Valley View Golf Course

Mission Statement

Provide an affordable and enjoyable golfing opportunity for the citizens of Davis County and surrounding areas. Plus, maintain a high level of customer satisfaction and good course conditions.

Prior Year Inputs/Outputs

2022

- FTE 18
- Off Course Vehicles: 2
- Rounds of Golf: 85,563
- Corporate Tournaments: 33
- Men's Association Members: 417

Revenue	Expenses
$2,336,694.46	$1,821,107.71

Profit of $515,586.75
After depreciation

Core Functions & Services

Club House Functions:

- **Collect fees**
- **Manage associations**
- **Employee staffing**
- **Corporate Tournaments**
- **Food and Beverage**

40%of budget (Est.)

Golf Course Maintenance:

- **Operate equipment**
- **Turf grass management**
- **Course supplies**
- **Employee staffing**

60% of budget (Est.)

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Current Year Projected Outcomes

- 2023 is on pace with 2022, however it was a snowiest and latest start in history opening April 14th. Valley View's revenue was down $146,000 after the first quarter. The second quarter was up $167,000. So we were ahead on the year going into the summer, which is mind blowing.
- At the end of August profit is sitting at $273,474. Compared to 2022 which was $309,362.
- Men's association participation is up as well with 438 members compared to 416.
- Driving range has again exceeded previous year's revenue by mid-September, with revenue at $198,710 compared to last year's total of $197,645.
- Hoping for a good fall weather. Valley View should contribute to the cash fund $350,000 to $450,000, weather permitting.
- We're still holding strong with pre-pay reservations, and as you can see, it is very effective. Thanks for your support in this change that has now been in effect for 4 seasons. Thank you!
- We have become more educated in our tee sheet software and have providing more opportunities to play. (B9 bookings)

Next Year Budget Initiatives

- Planning on working with HR to better track seasonal hours and payroll. This will help in future budgeting and staffing.
- 2024 is the year to purchase 40 carts for Valley View. That is the largest variance in the budget. We have received quotes from all three golf cart vendors in Utah. E-Z-GO Is the cart of choice and it is the middle price range.
- We have completed a 13-year master golf cart purchasing plan. The goal is to have neither Valley View nor Davis Park purchasing golf carts in the same year.
- We have requested roughly $113,000 for golf course equipment, which is part of the capital master plan. 2024 is a higher year to purchase equipment. These purchases include: a new greens mower, new greens rollers, and a utility cart.
- There is again $30,000 request for cart path renovations, done in-house by public works. Did not complete any in 2023.
- There are a few variances in the operations budget. See new budget variance report.
- 2024 fees for golf will be determined and set by March 1, 2024, depending on the local market.

	Account Description	2023 Budget	Proposed Budget	Variance	%	Notes
Revenue	SALES TAX GOLF	$0.00	$0.00	$0.00	0.00%	
	GOLF FEES	($1,100,000.00)	($1,100,000.00)	$0.00	0.00%	
	VVGC CARTS FEES	($460,000.00)	($490,000.00)	($30,000.00)	6.52%	$1 fee increase 2023
	EMPLOYEE PASSES	($5,000.00)	($5,000.00)	$0.00	0.00%	
	RAIN CHECK CLEARING	$0.00	$0.00	$0.00	0.00%	
	VVGC RANGE FEES	($150,000.00)	($200,000.00)	($50,000.00)	33.33%	Increase due to average sales with a possible fee increase in 2024
	PRO SHOP	($450,000.00)	($470,000.00)	($20,000.00)	4.44%	Increase due to average sales in Pro Shop
	VVGC CAFE REVENUE	($7,800.00)	($7,800.00)	$0.00	0.00%	
	FEDERAL GRANTS	$0.00	$0.00	$0.00	0.00%	
	INTEREST EARNINGS	($8,000.00)	($11,000.00)	($3,000.00)	37.50%	Increase due to more money in the bank (not showing on DP budget)
	SALE OF FIXED ASSETS	($10,000.00)	$0.00	$10,000.00	-100.00%	Possible budget adjustment with Golf Cart sales
	TRANSFER IN	$0.00	$0.00	$0.00	0.00%	
	USE OF FUND BALANCE	$0.00	$0.00	$0.00	0.00%	
	SUNDRY REVENUE	($1,000.00)	($1,000.00)	$0.00	0.00%	
	REVENUE SUSPENSE	$0.00	$0.00	$0.00	0.00%	
	VVGC OVERAGE/SHORTAGE	($50.00)	($50.00)	$0.00	0.00%	
	VVGC CREDIT CARD CLEARING	$0.00	$0.00	$0.00	0.00%	
	Sub Total	**($2,191,850.00)**	**($2,284,850.00)**	**($93,000.00)**	**4.24%**	
Personnel	PAYROLL	$678,754.75	$706,749.27	$27,994.52	4.12%	Increase due to wages
	TRAVEL PAY	$6,559.07	$6,559.02	($0.05)	0.00%	
	TAXABLE INCENTIVES	$0.00	$0.00	$0.00	0.00%	
	TEMPORARY WAGES	$0.00	$0.00	$0.00	0.00%	
	OVERTIME	$0.00	$0.00	$0.00	0.00%	
	BENEFITS	($52,381.68)	$0.00	$52,381.68	-100.00%	??? Don't understand this, throws the variance totals off
	PAYROLL TAXES	$52,429.61	$54,733.30	$2,303.69	4.39%	Increase due to wages
	WORKERS COMP	$9,238.94	$9,541.11	$302.17	3.27%	Increase due to wages
	INSURANCE	$91,455.52	$94,735.88	$3,280.36	3.59%	Increase due to wages
	RETIREMENT	$90,835.35	$95,288.27	$4,452.92	4.90%	Increase due to wages
	COMMUNICATIONS ALLOW	$2,159.82	$2,159.82	$0.00	0.00%	
	ACCUM VACATION	$0.00	$0.00	$0.00	0.00%	
	ACCUM OPEB	$0.00	$0.00	$0.00	0.00%	
	Sub Total	**$879,051.38**	**$969,766.67**	**$90,715.29**	**10.32%**	
Operations	PROMOTIONS	$6,500.00	$6,500.00	$0.00	0.00%	
	SUBS & MEMBERSHIPS	$3,000.00	$3,000.00	$0.00	0.00%	
	PRO SHOP MERCHANDISE EXP	$350,000.00	$350,000.00	$0.00	0.00%	
	RANGE EXPENSES	$12,000.00	$22,000.00	$10,000.00	83.33%	Increase due to range activity and supplies needed
	CART EXPENSES	$15,000.00	$15,000.00	$0.00	0.00%	
	PUBLIC NOTICES	$250.00	$250.00	$0.00	0.00%	
	ADVERTISING	$7,000.00	$7,000.00	$0.00	0.00%	
	SAFETY EQUIP/UNIFORMS	$500.00	$500.00	$0.00	0.00%	
	OPERATING SUPPLIES	$8,000.00	$15,000.00	$7,000.00	87.50%	Increase to due to higher cost of supplies
	CHEMICALS	$0.00	$0.00	$0.00	0.00%	
	EMPLOYEE AWARDS	$0.00	$700.00	$700.00	#DIV/0!	Employee Christmas social
	WRITE OFFS	$0.00	$0.00	$0.00	0.00%	
	COMPUTER EQUIP	$5,110.00	$2,900.00	($2,210.00)	-43.25%	Decrease due to scheduled replacements
	EQUIPMENT	$39,350.97	$187,800.00	$148,449.03	377.24%	Increase due to 3 year golf cart purchasing plan. 40 total being purchased
	EXPENSE REDUCTIONS	$0.00	$0.00	$0.00	0.00%	
	OFFICE SUPPLIES	$3,000.00	$3,000.00	$0.00	0.00%	
	INTEREST	$0.00	$0.00	$0.00	0.00%	
	BANK CHARGES	$60,000.00	$75,000.00	$15,000.00	25.00%	Increase due to more credit card sales and prepaid golf
	TRAVEL/EDUC& TRNG	$2,000.00	$2,000.00	$0.00	0.00%	
	MILEAGE/LOCAL TRAVEL	$0.00	$0.00	$0.00	0.00%	
	CONTRACT SERVICES	$2,500.00	$4,000.00	$1,500.00	60.00%	Increase due to higher costs
	SOFTWARE MAINTENANCE	$7,200.00	$7,200.00	$0.00	0.00%	
	SOFTWARE SUBSCRIPTION	$0.00	$0.00	$0.00	0.00%	
	EQUIP REP/CONTRACTS	$30,000.00	$30,000.00	$0.00	0.00%	
	BLDG & GRND MAINT	$31,400.00	$20,000.00	($11,400.00)	-36.31%	Decrease due to less projects planned
	GROUNDS MAINTENANCE	$8,000.00	$8,000.00	$0.00	0.00%	
	GROUNDS REPAIR	$30,000.00	$30,000.00	$0.00	0.00%	
	IRRIGATION	$10,000.00	$10,000.00	$0.00	0.00%	
	UTILITIES	$1,800.00	$1,800.00	$0.00	0.00%	
	TELEPHONE	$2,500.00	$2,500.00	$0.00	0.00%	
	WATER	$44,000.00	$44,000.00	$0.00	0.00%	
	VEHICLE SERVICE	$600.00	$600.00	$0.00	0.00%	
	GASOLINE	$30,000.00	$40,000.00	$10,000.00	33.33%	Increase due to higher costs and more gas golf carts
	TIRES	$0.00	$0.00	$0.00	0.00%	
	FERTILIZER & CHEM	$45,000.00	$45,000.00	$0.00	0.00%	
	SAND & GRAVEL	$10,000.00	$10,000.00	$0.00	0.00%	
	OVER/SHORT	$0.00	$0.00	$0.00	0.00%	
	Sub Total	**$764,710.97**	**$943,750.00**	**$179,039.03**	**23.41%**	
Allocations	TRANSFER TO FUND BALANCE	$0.00	$0.00	$0.00	0.00%	
	TELEPHONE ALLOCATION	$3,309.84	$3,429.84	$120.00	3.63%	
	EMAIL ALLOCATION	$781.74	$722.16	($59.58)	-7.62%	
	SECURITY CAMERA ALLOCATION	$1,396.00	$1,504.00	$108.00	7.74%	
	INSURANCE ALLOCATION	$27,327.00	$29,872.00	$2,545.00	9.31%	
	MAINTENANCE ALLOCATION	$98,882.88	$100,735.64	$1,852.76	1.87%	
	BUDGET ADJUSTMENTS	$0.00	$0.00	$0.00	0.00%	
	TRANSFER TO BALANCE SHEET	$0.00	$0.00	$0.00	0.00%	
	DEPRECIATION	$65,000.00	$65,000.00	$0.00	0.00%	
	Sub Total	**$196,697.46**	**$201,263.64**	**$4,566.18**	**2.32%**	
Capital	CONST IN PROGRESS	$0.00	$0.00	$0.00	0.00%	
	BLDG IMPROVEMENTS	$0.00	$0.00	$0.00	0.00%	
	LAND IMPROVEMENTS	$30,000.00	$30,000.00	$0.00	0.00%	
	EQUIPMENT	$58,750.48	$113,139.29	$54,388.81	92.58%	Increase to follow capital master plan, higher year for equipment request
	VEHICLES	$30,000.00	$0.00	($30,000.00)	-100.00%	Decrease due to no vehicles to purchase
	Sub Total	**$118,750.48**	**$143,139.29**	**$24,388.81**	**20.54%**	