

January 20, 2026 Spanish Fork City Work Session

**Evaluation of 911 Ambulance & Inter-Facility Transport Proposals.
Ensuring Cost, Quality, and Access for Spanish Fork Citizens**



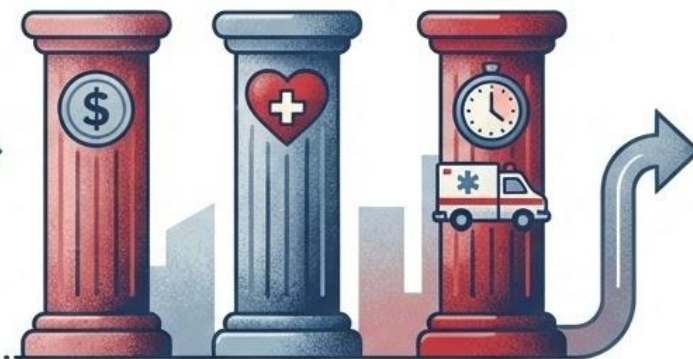
Statutory Compliance & Purpose



The 'Why':

In accordance with Utah State Statute (§ 11-48-103), the City issued a **Request for Proposal (RFP)** for **911 Ambulance and Inter-Facility Transports (IFT)**.

Evaluation Criteria: Three Pillars



Cost

Total fiscal impact on taxpayers.

Quality

Clinical excellence and response standards.

Access

Availability of units for 911 and community events.



The Goal:

Determine if a private entity could provide better value than our current municipal model.

RFP Results - The External Proposal



Entity:

Front Line EMS

Proposed Service:

4 dedicated 24/7 ALS
units + 1 IFT unit.

The Price Tag



Revenue Retention:

The 3rd party keeps
100% of transport
billing revenue.



Annual Escalator:

3-5% fee increase per
year.

Total Scope



**EMS
Only**

**Fire
suppression**
would remain a
separate City
expense.

Financial Impact - The \$9.3 Million Gap

Current Municipal Model (Integrated Fire & EMS)



Net cost covered
by taxes:
\$4,637,896

Proposed 3rd Party Model (Contract + City Fire)



Projected cost
covered by taxes:
\$14,006,076

The Reality & Net Result



The City loses **\$3.56 million** in
annual transport and county
revenue.

The City must pay a **\$7.4 million**
contract fee.

Net Result: Transitioning to a 3rd
party would increase the tax burden
by **\$9,368,180** annually.

Loss of Local Control & Oversight

Accountability



Under a 3rd party contract, the City loses direct administrative oversight of clinical quality and personnel.

Flexibility



The City would no longer control the deployment of these units.

Contractual Barriers



We move from "Community-First" priorities to "Contract-First" requirements.

Risk



Once equipment and personnel are outsourced, the City loses the infrastructure to easily bring the service back in-house if the private provider fails.

The “Extra Service” Burden

Currently: Integrated Mission



Spanish Fork Fire & EMS covers community events as part of our integrated mission at no extra cost.

With a 3rd Party: The New Burden



The City would pay **additional fees** for every dedicated standby event.

- Fiesta Day Rodeos
- Nebo High School Football Games
- Public Relations and Community Outreach Events.

The Best Practice: Dual Service



“Dual Service” (Fire and EMS cross-trained) provides the highest level of protection for the lowest possible cost.

Staff Recommendation

Finding & Recommendation



Finding: Our internal service exceeds the external proposal in cost-efficiency, quality of integrated care, and community access.

Recommendation: Council approves a resolution selecting **Spanish Fork Fire & EMS** to continue providing services.

Contract Term



The proposed contract term is from **July 1, 2026** to **June 30, 2028**.

The Bottom Line



Municipal service is the most **fiscally responsible** and **community-oriented** choice.

Questions & Discussion

