



ABC ANNUAL LEADERSHIP CONFERENCE **WEDNESDAY, OCTOBER 30, 2013** **MANAGING THROUGH CHANGE**

Keynote Speaker: Marc Nicholas, Director of Sales Alaris/CareFusion

For the past 30 years, Marc Nicholas has held several different leadership and sales management roles. His expertise includes operational and corporate strategic management and growth strategies. Currently, Marc is the Director of Sales for Alaris/CareFusion responsible for over \$50 million dollars in sales in the Pacific North.

Topics will include: leading in times of ambiguity, leadership principles, strategies for thinking outside the box, and strategic development to maximize bottom line profitability.

ALSO: LEAN CONSTRUCTION 101- presented by Byron Stigtor, The Leverich Group
Get introduced to the principles and techniques of LEAN Construction. Topics include:

- 7 types of waste common to operations
- How to deliver value to your customers
- The LEAN techniques and how to apply them to construction operations to be more competitive, including 5 S's, Kaizen and Visual Management
- How to engage your employees
- Ideas to improve project execution, effectiveness, and profitability



MANAGING THROUGH CHANGE TOPICS:

**Leading In Times of
Ambiguity**

Leadership Principles

**Strategies for Thinking
Outside the Box**

Strategic Development

AGENDA

Registration/Breakfast
8:30 a.m.

Keynote Speaker Presentation
LEADING THROUGH CHANGE

9:00 a.m. – 12:00 p.m.

Lunch

Lean Construction 101
12:30 p.m. – 1:30 p.m.

Cost: \$100 per person.
Call ABC office for assistance with
training fees.

LOCATION:

**HUGHES GENERAL
CONTRACTORS**

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North Salt Lake, UT 84054

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