

Davis Park Golf Course



Mission Statement

Provide an affordable and enjoyable golfing opportunity for the citizens of Davis County and surrounding areas. Plus, maintain a high level of customer satisfaction and good course conditions.

Prior Year Inputs/Outputs	Core Functions & Services		
<p>2022</p> <ul style="list-style-type: none">○ FTE 18○ Off Course Vehicles: 2○ Rounds of Golf: 89,775○ Corporate Tournaments: 29○ Men's Association Members: 470 <table><tr><td>Revenue \$2,049,177.21</td><td>Expenses \$1,683,561.26</td></tr></table> <p><i>Profit of \$365,615.95 After Depreciation</i></p>	Revenue \$2,049,177.21	Expenses \$1,683,561.26	<p>Club House Functions:</p> <ul style="list-style-type: none">○ Collect fees○ Manage associations○ Employee staffing○ Corporate Tournaments○ Food and Beverage <p>40% of budget (Est)</p> <p>Golf Course Maintenance:</p> <ul style="list-style-type: none">○ Operate equipment○ Turf grass management○ Course supplies○ Employee staffing <p>60% of budget (Est)</p>
Revenue \$2,049,177.21	Expenses \$1,683,561.26		

Davis Park Golf Course



Current Year Projected Outcomes

- 2023 is going to be comparable to 2022. It was the latest start in history, opening on March 14th to March 19th, then didn't open again until April 10th. Davis Park's revenues were down \$147,000 after the 1st quarter. The 2nd quarter was up \$151,000, putting us ahead going into the summer.
- At the end of August profit is sitting at \$109,519. Compared to 2022 which was \$194,063. Profits are down mainly due to increased expenses and no range revenue.
- Men's association membership reached another all-time high, with 505 members, compared to 2022, at 469.
- Driving range is nearly completed...hooray! The irrigation and range nets will be completed in 2023. Seeding and grass growing will be determined by weather and timing. The range will be open for business, spring of 2024, if not, this winter.
- We are grateful for Public Works, Facilities, and Auditor/Finance in helping us get this range project completed. It will be a wonderful addition to the community.
- Hoping for a good fall weather. Davis Park should contribute to the cash fund \$250,000 to \$300,000, weather permitting.
- We are still holding strong with pre-paid reservations, and as you can see, it is very effective. Thanks for your support in this change that has now been in effect for 4 seasons.
- We have continued to improve our efficiencies with the tee sheet and have better managed B9 bookings.

Next Year Budget Initiatives

- Planning on working with HR to better track seasonal hours and payroll. This will help us in future budgeting and staffing.
- Driving range will be open in 2024 and planning on a new and increased revenue stream.
- We have requested roughly \$99,900 for golf course equipment, which is part of the capital master plan. 2024 is a higher year for purchasing equipment. These purchases include: A pull behind rough mower, 2 utility carts, zero turn riding mower.
- There is a \$50,000 request to improve and repair the #10 tee boxes and access to the driving range, including new cart paths.
- There are a few variances in the operations budget. See the new budget variance report.
- 2024 fees for golf will be determined and set by March 1, 2024 depending on local markets.

	Account Description	2023 Budget	Proposed Budget	Variance	%	Notes
Revenue	SALES TAX GOLF	\$0.00	\$0.00	\$0.00	0.00%	
	GOLF FEES	(\$1,100,000.00)	(\$1,100,000.00)	\$0.00	0.00%	
	CART FEES	(\$425,000.00)	(\$435,000.00)	(\$10,000.00)	2.35%	\$1 increase in 2023
	EMPLOYEE PASSES	(\$10,000.00)	(\$15,000.00)	(\$5,000.00)	50.00%	Increase to match previous years revenue
	DP CONTRACT PERCT	\$0.00	\$0.00	\$0.00	0.00%	
	RAIN CHECK CLEARING	\$0.00	\$0.00	\$0.00	0.00%	
	RANGE FEES	(\$60,000.00)	(\$120,000.00)	(\$60,000.00)	100.00%	Increase due to range being open
	PRO SHOP	(\$425,000.00)	(\$425,000.00)	\$0.00	0.00%	
	RENT INCOME	(\$7,800.00)	(\$7,800.00)	\$0.00	0.00%	
	FEDERAL GRANTS	\$0.00	\$0.00	\$0.00	0.00%	
	SALE OF FIXED ASSETS	\$0.00	\$0.00	\$0.00	0.00%	
	TRANSFER IN	\$0.00	\$0.00	\$0.00	0.00%	
	USE OF FUND BALANCE	\$0.00	\$0.00	\$0.00	0.00%	
	SUNDRY REVENUE	(\$1,000.00)	(\$1,000.00)	\$0.00	0.00%	
	REVENUE SUSPENSE	\$0.00	\$0.00	\$0.00	0.00%	
	OVERAGE/SHORTAGE	\$0.00	\$0.00	\$0.00	0.00%	
	Sub Total	(\$2,028,800.00)	(\$2,103,800.00)	(\$75,000.00)	3.70%	
Personnel	PAYROLL	\$719,368.39	\$733,530.53	\$14,162.14	1.97%	Increase due to wages
	TRAVEL PAY	\$6,559.07	\$6,559.02	(\$0.05)	0.00%	
	TAXABLE INCENTIVES	\$0.00	\$0.00	\$0.00	0.00%	
	TEMPORARY WAGES	\$0.00	\$0.00	\$0.00	0.00%	
	OVERTIME	\$0.00	\$0.00	\$0.00	0.00%	
	BENEFITS	(\$49,373.05)	\$0.00	\$49,373.05	-100.00%	?? Don't understand this, throws the variance totals off
	PAYROLL TAXES	\$54,312.73	\$56,727.00	\$2,414.27	4.45%	Increase due to wages
	WORKERS COMP	\$10,041.61	\$9,902.66	(\$138.95)	-1.38%	
	INSURANCE	\$68,276.03	\$70,726.46	\$2,450.43	3.59%	Increase due to wages
	RETIREMENT	\$88,385.04	\$93,831.17	\$5,446.13	6.16%	Increase due to wages
	COMMUNICATIONS ALLOW	\$1,439.88	\$1,439.88	\$0.00	0.00%	
	ACCUM VACATION	\$0.00	\$0.00	\$0.00	0.00%	
	ACCUM OPEB	\$0.00	\$0.00	\$0.00	0.00%	
	Sub Total	\$899,009.70	\$972,716.72	\$73,707.02	8.20%	
Operations	PROMOTIONS	\$6,500.00	\$6,500.00	\$0.00	0.00%	
	SUBS & MEMBERSHIPS	\$2,500.00	\$2,500.00	\$0.00	0.00%	
	PRO SHOP MERCHANDISE EXP	\$325,000.00	\$325,000.00	\$0.00	0.00%	
	RANGE EXPENSES	\$8,000.00	\$20,000.00	\$12,000.00	150.00%	Increase due to range being open and supplies needed
	CART EXPENSES	\$10,000.00	\$10,000.00	\$0.00	0.00%	
	PUBLIC NOTICES	\$0.00	\$0.00	\$0.00	0.00%	
	ADVERTISING	\$7,000.00	\$7,000.00	\$0.00	0.00%	
	SAFETY EQUIP/UNIFORMS	\$500.00	\$1,000.00	\$500.00	100.00%	Increase due to needs
	OPERATING SUPPLIES	\$5,000.00	\$10,000.00	\$5,000.00	100.00%	Increase due to higher cost of supplies
	EMPLOYEE AWARDS	\$700.00	\$700.00	\$0.00	0.00%	
	UNIFORMS/LINENS	\$0.00	\$0.00	\$0.00	0.00%	
	COMPUTER EQUIP	\$1,450.00	\$1,450.00	\$0.00	0.00%	
	EQUIPMENT	\$5,930.00	\$4,129.99	(\$1,800.01)	-30.35%	Decrease due to requests
	EXPENSE REDUCTIONS	\$0.00	\$0.00	\$0.00	0.00%	
	OFFICE SUPPLIES	\$3,000.00	\$3,000.00	\$0.00	0.00%	
	INTEREST	\$0.00	\$0.00	\$0.00	0.00%	
	BANK CHARGES	\$60,000.00	\$70,000.00	\$10,000.00	16.67%	Increase due to more credit card sales and prepaid golf
	TRAVEL/EDUC & TRNG	\$2,000.00	\$2,000.00	\$0.00	0.00%	
	MILEAGE/LOCAL TRAVEL	\$0.00	\$0.00	\$0.00	0.00%	
	SERVICE CONTRACTS	\$0.00	\$0.00	\$0.00	0.00%	
	CONTRACT SERVICES	\$5,000.00	\$7,000.00	\$2,000.00	40.00%	Increase due to higher costs
	SOFTWARE MAINTENANCE	\$7,500.00	\$7,500.00	\$0.00	0.00%	
	SOFTWARE SUBSCRIPTION	\$0.00	\$0.00	\$0.00	0.00%	
	PROF & TECH	\$0.00	\$0.00	\$0.00	0.00%	
	EQUIP REP/CONTRACTS	\$25,000.00	\$25,000.00	\$0.00	0.00%	
	BLDG & GRND MAINT	\$11,400.00	\$17,000.00	\$5,600.00	49.12%	There is no change. \$17,000 was budgeted in 2023. Difference transferred
	GROUNDS SUPPLIES	\$4,000.00	\$6,000.00	\$2,000.00	50.00%	Increase due to updating ball washer and benches
	GROUNDS REPAIR	\$25,000.00	\$25,000.00	\$0.00	0.00%	
	IRRIGATION	\$6,620.00	\$11,620.00	\$5,000.00	75.53%	Increase due to updating small aspects of irrigation system to help with coverage
	UTILITIES	\$2,500.00	\$2,500.00	\$0.00	0.00%	
	TELEPHONE	\$2,500.00	\$2,500.00	\$0.00	0.00%	
	WATER	\$38,000.00	\$40,000.00	\$2,000.00	5.26%	Increase due to higher costs
	VEHICLE SERVICE	\$600.00	\$600.00	\$0.00	0.00%	
	GASOLINE	\$15,000.00	\$25,000.00	\$10,000.00	66.67%	Increase due to underbudgeting previous years
	FERTILIZER & CHEM	\$40,000.00	\$44,000.00	\$4,000.00	10.00%	Increase due to higher cost and wetting agent needed
	SAND & GRAVEL	\$8,000.00	\$8,000.00	\$0.00	0.00%	
	OVER/SHORT	\$0.00	\$0.00	\$0.00	0.00%	
	Sub Total	\$628,700.00	\$684,999.99	\$56,299.99	8.95%	
Allocations	TRANSFER TO FUND BALANCE	\$0.00	\$0.00	\$0.00	0.00%	
	TRANSFER OUT	\$0.00	\$0.00	\$0.00	0.00%	
	TELEPHONE ALLOCATION	\$4,428.96	\$4,395.00	(\$33.96)	-0.77%	
	EMAIL ALLOCATION	\$912.03	\$722.16	(\$189.87)	-20.82%	
	SECURITY CAMERA ALLOCATION	\$1,692.00	\$1,824.00	\$132.00	7.80%	
	INSURANCE ALLOCATION	\$15,789.00	\$17,068.00	\$1,279.00	8.10%	
	MAINTENANCE ALLOCATION	\$103,489.60	\$105,605.84	\$2,116.24	2.04%	
	BUDGET ADJUSTMENTS	\$0.00	\$0.00	\$0.00	0.00%	
	TRANSFER TO BALANCE SHEET	\$0.00	\$0.00	\$0.00	0.00%	
	DEPRECIATION	\$122,565.00	\$122,565.00	\$0.00	0.00%	
	Sub Total	\$248,876.59	\$252,180.00	\$3,303.41	1.33%	
Capital	BLDG IMPROVEMENTS	\$15,000.00	\$0.00	(\$15,000.00)	-100.00%	No projects planned
	LAND IMPROVEMENTS	\$1,870,000.00	\$50,000.00	(\$1,820,000.00)	-97.33%	Thanks goodness, driving range will be complete. \$50,000 for landscaping and repair of #10 tee due to construction, including new cart path and access to the range
	EQUIPMENT	\$76,614.80	\$99,906.16	\$23,291.36	30.40%	
	COMPUTER EQUIPMENT	\$0.00	\$0.00	\$0.00	0.00%	
	VEHICLES	\$0.00	\$0.00	\$0.00	0.00%	
	Sub Total	\$1,961,614.80	\$149,906.16	(\$1,811,708.64)	-92.36%	