

Fee Change Proposal

Community Services 2025



Arts Center Room Rental Fees

CCAC Rooms	Current					Recommended Change			
	Resident	Non-Resident	Deposit	Consolidated Fee Schedule	Notes	Resident	Non-Resident	Deposit	Notes
Theater	\$100	\$125	\$300		includes backstage	\$75	\$100	\$300	Includes Backstage
Rhythm (Dance Room)	\$50	\$75	\$50			\$40	\$55	\$50/ NO Food	
Hospitality (1st Floor, NE)	\$35	\$50	\$50/\$300 with food			\$25	\$40	\$50/\$300 with food	
Tempo (Music Room)	\$35	\$50	\$50/\$300 with food		Includes piano	\$25	\$40	\$50/\$300 with food	
Studio (Art Studio)	\$35	\$50	\$50/\$300 with food			\$25	\$40	\$50/\$300 with food	
Gala East (multi-purpose room)	\$50	\$75	\$50/\$300 with food		Includes A/V	\$25	\$40	\$50/\$300 with food	Includes A/V
Gala West (multi-purpose room)	\$50	\$75	\$50/\$300 with food		Includes A/V	\$25	\$40	\$50/\$300 with food	Includes A/V
Gala Combined (multi-purpose room)	\$100	\$125	\$50/\$300 with food		Includes A/V	\$40	\$55	\$50/\$300 with food	Includes A/V
Ampitheater	\$35	\$50	\$300 with food	Not listed		Remove from Arts Section			
Tables	\$5/each			says \$10 for table and 6 chairs		Include in Rental			
Chairs	\$1/each			says \$10 for a dozen		Include in Rental			
Entire Arts Center	\$250	\$300	\$250	Not listed		\$250	\$300		Leave the same
Sound and Light Boards	\$50			Not listed		\$30	\$45		Must be run by CCAC employee
Room Rental/hour (2-4 hrs) non-profit, government, commercial	\$50	\$65				Remove from Fees			



Field Use Rentals

Field Rentals	Current					Recommended Change			
	Resident	Non-Resident	Deposit	Consolidated Fee Schedule	Notes	Resident	Non-Resident	Deposit	Notes
Lights for a Field Rental		\$20/hr/field					\$25/hr/field		
Scoreboard Rental		\$15/hr/field					\$30/hr/field		
Steed Sand Volleyball Courts	No current fee is listed						\$10/hr/court	\$100	NEW



4th of July Vendor Fees

Vendor Application Fee Proposal		
City	Price	Details
Draper	\$250	local business booth
	\$350	non local business booth
	\$125	handmade items business
North Salt Lake	\$50	Food truck nights
Payson	\$70	
Springville	\$225	
Highland	\$100	Residents
	\$150	Non Residents
Riverton	\$200	Food Vendors
Ephraim	\$125	10x10
	\$250	10x20
	\$375	10x30
	\$500	10x40
St. George	\$250	10x10 food vendor
	\$500	Food Trailer
	\$750	Food Truck
Moab	\$140	Booth
Clinton	\$90	food, includes 1-110volt outlet with 2 plugs
AVERAGE	\$250	

4th of July Vendors	Current		Recommended Change	
	Fee	Notes	Fee	Notes
Food Truck (Max of 30 ft truck length)	\$100		\$175	
Booth Space (12x12) - Electricity Not Provided	\$80		\$100	
Booth Space (12x12) - With Electricity Provided	\$110		\$130	
Additional Electrical Outlet	\$10		\$30	
Late Fee	\$25		No change	
Refundable Cleaning Deposit	\$50		\$100	

Sponsorship Fees (Banners)

NEW - Sponsorship Opportunities		Recommended Addition	
		Fee	Notes
Banners		\$300	Ballfields
		\$750	Pickleball Courts
		\$1,000	CAFC
		\$50 Discount	Banner being reused
		10% discount	Banner Renewal
Events		\$500	Basic Exposure
		\$750	Medium Exposure
		\$1,000	High Exposure

Need Sponsorship Packet – Kristine

Pickleball Facility Rental Fees

Pickleball Facility Rental Fees and Regulations*		
	Single Court Rental (per court, per hour)	\$10.00
Weekend Rental Fee (Prime time use) Friday, Saturday, & Sunday		Per Day
	4 Courts	\$300.00
	8 Courts	\$600.00
	12 Courts	\$900.00
	16 Courts	\$1,200.00
* Only one all day event rental allowed per month on weekends between April - October		
Weekday Rental Fee (non prime time use) Monday - Thursday		8:00 a.m.-6:00 p.m.
	4 Courts	\$150.00
	8 Courts	\$300.00
	12 Courts	\$450.00
	16 Courts	\$600.00
Deposit (required to reserve courts for all tournaments)		\$500.00
	Rental of 4 or 8 Courts	\$250.00
	Rental of 12 or 16 Courts	\$500.00
* Using 4 courts for more than 4 hours constitutes a tournament		

CAFC Fee Changes

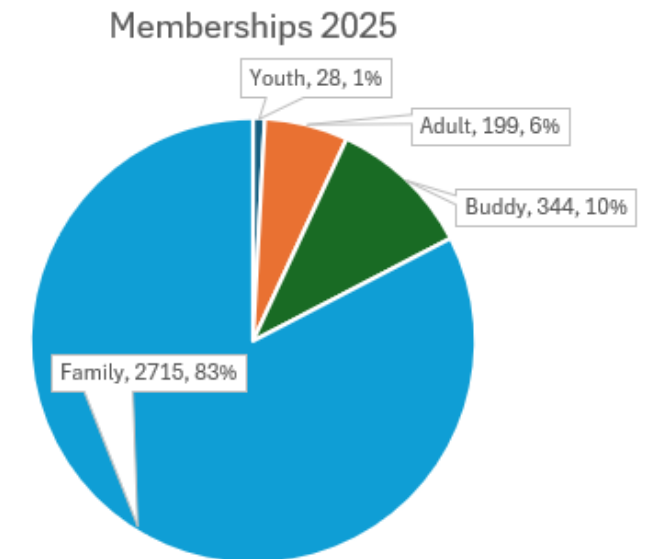
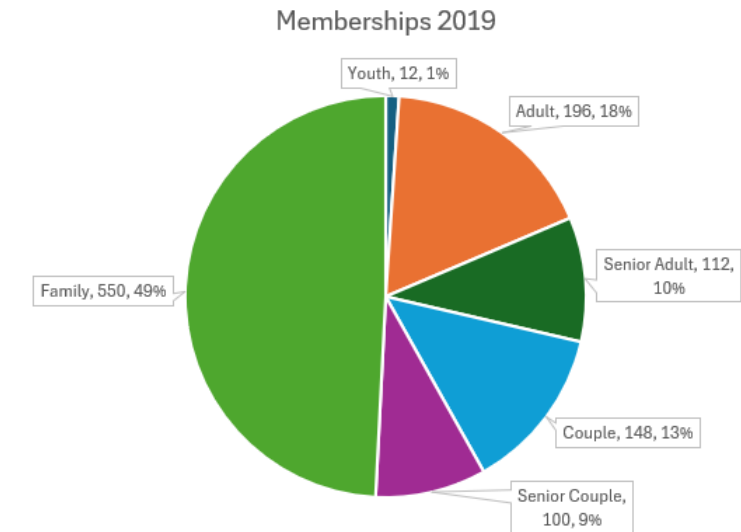
- *Lower Membership Revenue*
- *Declining Membership Numbers*
- *Proposed Fee Structure*
 - *Add Sales Tax to Price*
 - *Monthly Options*
 - *No Additional Enrollment Fees*
 - *No Cancellation Fees*

MEMBERSHIP TYPE	NUMBER OF MEMBERSHIPS by TYPE				MEMBERSHIPS	MEMBERS
	Market Annual	Resident Annual	Market Monthly	Resident Monthly		
Youth	3	5	8	12	28	28
Adult	58	39	31	71	199	199
Family of 2	31	46	64	31	172	344
Family of 3	5	4	21	17	47	141
Family of 4	13	13	52	51	129	645
Family of 5	14	14	57	55	140	840
Family of 6	12	12	47	46	117	702
Family of 7	4	3	14	11	32	224
Family of 8	1	1	5	5	12	96
Family of 9	0	1	1	2	4	36
Family of 10	0	0	1	1	2	20
Family of 11	0	0	0	1	1	11
883	141	138	301	303	484	2715

Memberships Comparison

MEMBERSHIPS COMPARISON					Type % of Total	
	2/20/2019		1/16/2025		% of 2019	
					2019	2025
Youth	12	12	28	Youth	233.3%	1.1%
Adult	196	308	199	Adult	64.6%	27.5%
Senior Adult	112					22.5%
Couple	148	248	172	Buddy	69.4%	22.2%
Senior Couple	100					19.5%
Family	550	550	484	Family	88.0%	49.2%
	TOTAL	1118	883		79.0%	
	Percent Decrease from 2019				21%	

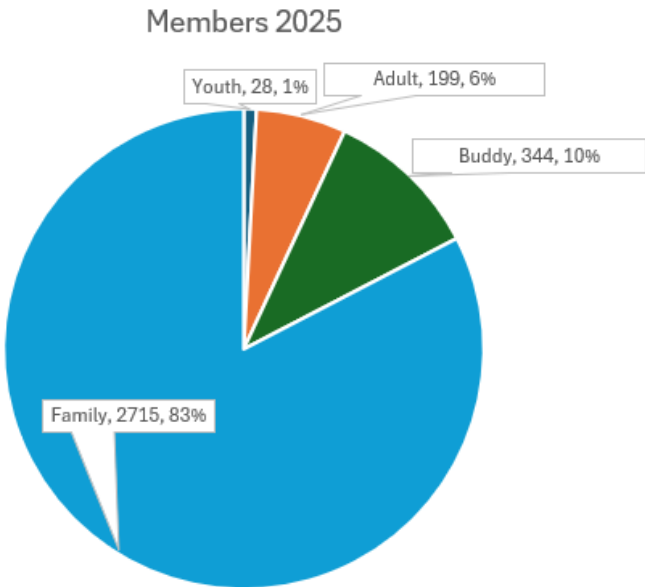
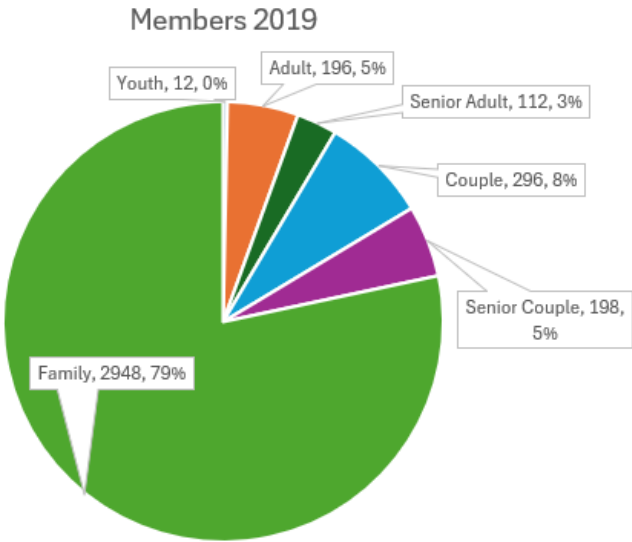
❖ Snapshot of 1 day each year



Members Comparison

MEMBERS COMPARISON					Type % of Total	
	2/20/2019		1/16/2025		% of 2019	
Youth	12	12	28	Youth	233%	
Adult	196	308	199	Adult	64.6%	
Senior Adult	112					
Couple	296	494	344	Buddy	70%	
Senior Couple	198					
Family	2948	2948	2715	Family	92.1%	
TOTAL		3762	3286		87.3%	
Percent Decrease from 2019					13%	

❖ Snapshot of 1 day each year



Current Membership Fees

Tax Rate 0.0725		CURRENT PRICING					TOTAL COST W/ ENROLLMENT			
		Annual Price		Monthly Price		Enrollment Fee	Annual Price		Monthly Price	
		Market Rate	Resident Discount	Market Rate	Resident Discount		Market Rate	Resident Discount	Market Rate	Resident Discount
YOUTH	Revenue (After Tax)	\$ 315.35	\$ 217.96	\$ 29.68	\$ 20.41	\$ -	\$ 315.35	\$ 217.96	\$ 29.68	\$ 20.41
	Advertised - (Inc. Tax)	\$ 340.00	\$ 235.00	\$ 32.00	\$ 22.00	\$ -	\$ 340.00	\$ 235.00	\$ 32.00	\$ 22.00
ADULT	Revenue (After Tax)	\$ 477.66	\$ 324.63	\$ 40.81	\$ 29.68	\$ 25.00	\$ 502.66	\$ 349.63	\$ 42.89	\$ 31.76
	Advertised - (Inc. Tax)	\$ 515.00	\$ 350.00	\$ 44.00	\$ 32.00	\$ 25.00	\$ 540.00	\$ 375.00	\$ 46.08	\$ 34.08
BUDDY	Revenue (After Tax)	\$ 616.79	\$ 426.65	\$ 52.87	\$ 37.10	\$ 50.00	\$ 666.79	\$ 476.65	\$ 57.03	\$ 41.27
	Advertised - (Inc. Tax)	\$ 665.00	\$ 460.00	\$ 57.00	\$ 40.00	\$ 50.00	\$ 715.00	\$ 510.00	\$ 61.17	\$ 44.17
FAMILY (up to 4)	Revenue (After Tax)	\$ 755.91	\$ 547.23	\$ 64.00	\$ 46.38	\$ 75.00	\$ 830.91	\$ 622.23	\$ 70.25	\$ 52.63
	Advertised - (Inc. Tax)	\$ 815.00	\$ 590.00	\$ 69.00	\$ 50.00	\$ 75.00	\$ 890.00	\$ 665.00	\$ 75.25	\$ 56.25
FAMILY 5-6	Revenue (After Tax)	\$ 755.91	\$ 547.23	\$ 64.00	\$ 46.38	\$ 75.00	\$ 830.91	\$ 622.23	\$ 70.25	\$ 52.63
	Advertised - (Inc. Tax)	\$ 815.00	\$ 590.00	\$ 69.00	\$ 50.00	\$ 75.00	\$ 890.00	\$ 665.00	\$ 75.25	\$ 56.25

* We charge \$25 for each family member over 6 family members

Current Membership Fees

MEMBERSHIP TYPE	NUMBER OF MEMBERSHIPS by TYPE				ANNUAL REVENUE BASED ON CURRENT PRICING & MEMBERSHIPS					ENROLLMENT FEES	
	Market Annual	Resident Annual	Market Monthly	Resident Monthly	Market Annual	Resident Annual	Market Monthly	Resident Monthly	TOTAL MEMBERSHIP REVENUE	Enrollment Fees	Total Revenue including EF
Youth	3	5	8	12	\$ 946.05	\$ 1,089.81	\$ 2,849.28	\$ 2,938.32	\$ 7,823.46	\$ -	\$ 7,823.46
Adult	58	39	31	71	\$ 27,704.43	\$ 12,660.38	\$ 15,181.32	\$ 25,287.36	\$ 80,833.48	\$ 4,975.00	\$ 85,808.48
Family of 2/ Buddy	31	46	64	31	\$ 19,120.41	\$ 19,625.90	\$ 40,602.24	\$ 13,801.20	\$ 93,149.75	\$ 8,600.00	\$ 101,749.75
Family of 3	5	4	21	17	\$ 3,779.56	\$ 2,188.90	\$ 16,127.37	\$ 9,460.50	\$ 31,556.33	\$ 3,525.00	\$ 35,081.33
Family of 4	13	13	52	51	\$ 9,826.86	\$ 7,113.93	\$ 39,934.44	\$ 28,381.50	\$ 85,256.73	\$ 6,450.00	\$ 91,706.73
Family of 5	14	14	57	55	\$ 10,582.78	\$ 7,661.15	\$ 43,774.29	\$ 30,607.50	\$ 92,625.72	\$ 10,500.00	\$ 103,125.72
Family of 6	12	12	47	46	\$ 9,070.95	\$ 6,566.70	\$ 36,094.59	\$ 25,599.00	\$ 77,331.24	\$ 8,775.00	\$ 86,106.24
Family of 7	4	3	14	11	\$ 3,123.65	\$ 1,716.68	\$ 11,101.58	\$ 6,396.50	\$ 22,338.41	\$ 2,400.00	\$ 24,738.41
Family of 10	0	0	1	1	\$ -	\$ -	\$ 867.97	\$ 656.50	\$ 1,524.47	\$ 150.00	\$ 1,674.47
Family of 11	0	0	0	1	\$ -	\$ -	\$ -	\$ 681.50	\$ 681.50	\$ 75.00	\$ 756.50
883	141	138	301	303	\$ 84,960.60	\$ 59,842.89	\$ 211,465.90	\$ 148,105.38	\$ 504,374.77	\$ 46,650.00	\$ 551,024.77
% of Total	16.0%	15.6%	34.1%	34.3%	16.8%	11.9%	41.9%	29.4%		8.5%	
	32%		68%		29%		71%				

GRAND TOTALS

Proposed Membership Fees

Tax Rate 0.0725		\$30/\$40 PLANS					REVENUE AFTER EQ. REPLACEMENT			
		Annual Price		Monthly Price		Equipment Replacement	Annual Price		Monthly Price	
		Market Rate	Resident Discount	Market Rate	Resident Discount		Market Rate	Resident Discount	Market Rate	Resident Discount
YOUTH	Revenue (Pre-Tax)	\$ 300.00	\$ 200.00	\$ 30.00	\$ 20.00	\$ 20.00	\$ 280.00	\$ 180.00	\$ 28.33	\$ 18.33
	Cost+Tax	\$ 321.75	\$ 214.50	\$ 32.18	\$ 21.45	\$ 20.00	\$ 321.75	\$ 214.50	\$ 32.18	\$ 21.45
ADULT	Revenue (Pre-Tax)	\$ 400.00	\$ 300.00	\$ 40.00	\$ 30.00	\$ 20.00	\$ 380.00	\$ 280.00	\$ 38.33	\$ 28.33
	Cost+Tax	\$ 429.00	\$ 321.75	\$ 42.90	\$ 32.18	\$ 20.00	\$ 429.00	\$ 321.75	\$ 42.90	\$ 32.18
FAMILY OF 2	Revenue (Pre-Tax)	\$ 500.00	\$ 400.00	\$ 50.00	\$ 40.00	\$ 30.00	\$ 470.00	\$ 370.00	\$ 47.50	\$ 37.50
	Cost+Tax	\$ 536.25	\$ 429.00	\$ 53.63	\$ 42.90	\$ 3.00	\$ 536.25	\$ 429.00	\$ 53.63	\$ 42.90
FAMILY OF 3	Revenue (Pre-Tax)	\$ 550.00	\$ 450.00	\$ 55.00	\$ 45.00	\$ 40.00	\$ 510.00	\$ 410.00	\$ 51.67	\$ 41.67
	Cost+Tax	\$ 589.88	\$ 482.63	\$ 58.99	\$ 48.26	\$ 40.00	\$ 589.88	\$ 482.63	\$ 58.99	\$ 48.26
FAMILY OF 4	Revenue (Pre-Tax)	\$ 600.00	\$ 500.00	\$ 60.00	\$ 50.00	\$ 50.00	\$ 550.00	\$ 450.00	\$ 55.83	\$ 45.83
	Cost+Tax	\$ 643.50	\$ 536.25	\$ 64.35	\$ 53.63	\$ 50.00	\$ 643.50	\$ 536.25	\$ 64.35	\$ 53.63
FAMILY OF 5	Revenue (Pre-Tax)	\$ 650.00	\$ 550.00	\$ 65.00	\$ 55.00	\$ 60.00	\$ 590.00	\$ 490.00	\$ 60.00	\$ 50.00
	Cost+Tax	\$ 697.13	\$ 589.88	\$ 69.71	\$ 58.99	\$ 60.00	\$ 697.13	\$ 589.88	\$ 69.71	\$ 58.99
FAMILY OF 6	Revenue (Pre-Tax)	\$ 700.00	\$ 600.00	\$ 70.00	\$ 60.00	\$ 70.00	\$ 630.00	\$ 530.00	\$ 64.17	\$ 54.17
	Cost+Tax	\$ 750.75	\$ 643.50	\$ 75.08	\$ 64.35	\$ 70.00	\$ 750.75	\$ 643.50	\$ 75.08	\$ 64.35

- Each person added to the family pass is \$5 per month on monthly pass or \$50 annually on annual pass
- Equipment Replacement increases by \$10 per year for each additional person added to pass

Proposed Membership Fees

- Risk: Requires more memberships to be sold to maintain current revenue

ENROLLMENT FEE INCLUDED											
MEMBERSHIP TYPE	NUMBER OF MEMBERSHIPS by TYPE				ANNUAL REVENUE BASED ON \$30/\$40 PRICING & MEMBERSHIPS				TOTAL MEMBERSHIP REVENUE	Equipment Replacement	
	Market Annual	Resident Annual	Market Monthly	Resident Monthly	Market Annual	Resident Annual	Market Monthly	Resident Monthly		Enrollment Fees	Total Revenue including EF
Youth	3	5	8	12	\$ 840.00	\$ 900.00	\$ 2,720.00	\$ 2,640.00	\$ 7,100.00	\$ 560.00	\$ 7,660.00
Adult	58	39	31	71	\$ 22,040.00	\$ 10,920.00	\$ 14,260.00	\$ 24,140.00	\$ 71,360.00	\$ 3,980.00	\$ 75,340.00
Family of 2	31	46	64	31	\$ 14,570.00	\$ 17,020.00	\$ 36,480.00	\$ 13,950.00	\$ 82,020.00	\$ 5,160.00	\$ 87,180.00
Family of 3	5	4	21	17	\$ 2,550.00	\$ 1,640.00	\$ 13,020.00	\$ 8,500.00	\$ 25,710.00	\$ 1,880.00	\$ 27,590.00
Family of 4	13	13	52	51	\$ 7,150.00	\$ 5,850.00	\$ 34,840.00	\$ 28,050.00	\$ 75,890.00	\$ 6,450.00	\$ 82,340.00
Family of 5	14	14	57	55	\$ 8,260.00	\$ 6,860.00	\$ 44,460.00	\$ 36,300.00	\$ 95,880.00	\$ 8,400.00	\$ 104,280.00
Family of 6	12	12	47	46	\$ 7,560.00	\$ 6,360.00	\$ 36,190.00	\$ 29,900.00	\$ 80,010.00	\$ 8,190.00	\$ 88,200.00
Family of 7	4	3	14	11	\$ 2,720.00	\$ 1,740.00	\$ 11,620.00	\$ 7,810.00	\$ 23,890.00	\$ 2,560.00	\$ 26,450.00
Family of 8	1	1	5	5	\$ 730.00	\$ 630.00	\$ 4,450.00	\$ 3,850.00	\$ 9,660.00	\$ 1,080.00	\$ 10,740.00
Family of 9	0	1	1	2	\$ -	\$ 680.00	\$ 950.00	\$ 1,660.00	\$ 3,290.00	\$ 400.00	\$ 3,690.00
Family of 10	0	0	1	1	\$ -	\$ -	\$ 1,010.00	\$ 890.00	\$ 1,900.00	\$ 220.00	\$ 2,120.00
Family of 11	0	0	0	1	\$ -	\$ -	\$ -	\$ 950.00	\$ 950.00	\$ 120.00	\$ 1,070.00
883	141	138	301	303	\$ 66,420.00	\$ 52,600.00	\$ 200,000.00	\$ 158,640.00	\$ 477,660.00	\$ 39,000.00	\$ 516,660.00
% of Total	16.0%	15.6%	34.1%	34.3%	13.9%	11.0%	41.9%	33.2%		7.5%	
	32%		68%		25%		75%		\$ (26,714.77)		

GRAND TOTALS

Managing Risk

-

ENROLLMENT FEE INCLUDED

MEMBERSHIP TYPE	% Increase	NUMBER OF MEMBERSHIPS by TYPE				ANNUAL REVENUE BASED ON \$30/\$40 PRICING & MEMBERSHIPS					ENROLLMENT FEES	
		Market Annual	Resident Annual	Market Monthly	Resident Monthly	Market Annual	Resident Annual	Market Monthly	Resident Monthly	TOTAL MEMBERSHIP REVENUE	Enrollment Fees	Total Revenue including EF
Youth	8%	3	5	9	13	\$ 840.00	\$ 900.00	\$ 3,060.00	\$ 2,860.00	\$ 7,660.00	\$ 600.00	\$ 8,260.00
Adult		63	42	33	77	\$ 23,940.00	\$ 11,760.00	\$ 15,180.00	\$ 26,180.00	\$ 77,060.00	\$ 4,300.00	\$ 81,360.00
Family of 2/ Buddy		33	50	69	33	\$ 15,510.00	\$ 18,500.00	\$ 39,330.00	\$ 14,850.00	\$ 88,190.00	\$ 5,550.00	\$ 93,740.00
Family of 3		5	4	23	18	\$ 2,550.00	\$ 1,640.00	\$ 14,260.00	\$ 9,000.00	\$ 27,450.00	\$ 2,000.00	\$ 29,450.00
Family of 4		14	14	56	55	\$ 7,700.00	\$ 5,740.00	\$ 37,520.00	\$ 27,500.00	\$ 78,460.00	\$ 5,560.00	\$ 84,020.00
Family of 5		15	15	62	59	\$ 8,850.00	\$ 7,350.00	\$ 44,640.00	\$ 35,400.00	\$ 96,240.00	\$ 9,060.00	\$ 105,300.00
Family of 6		13	13	51	50	\$ 8,190.00	\$ 6,890.00	\$ 39,270.00	\$ 32,500.00	\$ 86,850.00	\$ 7,620.00	\$ 94,470.00
Family of 7		4	3	15	12	\$ 2,720.00	\$ 1,740.00	\$ 12,450.00	\$ 8,520.00	\$ 25,430.00	\$ 2,040.00	\$ 27,470.00
Family of 8		1	1	5	5	\$ 730.00	\$ 630.00	\$ 4,450.00	\$ 3,850.00	\$ 9,660.00	\$ 720.00	\$ 10,380.00
Family of 9		0	1	1	2	\$ -	\$ 680.00	\$ 950.00	\$ 1,660.00	\$ 3,290.00	\$ 240.00	\$ 3,530.00
Family of 10		0	0	1	1	\$ -	\$ -	\$ 1,010.00	\$ 890.00	\$ 1,900.00	\$ 120.00	\$ 2,020.00
Family of 11		0	0	0	1	\$ -	\$ -	\$ -	\$ 950.00	\$ 950.00	\$ 60.00	\$ 1,010.00
950		151	148	325	326	\$ 71,030.00	\$ 55,830.00	\$ 212,120.00	\$ 164,160.00	\$ 503,140.00	\$ 37,870.00	\$ 541,010.00
% of Total		15.9%	15.6%	34.2%	34.3%	14.1%	11.1%	42.2%	32.6%		7.0%	
		31%		69%		25%		75%		\$ (5,351.94)		
GRAND TOTALS												

- Introduce as 20-year anniversary pricing
 - Can raise rates if response is too low
 - Could add on Equipment Replacement Fee