

Golf Committee Meeting

JANUARY 2025

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- Minutes Approval
 - Fiscal Year 2024
 - Fiscal Year 2025 YTD
 - Comparisons
 - Gateway Parks Update
 - Covered Range Update
 - New Things 2025
 - Adjourn

NORTH SALT LAKE CITY
REVENUES AND EXPENDITURES WITH COMPARISON TO BUDGET
FOR THE 12 MONTHS ENDING JUNE 30, 2024

#55 GOLF COURSE FUND						
	PRIOR YTD	PERIOD ACTUAL	YTD ACTUAL	BUDGET	UNEARNED	PCNT
GOLF COURSE REVENUE						
55550034200 FEES GREEN	990,517.05	.00	1,293,443.04	1,260,000.00	(33,443.04)	102.7
55550034201 FEES DRIVING RANGE	121,907.44	.00	154,590.31	145,000.00	(9,590.31)	106.6
55550034202 TOURNAMENT FEE	.00	.00	.00	20,000.00	20,000.00	.0
55550034203 PUNCH PASSES	20,448.73	.00	31,646.79	.00	(31,646.79)	.0
TOTAL GOLF COURSE REVENUE	1,132,873.22	.00	1,479,680.14	1,425,000.00	(54,680.14)	103.8
GOLF COURSE RENTAL						
55550134205 FEES - EVENTS	.00	.00	10,469.89	.00	(10,469.89)	.0
55550134402 CONCESSIONS - CATERING	40,643.19	(5,038.92)	322,792.67	295,000.00	(27,792.67)	109.4
55550134406 PRO SHOP SALES	313,271.77	.00	395,447.32	395,000.00	(447.32)	100.1
55550134407 LESSONS	8,009.00	.00	1,480.00	.00	(1,480.00)	.0
55550134408 CONCESSIONS - PRO SHOP	12,801.77	.00	16,191.47	30,000.00	13,808.53	54.0
55550134409 CONCESSIONS - GRILL	112,965.75	.00	288,060.17	275,000.00	(13,060.17)	104.8
55550134600 RENTS AND LEASES EQUIPMENT	14,713.45	.00	22,548.00	.00	(22,548.00)	.0
55550134601 RENTS - SIMULATORS	33,666.00	.00	24,722.63	60,000.00	35,277.37	41.2
55550134602 RENTS AND LEASES CARTS	496,106.50	.00	621,514.74	600,000.00	(21,514.74)	103.6
55550134603 RENTS AND LEASES BANQUET	123,990.58	.00	221,266.00	190,000.00	(31,266.00)	116.5
55550134604 RENTS & LEASES CLUBHOUSE COM	18,600.00	.00	14,700.00	25,000.00	10,300.00	58.8
55550134605 RENTS & LEASES MOBILE TOWERS	52,470.19	.00	60,882.08	40,000.00	(20,882.08)	152.2
55550136000 MISCELLANEOUS	5,605.64	.00	8,496.06	.00	(8,496.06)	.0
TOTAL GOLF COURSE RENTAL	1,232,843.84	(5,038.92)	2,008,571.03	1,910,000.00	(98,571.03)	105.2
GOLF COURSE NON OPERATING						
55550236100 INTEREST EARNINGS	3,207.70	.00	5,241.48	.00	(5,241.48)	.0
55550236101 INTEREST EARNINGS RESTRICTED	19,195.46	.00	(109,647.59)	(2,000.00)	107,647.59	(5482.2)
55550237200 PROCEEDS FROM BORROWING	.00	.00	276,952.00	335,000.00	58,048.00	82.7
55550237300 GAIN ON DISPOSAL OF CAP ASSET	(142,362.67)	.00	.00	31,000.00	31,000.00	.0
55550237990 FUND BALANCE - USE OF	.00	.00	.00	174,478.00	174,478.00	.0
TOTAL GOLF COURSE NON OPERATING	(119,959.51)	.00	172,545.89	538,478.00	365,932.11	32.0
TOTAL FUND REVENUE	2,245,757.55	(5,038.92)	3,660,797.06	3,873,478.00	212,680.94	94.5

NORTH SALT LAKE CITY
EXPENDITURES WITH COMPARISON TO BUDGET
FOR THE 12 MONTHS ENDING JUNE 30, 2024

#55 GOLF COURSE FUND							
		PRIOR YTD	PERIOD ACTUAL	YTD ACTUAL	BUDGET	UNEXPENDED	PCNT
GOLF COURSE CLUBHOUSE OPERAT							
55-5584-40120	DEPRECIATION	224,441.29	.00	258,023.54	.00 (	258,023.54)	.0
55-5584-40570	COST OF SALES	274,561.72	.00	205,659.50	270,000.00	64,340.50	76.2
55-5584-41101	WAGE REGULAR EMPLOYEES	308,293.81	.00	311,145.47	311,000.00 (	145.47)	100.1
55-5584-41102	TEMPORARY EMPLOYEES	100,978.27	.00	168,514.94	135,000.00 (	33,514.94)	124.8
55-5584-41103	OVERTIME	84.38	.00	270.38	2,500.00	2,229.62	10.8
55-5584-41105	PENSION EXPENSE	(81,171.70)	37,417.19	23,176.85	.00 (	23,176.85)	.0
55-5584-41200	EMPLOYEE BENEFITS	180,150.26	.00	190,453.60	182,000.00 (	8,453.60)	104.6
55-5584-41201	EMPLOYEE ALLOWANCES	14,224.55	.00	13,161.58	11,960.00 (	1,201.58)	110.1
55-5584-42000	GENERAL & CONTRACTED SERVICES	24,563.93	.00	48,743.18	45,000.00 (	3,743.18)	108.3
55-5584-42110	BANK CHARGES	69,687.45	.00	91,668.45	75,000.00 (	16,668.45)	122.2
55-5584-42202	GROUNDS CARE	15,692.54	.00	40,627.37	38,000.00 (	2,627.37)	106.9
55-5584-42300	INSURANCE - RISK MANAGEMENT	32,688.10	.00	28,132.38	28,000.00 (	132.38)	100.5
55-5584-42400	ADVERTISING AND PUBLIC NOTICES	40,970.10	.00	42,521.30	50,000.00	7,478.70	85.0
55-5584-42900	TRAVEL, EDUCATION AND TRAINING	2,940.47	.00	3,953.74	2,000.00 (	1,953.74)	197.7
55-5584-43100	WATER AND SEWERAGE	2,973.72	.00	3,832.45	4,500.00	667.55	85.2
55-5584-43200	NATURAL GAS	10,233.94	.00	8,414.67	6,500.00 (	1,914.67)	129.5
55-5584-43300	ELECTRICITY	10,102.51	.00	15,487.79	16,000.00	512.21	96.8
55-5584-43400	TELECOMMUNICATION	6,454.56	.00	7,819.86	6,500.00 (	1,319.86)	120.3
55-5584-45100	OFFICE SUPPLIES	8,873.31	.00	3,224.93	16,000.00	12,775.07	20.2
55-5584-45200	OPERATING SUPPLIES	54,930.20	.00	43,111.20	60,000.00	16,888.80	71.9
55-5584-45205	EVENTS CNTR OPERATING SUPPLIES	10,201.58	.00	.00	.00	.00	.0
55-5584-45211	INDIRECT COST ALLOCATION	53,400.00 (	300.00)	90,900.00	91,200.00	300.00	99.7
55-5584-45400	BOOKS, PUBLICATIONS AND SUBSCR	.00	.00	.00	1,000.00	1,000.00	.0
55-5584-45603	MACHINERY AND EQUIPMENT	.00	.00	26,681.53	.00 (	26,681.53)	.0
55-5584-49011	FLEET FUEL CHARGES	12,600.29	.00	14,636.47	20,000.00	5,363.53	73.2
55-5584-49012	FLEET REPAIR & MAINTENANCE	3,155.55	.00	4,086.95	8,000.00	3,913.05	51.1
TOTAL GOLF COURSE CLUBHOUSE O		1,381,030.83	37,117.19	1,644,248.13	1,380,160.00 (	264,088.13)	119.1

NORTH SALT LAKE CITY
EXPENDITURES WITH COMPARISON TO BUDGET
FOR THE 12 MONTHS ENDING JUNE 30, 2024

#55 GOLF COURSE FUND						
	PRIOR YTD	PERIOD ACTUAL	YTD ACTUAL	BUDGET	UNEXPENDED	PCNT
GOLF COURSE GREENS OPERATING						
55-5585-41101	WAGE REGULAR EMPLOYEES	251,064.84	.00	263,509.52	255,000.00 (8,509.52)	103.3
55-5585-41102	TEMPORARY EMPLOYEES	62,931.92	.00	103,254.72	90,000.00 (13,254.72)	114.7
55-5585-41103	OVERTIME	165.38	.00	386.27	500.00 113.73	77.3
55-5585-41200	EMPLOYEE BENEFITS	164,464.79	.00	181,932.25	160,000.00 (21,932.25)	113.7
55-5585-41201	EMPLOYEE ALLOWANCES	.00	.00	.00	1,000.00 1,000.00	.0
55-5585-42000	GENERAL & CONTRACTED SERVICES	2,110.00	.00	2,304.75	5,000.00 2,695.25	46.1
55-5585-42120	RENTAL OF EQUIPMENT & VEHICLES	690.00	.00	706.60	1,000.00 293.40	70.7
55-5585-42900	TRAVEL, EDUCATION AND TRAINING	447.00	.00	1,350.80	1,000.00 (350.80)	135.1
55-5585-43100	WATER AND SEWERAGE	141,452.68	.00	136,551.02	158,800.00 22,248.98	86.0
55-5585-43200	NATURAL GAS	2,321.39	.00	2,688.16	2,000.00 (688.16)	134.4
55-5585-43300	ELECTRICITY	15,890.20	.00	21,015.14	25,000.00 3,984.86	84.1
55-5585-43400	TELECOMMUNICATION	2,995.41	.00	3,106.70	2,500.00 (606.70)	124.3
55-5585-45100	OFFICE SUPPLIES	120.01	.00	15.99	500.00 484.01	3.2
55-5585-45200	OPERATING SUPPLIES	95,384.14	.00	108,761.48	110,000.00 1,238.52	98.9
55-5585-45400	BOOKS, PUBLICATIONS & SUBSCRIP	1,212.00	.00	1,295.00	1,000.00 (295.00)	129.5
55-5585-45603	MACHINERY AND EQUIPMENT	.00	.00	6,673.00	.00 (6,673.00)	.0
55-5585-45610	TREES	.00	.00	.00	10,000.00 10,000.00	.0
55-5585-49011	FLEET FUEL CHARGES	21,985.96	.00	22,585.26	20,000.00 (2,585.26)	112.9
55-5585-49012	FLEET REPAIR & MAINTENANCE	9,800.89	.00	212.46	15,000.00 14,787.54	1.4
55-5585-49013	FLEET PARTS AND SUPPLIES	8,974.79	.00	21,863.40	10,000.00 (11,863.40)	218.6
TOTAL GOLF COURSE GREENS OPER						
	782,011.40	.00	878,212.52	868,300.00 (9,912.52)	101.1	
GOLF COURSE CAFE OPERATING						
55-5586-40570	COST OF SALES	83,596.02	.00	208,631.91	175,000.00 (33,631.91)	119.2
55-5586-41101	WAGE REGULAR EMPLOYEES	34,945.93	.00	153,735.76	125,000.00 (28,735.76)	123.0
55-5586-41102	TEMPORARY EMPLOYEES	46,860.50	.00	84,829.02	70,000.00 (14,829.02)	121.2
55-5586-41103	OVERTIME	558.04	.00	564.73	500.00 (64.73)	113.0
55-5586-41200	EMPLOYEE BENEFITS	24,813.32	.00	69,999.18	81,200.00 11,200.82	86.2
55-5586-42400	ADVERTISING AND PUBLIC NOTICES	1,315.02	.00	39.00	15,000.00 14,961.00	.3
55-5586-43400	TELECOMMUNICATION	210.00	.00	935.00	.00 (935.00)	.0
55-5586-45200	OPERATING SUPPLIES	24,993.48	.00	48,768.05	42,500.00 (6,268.05)	114.8
TOTAL GOLF COURSE CAFE OPERATI						
	217,292.31	.00	567,502.65	509,200.00 (58,302.65)	111.5	
GOLF COURSE EV CNTR OPERATING						
55-5587-41101	WAGE REGULAR EMPLOYEES	.00	.00	1,403.27	.00 (1,403.27)	.0
55-5587-41102	TEMPORARY EMPLOYEES	.00	.00	22,433.81	30,000.00 7,566.19	74.8
55-5587-41200	EMPLOYEE BENEFITS	.00	.00	2,764.47	4,000.00 1,235.53	69.1
55-5587-44240	ADVERTISING AND PUBLIC NOTICES	1,142.02	.00	1,836.64	5,000.00 3,163.36	36.7
55-5587-45205	EVENTS CNTR OPERATING SUPPLIES	311.89	.00	27,085.65	18,000.00 (9,085.65)	150.5
TOTAL GOLF COURSE EV CNTR OPE						
	1,453.91	.00	55,523.84	57,000.00 1,476.16	97.4	

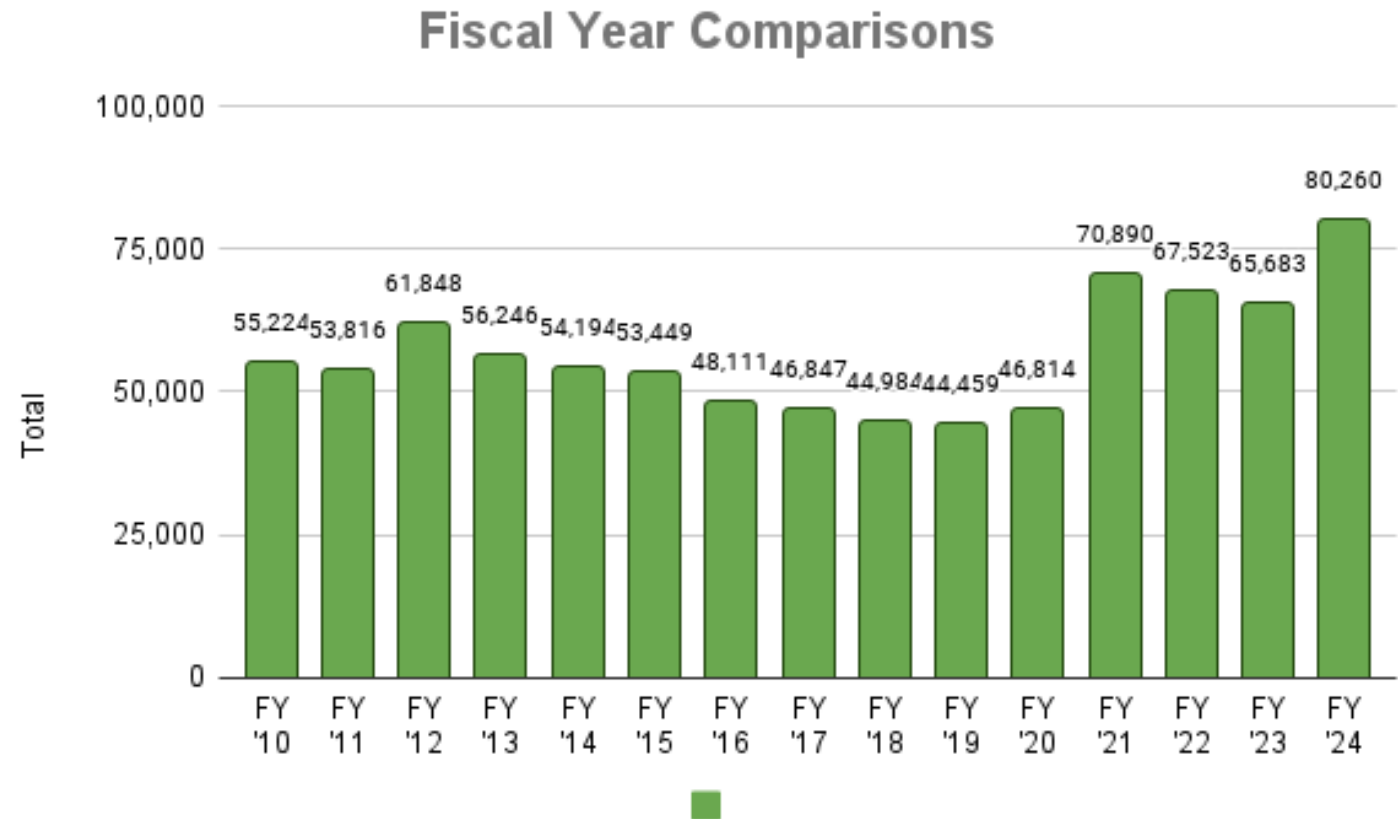
NORTH SALT LAKE CITY
EXPENDITURES WITH COMPARISON TO BUDGET
FOR THE 12 MONTHS ENDING JUNE 30, 2024

#55 GOLF COURSE FUND						
	PRIOR YTD	PERIOD ACTUAL	YTD ACTUAL	BUDGET	UNEXPENDED	PCNT
GOLF COURSE NON OPERATING						
55-5588-47011	PRINCIPAL	100,000.00	.00	100,000.00	100,000.00 .00	100.0
55-5588-47012	INTEREST	93,401.20	.00	90,401.20	93,538.00 3,136.80	96.7
55-5588-47013	FEES	.00	.00	1,352.50	.00 (1,352.50)	.0
55-5588-47016	LEASE PAYMENT	.00	.00	.00	65,000.00 65,000.00	.0
55-5588-48200	BUILDINGS - CLUB HOUSE	166,551.36	.00	162,132.29	465,280.00 303,147.71	34.9
55-5588-48201	BUILDINGS - CONTRACTOR	1,687,653.26	.00	.00	.00 .00	.0
55-5588-48202	BUILDINGS - TURF CENTER	22,673.00	.00	18,946.00	.00 (18,946.00)	.0
55-5588-48400	CONSTRUCTION - GROUNDS IMPROV	4,036.75	.00	17,002.66	.00 (17,002.66)	.0
55-5588-48401	CONSTRUCTION - IRRIGATION	550.77	.00	.00	.00 .00	.0
55-5588-48500	MACHINERY & EQUIPMENT CAPITAL	507,347.04	.00	162,307.62	335,000.00 172,692.38	48.5
55-5588-50000	CLOSE DEBT	(100,000.00)	.00	176,952.00	.00 (176,952.00)	.0
55-5588-50001	CLOSE ASSET	(2,389,674.69)	.00 (357,263.91)	.00	357,263.91	.0
TOTAL GOLF COURSE NON OPERATI						
	92,538.69	.00	371,830.36	1,058,818.00 686,987.64	35.1	
TOTAL FUND EXPENDITURES						
	2,474,327.14	37,117.19	3,517,317.50	3,873,478.00 356,160.50	90.8	
NET REVENUE OVER EXPENDITURES						
	(228,569.59)	(42,156.11)	143,479.56	.00 (143,479.56)	.0	

FY 24 Revenue Key Numbers

FY '24

- Green Fees - \$1,293,443
- Cart Fees - \$621,514
- Driving Range – \$154,590
- Merchandise - \$395,447
- Event Center- \$221,266
- Food and Beverage - \$627,043
- Simulators - \$24,722



Rounds by Fiscal Year

Year	July	August	September	October	November	December	January	February	March	April	May	June	Total
FY '00	10,739	10,297	8,941	6,481	3,530	77	162	206	2009	6668	8513	10779	68,402
FY '01	10,612	9,727	7,885	3,932	287	0	22	21	2019	3786	8254	10575	57,120
FY '02	9,768	10,139	9,251	4,173	1,968	0	0	0	604	3692	8257	9866	57,718
FY '03	9,175	11,045	9,269	4,431	1,012	231	664	141	1819	3883	8572	12161	62,403
FY '04	10,944	12,248	9,969	5,951	265	142	0	0	1404	4588	9221	10546	65,278
FY '05	9,971	11,351	8,336	3,646	879	149	131	715	2505	4542	8424	10779	61,428
FY '06	11,310	10,900	10,533	7,547	2,483	29	0	0	117	4672	8884	11088	67,563
FY '07	10,657	11,918	9,990	5,848	2,388	7	0	115	3436	5591	9225	10831	70,006
FY '08	10,628	11,963	10,480	5,831	3,008	1	0	0	1019	3826	8414	10667	65,837
FY '09	10,897	11,512	10,152	5,254	1,744	328	0	0	547	3640	8480	9691	62,245
FY '10	9,897	11,093	8,829	4,792	1,611	1	0	0	1051	3684	5664	8602	55,224
FY '11	8,985	9,881	9,110	5,536	1,350	1	0	13	446	2109	5858	10527	53,816
FY '12	9,987	10,708	9,456	5,629	576	29	111	0	2111	4406	9008	9827	61,848
FY '13	9,169	9,806	8,194	4,509	1,587	100	0	0	930	4168	7411	10372	56,246
FY '14	8,346	9,920	7,606	4,073	1,838	65	0	270	2050	3784	6861	9381	54,194
FY '15	7,774	9,555	7,207	4,586	1,060	549	13	1303	2862	4054	5685	8801	53,449
FY '16	7,117	8,949	7,937	3,828	678	54	0	92	1538	3867	5755	8296	48,111
FY '17	7,633	8,315	6,089	3,716	1,913	1	0	98	1845	3097	5841	8299	46,847
FY '18	7,017	7,729	5,773	3,679	1,667	174	100	183	440	3569	5834	8819	44,984
FY '19	6,320	8,209	7,243	3,264	840	0	0	0	515	3194	5398	9476	44,459
FY '20	6,925	8,133	6,204	3,051	1,613	0	0	0	1140	4163	6544	9041	46,814
FY '21	10,855	10,841	9,549	6,912	2,711	519	444	0	1910	7816	9187	10146	70,890
FY '22	10,145	9,805	9,231	5,721	3,340	749	0	0	3032	6205	8630	10665	67,523
FY '23	10,233	10,943	10,216	6,778	681	0	0	0	152	5150	10592	10938	65,683
FY '24	11,163	12,016	9,789	7,989	2,721	325	0	564	3374	9445	10568	12306	80,260

Revenue by Fiscal Year

Year	July	August	September	October	November	December	January	February	March	April	May	June	Total
FY '00	\$175,000	\$174,472	\$155,667	\$97,000	\$47,395	\$2,694	\$2,000	\$3,600	\$36,000	\$123,000	\$145,000	\$210,239	\$1,172,067
FY '01	\$183,000	\$173,040	\$143,064	\$62,318	\$2,286	\$2,286	\$1,000	\$200	\$42,000	\$67,000	\$153,000	\$225,678	\$1,054,872
FY '02	\$179,500	\$201,193	\$175,931	\$70,690	\$30,324	\$1,850	\$500	\$5,900	\$11,000	\$74,000	\$169,000	\$184,000	\$1,103,888
FY '03	\$157,000	\$212,817	\$167,000	\$68,900	\$15,535	\$11,130	\$11,685	\$2,647	\$34,933	\$85,749	\$165,477	\$218,000	\$1,150,873
FY '04	\$175,444	\$217,290	\$173,132	\$80,505	\$6,564	\$7,021	\$ -	\$1,137	\$25,683	\$97,569	\$170,464	\$204,103	\$1,158,912
FY '05	\$174,724	\$210,457	\$151,991	\$52,023	\$11,303	\$4,711	\$21,237	\$10,657	\$38,596	\$90,461	\$161,677	\$210,568	\$1,138,405
FY '06	\$169,290	\$198,166	\$196,989	\$95,088	\$30,739	\$2,298	\$158	\$345	\$1,668	\$77,331	\$152,103	\$210,033	\$1,134,208
FY '07	\$165,363	\$215,477	\$185,817	\$89,496	\$28,942	\$3,549	\$750	\$1,765	\$48,530	\$119,323	\$174,326	\$222,505	\$1,255,843
FY '08	\$165,774	\$228,086	\$196,513	\$82,089	\$41,971	\$3,156	\$25	\$575	\$15,352	\$76,120	\$155,030	\$210,552	\$1,175,243
FY '09	\$173,078	\$224,012	\$196,207	\$72,873	\$22,077	\$6,995	\$97	\$443	\$12,792	\$74,467	\$157,686	\$184,908	\$1,125,635
FY '10	\$161,337	\$201,842	\$168,200	\$72,662	\$20,804	\$2,333	\$112	\$257	\$16,945	\$62,966	\$114,546	\$174,131	\$996,135
FY '11	\$155,112	\$194,243	\$165,681	\$77,132	\$19,157	\$1,183	\$121	\$464	\$6,431	\$40,705	\$126,294	\$212,136	\$998,659
FY '12	\$185,101	\$190,034	\$168,783	\$71,931	\$9,054	\$4,041	\$1,298	\$442	\$38,299	\$76,431	\$164,347	\$207,174	\$1,116,935
FY '13	\$176,647	\$208,172	\$165,435	\$66,489	\$21,314	\$3,112	\$297	\$682	\$15,926	\$85,529	\$163,533	\$217,163	\$1,124,299
FY '14	\$154,903	\$199,675	\$160,709	\$62,102	\$25,580	\$2,555	\$903	\$4,802	\$42,836	\$84,343	\$145,596	\$202,232	\$1,086,236
FY '15	\$149,036	\$202,827	\$157,295	\$67,994	\$15,605	\$9,518	\$276	\$20,187	\$69,310	\$91,832	\$118,638	\$192,109	\$1,094,627
FY '16	\$127,409	\$188,192	\$142,634	\$80,659	\$12,239	\$2,427	\$2,370	\$2,936	\$34,740	\$86,572	\$139,302	\$195,501	\$1,014,981
FY '17	\$133,253	\$194,211	\$124,481	\$61,757	\$30,003	\$1,547	\$1,268	\$3,328	\$35,358	\$70,903	\$137,508	\$193,290	\$986,907
FY '18	\$126,027	\$179,750	\$128,254	\$68,300	\$27,054	\$4,464	\$2,236	\$5,382	\$9,789	\$80,852	\$133,962	\$202,385	\$968,455
FY '19	\$122,494	\$190,074	\$149,098	\$60,980	\$13,267	\$2,569	\$1,286	\$297	\$10,243	\$73,335	\$151,168	\$216,639	\$991,450
FY '20	\$129,373	\$192,346	\$149,726	\$53,395	\$28,279	\$4,158	\$56	\$ -	\$18,656	\$65,835	\$153,424	\$231,314	\$1,026,561
FY '21	\$260,199	\$259,017	\$236,725	\$164,644	\$61,157	\$13,984	\$8,862	\$2,278	\$72,222	\$222,268	\$275,627	\$282,856	\$1,859,840
FY '22	\$262,389	\$265,183	\$276,951	\$131,302	\$98,951	\$22,853	\$ -	\$8,249	\$110,938	\$208,226	\$297,674	\$336,079	\$2,018,794
FY '23	\$297,724	\$350,496	\$257,160	\$218,935	\$79,141	\$23,197	\$8,854	\$9,984	\$37,457	\$227,210	\$443,138	\$455,641	\$2,408,936
FY '24	\$447,527	\$524,919	\$406,332	\$334,129	\$132,903	\$71,118	\$28,541	\$55,265	\$143,876	\$365,624	\$423,993	\$553,872	\$3,488,098

Let's Dive In – Merchandise FY'24

- Sales - \$395,447
- Cost of Goods - \$205,659
- Inventory \$145,750
- Period Sales Numbers
- Margin - 38.41%
- Highest Margin Categories
 - Accessories 48.25% (\$42,498)
 - Gloves 47.77% (\$26,674)
 - Golf Balls 44.71% (\$119,370)
 - Headwear 42.05% (\$45,718)
- Lowest Margin Categories
 - Putters 25.08% (\$10,641)
 - Golf Clubs 26.32% (\$46,919)
 - Golf Bags 26.76% (\$5,143)
 - Shoes 31.48% (\$15,096)

FY '25 YTD

June - November

Key Figures FY '25:

- Green Fees – \$777,779
- Cart Fees - \$375,018
- Driving Range - \$98,053
- Merchandise - \$244,404
- Food and Beverage - \$391,452
- *Event Center - \$58,244
- Simulators - \$22,580

- Rounds – 45,456

Key Figures FY '24:

- Green Fees – \$690,985
- Cart Fees - \$343,088
- Driving Range - \$75,688
- Merchandise - \$234,002
- Food and Beverage - \$300,138
- *Event Center - \$107,610
- Simulators - \$11,530

- Rounds – 43,678

Gateway Parks Update



- Opened on December 14th.
 - (1 Lane) December 14th
 - (2 Lanes) January 3rd
 - (Terrain Park) January 7th
 - Slow Start – Low Crowds
 - Increase with more Snow.
- Grill Operations
 - \$200-\$350 Per Day

Structure

- Completed
 - Concrete - \$95,000
 - Structure - \$145,000
 - Outdoor Furniture - \$8,000
 - Driving Range Equip. - \$6,000
- To Be Completed
 - Electrical / Low Voltage
 - Lighting
 - Trackman Install
 - HVAC/ClimaCool
- Budget - \$410,000
 - Used \$254,000
 - Remaining \$156,000
 - (April Opening)



BE THE BEST PUBLIC GOLF COURSE IN THE STATE OF UTAH

- Snack Shack – “7&11”
- Weekend on Course Giveaways
- Trackman Tournaments
- Trackman Leaderboards/Leagues
- More Giveaways!
- Gumball Machine Prizes
- PGA Family
- Social Media Presence (Employee TBD)
- Reliable GPS Units (Fingers Crossed)
- Improved Customer/Employee Interactions
- “Last Chapter”



Questions or Comments?

