## **Tax credit percentage options**

- <u>Cultivators, Processors, and Pharmacies Combined:</u>
  - Straight average, not accounting for net operating losses (NOL) carryforwards: 1.8% (*equivalent to a* 38.7% deduction)
  - Weighted average excluding outliers (large expense ratios): 1.8% *(equivalent to a 38.7% deduction)*
  - Straight average, accounting for NOL carryforwards: 2.7% *(equivalent to a 58% deduction)*
  - Weighted average including large expense ratio outliers: 2.5% (equivalent to a 53.8% deduction)
- <u>Pharmacies:</u>\*
  - Straight average, not accounting for NOL carryforwards: 2.4% (*equivalent to a 51.6% deduction*)
  - Weighted average excluding outliers (large expense ratios): 2.1% *(equivalent to a 45.2% deduction)*
  - Straight average, accounting for NOL carryforwards: 3.4% (*equivalent to a 73.1% deduction*)
  - Weighted average including large expense ratio outliers: 3.1% (*equivalent to a 66.67% deduction*)
  - \* Many pharmacies are vertically integrated with their cultivation and processing operations. As a result, these percentages include 280E deductions of processors and cultivators that are reported in conjunction with the 280E deductions of the associated pharmacy.