

Golf Committee Meeting

MAY

April Revenue

2024

- Green Fees - \$169,350
- Cart Fees - \$81,245
- Driving Range – 20,806
- Merchandise - \$32,289
- *Event Center- \$16,920
- Food and Beverage - \$46,528
- **Total - \$365,624**

2023

- Green Fees - \$90,675
- Cart Fees - \$41,188
- Driving Range - \$14,123
- Merchandise - \$19,759.71
- Event Center- \$24,860
- Food and Beverage - \$18,412
- **Total - \$227,210**

Fiscal Year

July – April

Key Figures:

- Green Fees – \$915,936 (**Projected - \$1,287,936**)
- Cart Fees - \$448,570 (**Projected - \$630,570**)
- Driving Range - \$105,531 (**Projected – \$153,494**)
- Merchandise - \$292,220 (**Projected - \$388,000**)
- Food and Beverage - \$420,702 (**Projected - \$554,702**)

- FY '23 July thru September = \$1,500,173
- FY '24 July thru September = \$2,510,233
- Projecting 78,916 Round for the Fiscal Year and \$3,409,013

Simulator Update

- Lighting
- Flooring
- Putting Green
- Fixtures



2025	Weekday	Weekday	Weekend	Weekend						
Course	9 Hole Walking	18 Hole Walking	9 Hole Walking	18 Hole Walking	9 Hole Cart	18 Hole Cart	Senior 9	Senior 18	Junior 9	Junior 18
Eaglewood	20	40	20	40	10	20			12	24
Bountiful Ridge	18	36	21	42	10	20			12	24
Lakeside	15	28	17	34	10	18	13	26	11	22
Davis Park	15	30	17	34	9	18			10	20
Valley View	15	30	17	34	9	18			10	20
The Ridge	18	36	18	36	10	20	14	28	9	18
Bonneville	22	44	22	44	10	20	19	38	11	22
Glendale	19	38	19	38	10	20	16	32	10	20
Mt. Dale	25	44	25	44	10	20	22	38	11	22

Fee Type	Old Rate Pre Tax	Tax	Posted Rate	New Rate With Tax	Net Increase
9 Hole Regular Rate	\$ 18.65	\$ 1.35	\$ 20.00	\$ 21.45	\$ 2.80
18 Hole Regular Rate	\$ 37.30	\$ 2.70	\$ 40.00	\$ 42.90	\$ 5.60
Youth On Course	\$ 4.66	\$ 0.34	\$ 4.66	\$ 5.00	-
Juniors	\$ 11.19	\$ 0.81	\$ 12.00	\$ 12.87	\$ 1.68
Women's and Men's Assoc.	\$ 13.99	\$ 1.01	\$ 15.00	\$ 16.09	\$ 2.10
Punch Card Rate	\$ 13.99	\$ 1.01	\$ 17.50	\$ 18.77	\$ 4.78
9 Hole Cart Fees	\$ 9.33	\$ 0.68	\$ 10	\$ 10.73	\$ 1.40
18 Hole Cart Fees	\$ 18.65	\$ 1.35	\$ 20	\$ 21.45	\$ 2.80
Private Cart Fees	\$ 9.33	\$ 0.68	\$ 10	\$ 10.73	\$ 1.40
Tournament Tuesday & Wednesday	\$ 6,526.81	\$ 473.19	\$ 7,000.00	\$ 7,507.50	\$ 980.69
Tournament Thursday & Friday	\$ 7,459.21	\$ 540.79	\$ 8,000.00	\$ 8,580.00	\$ 1,120.79
Tournament Saturday & Sunday	\$ 11,188.99	\$ 811.20	\$ 11,000.00	\$ 11,797.50	\$ 608.51
Corporate	\$ 13.99	\$ 1.01	\$ 15.00	\$ 16.09	\$ 2.10
10 Round Punch Card Rate	\$ 139.86	\$ 10.14	\$ 175.00	\$ 187.69	\$ 47.83
20 Round Range Card Rate	\$ 93.24	\$ 6.76	\$ 125.00	\$ 134.06	\$ 40.82
*1 Range Token	\$ 5.60	\$ 0.41	\$ 8.00	\$ 8.58	\$ 2.98
*2 Range Tokens	\$ 9.33	\$ 0.68	\$ 14.00	\$ 15.02	\$ 5.69
Simulator Hourly	\$ 18.65	\$ 1.35	\$ 30.00	\$ 32.18	\$ 13.53

9 Holes w/ Cart	\$ 32.18	\$ 27.98	\$ (4.20)
18 Holes w/ Cart	\$ 64.35	\$ 55.95	\$ (8.40)

GOLF COURSE RATES - 2025
RATES STAY THE SAME AND EXCLUDE TAX

Fee Type	9 Walking		Tax	18 Walking		Tax	9 w/ Cart		Tax	18 w/Cart		Tax	Days Available			
Regular Base Rate	\$	21.00	\$	1.52	\$	42.00	\$	3.05	\$	2.25	\$	62.00	\$	4.50	Everyday	
Youth On Course	\$	4.66	\$	0.34	\$	9.23	\$	0.67	\$	1.12	\$	30.68	\$	2.22	M-W Only	
Juniors	\$	12.00	\$	0.87	\$	24.00	\$	1.74	\$	1.60	\$	44.00	\$	3.19	M-W Only	
Women's and Men's Assoc	\$	15.00	\$	1.09	\$	30.00	\$	2.18	\$	1.81	\$	50.00	\$	3.63	\$25 - \$50 / W ONLY	
Punch Card Rate	\$	15.00	\$	1.09	\$	30.00	\$	2.18	\$	1.81	\$	50.00	\$	3.63	Anytime Excluding Holidays	
Cart Fees								\$	10	\$	0.73	\$	20	\$	1.45	Anytime
Private Cart Fees								\$	10	\$	0.73	\$	20	\$	1.45	Anytime

Corporate Tournament Rates		Full Shotgun - 80 or More		Tax	Half Shotgun 80 or Less Players		Tax	Per Person Rate		Tax		
Tuesday and Wednesday	\$	7,500	\$	543.75	\$	4,000	\$	290.00	\$	65	\$	4.71
Thursday and Friday	\$	9,000	\$	652.50	\$	5,000	\$	362.50	\$	65	\$	4.71
Saturday	\$	12,000	\$	870.00	N/A		N/A					

Tournaments Include \$500 and \$1,000 Back in Pro Shop Credits

Afternoon Special - \$25/\$50 (Friday-Sunday after 2:00) Tax will be added

DYNAMIC PRICING WILL ADJUST +/- 10% OF REGULAR RATE

City Employee	\$	-	\$	-	\$	-	\$	-	Anytime Excluding Holidays
Corporate	\$	-	\$	-	\$	25	\$	50	M-TH Anytime, F-SU after 2:00
Eaglewood/PGA Comp	\$	-	\$	-	\$	-	\$	-	M-TH Anytime, F-SU after 2:00

PUNCH CARD RATES

	Cost	Tax
10 Round Punch Card Rate	\$ 175.00	\$ 12.69
20 Round Range Card Rate	\$ 125.00	\$ 9.06

DRIVING RANGE

	Amount	Tax
1 Range Token	\$ 8.00	\$ 0.58
2 Range Tokens	\$ 14.00	\$ 1.02

SIMULATOR RATES - Tax Already Excluded

	3 Month	6 Month	12 Month	Hourly
Simulator Membership	\$ 700.00	\$ 1,200.00	\$ 2,000.00	\$ 30.00

EVENT CENTER RATES - No Tax

	6 Hour Rental	12 Hour Rental	Additional Hours
Event Center Rental	\$ 2,800.00	\$ 3,600.00	\$250 an Hour

12 Hour Rental is from 10 am to 10 pm
20% Discount for all North Salt Lake Residents

\$300 Fee for Ceremony

\$500 Non-Refundable Deposit

\$500 Alcohol Deposit

\$500 Refundable Damage/Cleaning Deposit

No Outside Food or Beverages - Catering

Questions or Comments?

