

### PARK CITY COUNCIL MEETING MINUTES 445 MARSAC AVENUE PARK CITY, UTAH 84060

### May 14, 2025

The Council of Park City, Summit County, Utah, met in open meeting on May 14, 2025, at 2:00 p.m. in the Council Chambers.

Council Member Toly moved to close the meeting to discuss procurement at 2:01 p.m. Council Member Dickey seconded the motion.

**RESULT: APPROVED** 

AYES: Council Members Ciraco, Dickey, Parigian, and Toly

**EXCUSED:** Council Member Rubell

### **CLOSED SESSION**

Council Member Rubell arrived at 2:03 p.m.

Council Member Ciraco moved to adjourn from Closed Meeting at 2:40 p.m. Council Member Toly seconded the motion.

**RESULT: APPROVED** 

**AYES:** Council Members Ciraco, Dickey, Parigian, Rubell, and Toly

### SPECIAL MEETING

### I. ROLL CALL

Attendee Name	Status
Mayor Nann Worel	
Council Member Bill Ciraco	
Council Member Ryan Dickey	
Council Member Ed Parigian	
Council Member Jeremy Rubell	Present
Council Member Tana Toly	
Matt Dias, City Manager	
Margaret Plane, City Attorney	
Michelle Kellogg, City Recorder	

PARK CITY COUNCIL MEETING SUMMIT COUNTY, UTAH May 14, 2025 Page | 2

None	Excused
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### II. BONANZA PARK 5-ACRE REDEVELOPMENT RFP INTERVIEWS

# 1. Interviews with the Top Two Respondents for the Bonanza Park 5-Acre Site Request for Proposals:

Mayor Worel and the City Council interviewed the first RFP responder, with companies including Brinshore, GTS Development, and Method Studio. The interview was one hour and ten minutes in length, with presentation time and question/answer periods. The second RFP responder included Pinnacle, Woodbury, FFKR Architects, Alliance Engineers, EV Studio, and Shaw Construction. The same time period was given to them for presentation and questions.

Council Member Dickey moved to close the meeting to discuss procurement at 5:40 p.m. Council Member Parigian seconded the motion.

### **RESULT: APPROVED**

AYES: Council Members Ciraco, Dickey, Parigian, Rubell and Toly

### **CLOSED SESSION**

Council Member Toly moved to adjourn from Closed Meeting at 6:10 p.m. Council Member Ciraco seconded the motion.

**RESULT: APPROVED** 

AYES: Council Members Ciraco, Dickey, Parigian, Rubell, and Toly

### IV. ADJOURNMENT

With no further business, the meeting was adjourned.

Michelle Kellogg, City Recorder



# **BONANZA ART WALK**



REDEVELOPMENT OF FIVE-ACRE SITE IN BONANZA PARK



# **KEY TEAM MEMBERS**



**DAVID BRINT** Co-Founder and Principal Brinshore Development



KARLY BRINLA Senior Vice President Brinshore Development



**SUE BANERJEE** Executive Director PC Tots



STEPHEN SWISHER GTS Development Services



LISA SWISHER GTS Development Services



ISAAC MITTELSTAEDT Construction Manager Brinshore Development



JOE SMITH Principal-in-Charge Method Studios



**VAN LEWIS** Project Manager/Design Lead Method Studios



RYAN HAMMERSCHMIDT

Method Studios



KATIE WILKING Vice President, Commercial Division



Berkshire Hathaway Utah Properties







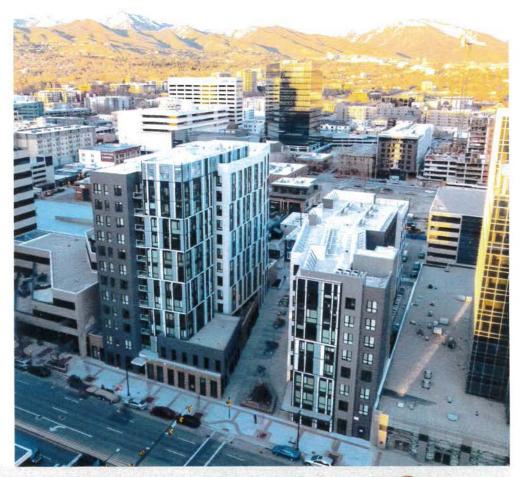
### **BRINSHORE DEVELOPMENT**

### WHO WE ARE

- Established in 1994
- · National firm headquartered in Evanston, IL
- · Affordable housing LIHTC developers and long-term owners

### WHAT WE DO

- Developers of over 11,000 Units in 120+ mixed-income communities valued above \$2B
- Active in 17 states + Washington DC
- Priority on high-quality design
- Comprehensive H.E.A.R.T. approach beyond bricks and mortar
- Long-term ownership of properties









# **RELEVANT BRINSHORE EXPERIENCE**







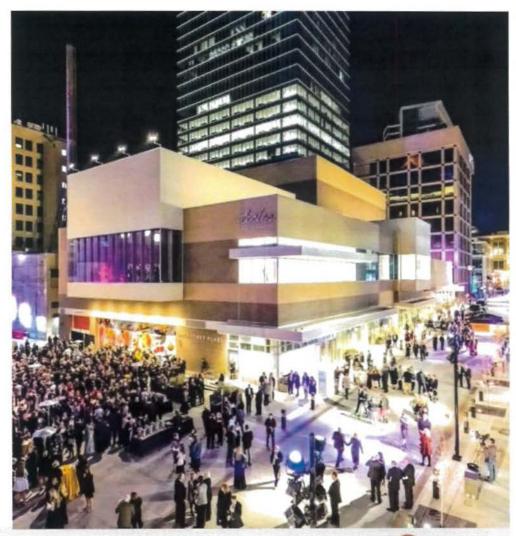
### GTS DEVELOPMENT SERVICES

### WHO WE ARE

- Established in Utah in 2008
- Certified Women Owned Small Business
- Headquartered in Heber City
- Local Park City Residents for 12 years

### WHAT WE DO

- We create transformative projects that Build Community
- Planning, Design and Project Management
- Mixed-Use public-private, cultural, urban design and redevelopment projects
- Local knowledge and experience
- Previous experience with PCMC







# **METHOD STUDIO**

40<sup>+</sup> MULTI-FAMILY | MIXED-USE & LIHTC PROJECTS



































# **BONANZA ART WALK OVERVIEW**









### **BONANZA ART WALK**

- Art-centric mixed-use community
- Three stories of housing over ground-floor affordable daycare, local retail, and artisan spaces
- Linear park and Community Gathering Space
- Follows existing grade, maximizing pedestrian accessibility, and active mobility from all sides
- Multimodal development with transit stops, multimodal pathways
- Preserves the historic Olympic Flame by William Kranstover















# **AERIAL PERSPECTIVE OF SITE AND CONTEXT**



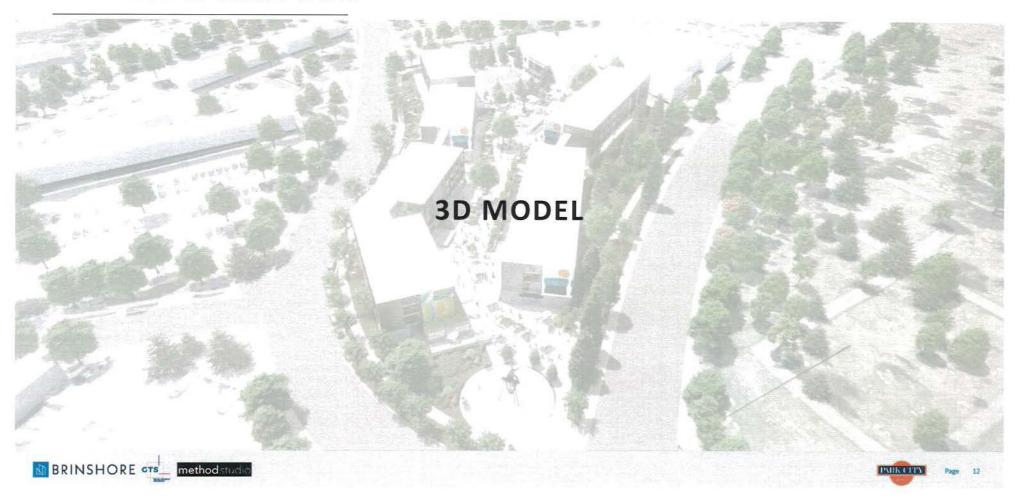
# **AERIAL PERSPECTIVE OF SITE AND CONTEXT**



BRINSHORE CTS\_\_ method studio

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# SITE WALK-THROUGH



# CITY FINANCIAL SUPPORT

BRINSHORE GTS method studio

# **PROJECT FINANCING**

### PCMC CONTRIBUTIONS

- \$30M of soft financing
- · Land (ground lease)
- Waiver of impact fees

### OTHER CONSIDERATIONS

- Garage financed within project budget
- Kimball contribution for proportional share of garage cost

Source Description	9% LIHTC Transaction	4% LIHTC Transaction	<b>Combined Transactions</b>
Private Permanent Loan(s)	\$5,576,000	\$21,205,000	\$26,781,000
PCMC Soft Loan(s)	176,001	29,823,999	30,000,000
OWHLF Loan(s)	750,000	1,000,000	1,750,000
Kimball Parking Contribution	755,049	1,844,951	2,600,000
Rocky Mountain Power Rebate	30,800	78,400	109,200
Federal LIHTC Equity	22,497,750	23,506,240	46,003,990
State LIHTC Equity	4,499,550	4,499,550	8,999,100
45L Tax Credit Equity	98,990	251,975	350,965
Deferred Developer Fee	1,000,000	2,277,131	3,277,131
Total	\$35,384,139	\$84,487,246	\$119,871,386

### CITY FINANCIAL SUPPORT

### PCMC SOFT LOAN

- \$30M requested
- · Repayment via project cash flow waterfall

### SITE ACQUISITION

- Ground lease to project owner for 99 years at \$1 per year (\$99 to be paid at closing)
- Development team open to shorter ground lease terms
- PCMC will take back a Note that will accrue interest and be repaid from the cash flow waterfall

### WAIVER OF IMPACT FEES

- Promotes project feasibility
- Useful to leverage other funding sources

# **BRINSHORE UTAH LIHTC AND PAB SUCCESS**

- In the past five years, Brinshore has received six LIHTC and/or Private Activity Bond awards in Utah:
  - 1) 9% LIHTC for The Aster (2020)
  - 2) 4% LIHTC + Bonds for The Aster (2020)
  - 3) 4% LIHTC + Bonds for SPARK (2021)
  - 4) Additional LIHTC + Bonds for SPARK (2022)
  - 5) Additional LIHTC + Bonds for The Aster (2022)
  - 6) 4% LIHTC + Bonds for Brooklyn Yards (2025 Bonds awarded, LIHTC forthcoming Q3)
- Projects are designed to meet programmatic requirements of partners:











### BRINSHORE LIHTC EXPERIENCE

### THIRTY YEARS OF LIHTC DEVELOPMENT EXPERTISE

- Deep experience in securing LIHTC awards: 120+ projects developed
- Each year 20+ tax credit applications around the country, with a high success rate
- Significant experience with 4% / 9% LIHTC twinning transactions

### RECENT TWINNING TRANSACTIONS

- The Aster (Salt Lake City)
- Foglia Residences (Chicago)
- 3959 N. Lincoln Avenue (Chicago)

- Kindred Blocks 19 and 20 (Norfolk)
- Kindred Gardens Blocks 17 and 18 (Norfolk)
- Spring Flats (Washington, DC)



# TIMELINE AND COST MANAGEMENT







# **DEVELOPMENT TIMELINE**

### ESTIMATED SCHEDULE

•	Negotiate legislative development agreement with City Council:	Q2/Q3 2025
•	Community outreach and meet with Planning Commission:	Q3/Q4 2025
•	Submit to Utah Housing Corporation:	Q2 2026
•	Submit to Housing & Community Dev. Department (HCDD) Private Activity Bond Program:	Q2 2026
•	Submit to HCDD Olene Walker Housing Loan Fund (OWHLF):	Q2 2026
•	Award of LIHTC, Bonds, OWHLF:	Q3 2026
•	Closing/Construction Start:	Mar. 2027
•	Lease-Up Start:	Jan. 2029
•	Construction Completion:	Mar. 2029
•	Conversion to Perm Financing:	Feb. 2030





### MITIGATING COST OVERRUNS

### PRIOR TO CLOSING

- BCM (Brinshore's construction arm) in-house support on designing and building within budget
- Working closely with architects and GCs
- · Identifying potential value engineering opportunities early

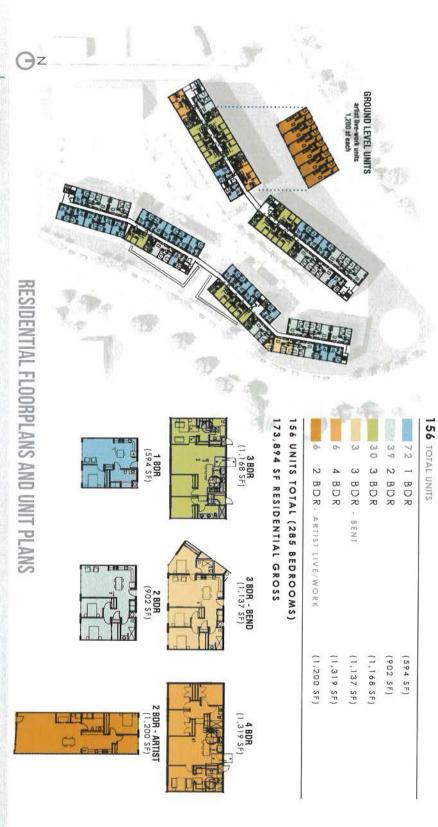
### **DURING CONSTRUCTION**

- Owner's rep: closely tracking change orders and keeping them in check with a deep understanding of construction
- Budgeting \$4.1M in hard cost contingency
- Applying for supplemental financing if needed
- Construction guarantees provided by Brinshore





# RESIDENTIAL DETAILS





BRINSHORE crs methodstudio



# **AFFORDABILITY MIX**

Unit Type	25% AMI	30% AMI	40% AMI	45% AMI	50% AMI	60% AMI	70% AMI	80% AMI	Total
1BR	4	6	6	13	17	12	7	7	72
2BR	1	5	4	5	13	7	5	5	45
3BR	0	4	1	6	5	10	4	3	33
4BR	0	1	0	3	1	1	0	0	6
Total	5	16	11	27	36	30	16	15	156

- Total units: 156 (285 bedrooms)
- Percentage affordable (rent-restricted): 100%
- Designated for range of tenant income tiers (percentages of Area Median Income)
- · Maximizes scoring for competitive tax credits

# PLACEMAKING AND PARKING STRATEGIES

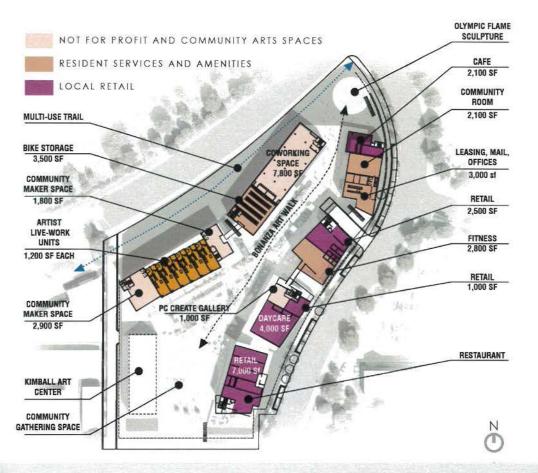


BRINSHORE CTS method studio





# **ART WALK**



### AMENITIES AND PROGRAMMING

### PUBLIC SPACE

- Art Walk linear paseo
- Community Gathering Space
- 64,000 SF of outdoor community space
- Public art & murals throughout site
- Daycare at sliding scale for residents
- KAC drop-off space

### LOCALLY-FOCUSED PROGRAMMING

- Pop-up retail
- Neighborhood events
- Music
- Projection wall
- Art fairs and installations
- Year- round use







### SITE PARKING

### PARKING DETAILS

· One-level underground parking structure

Total stalls: 316 + building support space

Resident stalls: 156 stalls

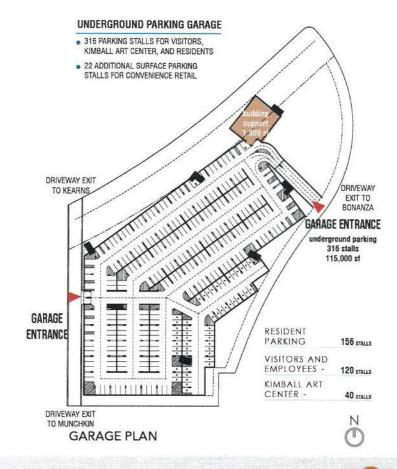
Kimball stalls: 40 stalls

Visitors and employees: 120 stalls

Additional 22 surface stalls

### PARKING STRATEGY

- · Multimodal access to site via cycling and transit infrastructure
- Garage designed to follow slope of site terrain to maximize pedestrian permeability of site
- Highly efficient design
- Site programming: locally-focused events, few car trips
- Additional event parking via high school parking lots and/or parking at Richardson Flats



# **MOBILITY AND CONNECTIVITY**

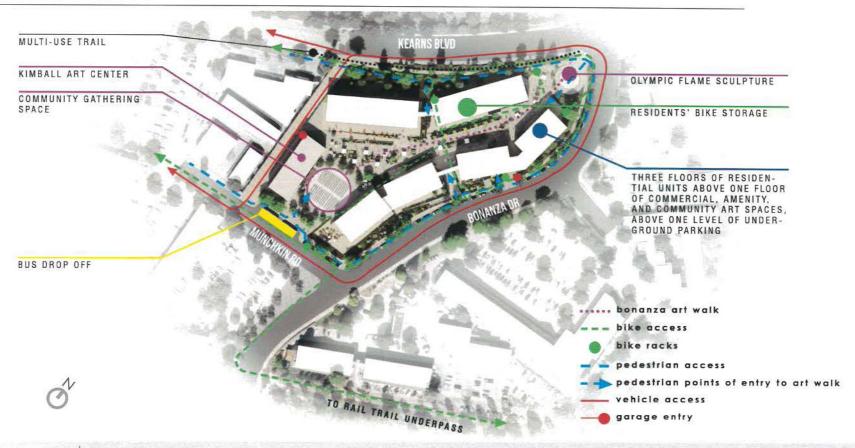








# **ACTIVE MOBILITY & MULTI-MODAL TRANSPORTATION**





# LAND MANAGEMENT CODE

BRINSHORE crs method sucho

### LAND USE AND ZONING

### CONDITIONAL USES REQUESTED

- Permit the following conditional uses allowed within a GC zone:
  - Residential use
  - Not-for-profit tenants

### **EXCEPTIONS (DENSITY BONUS)**

- · Based on the community benefits provided:
  - Allow 45-foot building heights
  - Allow 25' encroachment into the 100' FPZ where 3 stories are allowed.

### BP MIXED-USE DEVELOPMENT ZONE

 May incorporate some or all of the conditional use permits and exceptions requested



VIEW OF ART WALK FROM THE SOUTH



VIEW OF ART WALK FROM THE NORTH

# SUSTAINABILITY AND OUTREACH

BRINSHORE CTS method studio

# SUSTAINABILITY EFFORTS

### PLANNED SUSTAINABILITY FEATURES

- Zero-emissions design
- · Local and sustainable materials
- Energy Star and Enterprise Green Communities certification

### MIXED-USE DESIGN

- Housing in mixed-use environment contributes greatly to project's energy efficiency
  - Compounded due to high percentage of affordable units
- · Integrated multimodal connectivity
- · Substantial bike storage for residents and visitors
- Adjacent transit stops
- On-site electric vehicle charging
- · Composting and on-site waste reduction







### **COLLABORATION WITH THE COMMUNITY**

### COMMUNITY ENGAGEMENT ON PROJECT DESIGN

- Active engagement with the community is central to Brinshore's approach
- Build on City's prior work crystallizing community needs in the Bonanza Small Area Plan
- Community meetings and extensive community outreach throughout design process
- Collaboration with PCMC and neighborhood stakeholders

### COMMUNITY PARTNER ENGAGEMENT TO DATE

- PC Tots
- Arts Council of Park City & Summit County
- PC Create
- Kimball Art Center

- University of Utah Creative Innovation Workshop
- University of Utah School of Hospitality
- Kiln



### **CONTACT INFORMATION**

Brinshore Development, L.L.C. 1603 Orrington Ave. Suite 450

Evanston, IL 60201

**David Brint** 

Co-Founder and Principal davidb@brinshore.com (224) 927-5052

Karly Brinla

Senior Vice President kbrinla@brinshore.com (847) 363-5202

**GTS Development Services** 307 West 200 South, Suite 4006 Salt Lake City, UT 84101 Stephen Swisher
Principal
sswisher@gtsdevelop.com
(702) 241-8352

Lisa Swisher
Principal
Iswisher@gtsdevelop.com
(702) 809-4947



### **PROJECT BENEFITS**

### VIBRANT AND CREATIVE COMMUNITY HUB

- · Activated Art Walk designed and programmed for year-round use
- · Local retail, dining, maker space, art studios, and coworking space
- Programmable Community Gathering Space adjacent to KAC building

### HOUSING FOR PARK CITY FAMILIES

- 156 units (285 bedrooms) affordable units for working families
- 6 live-work artist units
- Family-sized units: 54% 2+ bedrooms and 25% 3- or 4-bedroom

### SEAMLESS NEIGHBORHOOD INTEGRATION

- · Permeable site to enable site to act as focal point
- Connections with existing trails
- Designed to leverage transit stops
- Bike racks (240 stalls for residents, 120 stalls for visitors)









### AN EXPERIENCED TEAM

### DEVELOPERS

- Brinshore Development, L.L.C.
- GTS Development Services

### NON-PROFIT DAYCARE PARTNER

PC Tots

### ARCHITECT

Method Studio

### LANDSCAPE ARCHITECT

Design Workshop

### CONSTRUCTION COST ESTIMATOR

Construction Control Corporation

### CIVIL ENGINEER

Alliance Engineering, Inc.

### GEOTECHNICAL ENGINEER

Terracon

### TRAFFIC ENGINEER

Hales Engineering

### PARKING DESIGN CONSULTANT

Walker Consultants

### FUNDRAISING EXPERIENCE

· Pathway Group

### COMMERCIAL BROKER

Berkshire Hathaway HomeServices Utah Properties

# **BRINSHORE: THIRTY YEARS OF BUILDING COMMUNITY**

Hollow Tree I Prairie Park Keystone Place Hansberry Square Westhaven Park Phase IIB Red Maple Grove Phase IIA

Savoy Square Heart and Hope Place Bluff Apartments
Park Apartments Redevelopment New Village Park Ironwood Court Fox Prairie
Bloomington-Normal Scattered
Reclaiming Southwest
Milwaukee Prosperity

City Gardens Park Place Phil B. Curls Manor (Cleveland Heights) **Highland Green** Villages of Westhaven Brewster-Hosmer McCrory Senior Apartments Thresholds RAD2 Pendieton ArtsBlock Quinlan Row Quinlan Place
The Haven at Market Place The Mayer at Market Place
4400 Grove
Sheridan Station
Villard Commons
Nobility Point
Fraderick Ball
Bloomington RAD I
Reclaiming Southwest Chicago II

Spring Flats Senior - 4% Spring Flats Senior - 9% Starpoint Spring Flats Familiy Capitol Square The Aster 9% (255 State Street 9%) The Aster 4% (255 State Street 4%) Nancy Franco Maldonado Paseo Boricua Arts Bidg Al Thomas Bloomington RAD II Stephen's Commons (835 W. Wilson) Stephen's Commons (839 W. Wilson)
The Overlook and Burdette & Wade (Highlander Phase IV)
Sam Rodgers Place
Chicago Lighthouse Residences 4%
Chicago Lighthouse Residences 9%
Block 19 Apartments
Block 20 Apartments
The Haven at Palmer Pointe
Northfald Elsener Pointe
Northfald Elsener Pointe Kennedy Square EAST (North 36th CNII/Spencer Homes). Spark! Sarah's Circle (Sarah's On Lakeside) Washawen Park IID.

Western Heights Rehab (Knoxville Rehab) Century Heights Trinity Grove Bluestem First Met Lockwood South Starpoint (Fort Valley)
Boston Square F2
Relston Gardens
TWG Phase 3 - Block 17 and 18 Highlander Phase V - Davis Ridge SP Crossings Huddle on Fifth Huddle on Fifth
Manson Place for Family Scholars
MLK Place (Kennedy Square West)
Southside Terrace Phase 1
Phoenis Scholar House
Western Heights Phase 1
Silverads Manor
Lake Mead Microbusiness
TWG Phase A
Kohr Cemmunity Flats





### LAND USE AND ZONING

### **COMMUNITY BENEFITS**

- Publicly accessible Art Walk linear park and Community Gathering Space
- Affordable/workforce housing
- Underground parking
- Art & placemaking elements
- Daycare at discount to low-income families
- Community facilities
- Active mobility and multi-modal pathways with access to transit
- Sustainable development











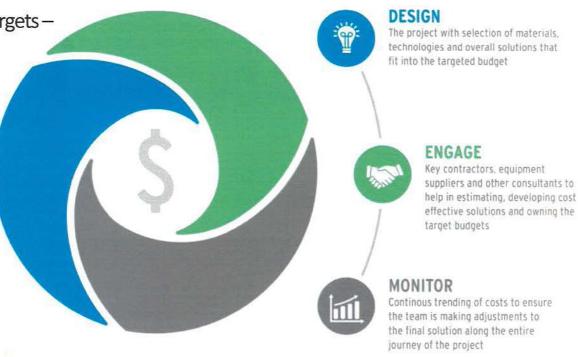
### TARGET VALUE DESIGN

 Develop accurate, precise cost estimates + construction schedule projections early

 Assign + monitor scope of specific cost targets – each major component of building

 Each team member including engineers accountable

Triple cost estimating process

























Jared Everett Pinnacle Development



Danny Woodbury **Woodbury Corporation** Project Manager



Jackson Ferguson FFKR Architects Architect of Record



Jeff King **Shaw Construction** General Contractor

Bonanza Park **Housing Interview** May 14, 2025



Christy Everett Pinnacle Development



Nicole Vanlaecken **Woodbury Corporation** Retail Manager

**BUS STOP** 

PARKING **ENTRANCE** 

BUILDING

PARKING ENTRANCE

SHADED

**LIHTC Experts: Multifamily Credit Advisors** (Steve Graham and Troy Hart)



## Our Team Is:

**Local to Park City and Salt Lake Experts in P3 and Mixed-Income Retail and Master-planning Focused** 

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			34,500SF	
			TOTALS RESIDENTIAL UNITS	4
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10.	(A)		• ONE BED = 88	GG-1887 1. J.
NS BLVD.	STILL		• TWO BED = 5	1 (29%)
M			THREE BED =	24 (14%)
3	(Blata)		TOTAL UNITS = 178	
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**NOTES** 

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# **MEETING YOUR GOALS:**

Mixed-use - retail, residences, community

**User-friendly** - pedestrian connectivity

Local - prioritizing retail and local businesses

Inclusive - as low as 43% LIHTE AMI

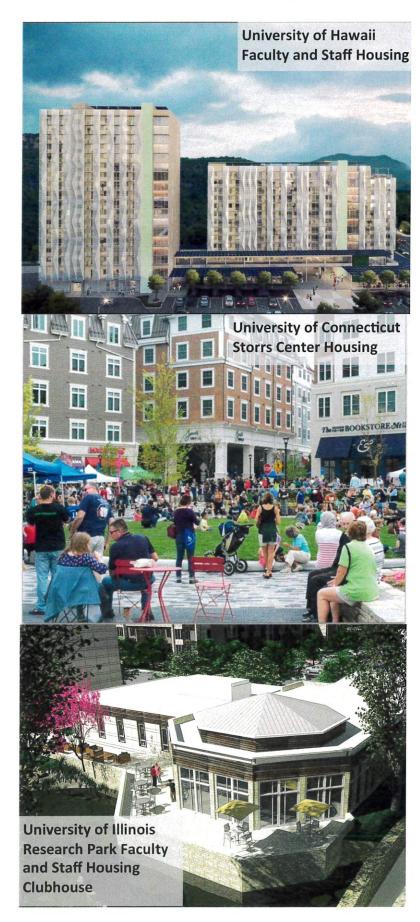
Green - green space and solar power

Cultural - art walk and community activities

# PARK CITY HOUSING

Pinnacle Development, a Woodbury Company | Interview

# Relevant Project Experience





### We Can Deliver

- 200 Units
- All at once, or multiple phases
- Urban Center or "Garden Style" Walk-up
- Full-service property management
- Units available as early as summer 2025

July 2023 – Aug 2023 Pre-design, programming & site studies

- Land: survey and geotech
- Feasibility: site studies, teacher surveys, focus groups
- Design: vision/concept, site plan, phasing
- Construction: preliminary pricing, phasing
- Contracts: predevelopment agreement

Sept 2023 – March 2024
Design and
Preconstruction

- Design: schematic design, design development, construction documents
- Construction: Pricing through GMP
- Contracts: property management agreement
- Potentially issue new bonds for new construction



### **What Sets Us Apart**

- Direct experience in educator housing
- Nationally respected experts in Public Private Partnerships
- Experience in 501c3 and PFC financing/development structures
- Successful mixed-use developers in suburban areas
- Cost efficient design, development, and operations
- Highly local Texas team with national expertise

April 2024 – Aug 2025

- Construction
- First phase/units completed (depending on product type)

Aug 2025 – Dec

• Final completion

"Our team brings not only the best combination of deep resources and national expertise specific to educator housing, but a local team that has an understanding of and commitment to the District and the broader community."