

# **Board/Management Strategic Planning Workshop Agenda**

Granger-Hunter Improvement District – Board Room

**Tuesday, June 17, 2025: 8:00 a.m.**

8:00	SB 50, Board of Trustee Compensation Discussion	Jason
8:30	Capital Improvement Projects & 10-year projections	Todd/Victor
9:45	Break	
10:00	Fleet Program Strategy	Troy/Ricky
10:45	Rate, Property Tax, Budget Strategy	Austin/Jason
12:00	Lunch	
12:30	Compensation Study	Dakota
1:30	Site Visits <i>(Edge Homes Development, Pleasant Valley WW, Rushton TP, Well 18, Anderson TP)</i>	
3:00	Board Meeting	



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# Board of Trustees Compensation

Senate Bill 50 (2025)

# BOT Compensation

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## SB 50 Overview

- Rural board members volunteering in districts
- Eliminates compensation limit for a member of a board of trustees
- Requires entity to hold public hearing on proposed increase
- Current limit is \$5,000 annually
- In 2007, increased from \$3,500 to \$5,000

# BOT Compensation

## Kearns Improvement District Approach:

KID Board of Trustee Current Compensation	
Base Rate/Year	\$5,000.00
Up to 12 Special Meetings, Trainings, or Activity - \$90.00 Full Day Attendance, \$60.00 ½ Day Attendance	\$1,080.00
Annual UASD Board Training Certification	\$90.00
Potential Total Annual Board Compensation	\$6,170.00

Propose 2025 KID Board of Trustee Current Compensation	
Base Rate/Year	\$7,500.00
Up to 12 Special Meetings, Trainings, or Activity - \$90.00 Full Day Attendance, \$60.00 ½ Day Attendance	\$1,080.00
Annual UASD Board Training Certification	\$90.00
Potential Total Annual Board Compensation	\$8,670.00



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# Capital Improvement Projects and 10-year Projections

Todd Marti  
Victor Narteh



# District Assets



# Overall Assets

## WATER ASSETS

- 8 Wells (+1 under construction)
- 6 Booster Pump Stations
- 10 Reservoirs (+1 planned)
- 1 Water Treatment Plant (+1 under construction)
- 1,986,000 feet (376 miles) of Water Pipelines
- 10,100 valves
- 3,480 fire hydrants
- 26,248 meter boxes
- 212 meter vaults
- 32 PRV stations

## WASTEWATER ASSETS

- 12 Sewer Lift Stations
- 1,607,000 feet (304 miles) of Sewer Mains
- 64,000 feet (12 miles) of Forcemain
- 6,688 manholes

# Replacement Value

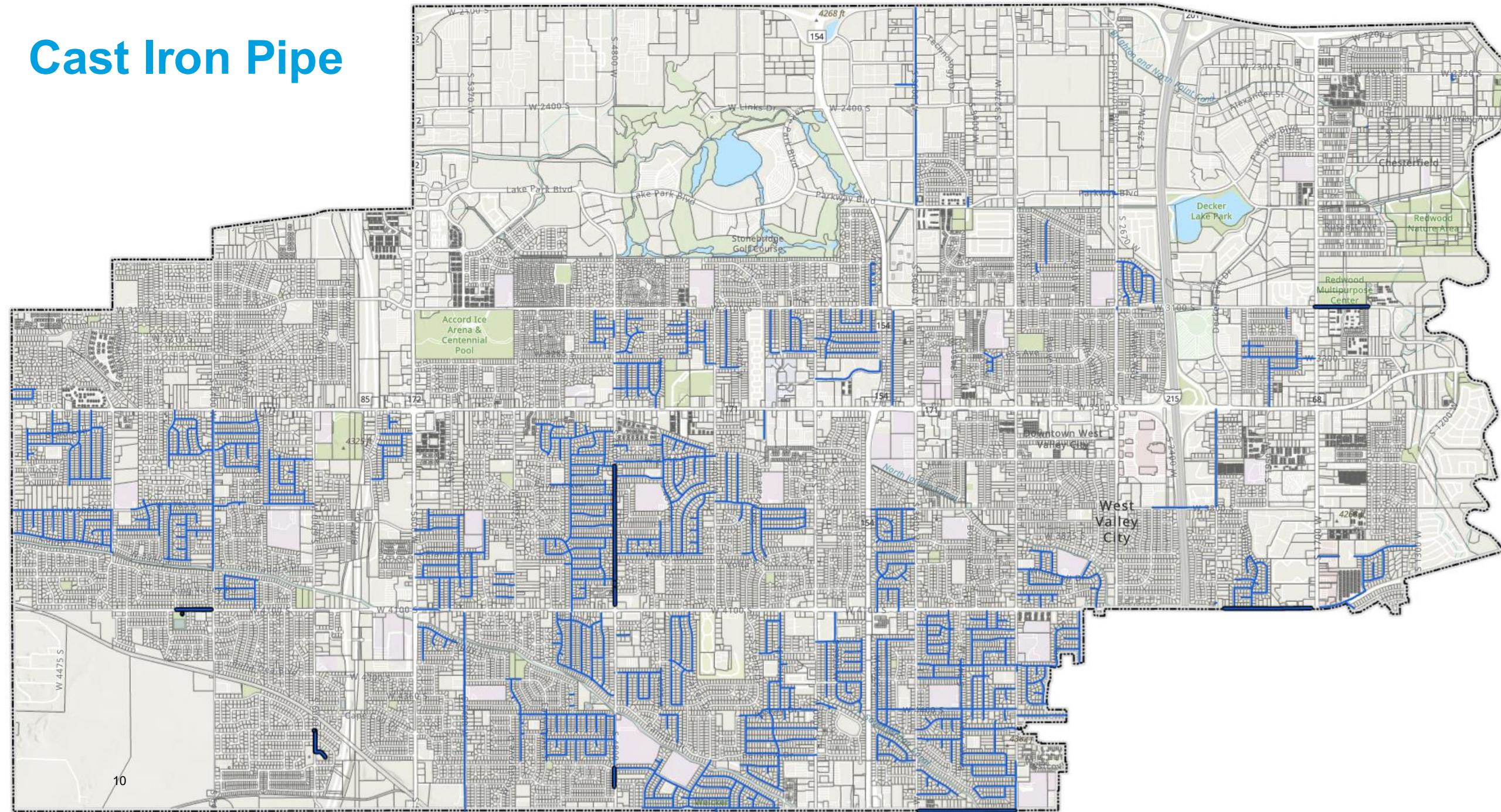
GRANGER-HUNTER IMPROVEMENT DISTRICT ASSET REPLACEMENT COST - 2025			
<b>WATER FACILITIES</b>	<b>REPLACEMENT COST</b>		
Well Pumpstations	\$35,430,000		
Booster Pumpstations	\$37,500,000		
Reservoirs	\$56,850,000	\$129,780,000	TOTAL
<b>WATER INFRASTRUCTURE</b>	<b>REPLACEMENT COST</b>		
Pipelines	\$546,009,349		
Valves	\$51,347,500		
Hydrants	\$27,840,000		
Meter Boxes & Laterals	\$35,573,300		
Meter Vaults	\$12,090,000		
PRV Vaults	\$9,600,000	\$682,460,149	TOTAL
<b>WASTEWATER FACILITIES</b>	<b>REPLACEMENT COST</b>		
Wastewater Lift Stations	\$50,900,000	\$50,900,000	TOTAL
<b>WASTEWATER INFRASTRUCTURE</b>	<b>REPLACEMENT COST</b>		
Sewerlines	\$442,435,761.20		
Forcemains	\$21,871,232.43		
Manholes	\$56,848,000.00	\$521,154,994	TOTAL
<b>MISCELLANEOUS FACILITIES</b>	<b>REPLACEMENT COST</b>		
Office & Storage Buildings	\$16,525,000.00	\$16,525,000	TOTAL
		<b>\$1,400,820,143</b>	<b>GRAND TOTAL</b>

# Lifespans of Assets

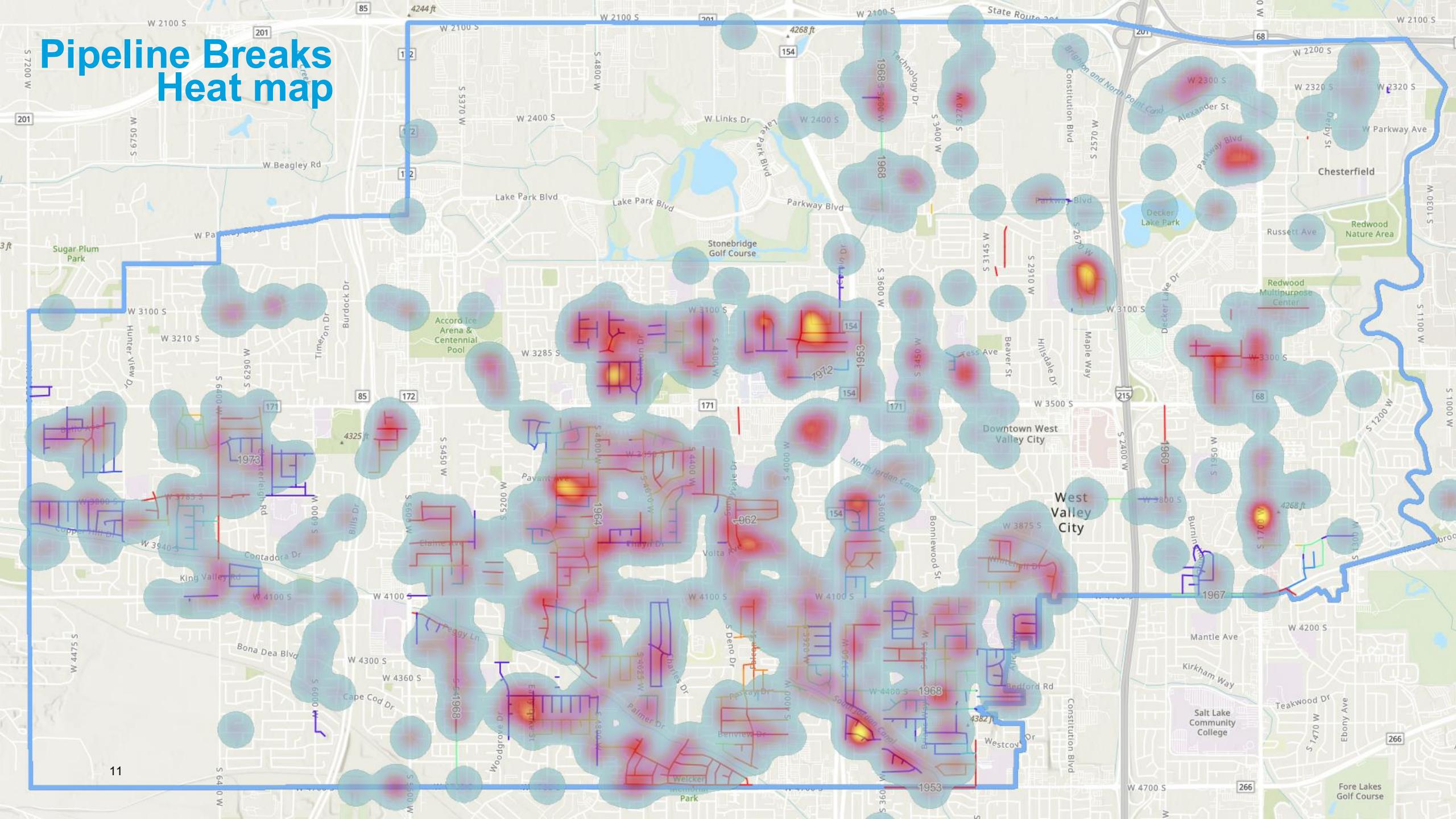
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- Waterlines 50-100 years
  - Fire hydrants/valves – 50 years?
- Pumpstations/Wells – 40-60 years (with rehab)
  - Pumps – 10 years
  - Electrical – 15-20 years
  - Chlorinators – 10 years
- Reservoirs – 60-100 years (depending on type, rehabilitation)
- Sewer Lines – 60-80 years (with rehab, even longer?)
  - Manholes – 60-80 with rehab?
- Lift Stations – 40-50 years
  - Pumps/Grinders – 10 years
  - Electrical 15-20 years

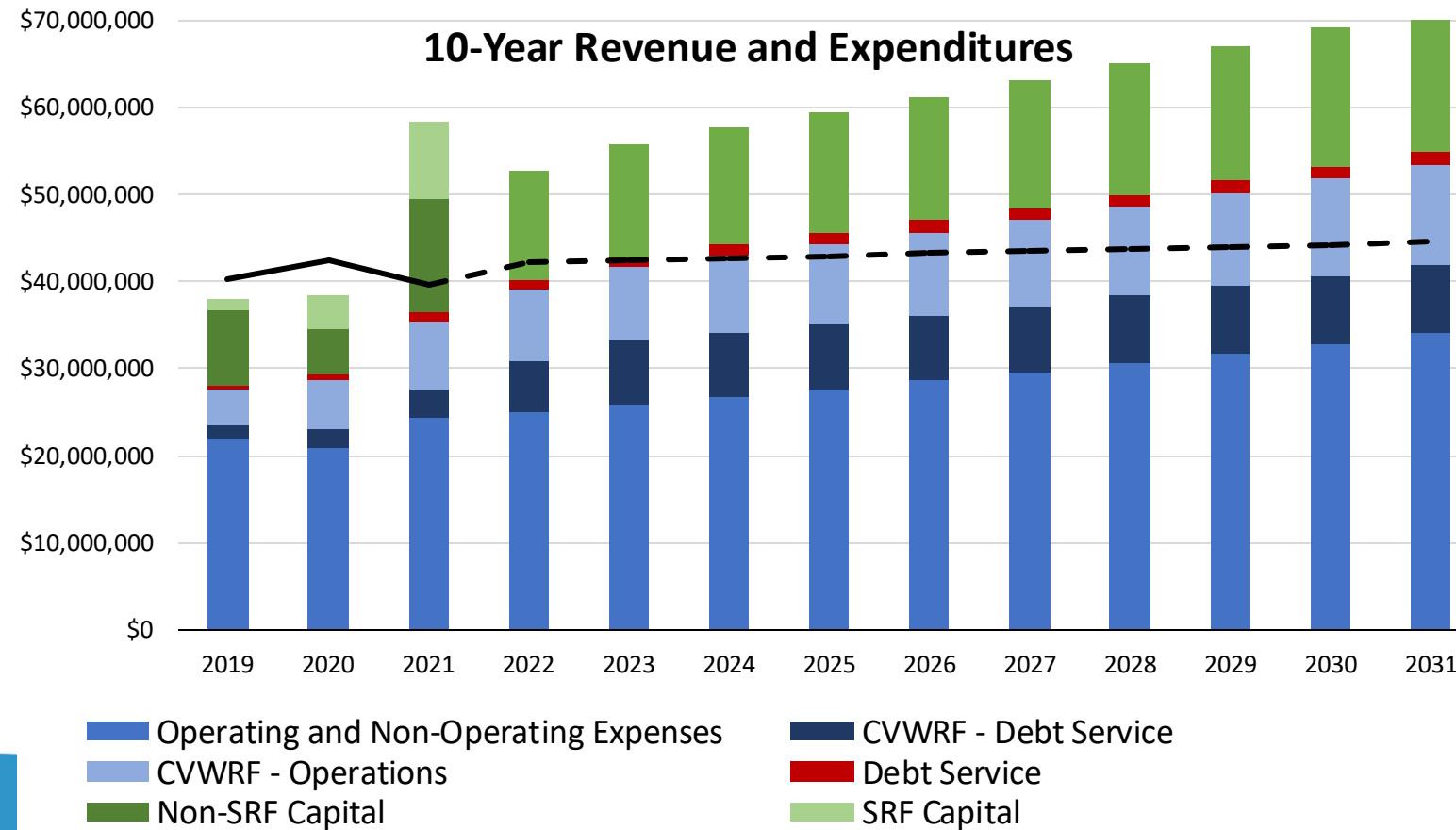
# Cast Iron Pipe



# Pipeline Breaks Heat map



# 2021 Master Plan Review

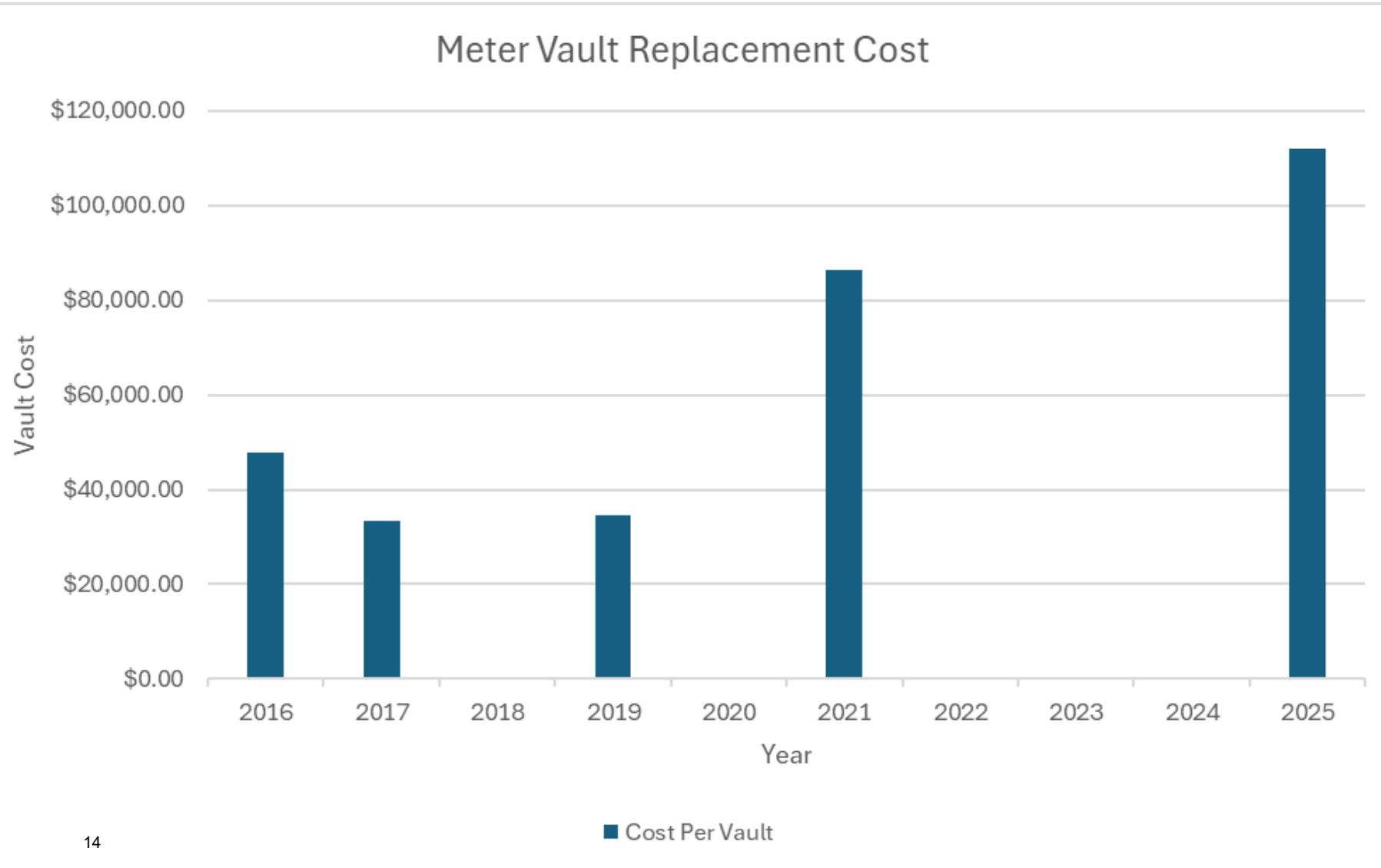


- To sustainably fund the water and sewer system, Granger-Hunter ID needs to increase total revenues by approximately 30%
- Grants, bonding and project phasing can be used to adjust how quickly this increase is implemented
- Increases in revenue can come from a combination of sources

# 2021-2025 Inflation

- Mortenson – 14% Increase
  - 2021 – 167.4
  - 2025 – 190.3
- US Bureau of Reclamation – 22%
  - 2021 – 421
  - 2025 – 513
- US CPI – 20%
- Construction Analytics – 34%
  - 2021 – 77.8
  - 2025 - 104
- Inflation has led to an overall ~25% increase in construction cost from when the Master Plan was originally developed.
- Average is 3.6% per year, going back 30 years
- Recently 17%, 6%, 3%, forecasted at 3%
- The 2021 Master Plan found GHID needed 30% increase in revenue to keep up with aging facilities and future improvements
- Salt Lake City lags behind other areas in construction inflation.
- Originally estimated at around \$16M, now at \$20M, forecast for 3% additional for 2026

# Meter Vault Replacements



# Unified Water Infrastructure Plan

## House Bill 280 (2024) - Water Related Changes - UWIP

- Comprehensive Project Prioritization
  - Drinking water, wastewater, stormwater and agriculture
  - Projects MUST be on the list to receive state funding
- Integration of Funding Sources
  - Align funding with long-term state goals
  - Reduce duplication and administrative burden
- Statewide Infrastructure Fee
  - Address funding shortfalls
  - Equitable distribution of costs and benefits

### Next Steps:

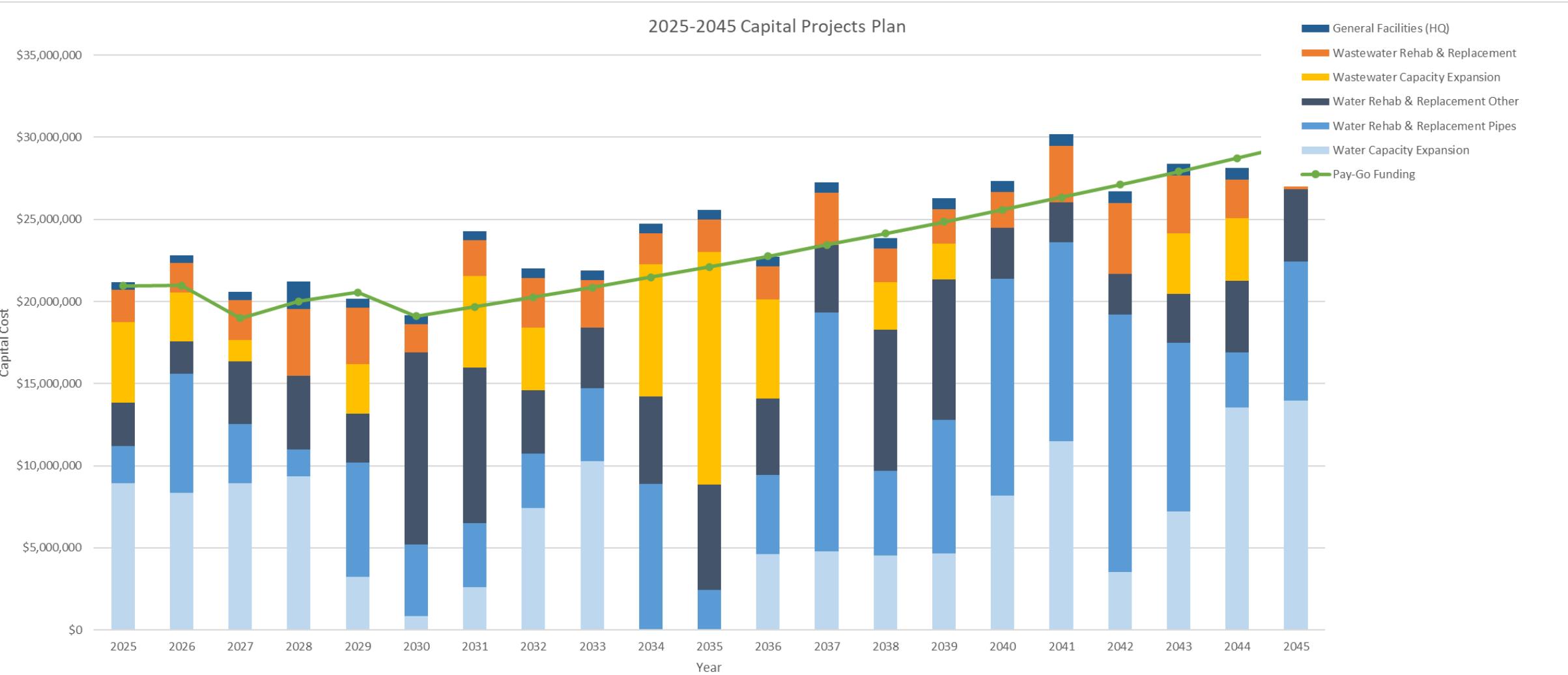




# Unified Water Infrastructure Plan

Site Name	Project Description	Cost Estimate (2025 \$s)	Year	% Year 1	Year 2	% Year 2	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039		
<b>Water Reservoir - Rehab &amp; Replacement</b>																							
Sorensen Reservoir	Recoating (internal/external)	\$1,100,000	2027	100%						\$1,000,000													
Tank Farm 1 MG Reservoir	Recoating (internal/external)	\$850,000	2031	100%																			
Tank Farm 2 MG Reservoir	Recoating (internal/external)	\$1,100,000	2036	100%																			
Acord Reservoir	Recoating (internal/external) & Repairs	\$1,100,000	2025, 2045	100%					\$500,000												\$1,569,000		
Breeze Reservoir	Landscape Replacement	\$1,100,000	2030	100%																			
Zone 5 Reservoir	Landscape Upgrades	\$300,000	2033	100%																			
Tank Farm 5 MG Reservoir	Recoating (internal/external)	\$1,100,000	2031	100%																			
Ridgeland Reservoir	Recoating (internal/external)	\$1,100,000	2030	100%																			
Sismic Retrofits	Structural improvements to concrete reservoirs	\$2,000,000	2034	50%	2035	50%																	
<i>Sub-Total</i>		<b>\$7,750,000</b>							<b>\$500,000</b>	<b>\$0</b>	<b>\$1,000,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,628,000</b>	<b>\$2,399,000</b>	<b>\$0</b>	<b>\$392,000</b>	<b>\$1,344,000</b>	<b>\$1,385,000</b>	<b>\$1,569,000</b>	<b>\$0</b>	<b>\$0</b>	
<b>Water Pump Station - Rehab &amp; Replacement</b>																							
Kent P.S. (Tank Farm)	Pump Replacements	\$500,000	2035	100%																	\$693,000		
Kent P.S. (Tank Farm)	Electrical Rehabilitation (VFD Replacement) & Upgrades	\$400,000	2035	100%																	\$554,000		
Kent P.S. (Tank Farm)	Generator Replacement	\$250,000	2044	100%																	\$612,000		
Breeze P.S.	Pump Replacement	\$450,000	2027, 2037	100%																			
Breeze P.S.	Electrical Rehabilitation (VFD Replacement) & Upgrades	\$350,000	2030	100%																			
Breeze P.S.	Generator Replacement	\$175,000	2030	100%																			
Ridgeland P.S.	Pump Replacement	\$225,000	2037	100%																	\$331,000		
Ridgeland P.S.	Electrical Rehabilitation (VFD Replacement) & Upgrades	\$150,000	2037	100%																	\$221,000		
Acord P.S.	Pump Replacement	\$200,000	2030, 2040	100%																			
Acord P.S.	Electrical Rehabilitation (VFD Replacement) & Upgrades	\$200,000	2034	100%																	\$269,000		
Acord P.S.	Generator Replacement	\$200,000	2044	100%																			
Andra P.S.	Pump Replacement	\$300,000	2028, 2038	100%																	\$278,000		
Andra P.S.	Electrical Upgrades (VFD Replacement)	\$200,000	2033, 2043	100%																			
Andra P.S.	Generator Replacement	\$200,000	2033	100%																	\$261,000		
Sorensen P.S.	Pump Station Replacement	\$1,250,000	2028	100%																			
SCADA Redundancy	Electrical resiliency projects	\$3,000,000	2031	50%	2032	50%																	
Seismic Retrofits	Design for structural improvements to unreinforced buildings	\$500,000	2033	100%																	\$653,000		
Seismic Retrofits	Structural improvements to unreinforced buildings	\$2,000,000	2034	50%	2035	50%															\$1,344,000		
<i>Sub-Total</i>		<b>\$8,050,000</b>							<b>\$0</b>	<b>\$0</b>	<b>\$477,000</b>	<b>\$1,625,000</b>	<b>\$0</b>	<b>\$857,000</b>	<b>\$1,845,000</b>	<b>\$1,901,000</b>	<b>\$1,286,000</b>	<b>\$1,613,000</b>	<b>\$2,632,000</b>	<b>\$0</b>	<b>\$1,164,000</b>	<b>\$278,000</b>	<b>\$0</b>
<b>Water Wells - Rehab &amp; Replacement</b>																							
Well No. 1	Well Replacement	\$4,750,000	2030	50%	2031	50%																	
Well No. 1	Well Development/Pump Replacement	\$300,000	2026	100%																			
Well No. 1	Electrical Upgrades (VFD, Generator Replacement)	\$300,000	2044	100%																			
Well No. 1	Chlorinator Replacement	\$250,000	2044	100%																			
Well No. 4	Well Building Replacement (w/ generator and Arsenic Removal)	\$2,500,000	2030	100%																			
Well No. 4	Well Redevelopment	\$250,000	2030	100%																			
Well No. 8	Well Development	\$300,000	2028	100%																			
Well No. 8	Electrical Upgrades (VFD, Generator Replacement)	\$200,000	2030	100%																			
Well No. 8	Chlorinator Replacement	\$200,000	2035	100%																			
Well No. 12	Well Development	\$300,000	2031	100%																			
Well No. 12	Electrical Upgrades (VFD, Generator Replacement)	\$200,000	2034	100%																			
Well No. 12	Chlorinator Replacement	\$200,000	2037	100%																			
Well No. 14	Electrical Upgrades (VFD, Generator Replacement)	\$250,000	2029	100%																			
Well No. 14	Chlorinator Replacement	\$400,000	2029	100%																			
Well No. 14	Well Redevelopment	\$250,000	2036	100%																			
Well No. 14	TDS/Arsenic Removal Treatment Plant	\$8,000,000	2038	50%	2039	50%																	
Well No. 15	Chlorinator Replacement	\$300,000	2037	100%																			
Well No. 15	Electrical Upgrades (VFD, Generator Replacement)	\$500,000	2025	100%																			
Well No. 15	Well Redevelopment	\$350,000	2029	100%																			
Well No. 16	Chlorinator Replacement	\$300,000	2040	100%																			
Well No. 16	Well Redevelopment	\$300,000	2027	100%																			
Well No. 16	Electrical Upgrades (VFD Replacement, HVAC)	\$250,000	2027	100%																			
Well No. 17	Chlorinator Replacement	\$300,000	2028	100%																			
Well No. 17	Well Redevelopment	\$350,000	2028	100%																			
Well No. 18	Well Redevelopment	\$400,000	2036	100%																			

# Unified Water Infrastructure Plan



# What is Level of Service?

## Water

1. Reliability
2. Pressure
3. Availability
4. Quality
5. Fire Protection
6. Response Time

## Wastewater

1. Reliability
2. Availability
3. Treatment
4. Environmental Compliance
5. Odor
6. Response Time

*Improving quality of life today – creating a better tomorrow*

*Stewards of water that is delivered clean and safe for daily use and collected responsibly to protect public health and our environment*

- Safety
- Integrity
- Community Stewardship
- Fiscal Responsibility
- Quality
- Leadership
- Sustainability

# Levels of Service - Baseline

## Baseline Level of Service

1. Reactive Maintenance (fix it when it breaks)
2. Meet minimum water quality standards
3. Limited redundancy
4. Focus on annual needs (urgent replacements)
5. Financial planning year-to-year

## Baseline Projects

1. Pipeline repairs & replacement
2. Pump/motor replacements
3. Tank recoating
4. Meter replacements
5. Sewer spot repairs and linings
6. Chlorinators
7. Replace end-of-life facilities



# Levels of Service – Industry Standard

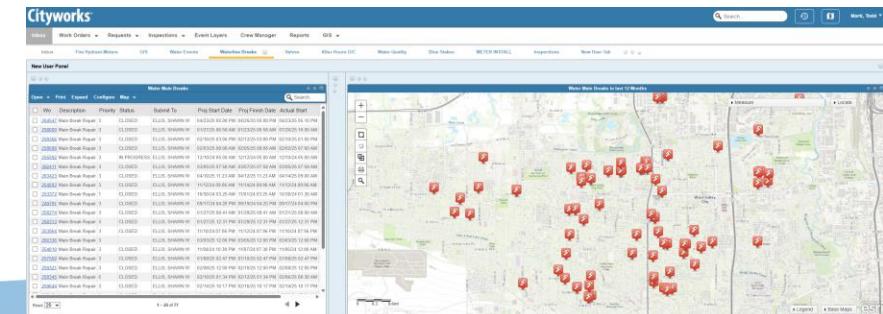
## Industry Standard Level of Service

1. Mix of reactive/proactive maintenance
2. Water quality well within standards
3. Partial redundancy – drought planning
4. Capital planning 5 years out – includes rehabilitation
5. Use CMMS (Cityworks)
6. Multi-year financial plan with some grants/loans
7. Consider wholesale peak hour/day



## Industry Standard Projects

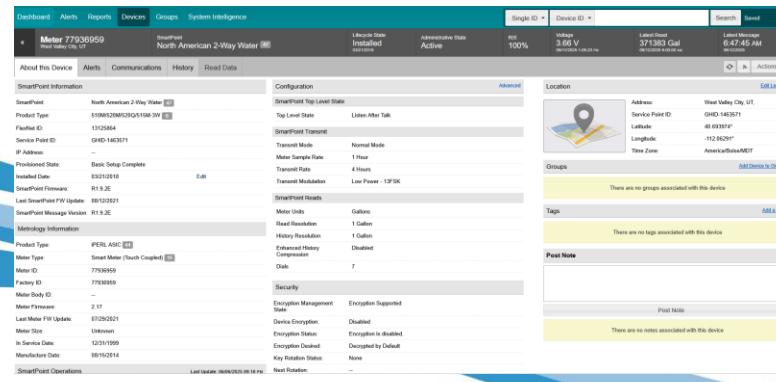
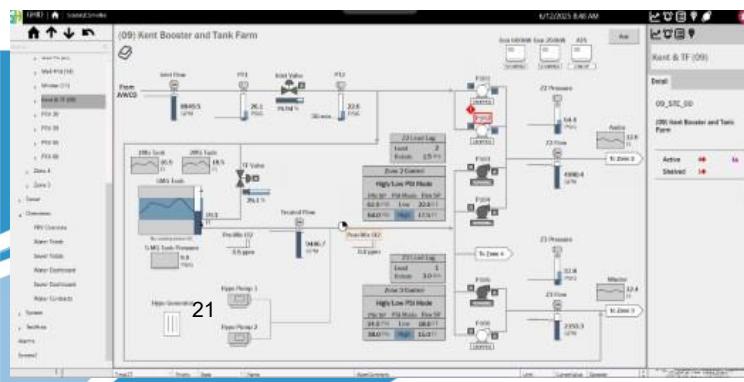
1. WVC planned project coordination
2. Scheduled rehab projects
3. Generator replacements
4. SCADA upgrades
5. Planned sewer linings
6. Manhole rehabilitation
7. Facility replacements prior to end-of-life
8. Capacity upgrades (water and wastewater)
9. WQ improvements
10. Proactive meter replacements



# Levels of Service – Optimized

## Optimized Level of Service

1. Mostly proactive maintenance
2. Water quality significantly cleaner than standards
3. Indoor use redundancy – drought planning & supply resilience
4. Capital planning 10+ years out
5. Use CMMS to plan replacements
6. Lifecycle cost analyses, risk assessment
7. Multi-year financial plan, diversified revenue, spread expenses
8. Reduce wholesale peak hour/day



## Optimized Projects

1. New sources
2. Predictive scheduled rehab projects
3. Strategic facility replacements/rehab
4. Generators at all sites, replacement
5. Advanced SCADA upgrades (communication resilience etc...)
6. Strategic pipe replacement/linings
7. WQ improvements
8. Digital twins
9. AMI Systems



# GHID Level of Service – Current

## Current Level of Service

1. Mix of reactive/proactive maintenance
2. Water quality well within standards
3. Partial redundancy – drought planning
4. Capital planning 10+ years out
5. Use CMMS
6. Lifecycle cost analyses, risk assessment
7. Multi-year financial plan, diversified revenue, spread expenses
8. Consider wholesale peak hour/day

## Current Projects

1. Cast Iron Pipe replacement
2. Pump/motor replacement
3. New sources & storage
4. Facility replacements prior to end-of-life
5. Scheduled rehab projects (electrical, SCADA)
6. Generators at all sites, replacement
7. Advanced SCADA upgrades (communication resilience etc...)
8. Planned pipe replacement/linings
9. WQ improvements

# Baseline L.O.S. Projects

## Initial Projection for 2026 Budget Yr.

- Ongoing Projects
  - Anderson Water Treatment Plant (\$6M)
  - Watts Well No. 18 Equipping (50% in 2026, 50% in 2027) (\$2M)
- Water Projects
  - 5400 West Waterline Replacement (\$2.1M)
  - 4100 South Waterline Replacement (Redwood Road to 1500 West) (\$1M)
  - Meter Vault Replumbs (\$70K)
- Wastewater Projects
  - Pleasant Valley Lift Station (\$4.5M)
  - Channel Grinder Replacements (\$100K)
  - Pump Replacements (\$160K)
- Misc.
  - West Valley City Cost Share (Waterline Loops, Overlay Projects, etc.) (\$250K)



**TOTAL = \$16.2M**

# Industry Standard L.O.S. Projects

## Initial Projection for 2026 Budget Yr.

- **Ongoing Projects**
  - Anderson Water Treatment Plant (\$6M)
  - Watts Well No. 18 Equipping (\$4M)
- **Water Projects**
  - **5400 West Waterline Replacement** (\$2.1M)
  - **4100 South Waterline Replacement (2200 West to 1500 West)** (\$2M)
  - **Meter Vault Replumbs** (\$70K)
  - **Well No. 16 Redevelopment** (\$450K)
- **Wastewater Projects**
  - **Pleasant Valley Lift Station** (\$4.5M)
  - **Channel Grinder Replacements** (\$100K)
  - **Pump Replacements** (\$160K)
  - **Sewer Lining & Manhole Rehab** (\$500K)
- **Misc.**
  - **West Valley City Cost Share (Waterline Loops, Overlay Projects, etc.)** (\$250K)
  - **SCADA Upgrades** (\$250K)



**TOTAL = \$20.4M**

# Optimized L.O.S. Projects

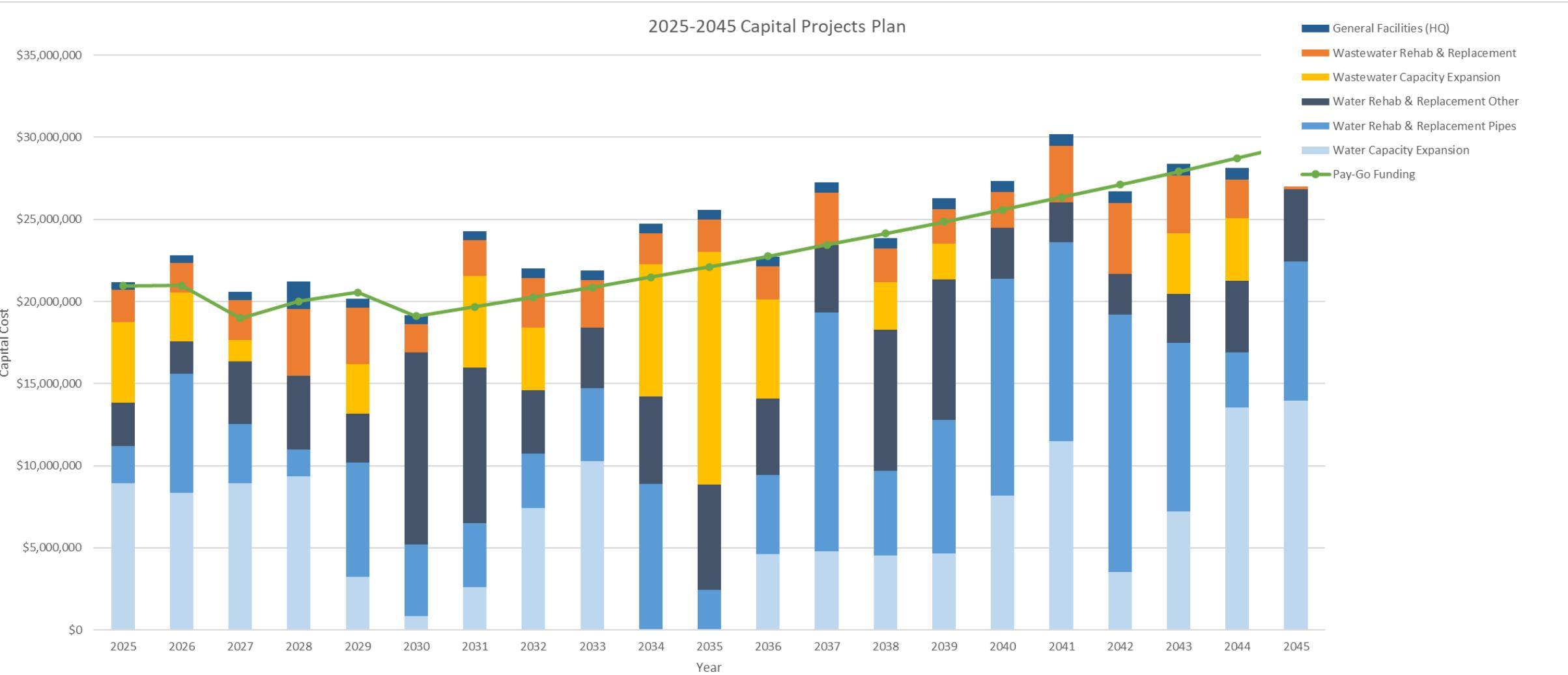
## Initial Projection for 2026 Budget Yr.

- **Ongoing Projects**
  - Anderson Water Treatment Plant (\$6M)
  - Watts Well No. 18 Equipping (\$4M)
- **Water Projects**
  - **5400 West Waterline Replacement (\$2.1M)**
  - **4100 South Waterline Replacement (2200 West to 1500 West) (\$2M)**
  - **Meter Vault Replumbs (\$70K)**
  - **Well No. 16 Redevelopment (\$450K)**
  - **Fire Hydrant Replacements (\$500K)**
  - **3600 West Waterline (\$2M)**
- **Wastewater Projects**
  - **Pleasant Valley Lift Station (\$4.5M)**
  - **Channel Grinder Replacements (\$100K)**
  - **Pump Replacements (\$160K)**
  - **Sewer Lining & Manhole Rehab (\$500K)**
- **Misc.**
  - **West Valley City Cost Share (Waterline Loops, Overlay Projects, etc.) (\$250K)**
  - **SCADA Upgrades (\$250K)**
  - **Building Upgrades (50K)**

**TOTAL = \$22.9M**



# Unified Water Infrastructure Plan





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# QUESTIONS?



# Fleet Management Plan

*- Improving Quality of Life Today, Creating a Better Tomorrow -*

June 17, 2025

# State of the Fleet - - Core Functions

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## Objectives and Goals:



### Provide a Key Public Service – Community Stewardship

- Public and Employee Safety, Water Quality, Reliability, Environmental Stewardship
- Emergency Response
- Day to Day Operations

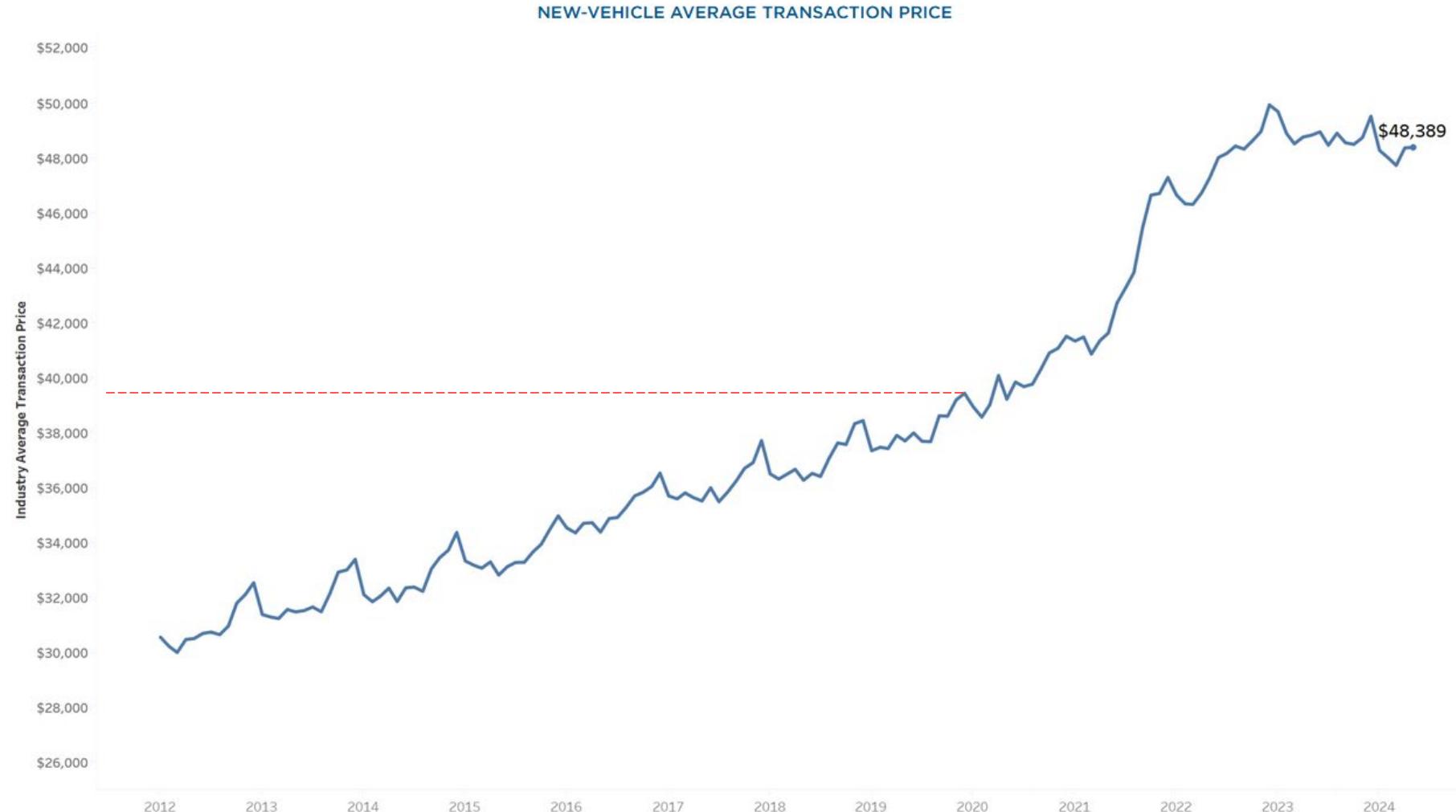


### Fiscal Responsibility and Community Stewardship

- Commitment to prudent management of public funds through efficient, cost-effective vehicle operations
- Support reliable service delivery and protect long-term ratepayer interests

# Fleet Overview – New Vehicle Average Pricing

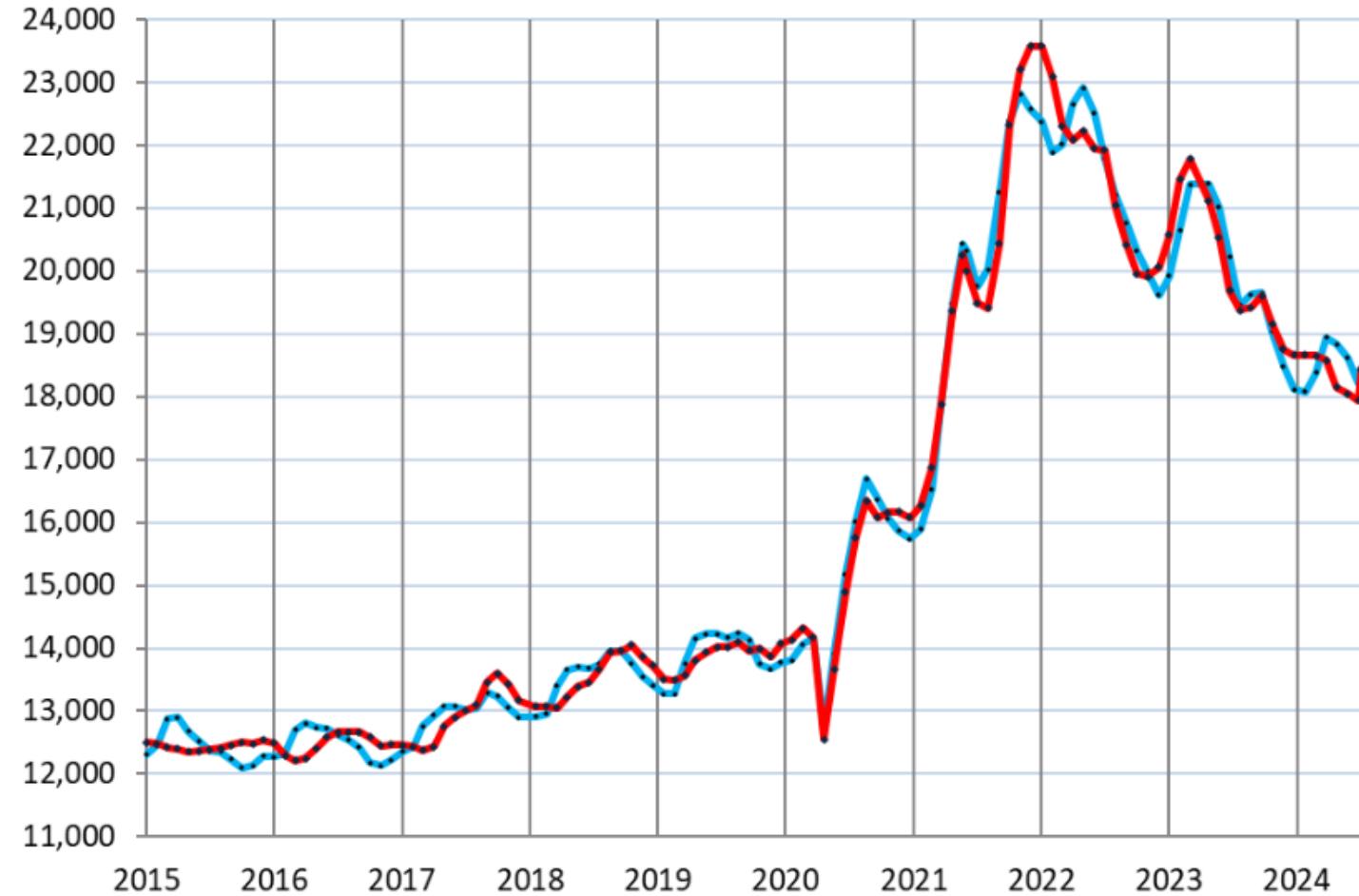
- An approximate 24.7% increase from 2020 through 2024 in New Vehicle Pricing



# Fleet Overview – Used Vehicle Residual Values

- 55% jump for used-vehicle CPI from mid 2020 to early 2022
- +25% from 2020 to 2024
- Average age of 4 to 5 years old

**Manheim Used Vehicle Value Index, \$**  
**Seasonally adjusted, not seasonally adjusted**

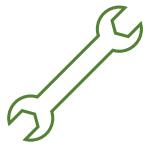


# State of the Fleet - - Statistics

Description	Quantity	Average Age	Asset Value	Replacement Cost	Annual Depreciation	
					Low (7%)	High (15%)
Light Duty	27	6.1	\$810,000	\$1,080,000	\$56,700	\$121,500
Medium Duty	15	7.5	\$1,200,000	\$1,950,000	\$84,000	\$180,000
Heavy Duty	10	14.2	\$1,200,000	\$3,350,000	\$84,000	\$180,000
			<b>\$3,210,000</b>	<b>\$6,380,000</b>	<b>\$224,700</b>	<b>\$481,500</b>

Description	2022	2023	2024
Miles	241,408	239,932	264,913
Unleaded	19,137	16,802	15,371
Diesel	13,768	14,264	15,400
MPG	7.3	7.9	9.6

# Cost per Mile (CPM)



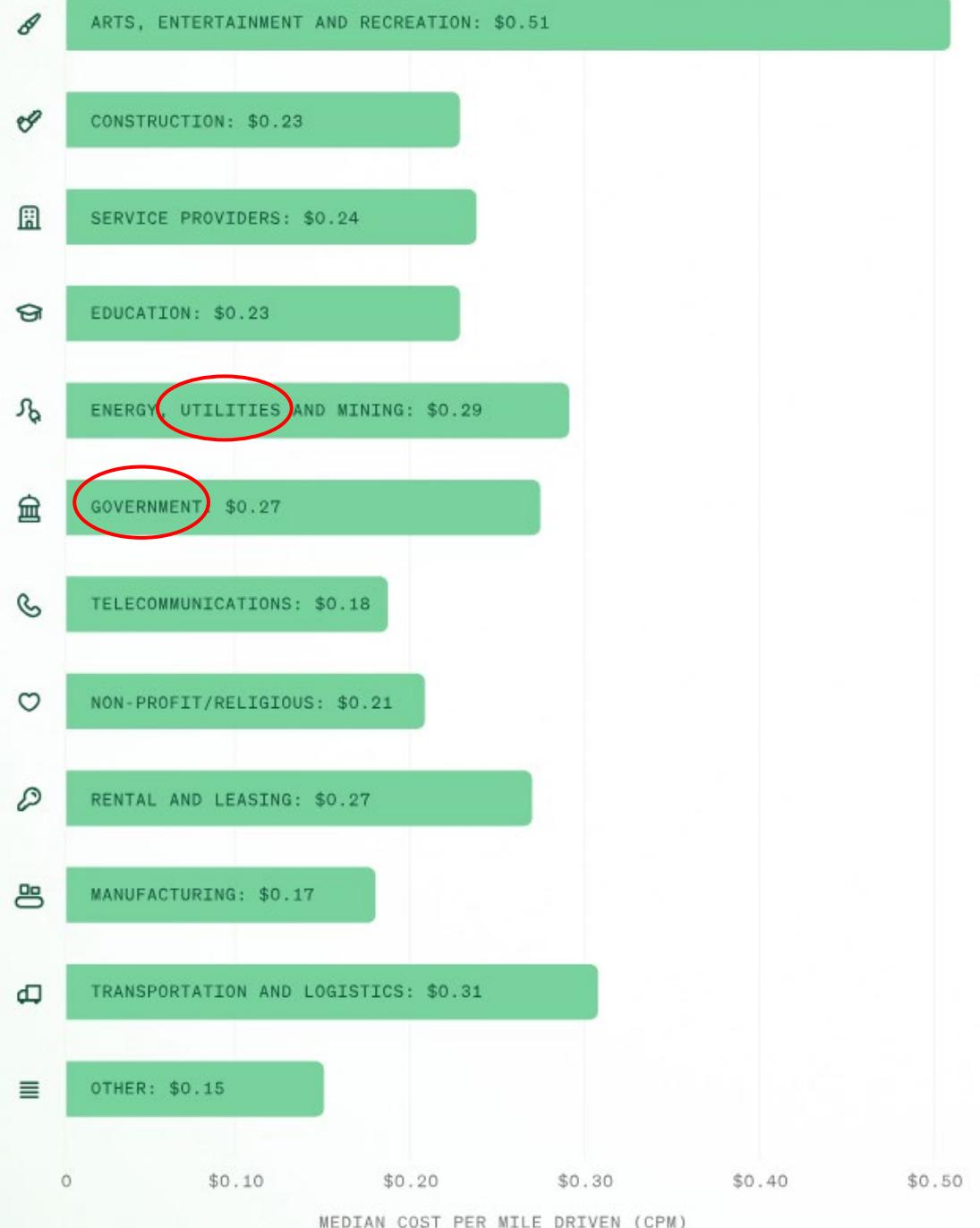
Service and Repairs



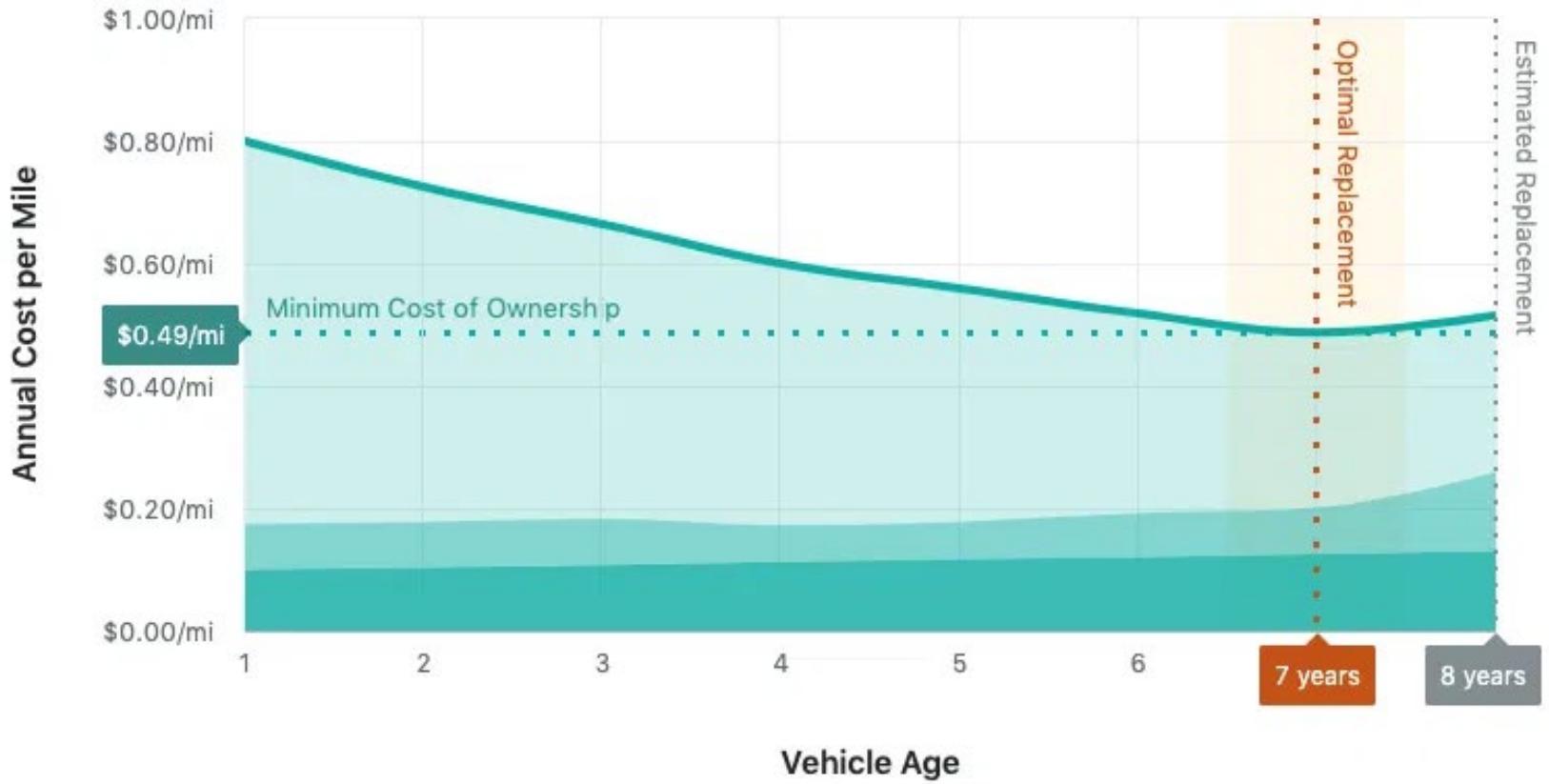
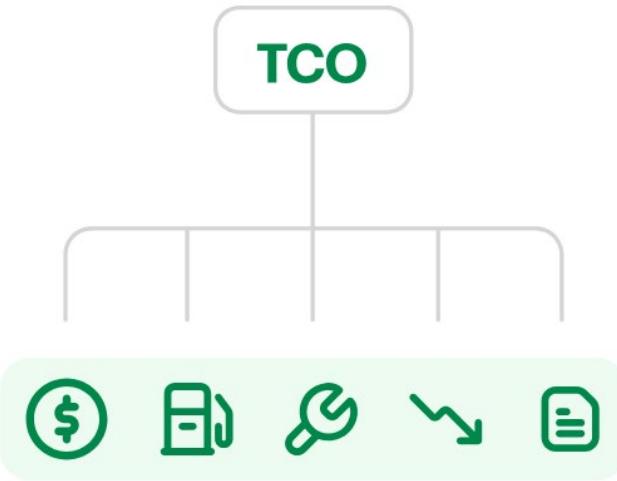
Operating Costs



Total Mileage



# Total Cost of Ownership (TCO)



# State of the Fleet -- TCO



## Investment Interest Expense

Opportunity Cost with lost investment of ~2.5% annually.

## Replacement Timing

Optimize to reduce Depreciation and Maintenance expenses

## Fuel Management

Efficient Vehicle Selection, Operational Policies, Right Sizing the Fleet, Route Selections

## Maintenance Strategies

Warranty Opportunities, Outsourcing, Increased Reliability

## Overhead & Operating Costs

General Administration improvements

~\$2,500 Cost for every \$100K Capital Investment

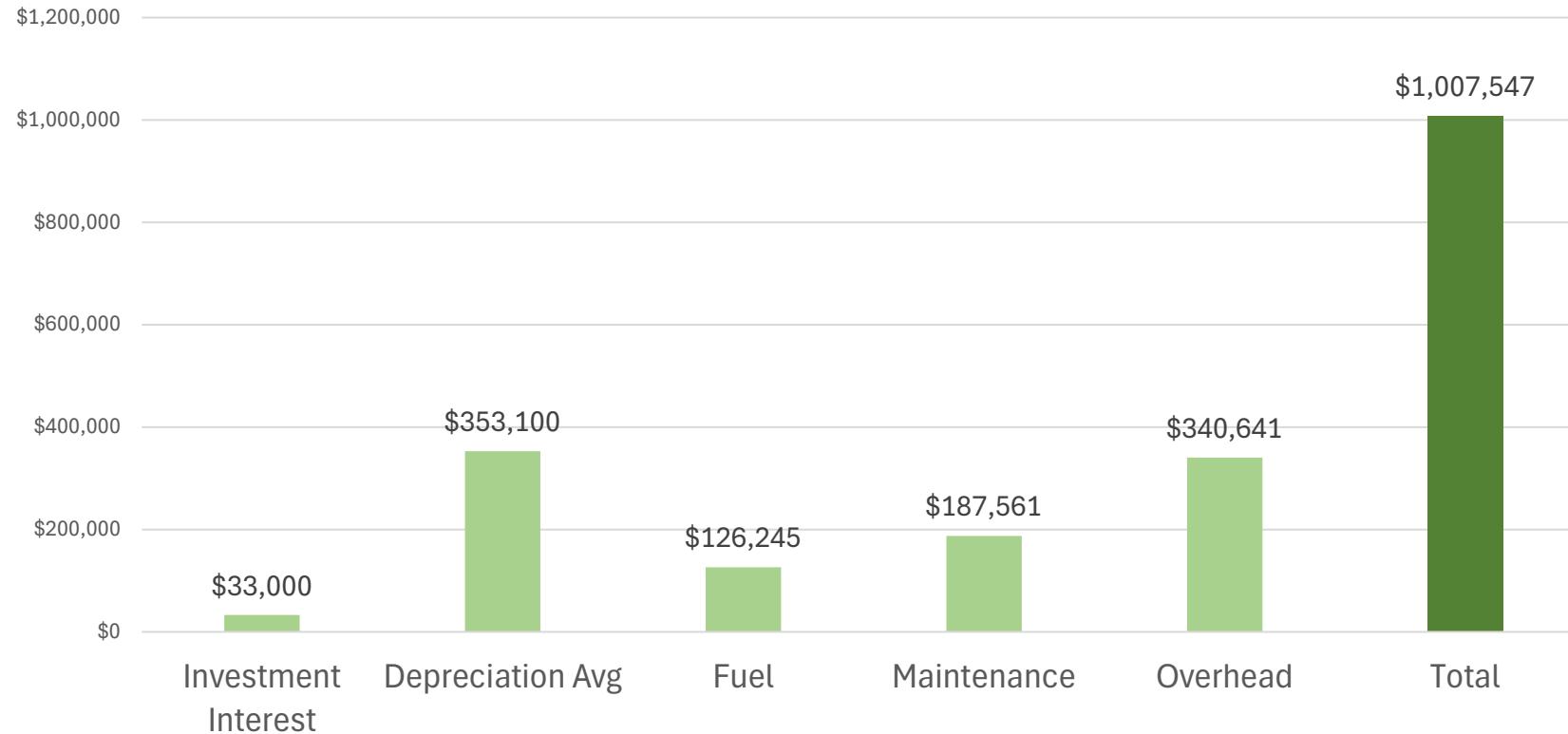
Lifecycle Cost Analysis to Benefit from Government Pricing and Maximize Resell Values

Idling Policies, Hybrids and EVs Considerations, 4K Mile Reviews, Purchase Contracts

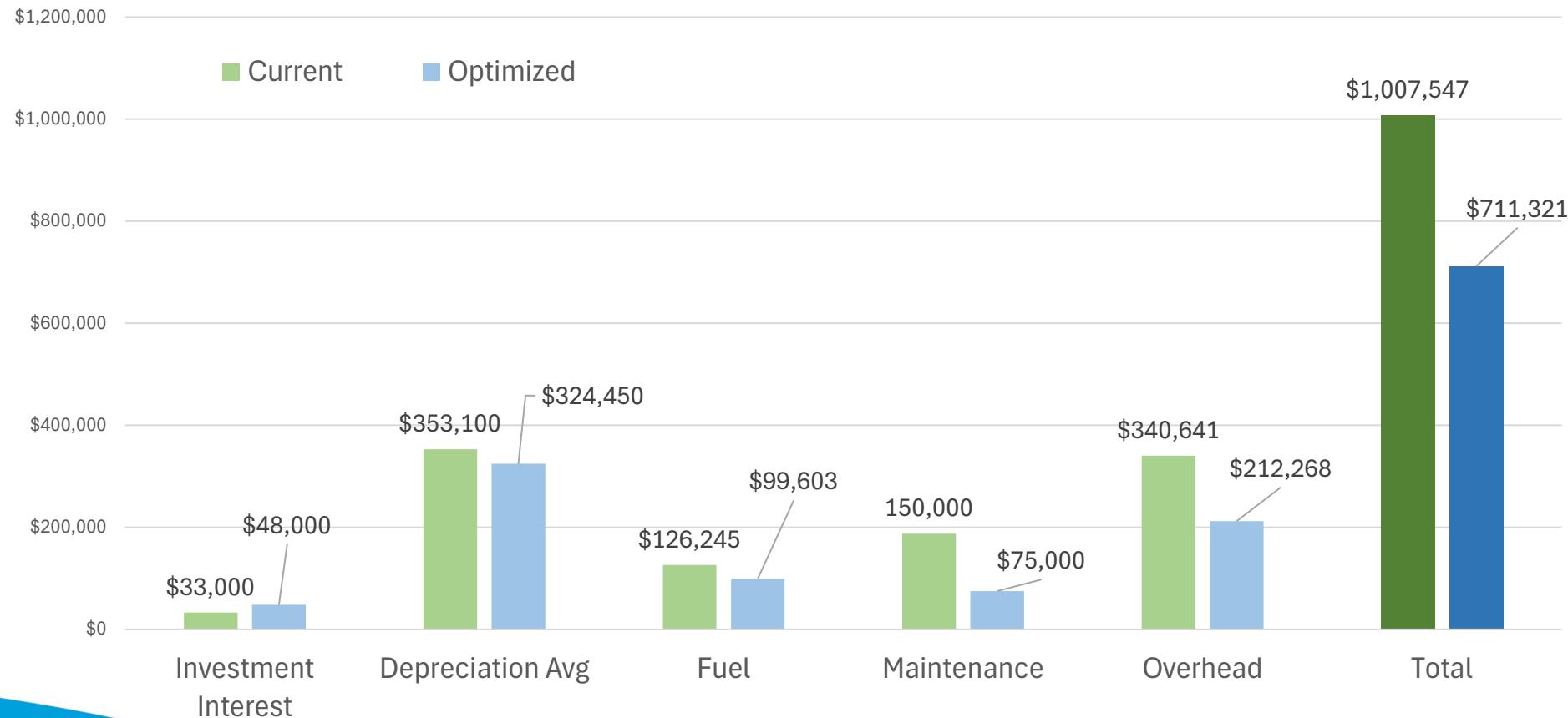
Reducing extensive repair costs through increased warranty practices

Reduced maintenance expense, coordination, and downtime minimized

# Current Operations and Expenses – 2024

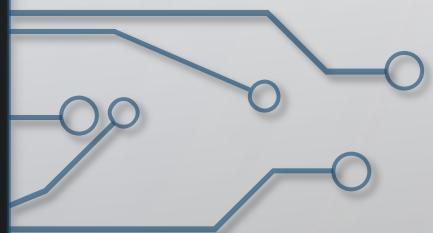
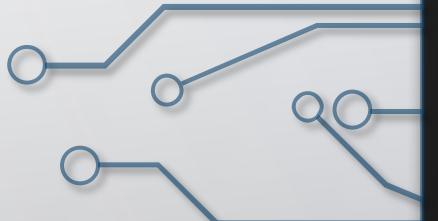


# Current Operations Comparisons



# FUTURE OF THE FLEET

WHERE DO WE GO FROM HERE



GRANGER-HUNTER  
IMPROVEMENT DISTRICT

# THE FUTURE





# WHERE ARE WE GOING!

- <https://youtu.be/6OzzJhZ37T4>



# FLEET REPLACEMENT PROGRAM



- Industry Standard

- American Public Works Association (APWA) – Fleet Management
  - Best Practices in Fleet Management
  - Vehicle Condition Assessments - Vehicle Condition Index (VCI)
  - Replacement Planning

- Fleet Size

- Vehicle Equivalent Units (VEU)
- Light Duty -
- Medium Duty -
- Heavy Duty -

## Point Ranges for replacement planning.

Small –  
0-5 points  
6 to 10 points  
11 to 15 points  
16 + points

- Medium/Heavy -
- 0-10 points
- 11-15 points
- 16-20 points
- 21+ points

Excellent  
Good  
Qualifies for Replacement  
Needs immediate consideration



# REAL GHID VEHICLES



2019 FORD F-150 (ECOBOOST)



2014 MACK 800GU (DUMP TRUCK)



# REAL GHID VEHICLE COSTS \$\$

## 2019 Ford F150 Crewcab 4WD (Ecoboost)

Purchase Price **\$32,240**  
 Delivery Date March 2019

CY	Residual Value	Mileage	Depreciation	Cumul Maint	TCO	TCO Annualized	\$3K Upfit
1 2020	\$31,000	19,500	\$1,240	0	\$1,240	\$1,240	\$4,240
2 2021	\$28,000	30,500	\$4,240	92	\$4,332	\$2,166	\$3,666
3 2022	\$25,000	43,000	\$7,240	1763	\$9,003	\$3,001	\$4,001
4 2023	\$23,000	55,000	\$9,240	2143	\$11,383	\$2,846	\$3,596
5 2024	\$21,000	66,500	\$11,240	8989	\$20,229	\$4,046	\$4,646
6 2025	\$20,000	75,000	\$12,240	325	\$12,565	\$2,094	\$2,594
7 2026	\$18,000		\$14,240		\$14,240	\$2,034	

## 2014 Mack 800GU Dump Truck

Purchase Price **\$133,271**  
 Delivery Date March 2019

CY	Residual Value	Mileage	Depreciation	Cumul Maint	TCO	TCO Annualized	\$1K Upfit
1 2014	\$128,000	7,600	\$5,271	2633	\$7,904	\$7,904	\$8,904
2 2015	\$124,000	11,626	\$9,271	621	\$9,892	\$4,946	\$5,446
3 2016	\$120,000	15,121	\$13,271	1959	\$15,230	\$5,077	\$5,410
4 2017	\$110,000	21,895	\$23,271	1782	\$25,053	\$6,263	\$6,513
5 2018	\$95,000	24,561	\$38,271	264	\$38,535	\$7,707	\$7,907
6 2019	\$90,000	29,530	\$43,271	3556	\$46,827	\$7,805	\$7,971
7 2020	\$84,000	33,414	\$49,271	1799	\$51,070	\$7,296	\$7,439
8 2021	\$77,000	36,780	\$56,271	928	\$57,199	\$7,150	\$7,275
9 2022	\$65,000	40,548	\$68,271	25729	\$94,000	\$10,444	\$10,556
10 2023	\$54,000	43,311	\$79,271	24530	\$103,801	\$10,380	\$10,480
11 2024	\$45,500	45,384	\$87,771	3272	\$91,043	\$8,277	\$9,277

2026 Vehicle  
Replacement Proposal:

## 5-Year Replacement Structure

Vehicle Type	Unit #	Age	Miles/Hours	VCI Score	Budget Quote	Resale Est.
Light	01	6	69,000	19	\$55,000	\$20,000
Light	07	9	58,000	19	\$33,000	\$15,000
Light	16	9	33,000	18	\$55,000	\$15,000
Light	22	9	36,000	16	\$80,000	\$12,000
Light	33	9	27,000	17	\$33,000	\$15,000
Light	37	9	62,000	21	\$55,000	\$10,000
Light	59	9	48,000	24	\$55,000	\$15,000
Medium	21	7	40,000	17	\$195,000	\$50,000
Medium	32	8	51,000	18	\$195,000	\$50,000
Heavy	24	21	174,000	42	\$195,000	\$50,000
Heavy	29	9	19,500	18	\$600,000	\$50,000
					Total \$:	\$1,551,000
						\$247,000

2027 Vehicle  
Replacement Proposal:

## 5-Year Replacement Structure

Vehicle Type	Unit #	Age	Miles/Hours	VCI Score	Budget Quote	Resale Est.
Light	5	7	36,000	14	\$33,000	\$22,000
Light	12	6	50,000	16	\$55,000	\$22,000
Light	14	6	56,000	19	\$55,000	\$22,000
Light	47	6	71,000	21	\$40,000	\$15,000
Light	52	5	30,000	14	\$55,000	\$20,000
Light	54	6	35,500	16	\$55,000	\$20,000
Light	55	5	41,000	15	\$55,000	\$20,000
Medium	30	8	30,000	16	\$100,000	\$15,000
Medium	19	20	135,000	42	\$100,000	\$7,000
Heavy	18	5	20,000	15	\$600,000	\$50,000
				Total \$:	\$1,148,000	\$213,000

## 10-Year Replacement Cost Comparisons

Scenario A

		15%			
	CY	Capital	O&M	Residual	Net Cost
1	2026	\$825	\$150	\$124	\$851
2	2027	\$825	\$150	\$124	\$851
3	2028	\$825	\$150	\$124	\$851
4	2029	\$825	\$150	\$124	\$851
5	2030	\$825	\$150	\$124	\$851
6	2031	\$825	\$150	\$124	\$851
7	2032	\$825	\$150	\$124	\$851
8	2033	\$825	\$150	\$124	\$851
9	2034	\$825	\$150	\$124	\$851
10	2035	\$825	\$150	\$124	\$851
		\$8,250	\$1,500	\$1,238	<b>\$8,513</b>

Scenario B

		32%			
	CY	Capital	O&M	Residual	Net Cost
1	2026	\$1,500	\$100	\$273	\$1,327
2	2027	\$1,200	\$100	\$215	\$1,085
3	2028	\$1,000	\$75	\$320	\$755
4	2029	\$1,000	\$75	\$320	\$755
5	2030	\$1,000	\$75	\$320	\$755
6	2031	\$1,000	\$75	\$320	\$755
7	2032	\$1,000	\$75	\$320	\$755
8	2033	\$1,000	\$75	\$320	\$755
9	2034	\$1,000	\$75	\$320	\$755
10	2035	\$1,000	\$75	\$320	\$755
		\$10,700	\$800	\$3,048	<b>\$8,452</b>

Savings: **\$60,500**

Estimated Fuel Cost Savings: 10% \$14,500.00 Per Year



# ELECTRIC VEHICLE (EV)

INTRODUCTION OF EV TO THE FLEET

75 YEARS  
1950-2025  
GRANGER-HUNTER  
IMPROVEMENT DISTRICT

# ELECTRIC VEHICLE COSTS \$\$\$



	New 2022 Ford F150 Lightning		New 2022 Ford F150 Regular Cab
<a href="#">Build &amp; Price</a>		<a href="#">Build &amp; Price</a>	
<b>How Does It Compare?</b>		<b>Out of Pocket Expenses</b>	
Lower than most #1 in its class		Among the best #2 in its class	
<a href="#">Email</a>		\$8,760	
<a href="#">Print</a>		\$12,047	



## 2025 VEHICLE COST

Ford Lightning VS Ford F150 (Ecoboost)

\$44,475.90

\$42,174.16

## MAINTENANCE COSTS

Gas: Fluid changes, brakes, etc.

EV: Tires, more expensive repairs, etc.

EV saves - \$3,500/5-year

## FUEL COSTS

Gas VS Electric Costs

EV saves - \$6,000/5-year

# Government Free Charger Promo Options

Included with your 2025 Mach-E, Lightning, or E-Transit, purchase\*



Product	MSRP Cost	Promo Cost
<b>Option 1:</b> \$1,600 in savings	<b>FREE</b> 48-amp Series 2	Total = <b>\$1,599</b> <ul style="list-style-type: none"> <li>\$1,599 for charger</li> </ul>
<b>Option 2:</b> \$2,000 in savings	<b>FREE</b> 48-amp Series 2 + Depot Software (SaaS)	Total = <b>\$2,584</b> <ul style="list-style-type: none"> <li>\$1,599 for charger</li> <li>\$500 activation</li> <li>\$485 for 1 year of SaaS</li> </ul>
<b>Option 3:</b> \$2,500 in savings	<b>FREE</b> 80-amp Series 1 + Depot Software (SaaS)	Total = <b>\$2,984</b> <ul style="list-style-type: none"> <li>\$1,999 for charger</li> <li>\$500 activation</li> <li>\$485 for 1 year of SaaS</li> </ul>

## 48-amp Series 2

- Cellular modem
- RFID reader
- 25 ft J-1772 cable



## 80-Amp Series 1

- Cellular modem
- 25 ft J-1772 cable



## Depot Software (SaaS)

- Save on electricity via load management
- Access to analytics, charging reports, & vehicle State of Charge
- Centralized view of all your chargers



# Rate Design & Budget



# Rate Design Overview

## Current Rate Design Conversation

### Level of Service

- Age of System
- Repair Response Time

### Risk Tolerance

- Property Taxes vs Rate Increases
- Pay-go funding vs Debt Financing

## Future Rate Design Conversation

### Risk Tolerance

- Fixed vs Variable Expenses
- Water vs Wastewater Services

### Affordability

- Current Residents vs Future Residents

### Conservation Initiatives

- State Mandates
- Drought Awareness

# Rate Design-Level of Service

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## Age of System

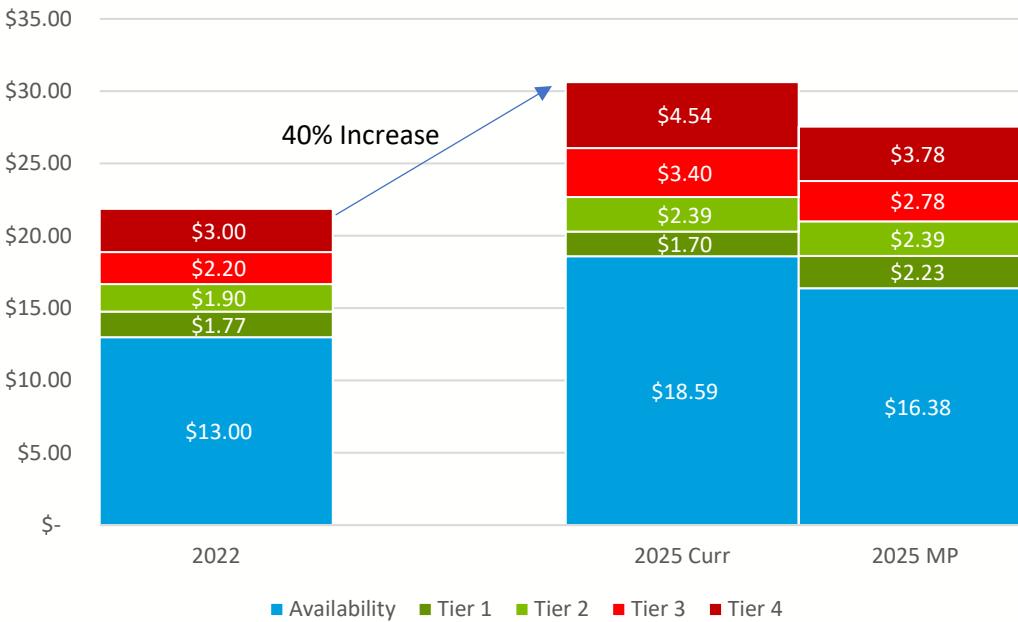
- Water Pipes – 36.9 Yrs
- Water Buildings – 19.8 Yrs
- Wastewater Pipes – 46.9 Yrs
- Wastewater Buildings – 28.8 Yrs
- Administrative Buildings – 19.4 Yrs
- Fleet, Furniture, Tools and Equipment - 15.5 Yrs

## Repair Response Time

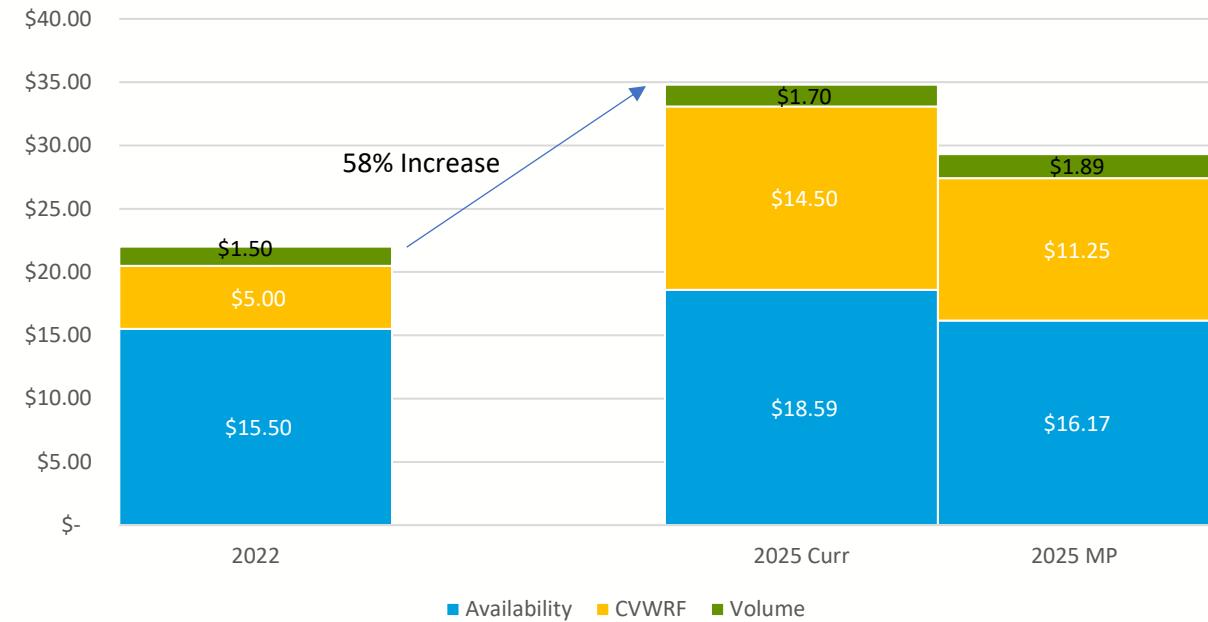
- Determined by the Supervisor on-call
- Usually repaired within 24 hrs

# Rate Design History-Residential

Water Rates



Wastewater Rates



- Increases compared to Master Plan was due to inflation costs for construction projects, additional debt to CVWRF Plant, conservation rate strategies, and reductions in volume sold (24,000 Acre Feet in Master Plan vs 21,000 Acre Feet in 2025)

\*MP – Master Plan: from Nov 2021 Board Packet

# Rate Design-Budget Assumptions

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## Rate Design Assumptions

- Capital Improvement levels of service @ \$16M and \$22M
- Total Water Sales – 21,903 Acre Feet in 2026
- Wages and Benefits increase 2%-5%
- General O&M increase 5%

# Rate Design Future - Residential

## Rate Design Assumptions - \$16M Cap Ex, No 2026 Increase

- Water Rates on the left, Wastewater rates on the right



### % Rate Increase

<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
0%	9%	6%	6%

# Rate Design Future - Residential

## Rate Design Assumptions - \$16M Cap Ex, Moderate 2026 Increase

- Water Rates on the left, Wastewater rates on the right



### % Rate Increase

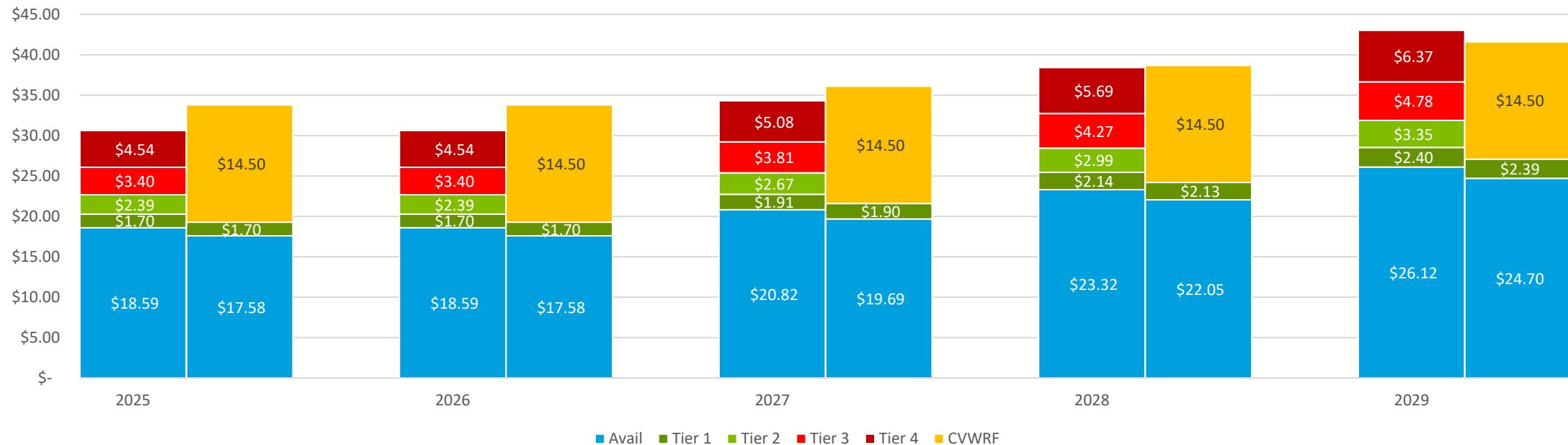
2026	2027	2028	2029
5%	5%	4%	4%

- If a customer averages a peak of 20K gal/mo. usage during the summer, the average bill would increase about \$9 per month to approximately \$83.00/mo.

# Rate Design Future - Residential

## Rate Design Assumptions - \$22M Cap Ex, No 2026 Increase

- Water Rates on the left, Wastewater rates on the right



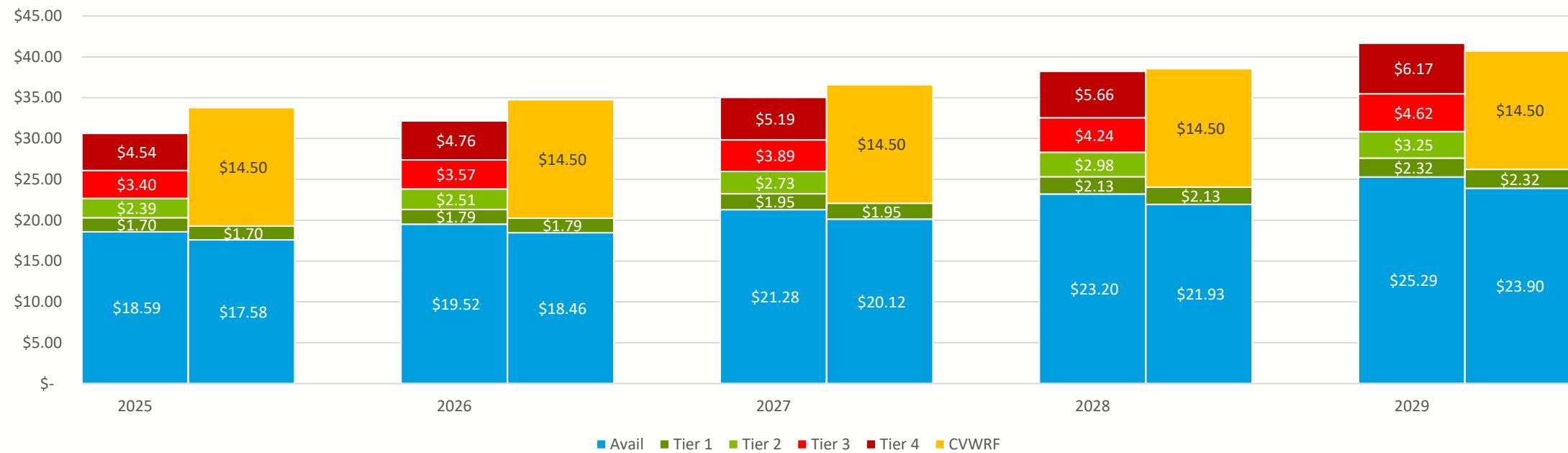
### % Rate Increase

<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
0%	12%	12%	12%

# Rate Design Future - Residential

## Rate Design Assumptions - \$22M Cap Ex, Moderate 2026 Increase

- Water Rates on the left, Wastewater rates on the right

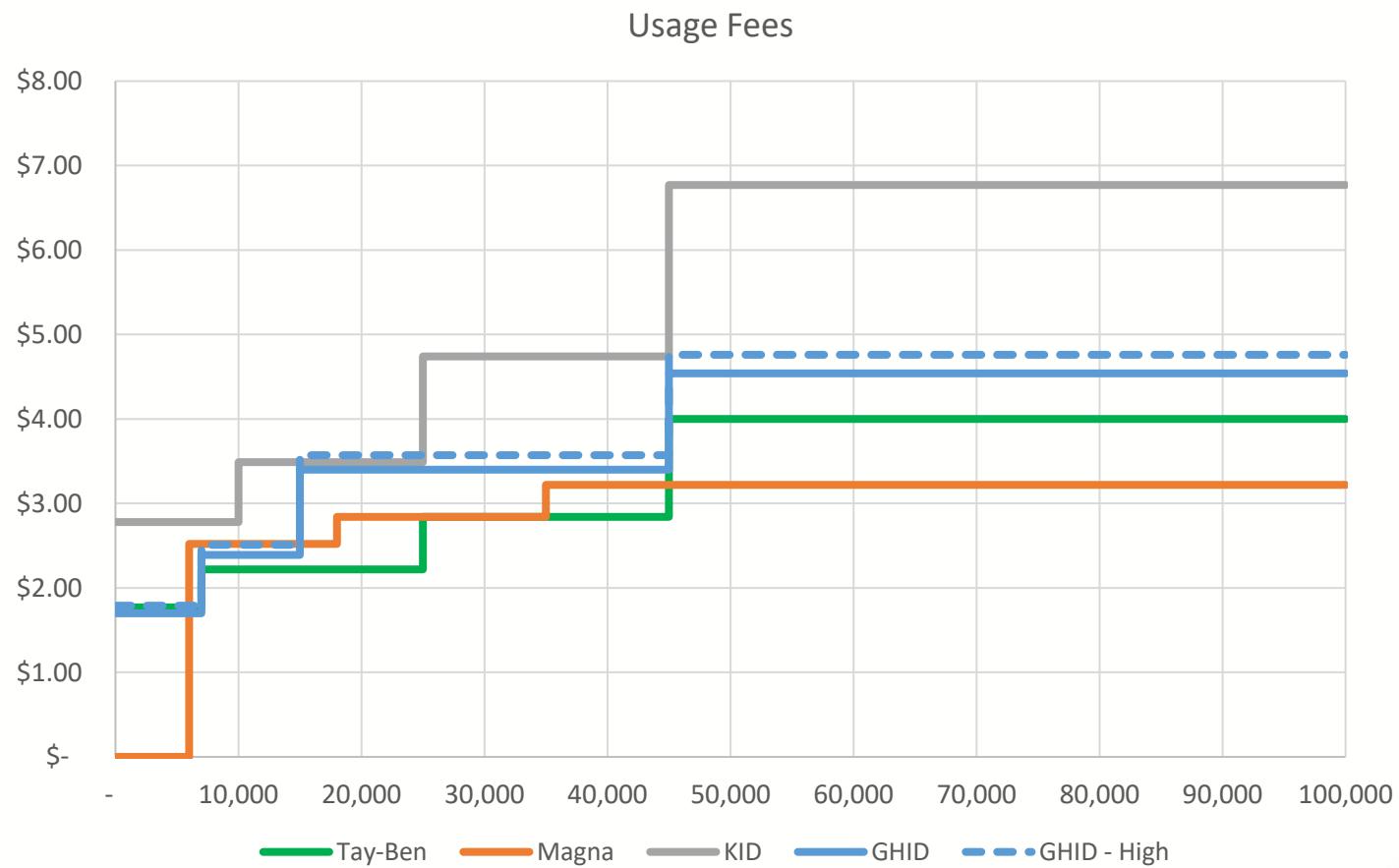


### % Rate Increase

2026	2027	2028	2029
5%	5%	9%	9%

- If a customer averages a peak of 20K gal/mo. usage during the summer, the average bill would increase about \$9 per month to approximately \$83.00/mo.

# Rate Design - Agency Comparisons



- GHID – High: represents a 5% rate increase

# Rate Design – Risk Tolerance

## Property Taxes vs Rate Increases

Property Tax analysis to identify public good (18% of operating expenses)

- Debt Service
- Fire Protection
- Public Health
- Ground water management
- RDA

## Pay-go funding vs Debt Financing

- Previous strategic plan has debt to equity (D/E) goal of 0.5, which means for every \$1.50 the District spends, the District will fund those expenditures using \$0.50 of debt and \$1.00 of equity funding
- Current D/E ratio is 0.32
- District can issue up to \$35M additional bonds before D/E of 0.5 is reached
- Reserves are available, but if used limits the District's ability to respond to emergencies in the future



# Budget Calendar

## Calendar

- June 19<sup>th</sup> - Begin Budgeting Process
  - New Budget Ask Forms
  - 10% Stress Tests
- July 23<sup>rd</sup> - Finance and Senior Management meet to go over Department Budgets
- July 28<sup>th</sup> – July 31<sup>st</sup> – Finance and Senior Management meet with Directors individually
- August 11<sup>th</sup> – GHID Leadership team meets to discuss overall budget strategy
- August 18<sup>th</sup> – Finance and Senior Management meet with designated board member to review preliminary Tentative Budget
- September 23<sup>rd</sup> – Tentative Budget given to board for review
- **October 21<sup>st</sup>** – Board Meeting to approve Tentative Budget and set public hearing dates
- **November 20<sup>th</sup>** – Board Meeting and Public Hearing to approve Final Budget



# QUESTIONS?



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# Compensation Study

Process Review

2025

# Purpose and Project Objectives

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## Purpose:

- As part of the HR Review Plan (every two years), an analysis of GHID's Compensation Structure is completed to evaluate the existing compensation structure, focusing on internal and external equity.

## Project Objectives:

- Conduct a market analysis to compare external equity of similar positions
- Recommend any updates to overall grade structure
- Compare current employee rates of pay relative to external data
- Provide cost analysis for recommendations

## Define Benchmarking Data

- AWWA 2024 Compensation Survey
- Employer's Council 2024 Benchmark Report
- US Department of Labor – ONET data
- Local District Comparison

## Blended Market Rate

- Comparable blended market rate (midpoint) is calculated as an averaged rate from the salary survey matches.
- Blended rate is aged forward 0.9% for Mar 2025 based on US Bureau of Labor Statistics Employment Cost Index for Utilities

# Typical Data Recommendations

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## Current Internal Grade Structure vs External Equity

- Review of over/under midpoint comparisons to determine if adjustments are needed

## Outliers for Grade Change Recommendations

- Singular positions may show discrepancy in current grade range that may be considered for a grade change

## General Manager Review

- GM reviews recommendations and makes final decision for any recommendations

# GHID Grade Structure Analysis

## 2025 Analysis

Grade	Current Midpoint	Blended Market Rate	Under/Over Market
12	\$ 49,504.00	\$ 52,388.29	-5.83%
13	\$ 55,952.00	\$ 57,370.86	-2.54%
14	\$ 63,232.00	\$ 69,243.49	-9.51%
15	\$ 72,800.00	\$ 73,074.52	-0.38%
16	\$ 81,660.80	\$ 84,784.15	-3.82%
17	\$ 95,409.60	\$ 105,528.79	-10.61%
18	\$ 109,740.80	\$ 127,067.41	-15.79%
19	\$ 125,902.40	\$ 129,020.16	-2.48%
20	\$ 142,646.40		
21	\$ 162,240.00	\$ 170,477.11	-5.08%
22	\$ 186,992.00		
23	\$ 205,649.60	\$ 212,736.55	-3.45%

## 2023 Analysis

Grade	Current Midpoint	Blended Market Rate	Under/Over Market
11	\$ 39,520.00	\$ 34,793.49	11.96%
12	\$ 45,718.40	\$ 40,490.29	11.44%
13	\$ 51,688.00	\$ 49,553.25	4.13%
14	\$ 58,406.40	\$ 59,695.17	-2.21%
15	\$ 67,246.40	\$ 67,484.16	-0.35%
16	\$ 75,420.80	\$ 76,343.77	-1.22%
17	\$ 88,129.60	\$ 89,762.74	-1.85%
18	\$ 101,379.20	\$ 106,635.80	-5.19%
19	\$ 116,292.80	\$ 114,553.02	1.50%
20	\$ 131,747.40		
21	\$ 149,864.00		
22	\$ 172,723.20	\$ 153,448.80	11.16%
23	\$ 189,945.60	\$ 180,230.46	5.11%

# Grade Structure Adjustment

## 2025 Analysis

Grade	Current Midpoint	Blended Market Rate	Under/Over Market
12	\$ 49,504.00	\$ 52,388.29	-5.83%
13	\$ 55,952.00	\$ 57,370.86	-2.54%
14	\$ 63,232.00	\$ 69,243.49	-9.51%
15	\$ 72,800.00	\$ 73,074.52	-0.38%
16	\$ 81,660.80	\$ 84,784.15	-3.82%
17	\$ 95,409.60	\$ 105,528.79	-10.61%
18	\$ 109,740.80	\$ 127,067.41	-15.79%
19	\$ 125,902.40	\$ 129,020.16	-2.48%
20	\$ 142,646.40		
21	\$ 162,240.00	\$ 170,477.11	-5.08%
22	\$ 186,992.00		
23	\$ 205,649.60	\$ 212,736.55	-3.45%

## 3.5% Mid-Point Adjustment

Grade	Current Midpoint	Blended Market Rate	Under/Over Market
12	\$ 51,236.64	\$ 52,388.29	-2.25%
13	\$ 57,910.32	\$ 57,370.86	0.93%
14	\$ 65,445.12	\$ 69,243.49	-5.80%
15	\$ 75,348.00	\$ 73,074.52	3.02%
16	\$ 84,518.93	\$ 84,784.15	-0.31%
17	\$ 98,748.94	\$ 105,528.79	-6.87%
18	\$ 113,581.73	\$ 127,067.41	-11.87%
19	\$ 130,308.98	\$ 129,020.16	0.99%
20	\$ 147,639.02		
21	\$ 167,918.40	\$ 170,477.11	-1.52%
22	\$ 193,536.72		
23	\$ 212,847.34	\$ 212,736.55	0.05%

# Managers and Above

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## Difficulty in differentiation between layers of leadership

- Job Matching due to multiple layers comparing with orgs of similar size
- Long tenured employees in these roles skew the distribution and limit their earnings

## Director Positions

- For several years we have discussed splitting the director positions into Grade 19 vs Grade 20
  - Finance, Engineering, and IT – require much different schooling and the market demands on pay are significant
  - Splitting the grades could also allow more upward mobility if we remove the schooling requirement for the Water, Wastewater and Admin Services Director positions

## General Manager Review

- GM reviews recommendations and makes final decision for any changes

## Internal Equity Impacts

- Once changes are made from the external comp study, an internal review of current pay to structure is evaluated



# QUESTIONS?