



## **Spurring Small Business Growth with SBIR-STTR Grants: Utah Center Offers New Service**

The federal Small Business Innovative Research (SBIR) and Small Business Technology Transfer (STTR) programs offer more than \$2 billion dollars annually to support the research and development of technology by small businesses across the nation. But matching what your small business can offer federal agencies with the stated needs of those agencies can be a time-consuming task.

Luckily there's a time-saving new service available to Utah small businesses. The SBIR-STTR Assistance Center (SSAC) – which opened in June 2008 through the efforts of Salt Lake Community College, the Governor's Office of Economic Development, the Small Business Administration, and USTAR – can alert participating businesses to opportunities and assist them with grant submission.

The first step is signing up for the SSAC's solicitation match service, which costs \$25 a year per topic. "Every business with a new technology, or a twist on an existing technology should be aware of the SBIR-STTR program, and register to receive our emails when solicitations are announced," said Dr. Suzanne Winters, USTAR'S Salt Lake and Tooele Technology Outreach Director.

Currently 11 federal agencies and their departments send out solicitations for their particular needs, independently and all at different times of the year. The SSAC evaluates a business and if set criteria are met, will match the technology offered by the business against the solicitation each time a release is made. The SSAC sends the participating business an email either with a match or indicating nothing has been found.

"There just isn't anything like this," said Mary Cardon, SBIR-STTR Assistance Center Manager. "We help the business so they don't have to spend the time looking through the solicitations, or perhaps missing one. If there is a match, we can also assist the business with the proposal."

Currently, there are four federal grant programs open, and many more coming. Below is a list of the solicitations currently available.

<b>Agency Website</b>	<b>Solicitation Available</b>	<b>Solicitation Due</b>
Dept of Commerce: NIST <a href="http://nist.gov/sbir">http://nist.gov/sbir</a>	Nov 12, 2008	Jan 22, 2009

Dept of Education: IES <a href="http://www.ed.gov/programs/sbir/applicant.html">http://www.ed.gov/programs/sbir/applicant.html</a>	Dec 8, 2008	Jan 22, 2009
National Science Foundation STTR <a href="http://www.nsf.gov/eng/oii/about.jsp">http://www.nsf.gov/eng/oii/about.jsp</a>	LOI due 1/14	Feb 25, 2009
Dept of Defense STTR 2009.A <a href="http://www.dodsbir.net">http://www.dodsbir.net</a>	Jan 27, 2009	March 25, 2009

*Upcoming:*

PHS-2009-2 Omnibus Solicitation of the NIH, CDC, and FDA for SBIR/STTR Grant Applications is expected to be released on or around January 16, 2009. The due dates for CY 2009 will be April 5, August 5, and December 5. AIDS and AIDS-related applications will be due May 7, September 7, 2009, and January 7, 2010.

You may also look at these along with recently past solicitations at:

<http://www.zyn.com/sbir/bnews.htm#ed08-1>.

Deadlines for submissions can be as little as 45 days or as long as six months; each agency varies. “The federal programs are very attractive in that funding carries with it no equity position and the small business keeps all intellectual property,” said Winters. “However the details of preparing and submitting a SBIR-STTR bid can be overwhelming. The SBIR-STTR Assistance Center (SSAC) will help Utah’s small businesses navigate that process and manage through those details.”

For more information on the solicitation match service, contact [mcardon@utah.gov](mailto:mcardon@utah.gov) or [ekimball@utah.gov](mailto:ekimball@utah.gov) or go to [www.sbir.utah.gov](http://www.sbir.utah.gov) to fill out the online application.

**ABOUT USTAR**

The Utah Science Technology and Research initiative (USTAR) is a long-term, state-funded investment to strengthen Utah's "knowledge economy" and generate high-paying jobs. Funded in March 2006 by the State Legislature, USTAR is based on three program areas. The first area involves funding for strategic investments at the University of Utah and Utah State University to recruit world-class researchers. The second area is to build state-of-the-art interdisciplinary facilities at these institutions for the innovation teams. The third program area involves teams that work with companies and entrepreneurs across the State to promote science, innovation, and commercialization activities. For more information, go to [www.innovationutah.com](http://www.innovationutah.com).

Dec. 31, 2008