

## ACH payments

- Payroll - \$10/mo plus \$0.10 per entry
- Vendor payments - \$20/mo plus \$0.10 per Vendor payment

## Pros and Cons of ACH Vendor Payments

### Pros

#### 1. Lower Transaction Costs

ACH transfers are typically much cheaper than wire transfers or credit card payments. Organizations often pay **pennies per transaction**, which makes ACH ideal for high-volume vendor payments.

#### 2. Faster Than Checks

ACH is not instant, but it's much quicker than mailing and processing paper checks. Vendors get paid reliably within **1–3 business days**, improving cash flow for both sides.

#### 3. Reduced Manual Work

ACH payments can be automated through accounting or AP systems. This reduces staff time spent printing, signing, mailing, and reconciling checks.

#### 4. Improved Accuracy & Fewer Errors

Because ACH is electronic, there's less risk of:

- Lost checks
- Misaddressed envelopes
- Manual entry mistakes

Automation also improves reconciliation accuracy.

#### 5. More Secure

ACH reduces exposure to:

- Check fraud
- Mail theft
- Account takeover methods that target printed routing/account info

Banks also offer robust NACHA-compliant fraud controls.

## **6. Better Vendor Experience**

Vendors appreciate reliable, predictable payment timing.

Remittance information can be sent automatically, improving transparency.

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### **Cons**

#### **1. Processing Time Not Immediate**

ACH isn't same-day unless you pay for same-day ACH (and the recipient bank supports it).

Standard timing is **1–3 days**, slower than instant rails or real-time payments.

#### **2. Requires Vendor Bank Information**

You must collect and store sensitive routing/account numbers.

This adds:

- Security considerations
- Administrative effort
- Vendor hesitancy in sharing info

#### **3. Potential for Payment Reversals**

ACH allows returns/reversals under specific circumstances (e.g., insufficient funds, incorrect account info), which can complicate reconciliation.

#### **4. NACHA Compliance Requirements**

Organizations may need to follow specific security, retention, and transmission rules—especially if processing large volumes.

This can require IT or process changes.

## 5. Cutoff Times

ACH files must be uploaded before your bank's processing cutoff (often afternoon deadlines).

Payments initiated after cutoff may not process until the next business day.

## 6. Limited International Use

ACH is primarily a U.S. system.

For global vendors, you may need wires or other cross-border payment methods.

## Positive Pay

- \$25/mo
- \$5 exception approval per exception approval
- \$10 cash management one-time payment

## How Check Positive Pay Works

1. **You issue checks.**
2. **You upload a file to the bank** with details (check number, amount, date, payee).
3. When a check is presented, the bank compares it to your file.
4. If it matches → **check is paid.**
5. If it does not match → **exception is created**, and you must decide to pay or return it.

Banks usually require same-day approval for exceptions.

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## How ACH Positive Pay Works

Also known as **ACH Blocks and Filters**:

- **ACH Block:** Blocks *all* ACH debits unless you explicitly allow them.
- **ACH Filter:** Allows certain companies/vendors or certain dollar thresholds to debit your account.
- **Review & Decision:** You can approve or reject any incoming ACH that isn't pre-authorized.

This protects against unauthorized ACH withdrawals or fraudulent account-takeover attempts.

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## **Benefits of Positive Pay**

### **Strong Fraud Prevention**

Prevents altered, counterfeit, or unauthorized payments from clearing your account.

### **Increases Control and Security**

You decide which transactions clear, significantly reducing risk of loss.

### **Reduces Time Spent on Fraud Resolution**

Fraudulent checks/ACHs are stopped **before** money leaves your account—much easier than trying to recover funds after the fact.

### **Meets Auditor & Compliance Expectations**

Many auditors expect organizations to use Positive Pay for internal control over disbursements.

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## **Potential Drawbacks**

### **Requires Administrative Work**

You must regularly upload check issue files and monitor exception items.

### **Bank Fees May Apply**

Banks often charge monthly fees for Positive Pay or ACH filters.

### **Decision Deadlines**

Exception decisions must be made quickly (same day), or the bank may default to returning the item.

SWEEP account

- As of Friday the rate was 4.37%
- Competitive with PTIF rates
- \$35/mo

A **sweep account** is a type of bank account setup that **automatically moves (or “sweeps”) money** between accounts to ensure optimal cash usage—usually overnight. It helps organizations manage liquidity, reduce idle balances, and sometimes earn interest.

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### **What Is a Sweep Account?**

A sweep account automatically transfers excess funds from one account (usually a checking or operating account) into another account, such as:

- An **interest-bearing account**
- A **money market investment account**
- A **line of credit** (to pay down balances)
- A **reserve or savings account**

At the end of each business day, the bank determines the balance and moves money according to preset rules.

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## How It Works

1. You set a **target balance** for your primary checking account.
2. At the bank's sweep cutoff time each day, the bank:
  - Checks your balance
  - Moves excess funds **out** (to earn interest or reduce debt)
  - Moves funds **in** (to cover payments or maintain your minimum target)
3. Sweeps typically occur **automatically and daily**.

It's designed to ensure your checking account has just enough money for operations—no more, no less.

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## Types of Sweep Accounts

### 1. Investment Sweep

Excess funds go into:

- Money market mutual funds
- Repo accounts
- Interest-bearing investment accounts

Goal: **earn interest on idle cash**.

### 2. Loan Sweep (Line-of-Credit Sweep)

Excess cash automatically pays down your line of credit.

When your checking account needs funds, the system pulls money back from the credit line.

Goal: **reduce interest expense.**

### **3. Zero-Balance Accounts (a subtype of sweep)**

Sub-accounts (payroll, AP, etc.) sweep to and from a master account, ending with a balance of **\$0** daily.

Goal: **control cash flow and prevent unseen balances.**

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## **Benefits of Sweep Accounts**

### **Maximize Cash Efficiency**

No idle money sitting in your checking account—everything is either invested or reducing debt.

### **Automation Saves Time**

Reduces manual cash transfers and monitoring.

### **Improved Cash Flow Management**

Maintains stable balances while optimizing surplus funds.

### **Can Reduce Fraud Risk**

Zero-balance setups limit exposure because funds only appear when needed.

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## **Drawbacks / Considerations**

### **Fees**

Banks may charge for sweep services or require minimum balances.

### **Regulatory or Investment Restrictions**

Some investment sweeps (e.g., money market mutual funds) have rules or liquidity limits.

### **Not Ideal for Cash-Short Organizations**

Organizations with highly variable or tight cash may see frequent sweeps back and forth.

### **Possible Changes Due to Banking Regulations**

Certain sweeps depend on specific account classifications or market conditions.