

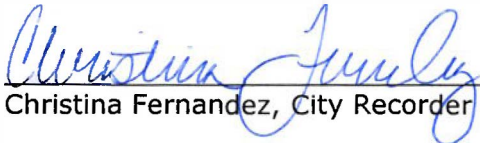
**NOTICE OF WORK MEETING OF THE
CITY COUNCIL OF THE CITY OF ST. GEORGE,
WASHINGTON COUNTY, UTAH**

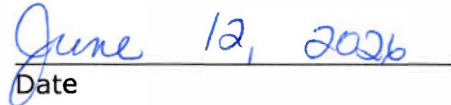
Public Notice

Public notice is hereby given that the City Council of the City of St. George, Washington County, Utah, will hold a work meeting in the City Council Conference Room at the St. George City Hall located at 61 South Main Street, St. George, Utah, on Thursday, June 18, 2026 commencing at 4:00 p.m.

The agenda for the meeting is as follows:

1. **Update regarding managed competition.**
2. **Reports from Mayor, Councilmembers, and City Manager.**
3. **Request a closed meeting to discuss litigation, security, property acquisition or sale, or the character and professional competence or physical or mental health of an individual.**


Christina Fernandez, City Recorder


Date

REASONABLE ACCOMMODATION: The City of St. George will make efforts to provide reasonable accommodations to disabled members of the public in accessing City programs. Please contact the Human Resources office at 435-627-4674, at least 24 hours in advance if you have special needs.

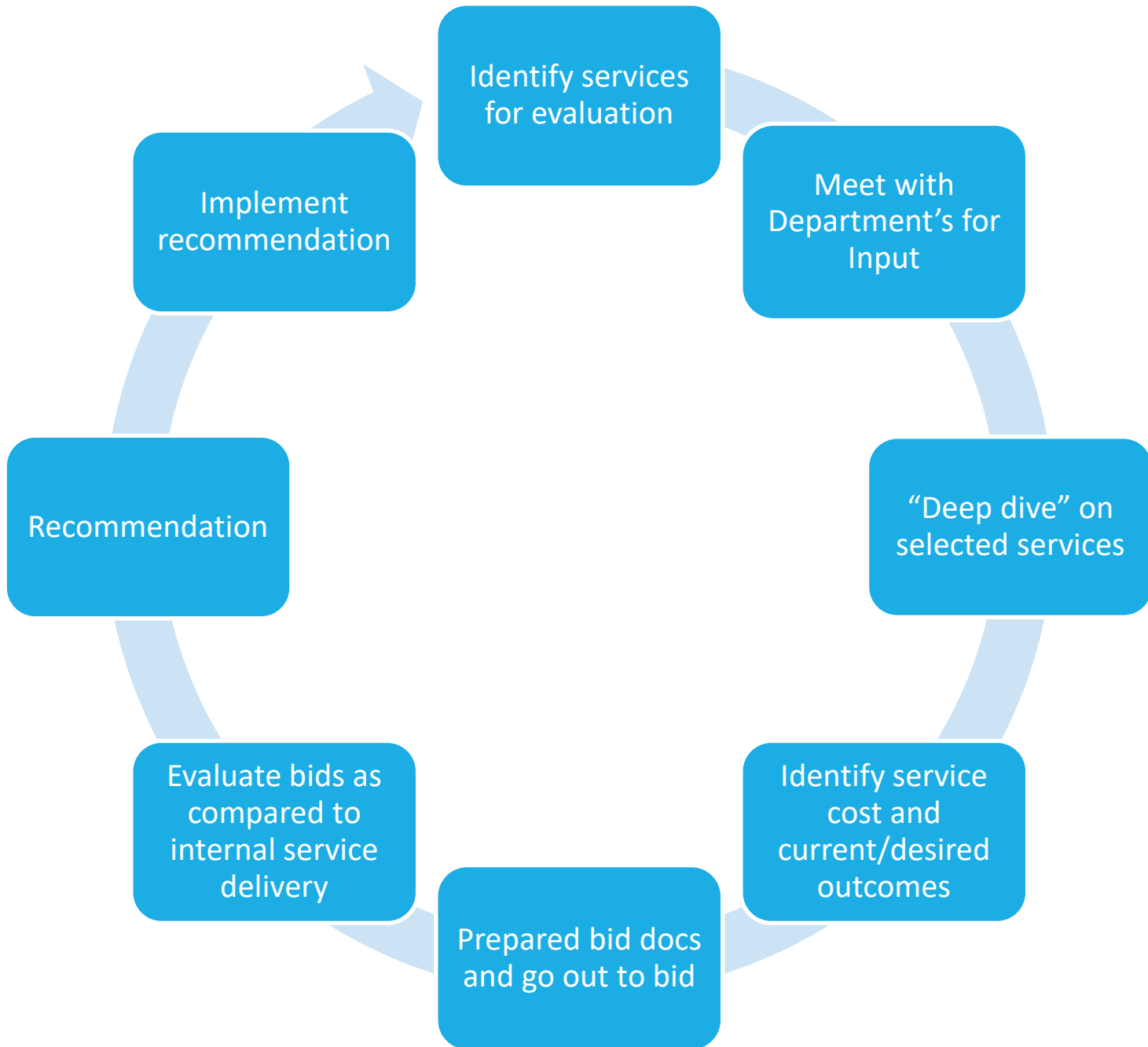
FY 2025 Managed Competition Process

CITY COUNCIL
WORK MEETING
JUNE 18, 2026

Managed Competition Purpose

Process designed to evaluate the most cost-effective method for quality service delivery. It calls for carefully comparing the costs and benefits of contracting with private business or another government entity against the costs and benefits of providing the service in-house.





Managed Competition Process

FY 2025
Services
Evaluated



Restroom Cleaning at park facilities



Right of Way Maintenance



Oil Change

❑ Park Restroom Cleaning – Overview

- ❑ 46 Park Restrooms
- ❑ 11,832 sq. ft. throughout the city
- ❑ Service includes: Clean & disinfect all restroom surfaces, sanitize high-touch points (door handles, etc.), restock supplies, trash removal, odor control, inspections, & minor repair.
- ❑ Service is provided daily but frequency of service increases for city special events.
- ❑ Service must be completed by 9am on weekdays and 1pm on weekends.
- ❑ 5FTE (Avg. ~ 12.5 % to ~ 25% of their day)

❑ Top 5

- ❑ Sunbowl – 1,760 sq. ft.
- ❑ Bloomington – 620 sq. ft.
- ❑ Vernon Worthen – 600 sq. ft.
- ❑ Little Valley Splash Pad – 578 sq. ft.
- ❑ Canyon Complex – 542.5 sq. ft.

❑ Bid Information

- ❑ Bid Period: Sept. 19th – Oct. 10th
- ❑ Vendors Contacted: 250+
- ❑ Document Downloads: 19
- ❑ Bids Received: 2

Service Overview –
Parks & Community Services

Park Restroom Cleaning

City Cost

- Service Cost: \$246,247.65
- Admin & Overhead: \$33,985.34
- Supply Cost: \$46,728.99
- Total Cost: \$326,961.98 or**
- \$2.30 Sq. ft./month**

Recommendation

- City - \$326,961.98 or \$2.30 sq. ft.**

Comparisons

- Ecobrite - \$651,461.03 or \$4.59 Sq. ft.
- Caliber - \$270,000.00 or \$1.90 Sq. ft.
 - Price doesn't include supplies (example city's supply cost for internal is \$46k)
 - Month to Month

Right-of-Way Maintenance - Overview

- There are 69 Right-of-Ways and 7 Roundabouts
- 130 Acres throughout the city
- Service includes: Trash pickup, weed control and spraying, general landscape cleanup, plant and tree maintenance, irrigation system inspection and repair
- Service is provided weekly
- Service must be completed during low to moderate traffic timeframes
- 10 FT Employees (Avg. ~ 50 % of their day)

Top 5

- Exit 8 ROW – 23.39 Acres (on & off ramps both north and south bound)
- Exit 6 ROW – 22.88 Acres (on & off ramps both north and south bound)
- Crosby Way ROW – 18.62 Acres (both sides of trail from exit 5 to Riverside dr.)
- Exit 2 ROW – 12.83 Acres (on & off ramps both north and south bound)
- Exit 4 Brigham Rd Roundabout – 12.46 Acres (on & off ramps both north and south bound)

Bid Information

- Bid Period: Sept. 19th – Oct. 10th
- Vendors Contracted: 500+

- Document Downloads: 22
- 0 Bids Received

Service Overview –
Parks & Community Services

Right-of-Way Maintenance

City Cost

- Service Cost: \$367,379.82
- Admin & Overhead: \$42,616.12
- Total Cost: \$409,995.95**
- Cost per Sq. Ft. \$0.06**

Comparison

- City - \$409,995.95 or \$0.06 sq. ft.**
- No comparisons

Recommendation

- City - \$409,995.95 or \$0.06 sq. ft.**

❑ Oil Change - Overview

- ❑ ~400 Oil changes (304 specific vehicles not including public safety)
 - ❑ Some vehicles have more than 1 oil change per year
- ❑ Service includes Oil change, filter replace, 80+ point safety inspection
- ❑ Service: Monday through Friday
- ❑ 1 FT (100% of their day), & 1 Ft for backup (Avg. ~ 20 % of their day)

❑ Bid Information

- ❑ Bid Period: Sept. 29th – Oct. 17th
- ❑ Vendors Contacted: 500+
- ❑ Document Downloads: 17
- ❑ Bids Received: 4

Service Overview –
Operations

Oil Change - Recap

City Cost

- Service Cost: \$20,145.46
- Admin & Overhead: \$1,606.75
- Additional Quarts: \$4,884.75
- Total Cost: \$26,636.70**

Comparison

- City - \$26,636.96**
- Ken Garff - \$33,965.05
- Valvoline - \$34,389.44
- Speed Lube - \$37,163.13
- Graceful Heights - \$133,179

Recommendation

- City - \$26,636.96**

Cost Per Oil Change (up to 5 Qts.)

<u>Oil Type</u>	<u>St. George</u>	<u>Valvoline</u>	<u>Ken Garff</u>	<u>Speed Lube</u>	<u>Graceful Heights</u>
<i>0W20 Light Duty (100% Synthetic)</i>	<i>\$72.22</i>	\$80.74	\$68.20	\$68.95	\$267.00
<i>15W40 Heavy-Duty Diesel (Conventional)</i>	<i>\$71.55</i>	\$72.24	\$87.45	\$89.95	\$356.00
<i>5W30 Vans (Semi-synthetic)</i>	<i>\$69.88</i>	\$89.24	\$55.70	\$68.95	\$310.00

Addition Quart Cost (after 5 Qts.)

<u>Oil Type</u>	<u>St. George</u>	<u>Valvoline</u>	<u>Ken Garff</u>	<u>Speed Lube</u>	<u>Graceful Heights</u>
<i>0W20 Light Duty (100% Synthetic)</i>	\$3.87	\$8.49	\$6.95	\$6.99	\$20.00
<i>15W40 Heavy-Duty Diesel (Conventional)</i>	\$3.21	\$7.64	\$6.08	\$7.99	\$20.00
<i>5W30 Vans (Semi-synthetic)</i>	\$3.28	\$8.49	\$5.21	\$6.99	\$20.00
Total. Cost	\$4,884.75	\$11,807.98	\$8,677.50	\$11,015.33	\$29,340.00

Oil Change - Considerations

City

- Immediate identification of maintenance and repair needs
- Familiarity with the fleet continue.
- Administrative and coordination efforts will not increase.
- Better control over service quality and maintenance standards.
- Centralized maintenance records.

Valvoline

- No priority
- Opens at 8 am, not 7 am
- Repl. Items 15% discount
- Labor for additional repair items \$0

Ken Garff

- No pickup or delivery charge
- Repl. Items 13% discount
- Labor for additional repair items \$75/hr.

Speed Lube

- Opens at 8 not 7
- Repl. Items 10% discount
- Labor for additional repair items \$128.67/hr.
- Oil disposal fee \$2 per vehicle

Graceful Heights

- \$10,000 Set up fee
- \$20 per additional quart

Oil Change - Recap

City Cost

- Service Cost: \$20,145.46
- Admin & Overhead: \$1,606.75
- Additional Quarts: \$4,884.75
- Total Cost: \$26,636.70**

Comparison

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Recommendation

- City - \$26,636.96**

FY 2026
Services
Evaluated



Tree Farm & Greenhouses



Custodial General Cleaning

**Will be presented at a later date,
to be determined.**

FY 2027 Services

1ST Quarter

Service Identification
Assessment & Market Research
Competitive Solicitation

2nd Quarter

Proposal Evaluation & Analysis
Council Presentation (December)



THANK YOU!

