



Wallace Stegner Academy Board of Directors Meeting

Date: July 31, 2025

Time: 12:00 PM

Location: <https://us02web.zoom.us/j/83078648156>

This meeting of the board of directors will be held electronically. If you would like to attend the meeting, accommodations will be made for the public at the anchor location identified.

Wallace Stegner Academy will foster a community of active learners through academic rigor and citizenship by providing an opportunity for students to achieve academic excellence.

AGENDA

CALL TO ORDER

CONSENT ITEMS

- June 12, 2025, Board Meeting & Closed Session Minutes

CLOSED SESSION- to discuss the character, professional competence, or physical or mental health of an individual pursuant to Utah Code 52-4-205(1)(a).

VOTING ITEMS

- Approve CSP Grant Purchases
- Approve E-Rate Purchases (Kearns & Sunset Campus')
- Re-Approve List of Authorized Bank Signers
- Sunset Campus Lease
- Award RFP for FSMC (Sunset Campus)

CALENDARING

- Next Board Meeting is September 17, 2025 @ 5:30 PM in person.

ADJOURN

In compliance with the Americans with Disabilities Act, persons needing accommodations for this meeting should call 801-444-9378 to make appropriate arrangements. One or more board members may participate electronically or telephonically pursuant to UCA 52-4-207.



Wallace Stegner Academy Board of Directors Meeting

Date: Thursday, June 12, 2025

In Attendance: Sarah Vaughan, Tony Furano, Frank Magana

Excused: Reed Farnsworth, Jeremy Schow

Others in Attendance: Adam Gerlach, Anthony Sudweeks, Chantel Wixon, Platte Nielson, Hannah Jones, Jed Stevenson

Location: 980 Bending River Road; Salt Lake City, UT 84104

Wallace Stegner Academy will foster a community of active learners through academic rigor and citizenship by providing an opportunity for students to achieve academic excellence.

Minutes

CALL TO ORDER Sarah Vaughan called the meeting to order at 5:37 PM.

PUBLIC COMMENT

There was no public comment.

BOARD TRAINING

- Open and Public Meetings Act Training
- Review Wellness Policy
- Review Electronic Resources or Devices Policy

Platte Nielson facilitated the OPMA training as well as reviewed the Wellness and Electronic Resources or Devices Policies with the board.

CONSENT ITEMS

- April 23, 2025, Board Meeting & Closed Session Minutes

Sarah Vaughan made a motion to approve the April 23, 2025, Board Meeting & Closed Session Minutes. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

REPORTS

- Directors' Report

The Positive Behaviors Plan Report was sent via email ahead of the board meeting. The board had no questions or concerns about the positive behavior plan report. The director's celebrated Josh Roca as Utah Rookie Teacher of the Year. Enrollment is at 2811 total with the Salt Lake City campus at 671, West Valley at 851, Kearns at 1236 and the new Sunset campus at 81. The directors are working on building a reputation in the sunset area. The LEA is one hundred percent staffed. Sixteen teachers just returned from Ron Clarke Academy and learned how to incorporate the house systems. Five staff members will be sent to the AP conference. Anthony Sudweeks will be presenting for the Utah Charter Association on teacher evaluation at the end of June. Kearns Highschool will be finished July 15th. Early Literacy saw increases at every campus. Anthony Sudweeks shared that math movement/closing the achievement gap has seen great improvements science results included 43.2 percent proficiency. The board celebrated the students' achievements in each subject area across all campuses.

- Finance Report

Chantel Wixon discussed the amended 2024-2025 budget and the 2025-2026 proposed budget. The legislative estimate was based on 2200 students. Chantel Wixon discussed the detailed budget and opened the discussion up to the board for questions or concerns regarding the budgets. Adam Gerlach and Anthony Sudweeks were able to clarify the different grants they will be applying for. Frank Magana asked about the purchasing of buses for transportation for students. The director's shared their ideas for transportation when the time comes. Chantel Wixon reviewed the Fraud Risk Assessment and Annual Commitment to Ethical Behavior with the board. They are at low risk for fraud as majority of the board completed the required training. There was no further discussion on finances.

VOTING AND DISCUSSION ITEMS

- Approve Amended 2024-2025 Budget
- Proposed 2025-2026 Budget

The board discussed both budgets during the finance portion of the meeting. There was no further discussion.

Sarah Vaughan made a motion to approve the amended 2024-2025 Budget and the proposed 2025-2026 Budget with the changes discussed. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Audit Engagement Letter

Chantel Wixon explained the Audit Engagement Letter. There were no questions or concerns from the board.

Tony Furano made a motion to approve the Audit Engagement Letter and allow Adam Gerlach to sign. Frank Magana seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Award RFP for Janitorial Services (Sunset and Kearns Highschool)
- Award IFB for Kitchen Equipment

Adam Gerlach reviewed the bids received for janitorial and kitchen services with the board. It was recommended to the board to award services to ABC Janitorial and CKS. There was no further discussion.

Sarah Vaughan made a motion to award the RFP to ABC Janitorial Services for the Sunset and Kearns Highschool Campus' and award kitchen services for the Sunset campus to CKS and approve the CKS invoice. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Approve 2025-2026 Teacher Student Success Act Plans (SLC, WVC, Kearns, Sunset)

The board reviewed the plans for each campus. The director's described the goals, measurements, and action steps of the plans. There were no questions or concerns from the board.

Tony Furano made a motion to approve the 2025-2026 TSSA Plans. Frank Magana seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Approve Sex Education Committee Membership

Adam Gerlach stated the sex education committee membership for the 2025-2026 school year. There were no questions from the board.

Sarah Vaughan made a motion to approve the 2025-2026 Sex Education Committee Membership. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Board Member Terms, Roles & Elected Officers

The board renewed Jeremy Schow for another 3-year term. All roles and positions remaining the same.

Sarah Vaughan made a motion to approve the Board Member Terms, Roles & Elected Officers. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Policies
 - New Salary Supplement for Highly Needed Educators Program Policy
 - Paid Parental and Postpartum Recovery Leave Policy
 - Re-Approved Wellness Policy
 - Employee Handbook Updates

Platte Nielson informed the board of the new policies that are required for the LEA. *Sarah Vaughan made a motion to approve the new Salary Supplement for Highly Needed Educators Program Policy, the Paid Parental and Postpartum Recovery Leave Policy, the Wellness Policy and the updated employee handbook. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.*

CALENDARING

The board discussed the 2025-2026 board meeting dates. The board determined to meet the third Wednesday of each month in the evening. The first and last meetings of the year will be held in person, while the others will be held electronically.

At 7:18 the board took a recess.

At 7:23 the board came out of recess.

Jed Stevenson joined the meeting at 7:24 pm

CLOSED SESSION- to discuss the character, professional competence, or physical or mental health of an individual pursuant to Utah Code 52-4-205(1)(a) and to discuss the purchase, exchange, or lease of real property pursuant to Utah Code 52-4-205(1)(d).

At 7:24 PM Sarah made a motion to enter a closed session to discuss the character, professional competence, or physical or mental health of an individual pursuant to Utah Code 52-4-205(1)(a) and to discuss the purchase, exchange, or lease of real property pursuant to Utah Code 52-4-205(1)(d). at Wallace Stegner Academy in SLC, UT. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Jeremy Schow, AYE; Frank Magana, AYE; Reed Farnsworth, AYE.

At 8:36 PM Sarah Vaughan made a motion to leave the closed session. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

Anthony Sudweeks and Adam Gerlach left the meeting at 8:21 PM.

VOTING AND DISCUSSION ITEMS

- Director Compensation 15 k bonus each for end of year and then maybe additional in October

Sarah Vaughan made a motion to approve the Director Compensation as discussed in closed session. Tony Furano seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

- Sunset Campus Lease

This item was tabled.

ADJOURN

At 8:37 PM Tony Furano made a motion to adjourn the meeting. Frank Magana seconded. The motion passed unanimously. The votes were as follows: Sarah Vaughan, AYE; Tony Furano, AYE; Frank Magana, AYE.

**Wallace Stegner Academy
Board of Directors
Closed Session Statement**



Date: 06.12.2025

Location: 980 Bending River Road; Salt Lake City, UT 84104

CLOSED SESSION SWORN STATEMENT:

At a duly noticed public meeting held on the date listed above, the board of directors for Wallace Stegner Academy entered a closed session to discuss the character, professional competence, or physical or mental health of an individual pursuant to Utah Code 52-4-205(1)(a) and to discuss the purchase, exchange, or lease of real property pursuant to Utah Code 52-4-205(1)(d).

I declare under criminal penalty under the law of Utah that the foregoing is true and correct.

Signed on the 12th day of June, 2025.

A handwritten signature in cursive script, appearing to read "S. Vaughan", is written over a horizontal line.

Sarah Vaughan, Board President

CSP Application (Sunset)

Items	Total
Audio Enhancement - Sentinel Alert System Pal (30 Classrooms)	\$ 38,210.00
Verkada Alarm Systems	\$ 17,735.00
Verkada Access Control	\$ 47,830.00
Verkada Camera System	\$ 185,872.00
Verkada Vape Sensor	\$ 15,790.00
Verkada Doorbell	\$ 3,145.00
Projector Kit	\$ 38,304.00
Student Chromebooks (854)	\$ 307,097.03
Staff Devices MacBook (40)	\$ 79,920.00
Copy Machines (3)	\$ 50,145.00
School Busses (2)	\$ 390,000.00
Classroom furniture (IFB)	\$ 281,516.00
Curriculum / Reading Mastery	\$ 103,665.68
Library Materials	\$ 100,000.00
Software and Education Subscriptions (lexia, bloomz, IXL, Rosetta Stone, RCA, Renaissance learning etc.)	\$ 82,754.64
PE Equipment and Supplies	\$ 20,261.58
General Supplies (for classrooms and workrooms)	\$ 105,154.07
Community outreach and Engagement	\$ 50,000.00
Professional Development Opportunities	\$ 82,600.00
	<u>\$ 2,000,000.00</u>

FCC Form 470 # 250019791	Bid #: EM-3303
Applicant: Wallace Stegner Academy	Service Provider: Eminent Technical Solutions, LLC
BEN: 117026705	SPIN: 143035132

One Time (Non-Recurring) Charges

Service Type	Description of Services	Make	Model	Part Number	Commodity Codes	Connected to UPS System (Y/N)	Warranty	Bandwidth Level	Contract Term	Quantity	Unit	One Time Charge	% Eligibility	Shipping	Per Diem	Surcharges / Fees
Cabling	Category 6 CMP UTP cable (100 cable drops)	Berk-Tek	LANmark-6	10136748	2612	N	15-year	1 Gbps	N/A	20,000	FT	\$ 6,200.00	100%	Free	N/A	None
	Speculative Tariff on Data Cabling E-rate eligible	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 1,550.00	100%	Free	N/A	None
IC	(Qty. 260) Copper patch cabling to support network design	Lynn	CAT6-0.5XXB	4340460096	2612	N	15-year	1Gbps	15-year	260	2.25	\$ 598.00	100%	Free	N/A	None
	Speculative Tariff on Data Cabling E-rate eligible	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 149.50	100%	Free	N/A	None
Cabling	(Qty. 100) Cat 6 HD Jacks	ICC	Cat 6 HD Jack	ICC-CAT6JKPK-WH	2612	N	15-year	1 Gbps	N/A	100	EA	\$ 700.00	100%	Free	N/A	None
	Speculative Tariff on Data Cabling E-rate eligible	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 175.00	100%	Free	N/A	None
Cabling	(Qty. 100) 2-Port Faceplates	ICC	2-Port	IC107LF2WH	2612	N	15-year	N/A	N/A	100	EA	\$ 300.00	100%	Free	N/A	None
	Speculative Tariff on Data Cabling E-rate eligible	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 75.00	100%	Free	N/A	None
Cabling	(Qty. 7) Modular HD Patch Panel	ICC	Modular HD Patch Panel	IC107BP482	2612	N	15-year	N/A	N/A	7	EA	\$ 2,170.00	100%	Free	N/A	None
	Speculative Tariff on Data Cabling E-rate eligible	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 542.50	100%	Free	N/A	None
Cabling	Cable Management Supplies	Misc	Misc	N/A	2612	N	15-year	N/A	N/A	1	EA	\$ 750.00	100%	Free	N/A	None
Cabling	Data Cabling Labor -Data Cabling Labor -Project Management -Installation of Rack/Routing -Installation, Load Balancing, and Testing Battery Backups -Installation of APs	ETS	ETS	ETS	N/A	N/A	Product Lifetime with onsite repair and replacement	N/A	N/A	1	EA	\$ 15,640.00	100%	N/A	N/A	None
IC	(Qty. 1) Firewall with Software Support Subscription - Includes 3-year Operating License	Sophos	XGS	XV6C8Z00ZPCAA	43222501	Y	Product Lifetime with onsite repair and replacement	10 Gbps	36 Month	1	EA	\$ 16,251.80	100%	Free	N/A	None
	Speculative Tariff on Firewall Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 4,062.95	100%	Free	N/A	None
IC	Networking Switch	MikroTik	CRS518-16XS-2XQ-RM	CRS518-16XS-2XQ-RM	4322	Y	Product Lifetime with onsite repair and replacement	10/25/100Gbps	N/A	1	EA	\$ 1,914.00	100%	Free	N/A	None
	Speculative Tariff on Routing Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 478.50	100%	Free	N/A	None
IC	(Qty. 7) UniFi Switch PRO 48 PoE	Ubiquiti	Unifi	USW-PRO-48-POE	4322	Y	Product Lifetime with onsite repair and replacement	1/10 Gbps	N/A	7	EA	\$ 9,231.60	100%	Free	N/A	None
	Speculative Tariff on Switching Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 2,307.90	100%	Free	N/A	None
IC	(Qty. 1) UniFi Aggregate Switch	Ubiquiti	Unifi	USW-PRO-AGGREGATION	4322	Y	Product Lifetime with onsite repair and replacement	1/10/25 Gbps	N/A	1	EA	\$ 1,078.00	100%	Free	N/A	None
	Speculative Tariff on Aggregate Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 269.50	100%	Free	N/A	None
IC	(Qty. 20) UF-MM-10G Multi-Mode Fiber Transceiver and Cables	Ubiquiti	U Fiber Multi-Mode SFP	UF-MM-10G	2612	N	Product Lifetime with onsite repair and replacement	10 Gbps	N/A	20	EA	\$ 565.00	100%	Free	N/A	None
	Speculative Tariff on SFP Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 141.25	100%	Free	N/A	None
IC	(Qty. 2) Enterprise Grade Rack Mountable UPS with Extended Runtime Battery Pack (Includes 3 Year Warranty)	CyberPower	Smart App Sinewave UPS	OL2200RTXL2UN	39121011	Y	Product Lifetime with onsite repair and replacement	N/A	N/A	2	EA	\$ 6,260.72	100%	Free	N/A	None
	Speculative Tariff on UPS w/ Battery Pack Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 782.59	100%	Free	N/A	None
IC	(Qty. 1) Enterprise-Grade Rack-Mountable UPS	Cyber Power	Smart App Sinewave UPS	CP1500PFCRM2U	39121011	Y	Product Lifetime with onsite repair and replacement	N/A	N/A	1	EA	\$ 380.00	100%	Free	N/A	None
	Speculative Tariff on UPS Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 95.00	100%	Free	N/A	None
IC	(Qty. 28) WiFi 7 Indoor Access Point	Ubiquiti	Unifi	U7-Pro	43223108	N	Product Lifetime with onsite repair and replacement	1 Gbps	N/A	28	EA	\$ 6,328.00	100%	Free	N/A	None
	Speculative Tariff on Wireless AP Equipment	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	\$ 1,582.00	100%	Free	N/A	None
IC	Installation and configuration of all network and Firewall hardware including software Build and Configure Firewall Setup & Configuration of Unifi Site & Unifi Switching Setup & Configuration of N4064F Router Network Design & Planning Standard Setup & Configuration of Wireless Access Points	ETS	ETS	ETS	N/A	N/A	Warranty provided for duration of support agreement	N/A	N/A	1	EA	\$ 11,505.00	100%	N/A	N/A	None

Total One-Time Charge \$ 92,083.81

FCC Form 470 # 250002403	Bid #: EM-3018
Applicant: Wallace Stegner Academy	Service Provider: Eminent Technical Solutions, LLC
BEN: 117026705	SPIN: 143035132

One Time (Non-Recurring) Charges

Service Type	Description of Services	Make	Model	Part Number	Commodity Codes	Connected to UPS System (Y/N)	Warranty	Bandwidth Level	Contract Term	Quantity	Unit	One Time Charge	% Eligibility	Shipping	Per Diem	Surcharges / Fees
Cabling	Category 6 CMP UTP cable (416 cable drops)	Berk-Tek	LANmark 6	10136226	2612	N	15-year	1 Gbps	N/A	73,000	FT	\$ 22,630.00	100%	Free	N/A	None
IC	(Qty. 416) Copper patch cabling to support network design	ICC	1FT	N/A	2612	N	15-year	1Gbps	15-year	416	2.25	\$ 956.80	100%	N/A	N/A	None
Cabling	- (Qty. 1500) Single Mode Indoor/Outdoor Plenum 12 Strand Fiber	Corning	12 strand SM indoor/outdoor Plenum	012E8P-31131-29	2612	N	15-year	10 Gbps	N/A	15000	FT	\$ 1,950.00	100%	Free	NA	None
Cabling	(Qty. 416) Category 6 HD Jacks	ICC	Cat 6 HD Jack	ICC-CAT6JPK-WH	2612	N	15-year	1 Gbps	N/A	416	EA	\$ 3,328.00	100%	Free	N/A	None
Cabling	(Qty. 160) Faceplates	ICC	2-Port	IC107LF2WH	2612	N	15-year	N/A	N/A	160	EA	\$ 480.00	100%	Free	N/A	None
Cabling	(Qty. 9) Category 6 Modular patch panel	ICC	Modular HD Patch Panel	IC107BP482	2612	N	15-year	N/A	N/A	9	EA	\$ 1,530.00	100%	Free	N/A	None
Cabling	(Qty. 2) Vertical Management	Panduit	Netrunner	WMPV45E	2612	N	15-year	N/A	N/A	2	EA	\$ 700.00	100%	Free	N/A	None
Cabling	Cable Managment supplies	Misc	Misc	N/A	2612	N	15-year	N/A	N/A	1	EA	\$ 1,000.00	100%	Free	N/A	None
Cabling	(Qty. 2) 1U Corning Fiber Tray	Corning	Closet Connector Housing	cch-01U	2612	N	15-year	10 Gbps	N/A	2	EA	\$ 470.00	100%	Free	N/A	None
Cabling	(Qty. 2) Corning SM Bulk Head	Corning	adapter panel CCH SM	CCH-CP12-A9	2612	N	15-year	10 Gbps	N/A	2	EA	\$ 136.00	100%		N/A	None
Cabling	(Qty. 24) LC SM Fiber Ends	Corning	Unicam LC SM	95-200-99	2612	N	15-year	N/A	N/A	24	EA	\$ 432.00	100%		N/A	None
Cabling	Data Cabling Labor - Data Cabling Labor - Fiber Labor - Project Management - Installation of Rack/Routing - Installation, Load Balancing, and Testing Battery Backups - Installation of APs	ETS	ETS	ETS	N/A	N/A	Product Lifetime with onsite repair and replacement	N/A	N/A	1	EA	\$ 58,670.00	100%	N/A	N/A	None
IC	Firewall with Software support including 3 Years Operating License.	Sophos	XG	XGSDTCPAA	43222501	Y	Product Lifetime with onsite repair and replacement	10 Gbps	36 Month	1	EA	\$ 12,238.92	100%	Free	N/A	None
IC	(Qty. 2) 42U Server Rack Enclosure Cabinet	TrippLite	Netshelter	SR42UB	43223306	N	Product Lifetime with onsite repair and replacement	N/A	15-year	2	EA	\$ 2,347.98	100%	Free	N/A	None
IC	(Qty. 9) UniFi Switch PRO 48 PoE	Ubiquiti	UniFi	USW-PRO-48-POE	4322	Y	Product Lifetime with onsite repair and replacement	1/10 Gbps	N/A	9	EA	\$ 9,891.00	100%	Free	N/A	None
IC	(Qty. 1) UniFi Switch PRO 24 PoE	Ubiquiti	UniFi	USE-PRO-24-POE	4322	Y	Product Lifetime with onsite repair and replacement	1/10 Gbps	N/A	1	EA	\$ 699.00	100%	Free	N/A	None
IC	(Qty. 1) Dell Networking N4064F Router Includes 1 Year	Dell	N4000 Series	N4032F	4322	Y	Product Lifetime with onsite repair and replacement	10 Gbps	N/A	1	EA	\$ 1,950.00	100%	Free	N/A	None
IC	(Qty. 20) UF-MM-10G Multi-Mode Fiber Transceiver and Cables	Ubiquiti	U Fiber Multi-Mode SFP	UF-MM-10G	2612	N	Product Lifetime with onsite repair and replacement	10 Gbps	N/A	20	EA	\$ 753.20	100%	Free	N/A	None
IC	(Qty. 2) Enterprise Grade Rack Mountable UPS with Extended Runtime Battery Pack (Includes 3 Year Warranty)	CyberPower	Smart App Sinewave UPS	PR2200RTXL2U	39121011	Y	Product Lifetime with onsite repair and replacement	N/A	N/A	2	EA	\$ 5,800.00	100%	Free	N/A	None
IC	(Qty. 6) UniFi WiFi 6 Mesh Outdoor Access Point	Ubiquiti	UniFi	U6-Mesh	43223108	N	Product Lifetime with onsite repair and replacement	1 Gbps	N/A	6	EA	\$ 1,074.00	100%	Free	N/A	None
IC	(Qty. 33) UniFi WiFi 6 Access Point	Ubiquiti	UniFi	U6-Pro	43223108	N	Product Lifetime with onsite repair and replacement	1 Gbps	N/A	33	EA	\$ 5,247.00	100%	Free	N/A	None
IC	Installation and configuration of all network and Firewall hardware including software Build and Configure Firewall Setup & Configuration of UniFi Site & UniFi Switching Setup & Configuration of N4064F Router Network Design & Planning Standard Setup & Configuration of Wireless Access Points	ETS	ETS	ETS	N/A	N/A	Warranty provided for duration of support agreement	N/A	N/A	1	EA	\$ 10,460.00	100%	N/A	N/A	None

Total One-Time Charge \$ 142,743.90

Signature: 

Date: 22-Nov-24

ISSUED TO	DATE	PROJECT DESCRIPTION
Wallace Stegner Academy 980 South Bending River Rd. Salt Lake City UT 84104	7/23/2025	Chromebooks, MacBooks, and Carts (Grant Quote)
	EXPIRATION DATE	PROJECT MANAGER
	8/22/2025	Shah, Jasim jasim.shah@etscorp.com

DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
Chromebooks	854	279.00	238,266.00
(Qty. 854) ASUS Chromebook: - Intel Celeron N4500 - 4GB Memory - 64GB eMMC Storage			
MacBook Air	40	899.00	35,960.00
(Qty. 40) 13" Apple MacBook Air: - Apple M4 Chip - 256GB Storage			
Chromebook Carts	28	1,249.99	34,999.72
(Qty. 28) Volt V32 Intelligent AC Charging Cart: - Up to 32 Devices			

TERMS AND CONDITIONS	SUBTOTAL	309,225.72
For equipment purchases, payment is due prior to work being completed. Project invoices will be Due Upon Receipt. Invoices not paid within terms will be subject to an interest charge of 18% per annum. If collection is required, the undersigned agrees to pay collection costs and reasonable attorney fees. Standard manufacturer's warranty applies to equipment unless otherwise stated. Sign and date below to accept this quote.	SALES TAX	0.00
	QUOTE TOTAL	309,225.72

Signature: _____

Date: _____

Thank you for considering ETS for your project. We are pleased to present you with a project quote for the services we will provide. The quote presented in this document includes a description of the services we will provide and the total project cost. We strive to take all factors into consideration to provide a fair and accurate quote for your project. If the project requires a change in materials or scope of work, ETS will produce a change order for your approval.

The following process will be followed by client or ETS if a change to this quote is required:

- A request to change or add to any part of the project must be made in writing and will be considered a 'Change Order' to the original project.
- If the Change Order will require a difference in the original project cost, an estimated amount will be provided to the Client for review and approval.
- The Client will confirm the Change Order via email response or signature on change order quote, and in doing so, it is agreed that the Client will pay any difference in cost illustrated in the change order once the project is completed and invoiced. If the Change Order requires some payment upfront, this will be noted.

If you have any questions or concerns about the project quote, please do not hesitate to contact us. We appreciate the opportunity to work with you and look forward to the possibility of partnering on this project.

Bank Signer Update

To streamline financial operations and reduce the need for repeated board action due to leadership changes, it is recommended that bank signers be authorized by position rather than by individual name. It is recommended the following positions be approved as authorized signers on the school's bank accounts:

1. Board Chair
2. Board Secretary
3. Financial Coordinator
4. Board Member*
5. CEO – Wallace Stegner Academy
6. CEO – Wallace Stegner Academy

This will help ensure continuity in financial processes and simplify transitions as roles evolve.

Current signers on Zion's account:

- Sara Vaughan
- Jeremy Schow
- Andrew Bernstein
- Reed Farnsworth
- Adam Gerlach
- Anthony Sudweeks



DRAFT QUOTE

Bill To: Wallace Stegner Academy Attn: Office 980 S Bending River Court SLC, UT 84104			Ship To: Wallace Stegner Academy Sunset K-8 Attn: Office 160 W 2525 N		
Account Number		500346	Draft Number		109434
Date		07/22/2025			

Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount
(1)	MGH	9780076122158	Reading Mastery Signature K Reading Storybook	MS	08	90	51.90	4671.00
(2)	MGH	9780076121946	Reading Mastery Signature K Presentation Bk A	TE	08	6	365.25	2191.50
(3)	MGH	9780076121953	Reading Mastery Signature K Presentation Bk B	TE	08	6	365.25	2191.50
(4)	MGH	9780076121960	Reading Mastery Signature K Presentation Bk C	TE	08	6	365.25	2191.50
(5)	MGH	9780076124589	Reading Mastery Signature 1 Reading Storybook 1	MS	08	90	59.70	5373.00
(6)	MGH	9780076124596	Reading Mastery Signature 1 Reading Storybook 2	MS	08	90	59.70	5373.00
(7)	MGH	9780076124503	Reading Mastery Signature 1 Presentation Bk A	TE	08	5	365.25	1826.25
(8)	MGH	9780076124510	Reading Mastery Signature 1 Presentation Bk B	TE	08	5	365.25	1826.25
(9)	MGH	9780076124527	Reading Mastery Signature 1 Presentation Bk C	TE	08	5	365.25	1826.25
(10)	MGH	9780076125418	Reading Mastery Signature 2 Reading/Lit A	TX	08	90	64.59	5813.10
(11)	MGH	9780076125425	Reading Mastery Signature 2 Reading/Lit B	TX	08	90	64.59	5813.10
(12)	MGH	9780076125432	Reading Mastery Signature 2 Reading/Lit C	TX	08	90	64.59	5813.10
(13)	MGH	9780076125340	Reading Mastery Signature 2 Presentation Bk A	TE	08	5	250.41	1252.05
(14)	MGH	9780076125357	Reading Mastery Signature 2 Presentation Bk B	TE	08	5	250.41	1252.05
(15)	MGH	9780076125364	Reading Mastery Signature 2 Presentation Bk C	TE	08	5	250.41	1252.05
(16)	MGH	9780076125814	Reading Mastery Signature 3 Reading/Lit A	TX	08	90	73.89	6650.10
(17)	MGH	9780076125821	Reading Mastery Signature 3 Reading/Lit B	TX	08	90	73.89	6650.10
(18)	MGH	9780076125760	Reading Mastery Signature 3 Presentation Bk A	TE	08	4	199.71	798.84
(19)	MGH	9780076125777	Reading Mastery Signature 3 Presentation Bk B	TE	08	4	199.71	798.84
(20)	MGH	9780076126224	Reading Mastery Signature 4 Reading/Lit A	TX	08	90	73.89	6650.10
(21)	MGH	9780076126231	Reading Mastery Signature 4 Reading/Lit B	TX	08	90	73.89	6650.10
(22)	MGH	9780076126170	Reading Mastery Signature 4 Presentation Bk A	TE	08	4	327.78	1311.12
(23)	MGH	9780076126187	Reading Mastery Signature 4 Presentation Bk B	TE	08	4	327.78	1311.12
(24)	MGH	9780076126569	Reading Mastery Signature 5 Reading/Lit A	TX	08	90	73.89	6650.10
(25)	MGH	9780076126576	Reading Mastery Signature 5 Reading/Lit B	TX	08	90	73.89	6650.10
(26)	MGH	9780076126514	Reading Mastery Signature 5 Presentation Bk A	TE	08	2	327.78	655.56
(27)	MGH	9780076126521	Reading Mastery Signature 5 Presentation Bk B	TE	08	2	327.78	655.56



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Account Number		500346		Draft Number		109434		
Date		07/22/2025						
Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount

Comments:

Subtotal	94,097.34
Shipping	3,246.36
Sales Tax	0.00
Estimated Total	\$97,343.70

Prices are set by the publisher and subject to change without notice.
Shipping/Handling, Sales Tax, and any other fees are based on the item total.
All No Charge items are subject to approval.
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Date		07/22/2025			

Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount
(1)	MGH	9780076122158	Reading Mastery Signature K Reading Storybook	MS	08	95	51.90	4930.50
(2)	MGH	9780076121946	Reading Mastery Signature K Presentation Bk A	TE	08	6	365.25	2191.50
(3)	MGH	9780076121953	Reading Mastery Signature K Presentation Bk B	TE	08	6	365.25	2191.50
(4)	MGH	9780076121960	Reading Mastery Signature K Presentation Bk C	TE	08	6	365.25	2191.50
(5)	MGH	9780076124589	Reading Mastery Signature 1 Reading Storybook 1	MS	08	95	59.70	5671.50
(6)	MGH	9780076124596	Reading Mastery Signature 1 Reading Storybook 2	MS	08	95	59.70	5671.50
(7)	MGH	9780076124503	Reading Mastery Signature 1 Presentation Bk A	TE	08	5	365.25	1826.25
(8)	MGH	9780076124510	Reading Mastery Signature 1 Presentation Bk B	TE	08	5	365.25	1826.25
(9)	MGH	9780076124527	Reading Mastery Signature 1 Presentation Bk C	TE	08	5	365.25	1826.25
(10)	MGH	9780076125418	Reading Mastery Signature 2 Reading/Lit A	TX	08	95	64.59	6136.05
(11)	MGH	9780076125425	Reading Mastery Signature 2 Reading/Lit B	TX	08	95	64.59	6136.05
(12)	MGH	9780076125432	Reading Mastery Signature 2 Reading/Lit C	TX	08	95	64.59	6136.05
(13)	MGH	9780076125340	Reading Mastery Signature 2 Presentation Bk A	TE	08	5	250.41	1252.05
(14)	MGH	9780076125357	Reading Mastery Signature 2 Presentation Bk B	TE	08	5	250.41	1252.05
(15)	MGH	9780076125364	Reading Mastery Signature 2 Presentation Bk C	TE	08	5	250.41	1252.05
(16)	MGH	9780076125814	Reading Mastery Signature 3 Reading/Lit A	TX	08	95	73.89	7019.55
(17)	MGH	9780076125821	Reading Mastery Signature 3 Reading/Lit B	TX	08	95	73.89	7019.55
(18)	MGH	9780076125760	Reading Mastery Signature 3 Presentation Bk A	TE	08	4	199.71	798.84
(19)	MGH	9780076125777	Reading Mastery Signature 3 Presentation Bk B	TE	08	4	199.71	798.84
(20)	MGH	9780076126224	Reading Mastery Signature 4 Reading/Lit A	TX	08	95	73.89	7019.55
(21)	MGH	9780076126231	Reading Mastery Signature 4 Reading/Lit B	TX	08	95	73.89	7019.55
(22)	MGH	9780076126170	Reading Mastery Signature 4 Presentation Bk A	TE	08	4	327.78	1311.12
(23)	MGH	9780076126187	Reading Mastery Signature 4 Presentation Bk B	TE	08	4	327.78	1311.12
(24)	MGH	9780076126569	Reading Mastery Signature 5 Reading/Lit A	TX	08	95	73.89	7019.55
(25)	MGH	9780076126576	Reading Mastery Signature 5 Reading/Lit B	TX	08	95	73.89	7019.55
(26)	MGH	9780076126514	Reading Mastery Signature 5 Presentation Bk A	TE	08	2	327.78	655.56
(27)	MGH	9780076126521	Reading Mastery Signature 5 Presentation Bk B	TE	08	2	327.78	655.56



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Account Number		500346		Draft Number		109434		
Date		07/22/2025						
Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount

Comments:

Subtotal	98,139.39
Shipping	3,385.81
Sales Tax	0.00
Estimated Total	\$101,525.20

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Account Number		500346	Draft Number		109434
Date		07/22/2025			

Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount
(1)	MGH	9780076122158	Reading Mastery Signature K Reading Storybook	MS	08	100	51.90	5190.00
(2)	MGH	9780076121946	Reading Mastery Signature K Presentation Bk A	TE	08	6	365.25	2191.50
(3)	MGH	9780076121953	Reading Mastery Signature K Presentation Bk B	TE	08	6	365.25	2191.50
(4)	MGH	9780076121960	Reading Mastery Signature K Presentation Bk C	TE	08	6	365.25	2191.50
(5)	MGH	9780076124589	Reading Mastery Signature 1 Reading Storybook 1	MS	08	100	59.70	5970.00
(6)	MGH	9780076124596	Reading Mastery Signature 1 Reading Storybook 2	MS	08	100	59.70	5970.00
(7)	MGH	9780076124503	Reading Mastery Signature 1 Presentation Bk A	TE	08	5	365.25	1826.25
(8)	MGH	9780076124510	Reading Mastery Signature 1 Presentation Bk B	TE	08	5	365.25	1826.25
(9)	MGH	9780076124527	Reading Mastery Signature 1 Presentation Bk C	TE	08	5	365.25	1826.25
(10)	MGH	9780076125418	Reading Mastery Signature 2 Reading/Lit A	TX	08	100	64.59	6459.00
(11)	MGH	9780076125425	Reading Mastery Signature 2 Reading/Lit B	TX	08	100	64.59	6459.00
(12)	MGH	9780076125432	Reading Mastery Signature 2 Reading/Lit C	TX	08	100	64.59	6459.00
(13)	MGH	9780076125340	Reading Mastery Signature 2 Presentation Bk A	TE	08	5	250.41	1252.05
(14)	MGH	9780076125357	Reading Mastery Signature 2 Presentation Bk B	TE	08	5	250.41	1252.05
(15)	MGH	9780076125364	Reading Mastery Signature 2 Presentation Bk C	TE	08	5	250.41	1252.05
(16)	MGH	9780076125814	Reading Mastery Signature 3 Reading/Lit A	TX	08	100	73.89	7389.00
(17)	MGH	9780076125821	Reading Mastery Signature 3 Reading/Lit B	TX	08	100	73.89	7389.00
(18)	MGH	9780076125760	Reading Mastery Signature 3 Presentation Bk A	TE	08	4	199.71	798.84
(19)	MGH	9780076125777	Reading Mastery Signature 3 Presentation Bk B	TE	08	4	199.71	798.84
(20)	MGH	9780076126224	Reading Mastery Signature 4 Reading/Lit A	TX	08	100	73.89	7389.00
(21)	MGH	9780076126231	Reading Mastery Signature 4 Reading/Lit B	TX	08	100	73.89	7389.00
(22)	MGH	9780076126170	Reading Mastery Signature 4 Presentation Bk A	TE	08	4	327.78	1311.12
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(25)	MGH	9780076126576	Reading Mastery Signature 5 Reading/Lit B	TX	08	100	73.89	7389.00
(26)	MGH	9780076126514	Reading Mastery Signature 5 Presentation Bk A	TE	08	2	327.78	655.56
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Account Number Date				500346 07/22/2025	Draft Number			109434	
Line #	Pub	ISBN-13	Description		Ty	Yr	Qty	Price	Amount

Comments:

Subtotal	102,181.44
Shipping	3,525.26
Sales Tax	0.00
Estimated Total	\$105,706.70

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(26)	MGH	9780076126514	Reading Mastery Signature 5 Presentation Bk A	TE	08	2	327.78	655.56
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Date		07/22/2025						
Line #	Pub	ISBN-13	Description	Ty	Yr	Qty	Price	Amount

Comments:

Subtotal	94,097.34
Shipping	3,246.36
Sales Tax	0.00
Estimated Total	\$97,343.70

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Tax Exemption: Y
EULA on File: None
LI Member#:

Product	Source Code	Item Detail	Quantity	List Price	Your Price	Total Price
Ready-to-Go 500 Book Expanded Classroom Library, Grade K	SCHL	822191	5	\$3,238.54	\$1,995.00	\$9,975.00
Ready-to-Go 500 Book Expanded Classroom Library, Grade 1	SCHL	822192	5	\$3,082.70	\$1,995.00	\$9,975.00
Ready-to-Go 500 Book Expanded Classroom Library, Grade 2	SCHL	822193	5	\$3,267.97	\$2,125.00	\$10,625.00
Ready-to-Go 500 Book Expanded Classroom Library, Grade 3	SCHL	822194	5	\$3,409.41	\$2,195.00	\$10,975.00
Ready-to-Go 500 Book Expanded Classroom Library, Grade 4	SCHL	822195	5	\$3,866.09	\$2,375.00	\$11,875.00
Ready-to-Go 500 Book Expanded Classroom Library, Grade 5	SCHL	822196	5	\$4,194.53	\$2,575.00	\$12,875.00
Ready-To-Go 300 Book Classroom Library, Grade 6	SCHL	969942	5	\$2,610.90	\$1,650.00	\$8,250.00
Ready-To-Go 300 Book Classroom Library, Grade 7	SCHL	969943	5	\$2,697.25	\$1,725.00	\$8,625.00
Ready-To-Go 300 Book Classroom Library, Grade 8	SCHL	969944	5	\$2,786.30	\$1,725.00	\$8,625.00
Subtotal:						\$91,800.00

Number of Titles: 9

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