB is called a soft go-live DB. You will be provided this soft go-live DB for review and approval. Later, one week prior to go-live you will be able to provide to *FASTER* another *FASTER Win* DB so new transaction data can be included in the final go-live DB.

#### Important Notes:

Once *FASTER* begins the migration work, you cannot do data cleanup or change data in your *FASTER Win* DB in any way other than to add transactions. If you do, you will risk your data and could cause corruption or bad data or cause your organization to spend a great deal of time

reversing those entries or create added cost.

There is currently a migration path from 5.69BR2 and above to *FASTER* Web. If you have a version of *FASTER* Win that is prior to 5.69BR2, you will need to upgrade to the latest version of *FASTER* in order to migrate to *FASTER* Web.

### **Data that Will Migrate**

The Migration Data Conversion Product is used for migrating data from COTS *FASTER* Win to *FASTER* Web. It does not include migrating data that relates or is the result of a use of *FASTER* Win Add-Ons unless specifically noted. For example, Item 2 below identifies that if you have the graphics add-on, then all your graphics will be brought over with the migration.

A Migration Data Conversion does not migrate data that is uniquely associated with the customization you have. This will need to be addressed separately and potentially at an additional cost for a custom migration.

Below is a specific list of the categories of data that will be migrated during the Migration Data Conversion:

#### **1. Equipment Inventory**

- Birth Certificate
- Acquisition and Disposal
- Vehicle Replacement
- Warranty Records
- Preventative Maintenance
- History
- User Reference

#### **2. Attachments, Graphics, and Notes**

#### **3. Parts Inventory**

- Birth Certificate
- Warranty Records
- Parts History
- Order Receipts
- Transfers
- IPN
- Vendors & Purchase Orders

#### **4. Repair Types/Codes**

#### **5. Work Orders/Independent Parts/Deferred Repairs**

- Transactional Detail
- Meter History
- Indirect Labor

#### **6. Operational Cost/Fuel**

- Transactional Detail

#### **7. Equipment Templates**

### **FASTER Web Handles Data Differently**

*FASTER* Web is a separate, distinct product from *FASTER* Win. It was designed to provide the best practices for a fleet's future needs. This means that some of the fields, forms, and processes of

*FASTER* Win have been modified or changed. Instead of building *FASTER* Web to be similar to *FASTER* Win, we felt that building the best product (even if it deviated from *FASTER* Win) is what our customers needed. Therefore, please review the *FASTER* Web product and make sure that you are comfortable with the fact that some fields, forms, and processes are different. Below is a summary of some of those differences:

### **Field Names**

Some Field Names have shifted in *FASTER* web. A few examples of this include:

- Company changes to Organization
- Independent Issue changes to Direct Charge
- Equipment changes to Asset
- Data Look Up to Fields

Along these lines, the field names and data elements within are not identical between the two systems. A data mapping spreadsheet is available for review that will provide the location of the data in *FASTER* Web after migration.

### **Applets No Longer Standalone**

In *FASTER* Web, Applets have been consolidated into modules that represent roles. For instance:

- Work Order, Independent Parts Issue, Shop Floor Manager, Task Lists, and Indirect Labor Editor. These applets are in the Maintenance Module of *FASTER* Web.
- Part Inventory, Part Processing, Key Change and Parts Lists. These applets are in the Parts Module of *FASTER* Web.
- Equipment Inventory, Equipment Template, Equipment Ownership, Warranty Tracking, and Key Change. These applets are in the Assets Module of *FASTER* Web.

### **Process Changes**

- Budget account codes are required in *FASTER* Web to process all purchases. If account code usage was turned on in Win these codes are consolidated into a single migration code.
- *FASTER* Web does not support Last Receipt your costing method will be converted to Moving Average.
- Table codes are now called Fields and have had their descriptions extended in length.
- There are certain table codes that existed in *FASTER* Win, which *FASTER* Web does not use or support.
- Field relabeling functionality is limited to specific fields in *FASTER* Web; however, the relabeled fields will carry through to the Reports
- Credits cannot be applied directly to a work order. They are added as a billing adjustment that shows on the work order print out.
- Lifetime Warranty cycle type 'L' will be migrated to *FASTER* Web as a warranty with a cycle type of 'Y' for Years and the Cycle Length in *FASTER* Win will be migrated over directly to *FASTER* Web's cycle length.
- Work Order Other Cost no longer requires a Repair Type. Therefore, the Asset History totals in Web do not consider the Repair Reason code from Win. All Work Order Costs are now displayed in the 'Other Cost' column in Web.
- *FASTER* Web does not provide batch entry functionality for work order related data
- Since *FASTER* Web is a browser-based product you do not need to use a keyboard on a

handheld scanner or a PDA. You can use the following to satisfy the need for manual data input while doing receiving, issuing, or inventory:

1. A notebook computer running a compatible browser or a Motorola Xoom tablet running a compatible browser with a wireless card.
2. A wireless network in your parts room.
3. If you have the above, you can take your notebook or Xoom with you when you do receiving, the issuing, or inventory. And enter directly into the notebook's or Xoom's keyboard to quantity in real-time in *FASTER* Web. Therefore, when you buy a barcode scanner you can buy the less expensive scanner that does not have a keyboard.

#### **New Processes Supported in *FASTER* Web**

- Ability to have multiple contacts per asset in *FASTER* Web.
- Ability to have multiple standard specification types for the same asset in *FASTER* Web.
- Auto work order notification email for multiple statuses is available in *FASTER* Web.
- Ability to plan for acquisition in *FASTER* Web.
- Core tracking & returns functionality is available in *FASTER* Web.
- Two-step part transfer audit trail in *FASTER* Web.
- User required to validate meter readings before processing fuel in *FASTER* Web.
- Close out process for asset inventory counts in *FASTER* Web.
- Ability to use P-card/credit cards in *FASTER* Web.
- Ancillary PM, inspections, and renewals are tracked as Scheduled Actions in *FASTER* Web.

#### **Data Not Migrated**

A Migration Data Conversion does not migrate data that is uniquely associated with any customization you may have. This will need to be addressed separately and potentially at an additional cost for a custom migration. The data outlined below will NOT be migrated from *FASTER* Win to *FASTER* Web; But Functionality Is Available in *FASTER* Web.

#### **Data Not Migrated But Functionality Is Available in *FASTER* Web**

- Title Sets
- Equipment Account (EA Account)
- Billing Account (VBA Codes)
- Flat Rates
- Warranty Claims Tracking
- Backorders (only fully received orders are migrated)
- WRR (E-request repair requests from *FASTER* service center)
- RLS (Repair Labor Standard)
- Vendor Contact Cell Phone field
- F-Audit components: physical count adjustment, deleted orders, adjusted quantity, adjusted cost
- Dashboard KPI views and individual settings

#### **Data Not Migrated And Functionality Is Not Available in *FASTER* Web**

The below listed data is not migrated. And *FASTER* Web does not include the below features or functionality. Do to *FASTER* Web's improved design, some of this functionality is not necessary. There are also a few features such as *FASTER* Win's Tank Inventory that did not have enough customer use to justify building.)

- Tank Inventory
- PM Scheduler Templates
- EOM History
- Work order estimates
- Quick buttons
- Work Order User Reference
- Max Issue from Parts
- EOQ, ABC, UCC
- Any custom table codes (existing code will not be migrated & creating new ones is not supported in *FASTER Web*)

### **Radio Assets Management**

If you are using *FASTER Win* to manage radio assets, you are likely managing radio assets as a child asset of the fleet asset. While *FASTER Web* will provide the opportunity to manage radio can do it differently than in *FASTER Win*. Therefore, just as you customized *FASTER Win* to manage radio assets, you will want to customize *FASTER Web* to take advantage of its unique qualities. If you choose to manage radios separately from assets, this will likely require a second database and a second migration. This will be an added cost and is not part of the *FASTER Win* to *FASTER Web* migration. Please discuss your needs with us.

### **Facilities Management**

If you are using *FASTER Win* to manage facilities, there are some fundamental differences in the way you would manage facilities in *FASTER Web*. In general, you will find *FASTER Web* more robust. But in *FASTER Web* you will likely want to maximize your productivity by managing Facilities data in a separate DB from Fleet data. This requires a separate instance of *FASTER Web* (a second install of the *FASTER Web* application and a separate DB). And that does mean there is a higher cost. While you can avoid this added cost of a second Facilitates DB and instance by putting your Facilitates data in the same DB as your Fleet data; you will lose the ability to customize Facilitates separate from Fleet data.

If you want Facilities data migrated from a Company in a *FASTER Win* DB to a *FASTER Web* DB, there will be the extra cost of a custom migration. This is not part of the *FASTER Win* to *FASTER Web* migration. Please discuss your needs with us.

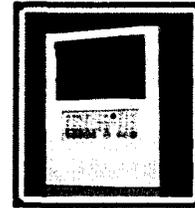
## Quote Cover Sheet

Multiforce Systems Corp.  
101 Wall Street Princeton NJ, 08540  
P: 609\_683\_4242 F: 609\_683\_4835  
Sales@FuelForce.com  
www.FuelForce.com

## Proposed Fuel Management System

Quote No : JC021015WJ1

**End User:** West Jordan  
**Contact:** Ben Roueche  
**Title:** Fleet Manager  
**Phone:** (801) 842-9304  
**Email:**



**Distributor:**  
**Contact:**  
**Phone:**  
**Email:**

**Reference:** Quote for FuelForce FF814 Automated Fueling System



**FuelForce Sales :** **Joseph Cote** - National Sales Manager  
**Contact:** **Mobile - 908-510-3822** or Office 231-798-8341  
**Email:** [JoeC@FuelForce.com](mailto:JoeC@FuelForce.com)  
**Address** 952B Sextant Road  
Norton Shores, MI 49441

**Purchase Orders:** Email PO's to Joe Cote at [JoeC@FuelForce.com](mailto:JoeC@FuelForce.com) or FAX PO's to 609-683-4835 HQ

**Shipping:** UPS Ground - Point of Origin (Princeton, NJ) Freight Prepaid and Added to Quote

**Payment Terms:** 45 days Net from date of shipment / invoice. \*Refer to Distributor Agreement

**Authorized By:** Joe Cote - National Sales Manager

**Customer Fueling System Description & Requirements: (& general notes)** Customer has existing FF814 cardless system. It was originally ordered and owned by the County of Salt Lake City. Ben and his group want to take ownership of it and run SQL Server software. Current system is on County SQL Server. Ben wants quote to purchase his own license of FuelForce SQL Server and to load it remotely from FuelForce HQ, and train them how to use it. Also, will add a new controller to the quote in case Ben wants to update his system to the newest hardware. Ben wants an upgrade from Dial Up to Ethernet. Custom export to FASTER.

**Input Method** Cardless - alphanumeric keypad.

**Hoses/Pulsers** We have 6 hoses. Two are diesel and four are for unleaded.

**Proposed Pedestal Connectivity** Ethernet.

**Number of Vehicles/Drivers on this System** We have about 325 drivers, and about 350 vehicles, plus some equipment that is set up for fueling (backhoes, tractors, lawn equipment, etc.). I have about 725 total pieces of equipment, but that includes everything from lawn edgers up to dump trucks. Not every item is going to be on the fueling system, but that gives you an idea.

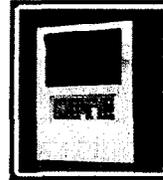
**Customer Training & Software Load Using GoTo Assist and Internet** Using GoTo Assist & the Internet, FuelForce remotely loads FuelForce software onto customers PC, and then uses the Internet and telephone to train the customer on use of FuelForce software. Customer must have PC with modem on a phone line, and access to the Internet. The FuelForce controller must be connected to a working dedicated and tested analog phone line.

**Lead Time :** Hardware can be built within a week or two. However, the time it takes to gather the customer vehicle and driver data often dictates how long before we ship. If the data can be sent by the customer quickly, the system will ship quickly.

**Purchase Orders** Email all Purchase Orders to Joe Cote at [JoeC@FuelForce.com](mailto:JoeC@FuelForce.com). All orders must be accompanied with a filled out Site Survey. Orders will not be submitted to Production without this site survey information.

**End User Name:** West Jordan City  
**Address:** West Jordan UT  
**Contact:** Ben Roueche  
**Distributor Salesman:** TBD  
**Office Phone:** \_\_\_\_\_  
**Email:** \_\_\_\_\_  
**FuelForce Distributor?** \_\_\_\_\_

**FuelForce Salesperson:** Joseph Cote - National Sales Manager  
**Email:** JoeC@Fuelforce.com  
**Contact:** Mobile: 908-510-3822



**System Quoted :**  
**FFB14 - RAM - with Host Software - Remote Startup and Training System using FuelForce Host Software & GoTo Assist \*No need to have FuelForce Engineer Travel to Site. Customer PC with network access, the FuelForce Fuel Controller must also be on the network, and customer must have Internet Access.**

**Please Use These Same Prices When Sending In Your Order**  
 \*Inform your accounting person to match these prices exactly as shown - discounts will appear on your invoice.

**Payment Terms :** *Full Payment within 30 days of shipment. \*When placing order, please inform your accounting person about our payment terms.*

**Input Method:** *Keypad Entry*

ITEM	PRODUCT	DESCRIPTION	QTY	LIST PRICE	TOTAL
FuelForce Hardware	<b>FFB14</b>	Alphanumeric 4 hose Controller * 8 hose max unit - Ethernet	<u>1</u>	\$ 8,300.00	\$ 8,300.00
FuelForce Host Software	<b>FF004S-01</b>	Host Software - SQL Server (1 site) *Ethernet	<u>1</u>	\$ 5,000.00	\$ 5,000.00
	<b>IF002-EX</b>	Custom Export to FASTER	<u>1</u>	\$ 1,800.00	\$ 1,800.00

**Professional Services:**

**Software**

<b>PRJ-INSTL</b>	<b>Factory Programming of System &amp; Installation Support:</b> Pre-Configured Host Software that will be downloaded to customers PC. Driver & Vehicle data gathering at factory to program into system before it ships, telephone support at startup, UPS Ground Shipping and Handling. *System ships with data programmed (pump/tank/hose map, site info). Customer is trained to program vehicle, driver databases themselves. During GoTo Training FuelForce will show how to program Drivers and Vehicles.	<u>1</u>	\$ 600.00	\$ 600.00
------------------	--	----------	-----------	-----------

**Training**

<b>Checkout and Training</b>	<b>Remote Software Load &amp; Training - Fee that Multiforce charges for a Multiforce Engineer to use the Internet &amp; using GoTo Assist to remotely connect to customers PC, load FuelForce Host software, ensure proper startup of equipment and to train the customer on the use of Host Software. *8 hours max. Customer must have internet access on PC that will have the Host Software, and that PC must be connected to their network. Controller must be connected to working ethernet cabling from building network. Customer is shown how to program and operate their system, and print reports.</b>	<u>1</u>	\$ 1,395.00	\$ 1,395.00
------------------------------	--	----------	-------------	-------------

**GoToAssist**

**System Total = \$ 17,095.00**

**OPTIONS:**

<b>FuelForce Engineer "On-Site" Adder</b>	<b>If the customer wants to have FuelForce Engineer travel to site, load software, load all vehicle and driver files, startup system, and train them "in person" - then add this amount: Does Not Included Travel and Expenses. *Customer must provide spreadsheet of all vehicles, drivers, departments etc.</b>	<u>1</u>	\$ 2,375.00	\$ 2,375.00
<b>Hardware Support</b>	<b>Island mounted SCP (alphanumeric keypad) w Keypad only</b>	<u>1</u>	\$ 775.00	\$ 775.00
<b>Software Support</b>	<b>CS-005S-1 FuelForce SQL HCP (1 Site - network SQL server)</b>	<u>1</u>	\$ 2,900.00	\$ 2,900.00

**NOTE:**

1. Hardware Installation done by Distributor and quoted separately by Distributor to Customer. Installation not quoted here.
2. This quote does not include running new conduit, power cable, or communication wiring.
3. If customer states that the system is connected properly and they have internet but they don't or the system is not connected properly, a 2nd startup and training must be scheduled and additional funding will be necessary.
4. Customer must have a server to load SQL and client pc's connected to their network.
5. If customer wants FuelForce Engineer on site: Expenses may include but are not limited to: airfare, hotel, car rental, meals, and mileage.
6. Using GoTo Assist - FuelForce will load SQL and train customer.
7. Installer will install and test system prior to FuelForce setting up GoTo assist meeting webinar.
8. Controller must be connected to the customer network. Customer supplies working / tested ethernet connection/cable to controller.
9. Prices are good for 60 days.
10. Customer PC must have internet access. Customer must know how to use internet, and be familiar with basic PC use.
11. One year FuelForce hardware parts warranty, 90 days of no charge software updates on licensed products and help desk.
12. FuelForce must be granted network access.
13. The total cost does not include permits, compliance or taxes.

# SOLE SOURCE REQUEST FORM

Please complete this form for all sole source purchases, attach it to a completed requisition, and send it to the appropriate approval level manager for signature.

Attached a separate sheet if you need more space. Justification must be specific and detailed.

Dept. Requesting the Sole Source Approval: Administrative Services / Fleet Operations

**Sole Source Product:**

Product (or service): Software  
Brand Name: FuelForce  
Model # or Part #: \_\_\_\_\_  
Manufacturer: \_\_\_\_\_

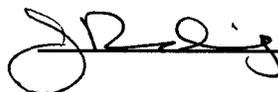
**Sole Source Supplier:**

Name: Multiforce Systems Corp.  
Address: 101 Wall St. Princeton N.J. 08540  
Phone #: 609-683-4242  
Fax #: 609-683-4835

1. No other product (or service) is acceptable because:  
**The City has been using this software through Salt Lake County for 5 years and the records and history need to be maintained in the same software**
  
2. No other supplier is acceptable because:  
See #1 above
  
3. List the suppliers you checked with who are not able to supply this product:  
  - a. N/A
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
  
4. Is this specific product (or service) required in order to be compatible with existing equipment (or service)? Please explain:  
All of the existing records and history of the City's Fuel are located within the FuelForce software program.
  
5. Is this specific product (or service) required for trial use or testing? Please explain:  
NO
  
6. Do you have any personal, financial, or fiduciary relationship with this supplier?

Yes   
No

Sole Source Request Approved by:



2-25-15  
date

# SOLE SOURCE REQUEST FORM

Please complete this form for all sole source purchases, attach it to a completed requisition, and send it to the appropriate approval level manager for signature.

Attached a separate sheet if you need more space. Justification must be specific and detailed.

Dept. Requesting the Sole Source Approval: Administrative Services / Fleet Operations

**Sole Source Product:**

Product (or service): Software  
Brand Name: FASTER  
Model # or Part #: \_\_\_\_\_  
Manufacturer: \_\_\_\_\_

**Sole Source Supplier:**

Name: FASTER  
Address: www.FasterAsset.com  
Phone #: 757-750-0639  
Fax #: 757-625-5114

1. No other product (or service) is acceptable because:  
**The City has been using this software through Salt Lake County for 5 years and the records and history need to be maintained in the same software**
2. No other supplier is acceptable because:  
See #1 above
3. List the suppliers you checked with who are not able to supply this product:
  - a. N/A
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
4. Is this specific product (or service) required in order to be compatible with existing equipment (or service)? Please explain:  
All of the existing records and history of the City's Fleet are located within the FASTER software program.
5. Is this specific product (or service) required for trial use or testing? Please explain:  
NO
6. Do you have any personal, financial, or fiduciary relationship with this supplier?

Yes   
No

Sole Source Request Approved by:

[Signature] 2-25-15  
date  
[Signature] 3-3-2015  
(revision 01/06/10)

## ***FASTER* Web FMIS Technical Overview**

### **Security**

*FASTER* Web has a robust, role based security model. Access to the system is granted when a valid Username and Password is provided. The Username is associated to a Role, which contains specific Permissions that define what the user can and cannot do in the system. The security design allows for any level of Permission granularity that is desired; it can be made as simple or as complex as required. Along with controlling Permissions to specific modules within *FASTER* Web, Roles can be assigned based on the Users' Organization, Storeroom, Maintenance Shop, and Fuel Site. This allows multiple entities or agencies to utilize the system for their unique business needs.

### **Application Technologies**

*FASTER* Web is a web application that utilizes the following technologies:

- IIS
- ASP.NET
- Silverlight
- SQL Server
- SQL Server Reporting Services
- The .NET Framework

The application is designed using the CSLA .NET framework, which allows for 1, 2, and n-tier deployments. CSLA .NET also provides the flexibility to optimize performance, scalability, security and fault tolerance with no changes to code in the UI or business objects, thus providing a flexible system using industry standard platforms with low cost of maintenance and operation.

### ***FASTER* Web System Overview**

The system design supports cradle-to-grave asset management that includes best-practice business process functions. The system architecture allows for multiple business units whose internal processes can differ.

This Web Solution is intended to fulfill the need of those organizations that require the benefits of a browser based client that can be accessed from remote locations with any wireless enabled device.

*FASTER* Web can integrate with any system via traditional flat-file integration. Or, a more robust integration can be achieved through a suite of web services. The web services are made available as add-on modules to the core product. Our web services are based on WCF technologies making *FASTER* Web's COTS system a valuable addition to your enterprise.

### **Environment**

*FASTER* is a Silver Business Intelligence Microsoft Partner. *FASTER* Web runs in a Windows Server and SQL Server environment. The hardware requirements for the *FASTER* Web environment vary depending on your specific site's size and needs.

It can be run on your internal intranet, or be hosted in the cloud and accessed via the internet if you select to use a hosting provider. For more specific environment requirements, contact us at [sales.inquiries@fasterasset.com](mailto:sales.inquiries@fasterasset.com).

## **Reporting & Business Intelligence**

*FASTER* Web includes native deployment of reports using SQL Server Reporting Services. In addition to using SQL Server Reporting Services (SSRS) for custom reports, you can use other ad-hoc reporting tools such as Crystal Reports to produce custom reports.

In addition, *FASTER* Web has an industry breakthrough capability built in as a dynamic advanced search function that enables users to create robust on-the-fly reports. This capability does not require any special skill with SSRS or other ad-hoc reporting tools such as Crystal Reports. This saves users a great deal of time. It permits the selection of a series of parameters. And it permits filtering and sorting columns with great ease. As with our standard reports, these ad-hoc reports can be exported to a variety of formats.

The *FASTER* Web Dashboard Add-on also provides an easily accessible, real-time, role-based, at-a-glance overview of your fleet's Key Performance Indicators (KPIs).