

**Board of the Governor’s Office of Economic Opportunity**  
**60 East South Temple, Suit 300 Salt Lake City, Utah 84111**

Electronic participation: Zoom <https://bit.ly/3rcpPj1>  
By Phone: +13462487799,,89390454761#,,, \*84901145#  
Meeting ID: 893 9045 4761 Passcode: =HziU96Y  
November 9, 2023 • 10:00 a.m.– 12:00 p.m.

**AGENDA**

Welcome .....Jesse Turley

Motion to approve Meeting Minutes .....GOEO Board

- a. October 4<sup>th</sup>, 2023

EDTIF Update .....Jesse Turley

The Board will meet with company representatives and vote to approve EDTIF (and other) benefits for the company’s proposed project in Utah. Two companies are scheduled to present in this meeting.

IAA Request..... Jim Grover

Jim Grover will cover the IAA regarding the PGA and other requests.

Film Incentives ..... Virginia Pearce

- a. By His hand
- b. Love Swap
- c. Princess For a Day

ED Zones .....Daniel Royal

- a. LiveView Technologies

Executive Order Discussion ..... Jim Grover

Jim Grover will present and discuss the ramifications of the governor’s Executive order, concerning companies seeking financial incentive within Utah, to the board.

Proposed Board Meeting Schedule ..... Jim Grover

Jim Grover will lead a discussion on a proposed alternative board meeting schedule for the year 2024

Adjourn Meeting .....

January 12, 2023 February 9, 2023 March 9, 2023 April 13, 2023 May 11, 2023 June 8, 2023	July 13, 2023 August 10, 2023 September 14, 2023 October 4, 2023 November 9, 2023 December 7, 2023
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### **2023 Go Utah Board Meeting Dates**

In accordance with the Americans with Disabilities Act, individuals requiring special accommodation during this meeting should notify Hyrum Worth at 801-538-8764 prior to the meeting.

# **GO UTAH BOARD EXECUTIVE SUMMARY**

**Utah Flour Milling LLC**  
**November 9<sup>th</sup>, 2023**

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## **Project Highlights**

Timeline:	2025
Target Industry:	Rural Manufacturing
Location:	Richmond
County:	Cache County
County Class:	3
Capital Investment:	Medium
Jobs:	31
Average Wage:	\$74,112

## **Company Overview**

Utah Flour Milling LLC is part of the PMH brands which delivers agricultural products. PHM brands specializes in milling locally sourced grain for food, animal and nutrition supplements and operates in Colorado, Texas, Illinois and Indiana. Utah Flour Milling LLC in the operating organization in the state of Utah. The company is focused on technology and efficiency of operations to a supplier to Utah food manufacturers.

## **Incentives Committee Recommendation**

Total amount of EDTIF, post-performance refundable tax credit:	<b>\$437,272</b>
The amount represents the following percentage of new state revenues:	<b>20%</b>
Number of years that incentive is approved for:	<b>5 Years</b>

## **Jobs & Revenue**

Full time jobs over project lifetime:	31
<b><u>New State Wages &amp; Revenue:</u></b>	
New State Wages over 5 years:	\$14,656,135
New State Revenue over 5 years:	\$2,186,362
Withholding:	\$511,133

### **Proposed Motion**

**The Governor's Office of Economic Opportunity Board recommends Utah Flour Milling, LLC for an EDTIF post-performance refundable tax incentive in rural Utah. This incentive is not to exceed a 20% reduction in state tax paid on new state tax revenue above the baseline established for the preceding 12 months. New state revenue is projected to be \$2,186,362.**

- Total EDTIF incentive not to exceed \$437,272 EDTIF post- performance refundable tax credit.
- Annual EDTIF incentive amount based on 20% of qualified new incremental state tax revenues generated and receipted in the previous calendar year.
- Total incentive not to exceed 20% of qualified new incremental state tax revenues over 5 years with a contractual recapture provision for any excess funds paid to the company.
- Must meet new qualified employment projections, employee headcount at the stated wage 100% criteria at 50% for each project year.
- Annual total project average salary of new employees (not each new position, this is an aggregate annual number) to be at least 100% of the county average wage each excluding company contributed health insurance.
- Must commit to keep operation in Utah for the length of the incentive period, 5 years.
- Incentives are site specific and subject to local incentive participation.
- Local incentive proposal must be presented and approved by the GOEO Incentives Committee in order for company to be eligible for the incentive.
- Only new state revenue and new jobs created after the GOEO Board final approval date are eligible for this incentive.

# GO UTAH BOARD EXECUTIVE SUMMARY

Ya Ya Foods USA LLC

November 9<sup>th</sup>, 2023

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## Project Highlights

Timeline:	2024
Target Industry:	Advanced Manufacturing
Location:	Ogden
County:	Weber County
County Class:	2
Capital Investment:	High
Jobs:	302
Average Wage:	\$67,168

## Company Overview

Ya YA Foods is a privately owned Canadian business with over 30 years experience in beverage and liquid manufacturing. From humble beginnings as a small, privately owned juice company to the versatile beverage and liquid foods manufacturer and co-packer we are today, we have never lost our roots or sacrificed our quality.

## Incentives Committee Recommendation

Total amount of EDTIF, post-performance refundable tax credit:	<b>\$1,800,721</b>
The amount represents the following percentage of new state revenues:	<b>20%</b>
Number of years that incentive is approved for:	<b>10 Years</b>

## Jobs & Revenue

Full time jobs over project lifetime: 302

### New State Wages & Revenue:

New State Wages over 10 years:	\$197,171,787
New State Revenue over 10 years:	\$9,003,606
Withholding:	\$6,876,366

### **Proposed Motion**

**The Governor's Office of Economic Opportunity Board recommends Ya YA Foods USA LLC for an EDTIF post-performance refundable tax incentive. This incentive is not to exceed a 20% reduction in state tax paid on new state tax revenue above the baseline established for the preceding 12 months. New state revenue is projected to be \$9,003,606.**

**Additionally, The Governor's Office of Economic Opportunity Board recommends Ya YA Foods USA LLC for a Industrial Assistance Account non-matching grant of \$150,000 for Talent Development**

- Total EDTIF incentive not to exceed \$1,800,721 EDTIF post- performance refundable tax credit.
- Annual EDTIF incentive amount based on 20% of qualified new incremental state tax revenues generated and receipted in the previous calendar year.
- Industrial Assistance Account (IAA) non-matching grant of up to \$150,000 for Talent Development.
- Total incentive not to exceed 20% of qualified new incremental state tax revenues over 10 years with a contractual recapture provision for any excess funds paid to the company.
- Must meet new qualified employment projections, employee headcount at the stated wage 110% criteria at 50% for each project year.
- Annual total project average salary of new employees (not each new position, this is an aggregate annual number) to be at least 110% of the county average wage each excluding company contributed health insurance.
- Must commit to keep operation in Utah for the length of the incentive period, 10 years.
- Incentives are site specific and subject to local incentive participation.
- Local incentive proposal must be presented and approved by the GOEO Incentives Committee in order for company to be eligible for the incentive.
- Only new state revenue and new jobs created after the GOEO Board final approval date are eligible for this incentive



**GOEO – COMMUNITY FILM INCENTIVE PROGRAM**  
**EXECUTIVE SUMMARY**  
**SCRYER PRODUCTIONS, LLC**  
**“By His Hand”**  
**CFIP CASH REBATE**  
**November 09, 2023**

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**Project Highlights**

- Category: Feature
- Genre: Thriller
- Director: Taylor Paur
- Producers: Ethan Paur, Taylor Paur

**Utah Jobs and Revenue**

- Estimated Cast: 15
- Estimated Cast Average Daily Salary: \$240
- Estimated Crew: 17
- Estimated Crew Average Daily Salary: \$275
- Estimated Extras: 10
- Estimated Extras Average Daily Salary: \$150
- Estimated Spend: \$100,000

**Project Schedule**

- Prep: October 23, 2023 through November 03, 2023
- Principal Photography: November 06, 2023 through November 20, 2023
- Wrap: November 21, 2023 through November 24, 2023
- Post Production: November 27, 2023 through June 30, 2024

**Summary**

Emma and Sam escape a religious commune headed by a man named Fowler. Fowler, enraged, tears after them, wielding his deadly iron rod. The chase is on.

**Proposed Motion**

Approve for incentive the production of “By His Hand”, which has met the criteria defined by statute.

- Scryer Productions, LLC will receive a Community Film Incentive Program Post-Performance Cash Rebate up to \$10,000.00 for the production of “By His Hand”
- Incentive offer based on receipt of a complete CFIP application including a script and proof of financing
- At least 85% of the production’s cast/crew, excluding extras, must be Utah residents
- All minimum required criteria and requirements are met as specified on the CFIP rules and incentive contract
- Dollars left in state start date no earlier than 30 days prior to the original Governor’s Office of Economic Opportunity of Directors approval
- Total incentive with this condition, if all terms are met to the satisfaction of the Utah Film Commission, will be 20% of the dollars left in state and shall not exceed \$10,000.00

*All currency values have been rounded to the nearest dollar for the purpose of this summary only.*

**GOEO – COMMUNITY FILM INCENTIVE PROGRAM**  
**EXECUTIVE SUMMARY**  
**MAINSTAY PRODUCTIONS, LLC**  
**“Love Swap”**  
**CFIP CASH REBATE**  
**November 09, 2023**

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**Project Highlights**

- |             |           |
|-------------|-----------|
| • Category: | Feature   |
| • Genre:    | Family    |
| • Director: | John Lyde |
| • Producer: | John Lyde |

**Utah Jobs and Revenue**

- |  |           |
|--|-----------|
| • Estimated Cast:                        | 15        |
| • Estimated Cast Average Daily Salary:   | \$400     |
| • Estimated Crew:                        | 12        |
| • Estimated Crew Average Daily Salary:   | \$400     |
| • Estimated Extras:                      | 50        |
| • Estimated Extras Average Daily Salary: | \$100     |
| • Estimated Spend:                       | \$140,000 |

**Project Schedule**

- |                          |  |
|--------------------------|--|
| • Prep:                  | September 20, 2023 through November 12, 2023 |
| • Principal Photography: | November 13, 2023 through November 29, 2023  |
| • Wrap:                  | November 30, 2023 through November 30, 2023  |
| • Post Production:       | December 01, 2023 through March 01, 2024     |

**Summary**

On the brink of divorce, James and Michelle have drifted apart. On their 13th wedding anniversary, they wake up to discover they have switched bodies. Unable to switch back, they are forced to understand what the other goes through. In the process, they develop a new sense of understanding and find themselves falling in love again.

**Proposed Motion**

Approve for incentive the production of “Love Swap”, which has met the criteria defined by statute.

- Mainstay Productions, LLC will receive a Community Film Incentive Program Post-Performance Cash Rebate up to \$14,000.00 for the production of “Love Swap”
- Incentive offer based on receipt of a complete CFIP application including a script and proof of financing
- At least 85% of the production’s cast/crew, excluding extras, must be Utah residents
- All minimum required criteria and requirements are met as specified on the CFIP rules and incentive contract
- Dollars left in state start date no earlier than 60 days prior to the original Governor’s Office of Economic Opportunity of Directors approval
- Total incentive with this condition, if all terms are met to the satisfaction of the Utah Film Commission, will be 20% of the dollars left in state and shall not exceed \$14,000.00

*All currency values have been rounded to the nearest dollar for the purpose of this summary only.*

**GOEO – COMMUNITY FILM INCENTIVE PROGRAM**  
**EXECUTIVE SUMMARY**  
**PRINCESS FOR A DAY, LLC**  
**“Princess For A Day”**  
**CFIP CASH REBATE**  
**November 09, 2023**

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**Project Highlights**

- |              |                            |
|--------------|----------------------------|
| • Category:  | Feature                    |
| • Genre:     | Family                     |
| • Director:  | Dustin Ward                |
| • Producers: | Dustin Ward, Brett Burrows |

**Utah Jobs and Revenue**

- |  |              |
|--|--------------|
| • Estimated Cast:                        | 31           |
| • Estimated Cast Average Daily Salary:   | \$150        |
| • Estimated Crew:                        | 36           |
| • Estimated Crew Average Daily Salary:   | \$300        |
| • Estimated Extras:                      | 100          |
| • Estimated Extras Average Daily Salary: | \$75         |
| • Estimated Spend:                       | \$216,376.80 |

**Project Schedule**

- |                          |   |
|--------------------------|---|
| • Prep:                  | September 19, 2023 through October 28, 2023 |
| • Principal Photography: | October 30, 2023 through November 15, 2023  |
| • Wrap:                  | November 16, 2023 through November 18, 2023 |
| • Post Production:       | November 27, 2023 through January 31, 2024  |

**Summary**

A handsome widower, desperate to help his 5-year-old daughter since the passing of her mother, offers to hire a small-town girl to dress up like Princess Aria, the most famous cartoon princess in the world, for his daughter’s birthday party.

**Proposed Motion**

Approve for incentive the production of “Princess For A Day”, which has met the criteria defined by statute.

- Princess For A Day, LLC will receive a Community Film Incentive Program Post-Performance Cash Rebate up to \$21,500.00 for the production of “Princess For A Day”
- Incentive offer based on receipt of a complete CFIP application including a script and proof of financing
- At least 85% of the production’s cast/crew, excluding extras, must be Utah residents
- All minimum required criteria and requirements are met as specified on the CFIP rules and incentive contract
- Dollars left in state start date no earlier than 60 days prior to the original Governor’s Office of Economic Opportunity of Directors approval
- Total incentive with this condition, if all terms are met to the satisfaction of the Utah Film Commission, will be 20% of the dollars left in state and shall not exceed \$21,500.00

*All currency values have been rounded to the nearest dollar for the purpose of this summary only.*



Spencer J. Cox

Governor

**EXECUTIVE ORDER**  
**2023-09**

*Requiring Service Hours for Economic Development Incentives*

**WHEREAS**, Utah’s economy consistently ranks among the highest in the nation, receiving high marks for employment, growth, and business environment;

**WHEREAS**, since 2005, Utah has provided robust incentive programs to support businesses;

**WHEREAS**, approximately two-thirds of businesses receiving incentives are based in Utah;

**WHEREAS**, volunteerism and service are key to addressing crucial individual needs at a state and local level;

**WHEREAS**, encouraging businesses to engage in volunteerism will benefit people throughout Utah;

**NOW, THEREFORE**, I, Spencer J. Cox, governor of the state of Utah, by the authority vested in me by the Constitution and laws of this state, do hereby order the following:

1. **Definitions.** As used in this order:
  - a. “GO Utah Board” means the Board of Economic Opportunity created in Title 63N, Chapter 1a, Section 402.
  - b. “Governor’s Office of Economic Opportunity” means the office created under Title 63N, Chapter 1a, Section 301.
  - c. “High paying job” means a newly created full-time employee position consistent with the definition in Title 63N Chapter 1a, Section 102.
  - d. “Incentive” means a tax credit incentive for economic development under Title 63N, Chapter 2.

**Specific Requirements**

- a. The Governor’s Office of Economic Opportunity (GOEO) shall require, as a part of any future application or agreement for an incentive, a commitment by the applicant to attain at least 20 service hours per high paying job per year for the duration of the incentive.
- b. GOEO, in coordination with the GO Utah Board, shall develop policies and engage in any necessary rulemaking to ensure the implementation of this Order.

**THIS ORDER** is effective immediately and shall remain in effect until otherwise modified, amended, rescinded, or superseded.



IN WITNESS WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Utah. Done in Salt Lake City, Utah, on this, the 17<sup>th</sup> of October, 2023.

A handwritten signature in black ink, appearing to read 'Spencer J. Cox'.

Spencer J. Cox  
Governor, State of Utah

A handwritten signature in black ink, appearing to read 'Deidre M. Henderson'.

Deidre M. Henderson  
Lieutenant Governor, State of Utah

ATTEST: